

## Market Research Statistical Toolkit

Duration 2 days  
(MAR3-0)

### Pre-requisite

Only basic statistics knowledge is assumed – mean, standard deviation, simple hypothesis testing.

### Course Summary

This training covers techniques widely used in market research. Focus is on interpretation of the analyses.

### Software

The course is offered in XLSTAT or JMP.

### Flexibility

We can customise the module content to meet specific requirements.

### Course Topics

- Basic Stats Refresher. Testing for difference in means and proportions, interpretation of significance, confidence intervals. Correlation and causation.
- Factor analysis to aggregate attitudinal questions
- Cluster analysis to find groups of respondents with same attitudes
- Conjoint Methods – aims, designs, analysis and interpretation
- Best-Worst Scaling – aims, conduct, analysis and interpretation
- TURF Analysis – methodology, applications, interpretation

For further information and pricing contact:  
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