



# Occupational Therapists.

Supporting Healthcare.

SERVICE OVERVIEW



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Sugarman Medical is a leading Occupational Therapy recruiter and for **over 20 years** our consultants have supported clients by providing a gateway to access qualified, experienced OTs

We appreciate that occupational therapy has become more complex, as well as demanding, in recent years and it is for this very reason that our consultants are meticulous to guarantee all candidates act in accordance with NHS guidelines and, of course, industry best practice.

WE HAVE A  
SPECIALISED  
OCCUPATIONAL  
THERAPIST  
RESOURCE TEAM

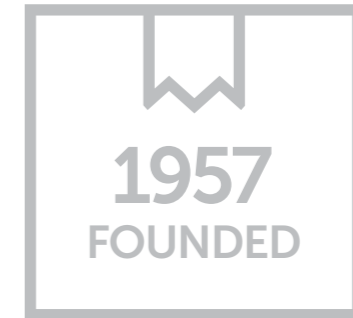
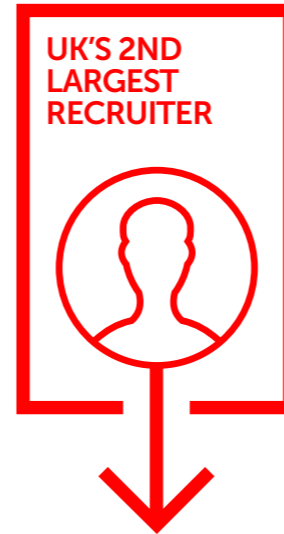


IN 2014 SUGARMAN  
HELPED  
**6,800**  
OTS TO FIND NEW  
ROLES TO ACHIEVE  
THEIR CAREER  
ASPIRATIONS





**Sugarman Medical is part of  
the Cordant Group.**



A FAMILY BUSINESS FOUNDED IN 1957.

In 2005 the Cordant Group propelled into the recruitment arena and acquired Pro Vista Recruitment; Cordant took control of the company's success and embarked on a ten-year journey of strategic acquisitions to become one of the major recruitment organisations in the UK, whilst at the same time remaining a family privately owned company.

# About Us.

We provide a gateway to access qualified, experienced OTs for national, international, permanent or locum positions within a variety of sectors including:



**NHS**



**Private Healthcare Providers**



**Social Services**



**Charities**



**Education**



**Case Management Providers**



**Private Organisations**

# About Us.

Sugarman Medical is a preferred supplier of Occupational Therapists to the NHS and is selected for all of the major Framework Agreements including:

- London Procurement Programme (LPP)
- Crown Commercial Services (CCS)
- HealthTrust Europe (HTE)

We operate a network of national healthcare recruitment hubs throughout the UK, Europe and Australia which enable us to fulfil permanent, locum and international positions in a variety of high and low intensity environments.



# About Us.

Sugarman consultants have become renowned within the industry for placing the right people in the right environment by listening and understanding to the bespoke needs of both clients and OTs. Our network enables us to place OTs in a variety of locations including:



A&E

MEDICAL

ORTHOPAEDICS

SURGICAL

ONCOLOGY

HAND THERAPY

PAEDIATRICS

INTERMEDIATE CARE

MENTAL HEALTH

REHABILITATION

ELDERLY REHABILITATION

COMMUNITY

SOCIAL SERVICES

REABLEMENT

CASE MANAGEMENT

CHARITIES

# Recruitment Process.

WE BLEND OUR INDUSTRY KNOWLEDGE WITH OUR CANDIDATE NETWORK TO SUPPLY SKILLED OCCUPATIONAL THERAPISTS

We take the time to understand not only the skills and abilities of our candidates but their immediate and long-term career aspirations, as this helps place the right candidate in the right position at the right time.

For over 20 years, we have built an Occupational Therapist talent pool, by developing relationships with our candidates as well as clients. We supply short and long term assignments as well as permanent positions, we help our clients with their resource planning taking a pro-active approach to future needs. Our highly effective talent matching capability provides the highest penetration of candidate reach, through the building of bespoke recruitment processes that are aligned with our clients' and candidates' values, vision and cultural fit.





