



Audio Visual Pre-sales Engineer at AT&C Professional Systems Ltd

Required Start Date – February 2019

Location – London Office, Swiss Cottage, NW6

Reporting to – Company Director

Salary - TBC

Working at AT&C

Working at AT&C means joining a dedicated team of individuals who work together for one shared goal – to deliver truly outstanding projects.

AT&C Professional Systems Ltd are a leading Audio Visual systems integrator. With over 30 years' experience in the industry we have developed a portfolio of many high-profile projects and partnerships. We design, supply and install some of the most innovative and sophisticated audio visual, lighting and environmental control solutions for Europe's leading hotel, restaurant and corporate offices.

AT&C are seeking a Pre-Sales Engineer to join our Sales Team to design solutions for potential projects and ensuring the quotation is technically accurate before issuing to sales team. The ideal candidate will have previous engineering and/or design skills within the AV industry, and be comfortable working with multiple teams from first concept to project delivery.

We believe that our teams are our most important product. Whether it's five aside football at the local leisure centre or breakfast around our kitchen table, our team really is at the forefront of what we do and the key to our success.

Joining AT&C is a great opportunity to work within a growing team who are delivering projects in a wide variety of industries. We work with many exciting manufacturers at the very top of our industry and deliver projects for many clients who are at the top of theirs.

The Role – Key Responsibilities and Duties

- Designing, specifying and quoting systems for proposals brought in by the Sales Team.
- Creating and managing quotations throughout the Pre-Sales process and beyond into purchasing and live projects.
- Provide technical support to Sales team throughout the sales process. Including providing simple concept drawings, supporting documents and attending client meetings.



- Liaising with Design, Project Management, Procurement, and Account Teams to ensure continuity throughout the Project.
- Continually Develop Product and System Knowledge. Meeting suppliers regularly to keep up to date on products.

Person Specification

- Friendly and Approachable
- Team Player – You do your best work in small teams alongside others
- Productive – You get things done, manage your time well and are happy working to deadlines
- Excellent technical knowledge of AV equipment
- An up to date understanding of the AV marketplace and related technologies
- Good understanding of Microsoft Office including Excel and Word
- Understanding of D-Tools (preferred but not essential)

If you want to have a key role in a thriving, growing company that values individuals contact us at info@atandc.net