

1. THE SNOW PARK: The Snow Park contains a number of activities suitable for guests of any age (3 years & above) including tobogganing, bobsled ride, tubing, and enjoying the atmosphere of the Ice Café while sipping hot chocolate and taking photos. The slope can be viewed from the Snow Park observation tower. Also the March of the Penguins takes place 3 times a day in the same area and is free for all Snow Park visitors to enjoy. The entry is priced at AED **140** for adults and AED **130** for children above 2 years old under 125cm.

2. Snow Man Challenge: Re-discover the spirit of winter and enhance your Experience in Ski Dubai by doing Snow Man Competition. Ski Dubai will provide dedicated area with fresh snow block (5 ft. tall) & basic ornaments of Snow Man (Christmas cap, nose, eyes). Bring extras from your side and take a picture with your own Snow Man.

Snow Man challenge provides a perfect platform to achieve a simple task in an unfamiliar atmosphere with tools where they come together to make a master piece & also compete with other team in a fun loving atmosphere.

Snow Man challenges also provides additional access to Snow Park which contains a number of activities including tobogganing, bobsled ride, tubing and enjoying the atmosphere of the Ice Café while sipping hot chocolate (hot chocolate extra) and taking photos (photos extra unless personal camera used). The slope can be viewed from the Snow Park observation tower. The entry for this package is priced at AED **270** for adults.



3. SLOPE SESSION PASSES (2 HOURS): These passes are for experienced skiers or snowboarders to be on the slope, which has 5 runs that vary in steepness and difficulty. The minimum requirements for slope sessions passes are **1)** Stopping safely, **2)** Speed control, **3)** Linked turns & **4)** Ability to use the chairlift. Session passes are priced at AED **200** for an adult and AED **170** for a child. If anyone from the group does not meet the minimum requirements for slope entry they will need to book lessons.

4. GROUP LESSONS: Taking up a new sport together is a great team building activity, as you learn from each other and support one another through the challenges. Our qualified and professional instructors offer skiing, snowboarding or Snowscoot lessons for all levels. Each group has a maximum of 10 people per instructor. Group lessons last for 1.5 hours and are priced at AED **230** for an adult or AED **200** for a child.

1. All lessons must be booked in advance. Ski Dubai cannot guarantee instructor availability.
2. For lessons, guests are required to arrive 45 minutes prior to the start of their lesson.

5. SKI DUBAI SHOW ROUND: Start the trip from Snow Park and move towards the highest point in Ski Dubai. Learn about first of its kind and unique structure **Middle East**. Enjoy the hot chocolate at avalanche café with a rapid question round with Ski Dubai representative. Minimum 10 people per group, pre booking required. **Ski Dubai Snow Round** is priced at AED **180 per person**.

6. FLY SKI DUBAI (Conjunction on Activity): A new feature of Ski Dubai, designed to appeal to those who would like to see what the Mall of the Emirates iconic attraction is all about from a relaxing and prominent vantage point. Ski Dubai welcomes its visitors to experience a chairlift ride where they can enjoy a panoramic view of the leisure park, sitting back on a chairlift and enjoy breathtaking views of the exciting slope and the fun-filled snow park. And while on the way, visitors may take a break at Avalanche café and treat themselves to a mug of hot chocolate. Fly Ski Dubai is priced at **AED 80/-** for an adult or child.

1. Chairlift ride: sit back on our famous chairlift to enjoy a panoramic view of the iconic landmark.
2. Hot chocolate: While on the way, treat yourself to a hot chocolate at Avalanche Café.

7. SUPER PASS (PACKAGE): Celebrate the energy and excitement of the season. Escape routine and take to the snow with our all day Super Pass to enjoy unlimited access to the snow park and access the new thrills of the season:

1. Chairlift ride: sit back on our famous chairlift to enjoy a panoramic view of the iconic landmark. While on the way, treat yourself to a hot chocolate at Avalanche Cafe (hot chocolate available at additional cost)
2. Giant snowball: feel energized by this fun ride down the slope in a giant bubble shaped ball.
3. Mountain thriller: From mid-station down, enjoy the thrill of this season on an amazing bobsled ride.
4. Glove Voucher

Super Pass is priced at AED **200** for an adult or child.

8. POWER PASS (PACKAGE): It's all yours with the Ski Dubai Extreme Pass. Experience everything Ski Dubai has to offer. Go to the top of Ski Dubai, slide down through Mountain Thriller & finishing it by rolling in Giant Snow Ball; if that's not enough, take the first step to conquer the mountain and start your Discovery Lesson (Skiing / Snowboarding). Extreme Pass provides ultimate, unlimited access to Everything in Ski Dubai.

