

'UK's #1 Tech Scale Up in UK's #1 Town'

Talk by Adam Hale, EVP of Sage People (formerly CEO of Fairsail)

Monday, 12 June 2017

About the event

The Henley Centre for Entrepreneurship has created a series of talks to put the spotlight on leadership and engaging SMEs.

'Talks on Enterprise Development' will provide a forum for inspirational talks by SME leaders who share their personal stories of high growth SME businesses.

It is planned to attract speakers who will be able to not only talk about their story of growing a business but also share lessons they have learnt and challenges they have overcome that will be valuable for SMEs with ambition to grow.

All events are free to attend and feature a talk by an SME leader, audience Q&A and a catered networking reception.

This is the eighth in the series of talks and the speaker giving the talk is Adam Hale, EVP of Sage People (formerly CEO of Fairsail).

Adam led Fairsail since March 2014 until its sale in March 2017 and will share the exciting story of the rapid growth of the company from start-up through to sale.

Fairsail, now part of Sage, is a cloud HR and people software provider that helps transform mid-sized global businesses into people companies, masters at recruiting, managing and engaging talented employees.

The Henley Business School is pleased to welcome Adam to deliver the eighth talk in the series.

Where:

Lecture Theatre G10,
Henley Business School, University of Reading, Whiteknights,
Reading, RG6 6UD

How to get to us:

<http://www.henley.ac.uk/about-us/how-to-find-us-whiteknights/>

Registration: <https://www.eventbrite.co.uk/e/from-start-up-to-exit-eighth-in-the-talks-on-enterprise-development-tickets-33628242980>

Programme

- 17:30** Arrival and Registration
- 18:00** Open and Welcome by **Prof Ginny Gibson**, Deputy Dean *Henley Business School*
- 18:05** 'UK's #1 Tech Scale Up in UK's #1 Town' talk by **Adam Hale**, EVP *Sage People* (formerly CEO *Fairsail*)
- 18:45** Q&A moderated by **Jurek Sikorski**
- 19:05** Announcements and Future Events
- 19:15** Messages from the Sponsors
- 19:20** Refreshments and Networking

How will you benefit

This event will introduce you to the world of the CEO and the challenges faced by a leader in scaling a business at home and internationally.

The participant will have the opportunity to learn about the challenges faced in steering rapid growth of a start-up through to its sale and be able to ask questions including 'what made you decide to sell?' and 'how does a sale to a corporate help you grow?' and chat informally with Adam over refreshments.

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Deputy Dean



Ginny Gibson became the Deputy Dean of Henley Business School in 2010 having been head of Real Estate and Planning, one of the constituent groups within Henley, for the previous two years. Ginny is recognised as one of the leading academics in the field of corporate real estate, focusing on the way in which organisations align their property with their changing business environment.

About the speaker



Adam Hale is EVP of Sage People (formerly CEO of Fairsail), having previously acted as Executive Chairman and Non-Executive Director at Fairsail. Now a part of Sage, Fairsail enables mid-size multinational companies such as Skyscanner and PaddyPowerBetfair to manage modern workforces through its global cloud HR Software, transforming how organisations acquire, engage, manage and develop their people. With a degree in Computer Science, Adam has spent over 30 years in the industry, shaping his expertise as Head of Global Software and European Technology at Russell Reynolds Associates, and prior to that a decade running implementation projects at Accenture.

Talk Host



Jurek Sikorski is Executive Director for the Henley Centre for Entrepreneurship. Jurek is chairman of several start-up and small businesses and a business development specialist, focusing on sales and customer development. He has over 30 years' experience in the pharmaceutical, medical devices, in vitro diagnostics and biotechnology industries, working for SMEs and multi-national corporations. This includes senior roles in sales and as the Chief Executive of SRS Technology Group Plc, which he led to an IPO, Cantab Pharmaceuticals Plc and Proteus International Plc and Sales and Marketing Director at Smith and Nephew Medical, a FSTE 100 medical devices company.

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Twitter:

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Obtain your Wi-Fi connection at reception

