Turning potential into achievement.
Our relationship with land and the built environment has a fundamental impact on our lives and, here at Reading, we offer you the opportunity to explore this fascinating subject through our internationally renowned postgraduate programmes. These include real estate, real estate finance, rural land and business management, spatial planning and conservation.

In 2018, we will be celebrating our 50th birthday. Over the last half century, we have become a global leader in postgraduate education for the real estate and related professions through programmes that combine first-class research with cutting-edge practical insights. Study with us and you will have the chance to fully immerse yourself in your chosen subject. You will study it in depth, challenge current thinking and develop your own ideas.

I hope this brochure gives you an indication of the breadth and depth of our postgraduate offering and will help you to decide which is the right programme for you. You can find more information about Real Estate & Planning programmes at www.henley.reading.ac.uk/rep

Whichever route you decide to follow, I look forward to welcoming you as a postgraduate student in Real Estate & Planning.

DR CATHY HUGHES
Head of Real Estate & Planning
Study with the best

OUR REPUTATION
Real Estate & Planning was established at the University of Reading in 1968. As we enter our 50th year, we are proud to enjoy a worldwide reputation for excellence, both in teaching and research.

TEACHING
Our postgraduate programmes adhere to the highest academic and professional standards, with lectures given by academic members of staff and visiting speakers from senior positions in relevant professions. Our programmes are well supported by leading industry organisations who provide our students with valuable professional insight and feedback.

RESEARCH
Our research is internationally renowned as academically rigorous and policy relevant. It has a major influence on our programmes and is fully integrated into our teaching. As a postgraduate student you will have access to this cutting-edge research, a vital resource that will keep you at the forefront of the latest thinking.

OUR HOME AT HENLEY BUSINESS SCHOOL AT THE UNIVERSITY OF READING
Real Estate & Planning is proud to be part of the Henley Business School. Henley is famous the world over as an organisation at the forefront of business thinking, with a unique approach that develops outstanding professionals and future business leaders.
I really enjoy working with the students in Real Estate & Planning. Already with excellent graduate employability, REP has stayed one step ahead of the increasingly competitive graduate job market with the creation of my role. It is critically important that students start to manage their careers from the very start of their course, and I’m here to help them to achieve their ambitions.

JANE BATCHELOR
Careers Development Advisor

"We’re with you all the way"

EMPLOYMENT AND CAREERS SUPPORT

Over the past 50 years, Real Estate & Planning has developed excellent relations with the major employers and more than 90% of our students find graduate-level employment within six months of leaving. Our postgraduate programmes open up a wide range of employment options around the world.

We have our own dedicated Careers Development Advisor who offers specialist advice and one-to-one coaching to help you prepare for the employment process. She can advise on everything from preparing your CV to finding internships and permanent employment. She also runs an annual mock assessment day, which gives you a real insight into what potential employers are looking for.

Through the Reading Real Estate Foundation (RREF), we offer all of our full-time postgraduate students the chance to have a mentor – an invaluable opportunity to receive personal advice from an established industry practitioner.

"I really enjoy working with the students in Real Estate & Planning. Already with excellent graduate employability, REP has stayed one step ahead of the increasingly competitive graduate job market with the creation of my role. It is critically important that students start to manage their careers from the very start of their course, and I’m here to help them to achieve their ambitions."

JANE BATCHELOR
Careers Development Advisor
Our students benefit enormously from the work of the Reading Real Estate Foundation, a unique and forward-thinking educational charity that supports Real Estate and planning education at Henley Business School, at the University of Reading. It can help you to achieve your full potential and become the best in the industry.

WHAT RREF CAN DO FOR YOU

• Mentoring programme – a one-to-one connection with a mentor who will support you through your studies and into your future career.

• Evening lecture series – with industry professionals sharing their views on the property industry to give you valuable commercial awareness.

• RREF Real Estate & Planning careers fair – the chance to speak to a wide variety of recruiters and graduates about internship and job opportunities.

• RREF funds a range of events including a mock assessment centre day and planners’ question time. These help you develop the skills you will need when going through the recruitment process.

• Our alumni members contact RREF throughout the year with targeted graduate job and internship opportunities.
MSc Real Estate

This programme will give you a comprehensive understanding of how real estate markets work and the techniques applied in them. It gives you the necessary skills for a wide range of careers in the global real estate sector. Core areas covered include: investment appraisal, economics, real estate finance, development, law, and sustainability. It is accredited by the Royal Institution of Chartered Surveyors.

