## Group financial record

### Unaudited supplemental information

**Consolidated results**

Below is selected financial information for the Group under IFRS as at and for each of the five years ended 30 June 2014.

<table>
<thead>
<tr>
<th>Year ended</th>
<th>Year ended</th>
<th>Year ended</th>
<th>Year ended</th>
<th>Year ended</th>
</tr>
</thead>
<tbody>
<tr>
<td>30 June</td>
<td>30 June</td>
<td>30 June</td>
<td>30 June</td>
<td>30 June</td>
</tr>
<tr>
<td>£m</td>
<td>£m</td>
<td>£m</td>
<td>£m</td>
<td>£m</td>
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</tbody>
</table>

### Consolidated Income Statement

#### Continuing operations

- Retail subscription: 6,255, 5,951, 5,593, 5,471, 4,778
- Wholesale subscription: 422, 396, 351, 323, 238
- Advertising: 472, 440, 440, 458, 340
- Installation, hardware and service: 85, 87, 98, 112, 174
- Other: 398, 361, 309, 233, 179

#### Revenue

7,632, 7,235, 6,791, 6,597, 5,709

#### Operating expense

- (i): (6,471), (5,944), (5,548), (5,524), (4,865)

#### Operating profit

1,161, 1,291, 1,243, 1,073, 1,113

#### Share of results of joint ventures and associates

35, 46, 39, 34, 32

#### Investment income on litigation settlement

- (ii): 269

#### Profit before tax

1,082, 1,257, 1,189, 1,014, 1,190

#### Profit for the year from continuing operations

865, 979, 906, 758, 896

#### Profit for the year from discontinued operations

- 52, (18)

#### Profit for the year

865, 979, 906, 810, 878

#### Net profit (loss) recognised directly in equity

73, 129, 64, (8), 61

#### Total comprehensive income for the year

938, 1,108, 970, 802, 939

#### Earnings per share from profit for the year (in pence)

- Basic: 55.4p, 60.7p, 52.6p, 46.5p, 50.4p
- Diluted: 54.9p, 59.7p, 52.2p, 45.9p, 50.1p
- Dividends per share (in pence): 32.0p, 30.0p, 25.4p, 23.3p, 19.4p

### Consolidated Balance Sheet

<table>
<thead>
<tr>
<th>Year ended</th>
<th>Year ended</th>
<th>Year ended</th>
<th>Year ended</th>
<th>Year ended</th>
</tr>
</thead>
<tbody>
<tr>
<td>30 June</td>
<td>30 June</td>
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<tr>
<td>£m</td>
<td>£m</td>
<td>£m</td>
<td>£m</td>
<td>£m</td>
</tr>
</tbody>
</table>

- Non-current assets: 3,876, 3,776, 3,234, 3,025, 2,818
- Current assets: 2,573, 2,569, 2,275, 2,329, 1,986
- Total assets: 6,449, 6,345, 5,509, 5,354, 4,804
- Current liabilities: (2,519), (2,317), (2,098), (1,912), (1,707)
- Non-current liabilities: (2,858), (3,016), (2,467), (2,407), (2,537)
- Net assets: 1,072, 1,012, 944, 1,035, 560
- Number of shares in issue (in millions): 1,563, 1,594, 1,674, 1,753, 1,753
Group financial record (continued)

