



## A2A BUSINESS PLAN NEWS

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***Q1 2018***

Milan, May 10<sup>th</sup>,2018

# Update on Strategic Progress

a2a T

# T

## Transformation

2018 2022

a2a E

# E

## Excellence





2018 2022

a2a C

# C

## Community

2018 2022

 <ul style="list-style-type: none"> <li>Acquisition of new PV plants from Impax (+15.7 MW)</li> </ul> <p><b>GENERATION</b></p>	 <ul style="list-style-type: none"> <li>Public Lighting: +4 K lighting points</li> </ul> <p><b>MARKET</b></p>
 <ul style="list-style-type: none"> <li>Cavaglià Plastic treatment plant construction finalized (to be tested)</li> <li>Brescia sorted collection rate up to 65% on march 2018</li> <li>Tender on collection in Rapallo won</li> </ul> <p><b>WASTE</b></p>	 <ul style="list-style-type: none"> <li>Boosted CAPEX execution (Unareti +30% vs 2017Q1)</li> <li>Val Trompia water treatment plant – project launched, work starting oct 18</li> <li>Heat storage project started</li> </ul> <p><b>NETWORKS</b></p>
<ul style="list-style-type: none"> <li>Aggregations: Northern Lombardy Multiutility project approved by municipalities</li> <li>EPCG: agreement on accelerated put option execution with local government</li> </ul>	

- Moody's upgrades A2A's ratings from Baa3 to Baa2 with stable outlook
- Q1 2018 CAPEX - over 13 €M in Digital and 3 €M in Tech Innovation

- INTERNAL Community:**
  - Talent program pilot on BU Networks
  - Contract harmonization BU Market completed
  - Smart working pilot extended
  - New policy on work environment reshape
- EXTERNAL Community:**
  - Innova2a workgroup project started
  - First innovation initiative tested, in scale up mode across the whole organization

### Sustainability

- Approved the updated Sustainability Plan integrated with the 2018-2022 Strategic Plan
- Voluntary assessment on sustainability topics by an independent Rating Institution (Standard Ethics)
- "Missione Terra" event to increase awareness of sustainability issues, + 800 students involved
- New campaign on circular economy matters (Viaggio della Materia) on web, social and mass media