



Transfer Pricing Associates LLC
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John Hatch

Partner

Professional Background

- John is the founding member of Transfer Pricing Associates Washington.
- 16 years in transfer pricing services.
- Previous experience includes transfer pricing since 1998, with five years in the transfer pricing practice of PricewaterhouseCoopers and four years with the Ballentine Barbera Group.
- John earned his Ph.D. in economics from the University of Minnesota, and a bachelor degree in science and engineering from the Lehigh University.
- John is widely published in the areas of transfer pricing and business valuation, with over 14 articles published in journals such Business Valuation Review, the Euromoney Corporate Tax Handbook, ITRs Intellectual Property, ITRs Regional Guide, BNAs Tax Planning International Review, and BNAs Transfer Pricing Report.

Proven Track Record

- Successful record of aggressively defending transfer pricing policies in contentious audits, and providing sound planning advice that demonstrates an ability to consider the factors most pertinent to the needs of his clients.

Capabilities

- Assisting U.S.-based and global clients in designing, implementing, documenting, and defending transfer pricing policies.
- Detailed knowledge of the pharmaceutical, software, medical device, and consumer products industries.
- Significant business valuation experience in corporate reorganizations and other tax-related valuation purposes.
- Testified as an expert witness on transfer pricing in the U.S. Tax court.