



A2A BUSINESS PLAN NEWS

Q2 2017

July 31st 2017



RELAUNCH

- **1st Plastic treatment plant (Cavaglià):** construction phase started
- **2nd Plastic treatment plant (Muggiano):** construction authorisation granted
- **1st FORSU plant:** VIA presented
- **More than 100,000 new mass-market contracts**
- **Increase to 90% of Lumenergia** share capital (now fully consolidated)
- **LGH:**
 - waste collection for **160k inhabitants in 49 municipalities** in Cremona area
 - start-up of **subsidiary rationalization**



REGENERATION

- **energy production +3% vs. Q2 2016:** CCGT more than offsetting lower hydraulicity



RESHAPE

- Public Lighting: **Lainate tender** won
- Acquisition of Patavina Technologies to develop IoT solutions
- A2A Smart City technological partner in "Oltre la Strada", an **urban regeneration program**
- Launch of Milan **E-HUB** with **74 charges points expandable up to 132 electrical setup** to serve Unareti EV fleet



DISCIPLINE, DIALOGUE & DIGITAL

ADDITIONAL

- **Lean Project underway**, operational efficiencies already achieved; LGH started the lean roll-out in Q2
 - **860 managers** participated in **ABC management development** project focus on **Listening, Needs and Change**
 - New external **lighting concept at Vittoriale**
 - **2 new territorial sustainability reports** presented (Milan and Bergamo)
 - **Winner of TopLegal Corporate Counsel Awards 2017** for Corporate Social Responsibility
 - **Company sustainability commitment strengthened:** A2A Ambiente awarded **ISO 50001: 2011** – Energy Management System certification for its WTE plants in Brescia, Milan and Corteolona
 - **A2A Energia project to identify digital championships**, to improve digital relationships with customers
 - Roll out of **Work Force Management in Unareti and A2A Ciclo Idrico**
 - Start up of **Maximo Refoundation project** – new operation&maintenance system for networks: adoption of mobile technologies to maximize efficiency
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- **A2A, ACSM-AGAM, ASPEM, AEVV and Lario Reti Holding** – deadline of MoU extended to the end of September