

6

CIPS Level 6

*Professional
Diploma in
Procurement
and Supply*

2018 Syllabus

For internal use only



Introducing...

Level 6 Professional Diploma in Procurement and Supply

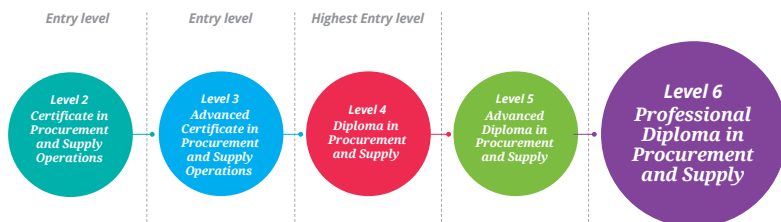
CIPS qualifications are regulated internationally to ensure we offer a recognised, professional standard in procurement and supply. CIPS Level 6* Professional Diploma in Procurement and Supply is a vocationally related professional qualification. Formal recognition is included within the regulatory frameworks of an increasing number of countries such as the UK (England, Wales and Northern Ireland), UAE (including Dubai) and Africa (including Zambia). Further information on this recognition and the details of corresponding qualifications levels for other international qualifications frameworks are detailed on our website. CIPS members can have the confidence in our regulated qualifications, which reliably indicate the standard of knowledge, skills and understanding that you, as a learner, are required to demonstrate.

The CIPS Level 6 Professional Diploma in Procurement and Supply is for those who want to specialise in a specific occupation, occupational area or technical role. The qualification will prepare learners for work by giving them the opportunity to develop sector-specific knowledge, technical and practical skills, and to apply these skills in work-related environments. It represents the final level of qualification required by those who are working towards MCIPS, which is recognised worldwide as the professional standard for procurement and supply practitioners.

* Refers to levels within the RQF. Other regulatory bodies may have different corresponding levels

Successful applicants may use the designatory letters MCIPS after their name. Applicants for MCIPS must complete the CIPS Diploma, Advanced Diploma and this Professional Diploma in procurement and supply and must also exhibit at least three years' experience in a relevant position of responsibility in the procurement and supply discipline.

The CIPS Level 6 Professional Diploma in Procurement and Supply is a vocationally related qualification that is designed for the individual who is working at or aspiring to the Professional and Advanced Professional levels of the CIPS Global Standard for Procurement and Supply. It is aimed at those members of the profession who have procurement and supply activity at the heart of their role. It is designed for the more experienced members of the profession who are expected to lead procurement teams within an organisation and influence the board to adopt leading-edge procurement strategies thereby establishing best practice. The required knowledge and skills are developed as learners perform practical, work-related tasks that encourage the development of appropriate work-related behaviours and transferable skills. Transferable skills are those such as communication, teamwork, and planning and completing tasks to high standards, all of which enable the learner to add strategic value to the organisation.



Typical tasks

- Strategic acumen in developing and aligning functional and organisational levels of strategy
 - Strategic acumen in aligning internal strategy with suppliers or customer organisations
 - Systems development for better automated processes and data management
 - Leading and influencing both internal and external stakeholders
 - Leadership of function and relationship brokering
 - Direction and advice to stakeholders
 - Devising and implementing change management
 - Management of teams and individuals
 - Business networking
 - Relationship management of suppliers and customers
 - Decision making and approvals of work by others
 - Formulating budgets and their monitoring and management
 - Planning and reporting
 - Project management capabilities
-

Knowledge and skills

Demonstrates advanced practical, conceptual or technological knowledge and understanding of procurement and supply and can develop solutions where there may be numerous interacting factors. Can critically analyse, interpret and evaluate complex information, concepts and ideas, using where appropriate relevant research to inform decisions.

How credits works

1 Credit = 10 Learning hours

1

3 Credits = 30 Learning hours

3

6 Credits = 60 Learning hours

6

12 Credits = 120 Learning hours

12

How to create a typical programme

EXAMPLE PATHWAY: Senior Commercial Manager with data or innovations responsibilities

Four CORE MANDATORY modules make up 42 of the required credits



The following three ELECTIVE modules make up the final 18 remaining credits



60

Total credits required for completion

42

Credits made up of CORE MANDATORY modules

18

Credits made up of your choice of ELECTIVE modules

The content



Four CORE MANDATORY modules make up 42 of the required credits

CORE Strategic Ethical Leadership (L6M1)

12
CREDITS

Module aim(s): Globalisation and the ever changing markets in which organisations operate require effective leaders who are able to think and act in a strategic manner. This is particularly true for those who lead the procurement and supply function ensuring that it makes a positive contribution to overall organisational success. Strategic Leadership is the ability to make and communicate decisions that enhance the prospects for the organisation's long-term success while maintaining long-term financial stability. This module is designed for those professionals who are expected to deliver effective and efficient procurement and supply. It emphasises the leadership skills and behaviours required for the achievement of the objectives and improvements sought by the organisation and enables students to understand the influence that ethical practices and standards have to play in their decision making.

