

General Questions

1. This methodology seeks to provide a reliable measure of physical market value. How well do you think the ICIS methodology achieves this aim?

It would be valuable to have a reference for market size a/o buying power, i.e. at what volume levels prices apply.

2. Are there alternative methodologies you would like ICIS to consider? If so, please describe these methodologies and their strengths and weaknesses as mechanisms for measuring physical market value. Please explain their strengths and weaknesses relative to current methodology.

N/A

3. How well do the ICIS prices published in this report serve your business? Are there any additional prices you would like to see?

Referencing, but way too high in relevance to effective pricing!

4. Is there any other information that you believe would be helpful to ICIS in its review of this methodology? If so, please give details.

Cf. #1.

5 Do you think the FOB assessment should cover only sales to trade/distribution, or sales to both trade and end-users?

If end-users should mean converters than all mentioned.

6 In the FOB Med assessment, do you feel that the current countries included (France, Spain, and Egypt to Italy and Turkey) are representative of the Med market?

N/A

7 Are you satisfied with the current methodology for assessing 3,000-5,000 dmt liquid caustic soda shipments from northwest Europe to the US northeast coast and the Med? And shipments within the Med of 1,500-2,500 dmt?

N/A