**KEY FACTS**

**Duration:**
12 months full-time

**Entry requirements:**
An upper second class honours degree from a UK university, or the equivalent from an internationally recognised university.

**Fees and funding, please see our website:**
www.henley.reading.ac.uk/rep

**HOW IT WORKS**

The programme is designed to be industry facing, incorporating ‘real-world’ case studies, field trips and a one-week industry challenge. By choosing appropriate modules you might specialise in Real Estate Fund and Asset Management, Real Estate Development or Real Estate Valuation and Analysis.

**WHAT IT WILL GIVE YOU**

This programme is especially suitable for graduates with a non-property related degree who wish to develop the skills and knowledge to open up employment opportunities in the real estate sector.

**CAREERS**

Our graduates are regularly employed by the largest and most prestigious international real estate service firms. They also increasingly find employment within the wider real estate investment advisory industry, the financial sector, professional business services, insurance companies and pension funds, the property development and REIT industry, voluntary sector organisations and the private corporate sector.

MSc Real Estate Finance

This programme will help you to understand real estate in the context of the international financial markets. It is designed to prepare you for a career in global real estate finance and investment management and provides you with the key quantitative and conceptual skills needed to make the complex decisions required in the real estate finance sector.

It is accredited by the Royal Institution of Chartered Surveyors and recognised by the Investment Property Forum, facilitating fast-track membership.

**KEY FACTS**

**Duration:**
12 months full-time

**Entry requirements:**
An upper second class honours degree from one of the following areas of study: Business & finance, Accounting, Economics, Mathematics, Statistics, Sciences or Engineering from a UK university, or the equivalent from an internationally recognised university.

**Fees and funding, please see our website:**
www.henley.reading.ac.uk/rep

**HOW IT WORKS**

This programme is offered jointly with our specialist finance faculty at Henley Business School, the ICMA Centre. You can build a portfolio of skills and choose from a range of modules taught across the Business School.

**WHAT IT GIVES YOU**

The programme is particularly suited to graduates with a degree in a quantitative discipline who wish to develop specialist finance skills that can be used in the real estate sector. You will examine investment in the underlying real estate sector together with Real Estate Investment Trusts, Banking, Mortgage Backed Securities and Property Derivatives.

**CAREERS**

This programme is ideal for those wishing to pursue a successful career in real estate finance, investment management and research. Graduates regularly find employment in the wider investment advisory industry, the banking industry, fund management, management consultancies, insurance companies, property developers and in the private corporate sector.
MSc Spatial Planning & Development

This highly-regarded programme will develop your specialist knowledge and skills in urban planning and development and prepare you for a career in the private or public sector. It is accredited by the Royal Town Planning Institute and the Royal Institution of Chartered Surveyors.

HOW IT WORKS
The programme focuses on planning as it engages with economic and property development processes at all levels. You will be able to concentrate on particular aspects of development planning to suit your interests and career aspirations – strategic, economic, environmental, regeneration, or rural.

WHAT IT WILL GIVE YOU
This programme offers an innovative blend of theory and application in planning and development, drawing on the best in academic and professional practice. You will develop your awareness of ideas and practices found in the real world, including urban design and site planning, negotiation, strategic planning, and the economics and viability of development. Optional modules allow you to tailor the programme to your own interests.

CAREERS
This programme will provide you with the specialist knowledge and skills to enhance your career. Graduates have gone on to work for private sector companies, a wide range of local authorities and other governmental organisations.
MSc Conservation of the Historic Environment – Flexible

Designed to develop your understanding of this increasingly important field, this is an academically-based programme with a practical approach based on the ICOMOS (International Council on Monuments and Sites) Education and Training Guidelines. It is delivered with the assistance of the faculty of the University’s Department of Archaeology.

The course is accredited by the Royal Institution of Chartered Surveyors and the Royal Town Planning Institute. It is also fully recognised by the Institute of Historic Building Conservation.

KEY FACTS
Duration: Flexible block release over 2–6 years
Entry requirements: An upper second class honours degree from a UK university, or the equivalent from an internationally recognised university. Five years’ relevant practical experience plus a demonstrable practical conservation skill will also be considered.
Fees and funding, please see our website: www.henley.reading.ac.uk/rep

HOW IT WORKS
The programme offers a blend of academic rigour and practical application. Each module draws upon the specialist knowledge and skills of renowned experts in conservation and related fields. Your learning is based around personal study, interactive workshop sessions, practical demonstrations and site visits.