1. Chairlift ride: sit back on our famous chairlift to enjoy a panoramic view of the iconic landmark. While on the way, treat yourself to a hot chocolate at Avalanche Cafe
2. Giant snowball: feel energized by this fun ride down the slope in a giant bubble shaped ball.
3. Mountain thriller: From mid-station down, enjoy the thrill of this season on an amazing bobsled ride.
4. Glove Voucher
5. Power Pass Snowbullet (single run) or Power pass Penguins or Power Pass Yallaski

Power Pass is priced at **AED 300/-** for an adult and child.

9. SUPREME PASS (PACKAGE): Celebrate the energy and excitement of the season. Escape routine and take to the snow with our all day Mega Pass to enjoy unlimited access to the snow park and slopes, whether you want to just enjoy time with family or friends while enjoying different rides in Ski Dubai or you want to Ski; Mega pass provides you the options of doing all

1. Chairlift ride: sit back on our famous chairlift to enjoy a panoramic view of the iconic landmark. While on the way, treat yourself to a hot chocolate at Avalanche Cafe
2. Giant snowball: feel energized by this fun ride down the slope in a giant bubble shaped ball.
3. Mountain thriller: From mid-station down, enjoy the thrill of this season on an amazing bobsled ride.
4. Glove Voucher
5. Two hour slope access

Supreme Pass is priced at **AED 300** for an adult or child.

10. TREASURE HUNT: (Not Offered on Friday)

A new feature of Ski Dubai, designed especially for corporate companies. Celebrate the energy and excitement in Ski Dubai. Escape routine activities and take your team or group for exiting fun hunt in real snow with our Treasure Hunt to enjoy a great team building & unlimited access to the snow park. In this teams are given a map of the Snow Park with numbers correlating to the activities that they need to complete.

Climbing Wall	Climb climbing wall then move over to blindfold hunt. 1 team member is blind folded and given directions by other team members where to find an object hidden in the snow.
Bob sledge	Team must slide down bob sledge then entire team needs to stand one single small square mat for 30 seconds simultaneously without touching the snow.
Carousel	Team needs to crawl around carousel without touching the moving tubes. Once one full round has been completed by all they can move on.
Sliding Hill	Team needs to slide down sliding hill and build company logo at the bottom of sliding hill.
Tubing	Entire team needs to slide down tubing. Once at the bottom the team has to solve a riddle.
Frostbite	The final location will not be marked on the map, but there will be a riddle on the paper and the answer will be to find Frostbite.



Treasure Hunt requires minimum 30 attendees. Teams will receive a mark on their maps once they have completed each task. Frostbite will be the final task to monitor which teams come in 1st, 2nd, 3rd etc.

<http://www.youtube.com/watch?v=6iX1v1naWzk>

Treasure Hunt is priced at **AED 350** for an adult and child.

11. Come meet the world's first 'Snow Penguins at Ski Dubai' introducing a colony of Gentoo and King Penguins! Witness the grand presentation of the 'MARCH OF THE PENGUINS' starring these fascinating Snow Penguins inside Ski Dubai daily. Experience an exclusive and rare interaction with these remarkable birds. You will get up-close and personal inside this one-of-a kind intimate FUN encounter at Mall of the Emirates. Children 3-12 years of age must be accompanied by an adult

Option 1: Peng-Friend Encounter (Duration: 40 minutes total):

Underwater Viewing
Up-close and personal with your own Snow Penguins
Groups of up to 16 people

Price: AED 145 per person (Includes clothes and gloves)

Option 2: Exclusive Peng-Friend Encounter (Duration: 1 hour 15 minutes total)

Underwater Viewing
Up-close and personal with your own Snow Penguins
Your very own play and training session with your new Peng-Friend
Memories of your encounter
Snow Penguin's Souvenir
Hot Chocolate, Clothes and gloves
Exclusive for four people minimum group size (Limited availability)

Price: AED 500 per person

Option 3: VIP Private Peng-Friend experience (Duration: 1 hour 30 minutes total)

Underwater Viewing
Up-close and personal with your own Snow Penguins
Your very own play and training session with your new Peng-Friend
Memories of your encounter
VIP room with a Ski Dubai attendant during changing Snow Penguin's Souvenir
Hot Chocolate (served in a private room after encounter), Clothes and gloves
CD with 25 pictures collected from both the encounter and snow park visit
Locker
Access to Snow Park, Giant Snowball and Chairlift
Minimum groups of up to four people

Price: AED 850 per person



KNOW MORE ABOUT PENGUINS IN SKI DUBAI www.skidubaipenguins.com.