Unaudited supplemental information

Consolidated results

<table>
<thead>
<tr>
<th>Statistics</th>
<th>Year ended 30 June ('000)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2014</td>
</tr>
<tr>
<td>Products</td>
<td></td>
</tr>
<tr>
<td>TV</td>
<td>10,686</td>
</tr>
<tr>
<td>Sky+HD</td>
<td>5,242</td>
</tr>
<tr>
<td>Multiroom</td>
<td>2,559</td>
</tr>
<tr>
<td>Sky Go Extra</td>
<td>1,177</td>
</tr>
<tr>
<td>Broadband</td>
<td>5,247</td>
</tr>
<tr>
<td>Telephony</td>
<td>4,982</td>
</tr>
<tr>
<td>Line rental</td>
<td>4,882</td>
</tr>
<tr>
<td>Total paid-for subscription products</td>
<td>34,775</td>
</tr>
<tr>
<td>Customers</td>
<td></td>
</tr>
<tr>
<td>Retail customers</td>
<td>11,495</td>
</tr>
<tr>
<td>Wholesale customers</td>
<td>4,041</td>
</tr>
<tr>
<td>Total customers</td>
<td>15,536</td>
</tr>
<tr>
<td>Average number of full-time equivalent employees</td>
<td>20,841</td>
</tr>
</tbody>
</table>

(i) Included within wholesale subscription revenue for the year ended 30 June 2014 are a £15 million credit received following the termination of an escrow agreement with a current wholesale operator.

(ii) Included within operating expense for the year ended 30 June 2013 is a credit of £32 million relating to the acquisition and integration of the O2 consumer broadband and fixed-line telephony business, costs of £40 million relating to a corporate restructuring and efficiency programme and £2 million as a result of the termination of an escrow agreement with a current wholesale operator.

Included within operating expense for the year ended 30 June 2013 is a credit of £32 million relating to the acquisition and integration of the O2 consumer broadband and fixed-line telephony business, costs of £40 million relating to a corporate restructuring and efficiency programme and £2 million as a result of the termination of an escrow agreement with a current wholesale operator.

Included within operating expense for the year ended 30 June 2013 is a credit of £32 million relating to the acquisition and integration of the O2 consumer broadband and fixed-line telephony business. Also included are costs of £25 million relating to the programme to offer wireless connectors to selected Sky Movies customers.

Included within operating expense for the year ended 30 June 2012 is a credit of £31 million in relation to the News Corporation (subsequently renamed Twenty-First Century Fox, Inc.) proposal in 2011 consisting of costs incurred offset by the receipt of the break fee. Also included are restructuring costs of £11 million which comprise severance payments in relation to approximately 35 senior roles as part of a restructuring initiative to improve operating efficiency.

Included within operating expense for the year ended 30 June 2011 is £26 million of restructuring costs arising on the acquisition of Living TV, which comprise principally redundancy payments and the early termination of a pre-acquisition contract, £15 million of costs in relation to the Newscast acquisition of Living TV, and a £5 million credit related to the cancellation of accounts payable on settlement of the claim against EDS.

Included within operating expense for the year ended 30 June 2010 is £13 million relating to the acquisition of The Cloud.

Factors which materially affect the comparability of the selected financial data

Discontinued operations

During fiscal 2011, the Group sold its business-to-business telecommunications operation, Easynet, to LDC.

EDS Litigation settlement

During fiscal 2010, EDS and the Group fully and finally settled the litigation between them and all related claims (including for damages, costs and interest) for a total amount of £318 million.

Available-for-sale investment

During fiscal 2011, the Group disposed of its equity investment in Shine and recognised a profit of £9 million.

During fiscal 2010, the Group disposed of part of its equity investment in ITV and recognised a profit on disposal of £115 million. For further details see note 14 to the consolidated financial statements.

Business combinations

During fiscal 2013, the Group completed the acquisition of the O2 consumer broadband and fixed-line telephony business from Telefónica UK, comprising 100% of the share capital of Be Un Limited. The results of this acquisition were consolidated from the date on which control passed to the Group (30 April 2013).

During fiscal 2011, the Group completed the acquisitions of Living TV and The Cloud. The results of these acquisitions were consolidated from the date on which control passed to the Group (12 July 2010 and 23 February 2011, respectively).

Exchange rates

A significant portion of the Group’s liabilities and expenses associated with the cost of programming acquired from US film licensors together with set-top box costs are denominated in US dollars. For a discussion of the impact of exchange rate movements on the Group’s financial condition and results of operations, see note 22 to the consolidated financial statements.