



Job Description

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| Job Title | Retail Training Supervisor |
| Unit / Organization | Amer sports china |
| Country / City | China/Shanghai |
| Hiring Manager | Retail Training Manager, China |
| General Purpose of the Job | Responsible for facilitation to overall retail training aspects for China. |
| Key Responsibility Areas | <ul style="list-style-type: none"> • Be involved and execute training project in high quality & professional manner to maximize effectiveness • Training tools & course development to make it more effective to help elevate KOTF ability, so as to enhance business • Develop and manage certification programs to test dealers & sales personnel knowledge & selling skills. Strive for continuous improvement in certification test results & performance of certified sales people. • Execute and manage certification programs to test KOTF personnel knowledge & selling skills. Strive for continuous improvement in certification test results & performance of certified sales people. • Be involved and execute seasonal training plan (workshop, classes...etc.)to maximize dealers & sales personnel knowledge, sales skills and motivation |
| Key Competencies | <ul style="list-style-type: none"> • Strongly capacity of training tools & course development • Experience in retail, training/education is plus • Planning & Preparation: Maintains detailed plans & uses them to prioritize activities. Well prepared for each training session & store visit. • Familiar & work closely with business practices (rule of the game) • Proficient in English, Integrity and professionalism, accountability for results are all important for this position. • Sports lover will be a plus. |
| Work Experience | <ul style="list-style-type: none"> • Minimum 5 years' experience in multi-national company, familiarity with Retail operations. • Experience in retail, training/education is plus. • Have successful track record and target achievement in retail training is plus. |
| Education Level | <ul style="list-style-type: none"> • College degree or above |



Send your application to (name & email)

If you meet our requirements and are interested in joining our team, please click here to apply and mark the position title in the subject line:

careers.apac@amersports.com

DUE TO HIGH VOLUME OF RESUMES, ONLY THE MOST QUALIFIED CANDIDATES WILL BE CONTACTED.

Last day to apply

31st of Mar, 2017