

# Stefano Cassina

Via del Gonfalone, 4 - 20123 Milano, Italy

## PROFESSIONAL EXPERIENCE

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### **QuattroR S.G.R. S.p.A.**

2016 - present

*Management company of QuattroR fund: Italy*

#### **Senior Partner**

Provides guidelines and guidance of the investment team of €700m fund.

Reviewed over 50 investing opportunities.

Currently in charge of 2 portfolio companies, holding BoD positions.

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### **J. Hirsch & Co.**

2004 - 2016

*Management company of ILP funds: Italy and Germany.*

#### **Managing Partner**

Managed investments and exits of €400M portfolio. Provided guidelines and guidance of investment and management teams. Directed valuation and business modeling, due diligence, negotiations and documentation, capital structure solutions, top management hiring, and exit.

Reviewed over 100 investing opportunities, completed 12 acquisitions and 6 exits, while holding many board seats.

Gained sector experience in Retail, Business Services, Tourism and Manufacturing.

Operating experiences as CEO and temporary co-CEO to assure transition from entrepreneurial to professional management and to execute turnaround process and strategy refocusing.

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### **Personal Co-investment activities**

2004 - 2007

Raised funds from institutional and private investors to complete the acquisition of the n.2 player in the Italian market of nursing homes.

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### **Advent International**

1999-2003

*Global Private Equity*

#### **Investment Manager** (Milan/London/Frankfurt)

Major transactions completed include the acquisition of a German producer of industrial and building electronics components producer and the acquisition of an Anglo-American company, global leader in the meat poultry breeding sector.

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### **Greenwich NatWest**

1996-1999

*JV in investment banking of National Westminster Bank and Greenwich Capital*

#### **Structured Finance Team (Milan/London)**

Completed many transactions of acquisition financing, project finance and securitization.

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### **Aletti & C**

1995-1996

*Financial Advisory (Milan)*

Advisory to mid-size companies for IPOs and privatisation of Italian regional saving banks.

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### **Arthur Andersen & Co, Milan**

1991-1994

*Audit and Due Diligence Review*

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## **PERSONAL INFORMATION**

Foreign Language:                   Fluent English, Beginners German

Birth Date:                           16 September 1967

Status:                               Married, 4 children

## **PERSONAL INFORMATION**

- ✓ Post-graduate: "Corporate Finance"- SDA Bocconi – Milan (May 1996)
- ✓ MBA - Barney Business School of University of Hartford, Connecticut, U.S.A. (Aug 1990)
- ✓ Bachelor of Science in Business Administration - Barney School of University of Hartford, CT - U.S.A. (May 1989)