

GLYNDEBOURNE

GLYNDEBOURNE CORPORATE MEMBERSHIP			
	AFFILIATE	ADVOCATE	MEMBER
ENTERTAINING			
First priority booking for Festival 2019 tickets	Up to 24	Up to 40 Max 30 per performance	Up to 80 Max 60 per production Max 40 per performance
Complimentary pre-performance drink	Up to 8 guests in total*	Up to 16 guests in total*	Up to 24 guests in total*
Behind the scenes tour	X	X	1 tour for up to 10 guests
Personal welcome for CEO/ Chair/ CFO	X	X	In first year
Access to book private event	✓	✓	✓
Advance booking for Festival and Tour tickets for your employees	✓	✓	✓
PROFILE			
Company listing in the Festival Programme Book and Annual Report	✓	✓	✓
Discount on Glyndebourne advertising	15%	15%	25%
RESOURCES			
Complimentary Festival Programme Books	4	8	12
Copies of Member Newsletter (published three times a year)	4	8	12
Copies of Festival brochure	4	8	12
Online toolkit to support Membership and provide content for your use	✓	✓	✓
Dedicated Box Office service with free ticket exchange and resale facility	✓	✓	✓
COST			
Annual subscription	£3,000 +VAT	£4,500 +VAT	£7,000 +VAT
3 year subscription (plus VAT)	£8,100 (10% off)	£11,475 (15% off)	£17,850 (15% off)

Subject to terms and conditions. A discounted rate is available for a 5 year subscription. Glyndebourne Patron Membership from £25,000 pa +VAT is also available.

*Depending on availability/group size, drinks may be served at a reception, or as vouchers to be redeemed at the Bar.

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TERMS AND CONDITIONS FOR GLYNDEBOURNE CORPORATE MEMBERSHIPS

Subscription

Membership subscription fees must be paid in advance of any benefits being accessed, including ticket reservations. Membership fees are non-refundable. Unless otherwise agreed, it is not possible to transfer Membership between companies. Any discount offered for multi-year Memberships will only be applied where full payment is received in advance.

Ticketing

Glyndebourne tickets are sold subject to ticket terms and conditions; see *glyndebourne.com*.

Glyndebourne reserves the right to change or limit Corporate Member ticket allocations in future years. Ticket requests cannot be guaranteed.

Please note that Upper Circle, Foyer Circle sides, Circle sides, Standing places, Slips and Under 30s tickets are not available during the priority booking period.

Please note that it is not possible to seat more than 12 guests together in the auditorium or restaurant/picnic. Larger parties will be separated into smaller groups. Glyndebourne will however endeavour to ensure that all parties are within the same vicinity.

Selling Glyndebourne tickets

Tickets cannot be sold on for more than face value. Tickets cannot be sold on to any other company, business or agency, either directly or through any third party. Any Corporate Affiliate, Advocate or Member intending to sell Glyndebourne tickets on must request permission to do so from Glyndebourne in advance.

Benefits

No refund, exchange, or cash alternative is offered in place of benefits, including programme books and pre-performance drinks/vouchers.

Behind the scenes tours/welcomes are offered subject to availability.

Complimentary drinks may be served at a reception or as vouchers to be redeemed at the Bar depending on group size, availability and date.

Glyndebourne reserves the right to limit access to any area of Glyndebourne without notice.

Private Events

Private Events should be booked at the earliest opportunity, availability permitting. Payment for events must be made in addition to subscription fees and in accordance with the invoice and contractual requirements. Bespoke event requirements requested by the Member shall be charged in addition to the stated event fee.

Intellectual Property

Glyndebourne will have no rights to use your intellectual property (including but not limited to logos, trademarks or copyright and those of your affiliates and/or subsidiaries) and/or refer to this Agreement with any third parties except if you have previously agreed in writing. Similarly, Corporate Affiliates, Advocates, Members and Patrons will have no rights to use Glyndebourne intellectual property (including but not limited to logos, trademarks or copyright and those of our affiliates and/or subsidiaries) and/or refer to this Agreement with any third parties except if previously agreed in writing.

Where referring to the relationship between the two companies (including but not limited to the company's own website, promotional material or in the press), the Member, Advocate or Affiliate must only refer to themselves as "Glyndebourne Members", "Glyndebourne Corporate Members" or "holding a Glyndebourne Membership"; no other terminology is permitted without prior agreement in writing before the publishing date. The terms "Sponsor" and "Partner" are specifically reserved for use by those companies who have engaged with Glyndebourne at a higher (non-Membership) level.

Glyndebourne reserves the right to change the benefits and terms and conditions that apply to Membership at any time.