

# Cross-Sell Sales Guide



## 3M™ Aerospace Sealant AC-770 + 3M™ Polyester Tape 8403

### Temporary protection for curing floorboard sealant.

Interior work doesn't have to come to a stand-still while you wait for sealants to cure. 3M™ Polyester Tape 8403 can be used as a temporary protection layer for floorboards as it cures, allowing work to continue, helping decrease overall downtime.

Already using this?	Sell this.
<p><b>3M™ Aerospace Sealant AC-770</b></p>  <p>Low density, fast curing, OEM approved, polysulfide sealant</p> <p>OR</p>  <p>Other Aerospace Sealants</p>	<p><b>3M™ Polyester Tape 8403</b></p>  <p>A chemical resistant translucent protective tape that can reduce scratches and minor damage to substrates.</p> <p>Able to bond to surfaces that are hard to adhere to like silicone.</p>

**Applications**

- Interior floorboard sealing
- Seat track sealing

**Pain points to ask about**

- Are you using anything for surface protection on floorboards during the overhaul process?
- Does work have to stop while you wait for sealants to cure?

**Sales Materials**  
**Aerospace Sealant Brochure:** [LINK](#)

**AC-770 – [3M.com](#)**  
 Sell Sheet – [LINK](#)  
 Tech Data – [LINK](#)

**8403 – [3M.com](#)**  
 Tech Data – [LINK](#)  
 Engineered Industrial Tapes Catalog - [LINK](#)

3M Solution			
Product	3M SAP ID	3M Part #	Distributors
<b>3M™ Aerospace Sealant AC-770</b>			
3M™ Aerospace Sealant AC-770 B-1	Multiple options	AC-770	3M Authorized Distributors
3M™ Aerospace Sealant AC-770 B-2	Multiple options	AC-770	3M Authorized Distributors
<b>3M™ Polyester Tape 8403</b>			
3M™ Polyester Tape 8403	Multiple options	8403	3M Authorized Distributors

**Committed to working side by side  
to help deliver the performance and  
reliability your customers expect.**

**Transforming how work gets done.**

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