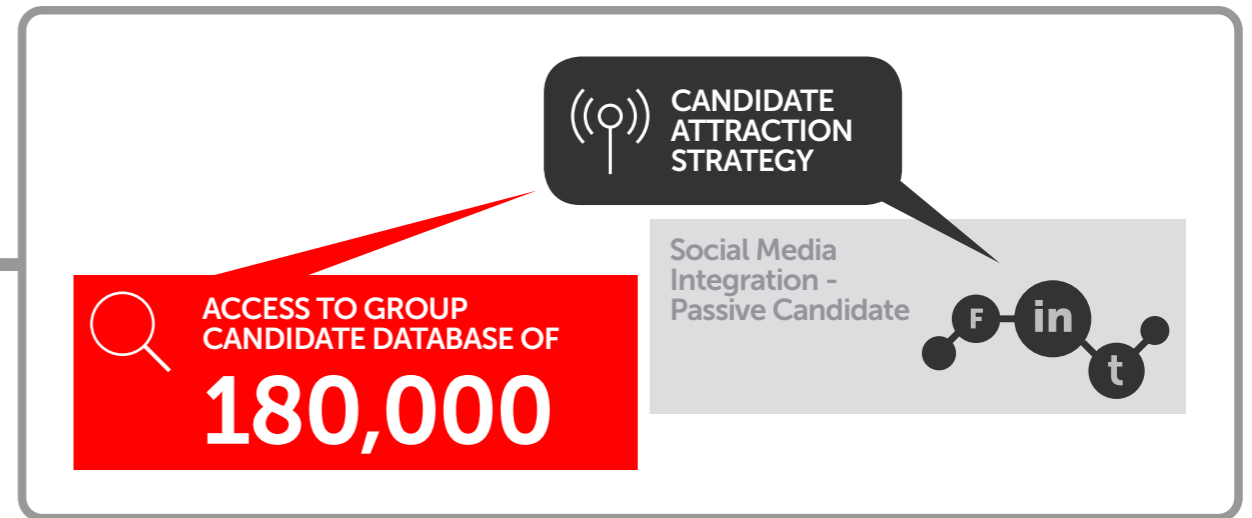
# Assessment.

1. Assessment
2. Sourcing
3. Screening
4. Placement



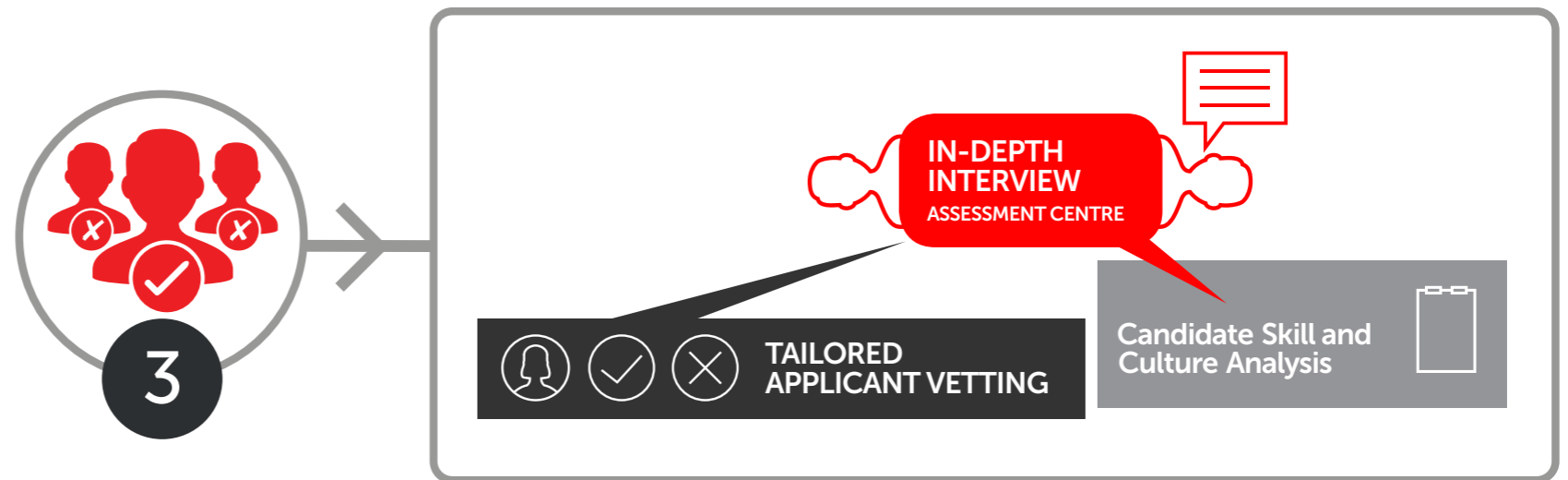
# Sourcing.