CORE Global Commercial Strategy (L6M2)

12
CREDITS

Module aim(s): The global agenda is becoming more and more prevalent in organisational success. As organisations increase overseas development, investment and sourcing, business leaders are called upon to formulate and implement global commercial strategies. This module is designed for professional procurement and supply chain leaders and takes as its focus the development; configuration and implementation of global commercial strategy to enable such leaders to help organisations achieve competitive advantage.

12
CREDITS

CORE Global Strategic Supply Chain Management (L6M3)

Module aim(s): One of the significant impacts of globalisation has been a marked increase in the complexity of the supply chain and associated networks. These challenges require procurement and supply leaders to develop and lead modern day supply chains and understand the vital role that they have in the overall success of corporate and business strategy. This module is designed for such professionals as it focuses on the development, implementation, monitoring and optimisation of global supply chains and on the strategic influence of such chains on the achievement of competitive advantage.

6
CREDITS

CORE Future Strategic Challenges for the Profession (L6M4)

Module aim(s): The volatile global environment poses a threat to traditional concepts of international trade and presents strategic challenges to the procurement and supply function and profession. Strategic procurement and supply leaders require knowledge of the present challenges for their function and profession, and must be able to look ahead to prepare themselves for the future strategic challenges that they will undoubtedly be faced with. This final module for those learners studying on the CIPS Level 6 Professional Diploma in Procurement and Supply is designed to challenge professional procurement and supply leaders to look ahead and to identify and consider ways to address the future strategic challenges that they and their professionals will face.

The remaining 18 credits will be made up of a selection of **ELECTIVE modules**

ELECTIVE *Strategic Programme Leadership (L6M5)*

6
CREDITS

Module aim(s): Major programmes are a key element in any organisational strategy, hence the successful leadership of them is a significant contributor to overall success. This module is designed for those procurement and supply professionals who will be expected to develop and lead the implementation and monitoring of contracts from the strategic standpoint requiring a practical knowledge of the associated issues and approaches to programme and project control.

ELECTIVE *Innovation in Procurement and Supply (L6M8)*

6
CREDITS

Module aim(s): In order to support organisational success procurement and supply has a significant role to play in influencing strategic suppliers to adopt innovative approaches and to continue to develop. Professional procurement and supply leaders are therefore expected to identify areas which offer the opportunity to improve and innovate and to lead and implement the associated processes. This module is designed for procurement and supply leaders who require a clear knowledge of the tools and techniques which are available to them to achieve improvement and innovation as well as an appreciation of the environmental factors which affect such initiatives.

6

CREDITS

ELECTIVE *Commercial Data Management (L6M7)*

Module aim(s): Until recently big data was seen as a technical issue that had to be addressed; however, organisations now view it as a business opportunity that can significantly contribute to competitive advantage and are now exploiting big data in all of its forms to discover facts that they did not know before. Given this propensity for data and the associated gathering and storage activity, supply chain cyber security is now a key requirement. This module is designed for procurement and supply leaders who require clear knowledge of the concept of big data and of the impact of data integrity and cyber security.

6

CREDITS

ELECTIVE *Supply Network Design (L6M9)*

Module aim(s): Organisations are part of an interconnected network of other businesses and organisations; termed as the supply network. At a strategic level the design and leadership of such networks is crucial to the effectiveness and efficiency of the associated supply chains, it is the operations processes which form a fundamental element of an organisation's strategic advantage. If materials and/or information are to flow smoothly through the supply network and add value as a result, effective resource planning and control are essential. This module is designed for procurement and supply leaders who require knowledge and understanding of the strategic supply network concepts, its configuration and influence and be able to assess the impact of operational strategy and resource planning and control.

CIPS Level 6

Professional Diploma in Procurement and Supply

Choose three *ELECTIVE* modules to make up the final 18 remaining credits

6
CREDITS

ELECTIVE *Global Logistics Strategy (L6M10)*

Module aim(s): Globalisation generates significant opportunities as well as increased risks for organisations. This means that global logistics strategy, the flow of resources and information between a business or source and the consumer is regarded as a key element of organisational success. Personnel responsible for leading and developing global logistics strategy are seen as significant contributors to competitive advantage and overall business success. This module is designed for procurement and supply leaders who are responsible for global logistics strategy who require knowledge and understanding of the associated challenges, governance and requirements for successful strategic implementation.

About CIPS, the Chartered Institute of Procurement & Supply

The professional body

CIPS, a not-for-profit organisation that exists for the public good, is the voice of the profession, promoting and developing high standards of skill, ability and integrity among procurement and supply chain professionals.

Quality guaranteed

Our qualifications are recognised by OFQUAL in England and regulators in various countries, demonstrating that they meet specific quality standards.

The Global Standard

CIPS Global Standard in Procurement and Supply, which is freely available, sets the benchmark for what good looks like in the profession.

A commercial organisation

CIPS helps governments, development agencies, and businesses around the world to excel in procurement and supply, supporting them to improve and deliver results and raise standards.

A global community

We are the world's largest professional body dedicated to procurement and supply with a global community of over 200,000 professionals in over 150 countries, and offices in Africa, Asia, Australia, the Middle East, Europe and USA.



Global Standard
freely available



Global network
of over 200,000



...in over 150
countries