WHAT IT WILL GIVE YOU
This is a flexible programme that allows you to continue in employment while developing your career. Stimulating and intellectually rewarding, it equips you with the skills and knowledge required for a variety of posts in the conservation area.

CAREERS
Graduates have the specialist knowledge to find employment with conservation bodies such as English Heritage, Historic England, National Trust and Historic Royal Palaces, as well as local and central government, planning, surveying and architectural, consultancies and corporate entities with historic buildings in their portfolios.

MSc Real Estate – Flexible

If you are looking to enhance your career in the UK and international real estate sector, this programme will give you the necessary skills and specialist knowledge. Drawing on your work experience, it provides a framework for rigorous analysis of the functioning of the industry that will enable you to fully understand and undertake real estate analysis. The course is accredited by the Royal Institution of Chartered Surveyors.

KEY FACTS
Duration: Flexible block release over 2–6 years
Entry requirements: An upper second class honours degree from a UK university, or the equivalent from an internationally recognised university. Students should be in relevant graduate level employment.
Fees and funding, please see our website: www.henley.reading.ac.uk/rep

HOW IT WORKS
A suite of modules provides the core knowledge in areas such as investment appraisal, economics, corporate finance, financial institutions and law. You can then select a range of optional modules to broaden your skills in your particular areas of interest. Our flexible programmes also develop your report writing, oral presentation and research skills which are applicable to a range of future career paths.

WHAT IT WILL GIVE YOU
If you want to deepen your academic understanding of the Real Estate sector and enhance your career prospects while remaining in employment, this programme is the ideal choice. The wide range of optional modules means that you can tailor the programme to suit your individual interests and you can spread your degree over a number of years to accommodate your work commitments.

CAREERS
Graduates are successfully employed across the sector and have seen real career enhancement from this qualification.
MSc Real Estate Investment & Finance – Flexible

By relating your practical knowledge to academic theory, this programme will give you a strong understanding of real estate investment and financing decisions. It can enhance your career prospects by giving you the capability to undertake independent real estate investment analysis. It is accredited by the Royal Institution of Chartered Surveyors.

KEY FACTS
- **Duration:** Flexible block release over 2–6 years
- **Entry requirements:** An upper second class honours degree from a UK university, or the equivalent from an internationally recognised university. Students should be in relevant graduate level employment.
- **Fees and funding, please see our website:** www.henley.reading.ac.uk/rep

HOW IT WORKS
The core modules will develop your knowledge in areas such as corporate finance, investment appraisal, analytical methods, economics and financial institutions. You can tailor the degree to your individual requirements by choosing from a range of options. Our flexible programmes also develop your report writing, oral presentation and research skills which are applicable to a wide range of future career paths.

WHAT IT WILL GIVE YOU
This programme is a good option if you want to continue in employment but also want to expand your academic understanding and enhance your career prospects in the real estate finance industry. The flexibility of this degree allows you to spread your studying over a number of years depending on your work commitments.

CAREERS
Graduates from our flexible programmes are successfully employed across the sector and have seen real career enhancement.

Reading was the obvious choice for me due to the unprecedented reputation of the department and its staff within the real estate network. The ability and drive to keep the course current and the exposure to the big players definitely contributes to that. When I arrived in industry I felt well prepared from an academic perspective, but equally from a business perspective.

HOLLY FRANKLIN
Business Manager, Corporate Property
Prudential Services Ltd
Take your next step

We hope we have given you a good idea of what a postgraduate degree in Real Estate & Planning can provide and the outstanding career opportunities it can offer you. If you would like to know more about studying with us, visit our website: www.henley.reading.ac.uk/rep

HOW TO APPLY
Please use our online application service; this allows you to complete your application information and attach electronic copies of your academic transcripts, certificates and other information. www.reading.ac.uk/how-to-apply

AFTER YOU APPLY
Our staff will consider your application and decide whether to offer you a place. Offers are made for our full-time programmes approximately once a month from November. Applications for our part-time programmes are considered throughout the year. If we offer you a place, you will receive a letter from the Admissions Office, which will explain the offer and any conditions attached.

VISIT DAYS
If you apply for one of our full-time programmes and we make you an offer, you may be invited to a Visit Day. These usually take place in March and offer the opportunity to meet staff and students, tour the campus to see our facilities and find out about the course you applied for in more detail. Visit Days are not mandatory but we think you will find it a useful way to help you make the right decision.

SCHOLARSHIPS & BURSARIES
We offer a range of scholarships to students from across the world. www.henley.ac.uk/level/postgraduate-scholarships

We look forward to welcoming you as a Real Estate & Planning postgraduate student.