A. TICKET INCLUDES

1. Snow Park - Jacket, trousers, shoes & socks.
 2. Snow Man Challenge - Snow man kit (Cap, eyes, ribbon & nose) Jacket, trousers, shoes & socks.
 3. Slope Session - Skis / Snowboard, Jacket, trousers, shoes & socks.
 4. Group Lesson - Skis / Snowboard, Jacket, trousers, shoes & socks.
 5. Ski Dubai Show Round - Jacket, trousers, shoes, socks & hot chocolate.
 6. Fly Sky Dubai - Jacket, trousers, shoes, socks & hot chocolate.
 7. Super Pass - Jacket, trousers, shoes, socks & gloves.
 8. Power Pass - Jacket, trousers, shoes, socks & gloves.
 9. Supreme Pass - Jacket, trousers, shoes, socks & gloves.
 10. Treasure Hunt - Jacket, trousers, shoes & socks.
 11. Penguins - Jacket, trousers, shoes, socks, & gloves.
- Helmets (for children for all activities)

B. ACTIVITY DURATION

1. Snow Park ticket is valid for the entire day, with single entry.
2. Snow man Challenge is for duration of maximum 45 minutes, however participants can spend entire day inside Snow Park, with single entry
3. Slope Session Rates are for a period of 2 hours.
4. Group Ski lessons (corporate groups) are 1.5 hours
5. Ski Dubai Show-round is for 30 - 45 minute.
6. Fly Ski Dubai is for 45 minute.
7. Super pass is valid for entire day with multiple entries.
8. Power Pass is valid for entire day with multiple entries.

9. Supreme Pass is valid for entire day with multiple entries.
 10. Treasure hunt is valid for 3 hour including activity.
 11. Penguins - depending on package from 40 to 1.5 hour.
- The standard operating hours of Ski Dubai are from 10:00 hours to 23:00 hours on weekdays and from 10:00 hours to 24:00 hours on Thursdays, Fridays and Public Holidays. The above discounted rates are applicable during week days only.

C. ADDITIONAL ITEMS:

- a. A refundable deposit of AED 20 is charged on the key card for slope sessions, lessons and locker rental, and is not included in the standard rates. Locker rental for AED 25.
- b. Due to hygiene reasons, hats and gloves (beanies) are not included but are available at a minimal cost.
- c. Snow Man Competition is offered in conjunction with either Snow Park; Super Pass and Extreme Pass; it can't be taken alone as an individual activity.
- d. Chairlift Ride is offered in conjunction with either Group Ski Lesson or Snow Park; it can't be taken alone as an individual activity.
- e. Below items are available with a special rates (applicable only with advance payment);

Item	Price
Fleece gloves	AED 20/-
Fleece beanies	AED 55/-
6*8 Photo	AED 35/-
Hot chocolate	AED 20/-

1. **VIP FACILITATION:** Give the right attention to your group; add the personalized touch to the event.

Below are the facilities we provide in VIP facilitation

- i. Stream less check-In,
- ii. Assistance in clothing,
- iii. Pre arrival Ski Attire Organization
- iv. Logo placement on Ticketing counter
- v. Logo placement on dedicated changing Line
- vi. Corporate Goody Bag on departure (Ski Dubai Key Chain, Ski Dubai Magnetic Pen)
- vii. Dedicated Changing room for Group
- viii. Minimum 5 & Maximum 20 people per booking, pre booking required.

VIP facilitation is priced at AED 1000 per hour per room;

Maximum capacity of 1 room is 15 attendees.

D. DISCOUNT

- a. Corporate bookings require a minimum of 20 guests and we offer a 10% discount on all above activities and additions, except lockers and key cards.
- b. Corporate bookings require a minimum of 50 guests and we offer a 15% discount on all above activities and additions, except lockers and key cards.
- c. Corporate bookings require a minimum of 100 guests and we offer a 20% discount on all above activities and additions, except lockers and key cards.
- d. Please note maximum discount on penguins are 15%
- e. Corporate discount is not offered on Fridays & public holidays.
- f. **No Discount for VIP Facilitation.**
- g. This offer is valid for 15 days and will not apply to special offers / promotions.
- h. The child rate is applicable for children under the age of 12 years. Children under 3 years are ~~not~~ permitted to the Snow Park or Slope and 3 to 12 years old need to be accompanied by adult supervisors.

E. PAYMENT

- a. Payment must be received at least 4 working days in advance in the case of cash payments
- b. A minimum of 5 working days in advance in the case of Cheque payments (Current dated cheques drawn on any Dubai based bank are accepted)

- c. Mode of payment can Company current dated Cheque, Bank Transfer, Cash & Credit cards.
- d. Cash & Credit cards are only accepted at Ski Dubai Ticketing counter.
- e. Cheque to be made in the name of: - "**MAF Investment LLC - Ski Dubai**"
- f. For Bank Transfer A/C No.: 1012029194905 & IBAN No. AE590260001012029194905
- g. Bank Name: - National Bank of Dubai; Main Branch, Dubai, UAE
- h. Swift Code: EBILAEAD
- i. No refunds will be given for no-shows or cancellations once a booking has been confirmed.

I hope the above is to your expectation & please feel free to contact me for any further details.