1. Assessment
- 2. Sourcing**
3. Screening
4. Placement



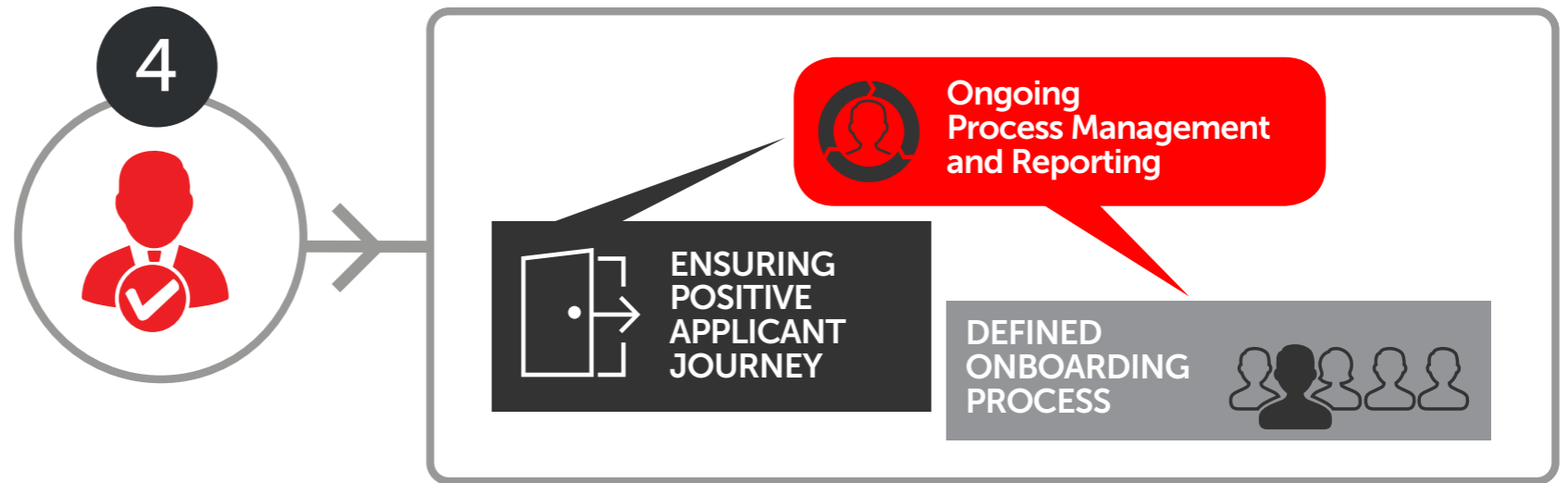
# Screening.

1. Assessment
2. Sourcing
- 3. Screening**
4. Placement



# Placement.

1. Assessment
2. Sourcing
3. Screening
4. Placement



# Key Facts.

Increasing demand OTs is driven by:

- the ageing population
- increasing longevity of people with long-term conditions
- the potential rise in mental health conditions.
- policy initiatives such as the drive for rehabilitation and reablement



**THERE ARE MORE THAN 30,000 OTs WORKING IN THE UK, 60% WORK IN NHS**

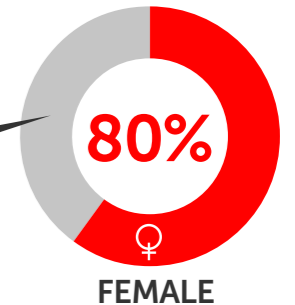
**78%** OF OT GRADUATES IN 2014 FROM THE UK WENT STRAIGHT INTO OT ROLES



OT vacancy rate is around 8% in the UK but rockets up to 43% in London

**There are 11 recognised professional specialisms within Occupation Therapy.**

**OCCUPATIONAL THERAPY IS A FEMALE-DOMINATED PROFESSION: 20% OF THE WORKFORCE IS MALE**



# UK and International Contacts.

**Sugarman**

6th Floor  
10 Fenchurch Street  
London  
EC3M 3BE  
UK

Tel: 0207 614 4290

**Sugarman**

3rd Floor  
21 Bennetts Hill  
Birmingham  
B2 5QP  
UK

Tel: 0121 274 0383

**Sugarman International**

510/410 Elizabeth Street  
Surry Hills  
NSW 2010  
Australia

Tel: 02 9549 5700

Fax: 02 9690 1382

**Sugarman International**

Part Ground Floor  
100 Royal Street  
East Perth  
WA 6004  
Australia

Tel: 08 9381 4343

Fax: 08 9388 8809



**Supporting  
Healthcare.**

[www.sugarman.co.uk](http://www.sugarman.co.uk)