

# Phlebotomy.

Supporting Healthcare.

SERVICE OVERVIEW



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Sugarman Medical is a leading Phlebotomy recruiter and for **over 10 years** our consultants have supported clients by providing a gateway to access qualified Phlebotomist.

We appreciate that Phlebotomy has become more complex, as well as demanding, in recent years and it is for this very reason that our consultants are meticulous to guarantee all candidates act in accordance with NHS guidelines and, of course, industry best practice.

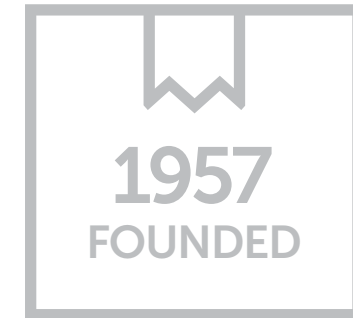
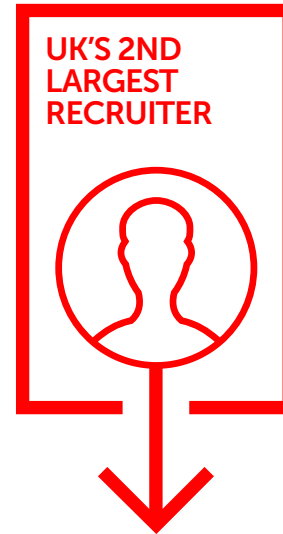


IN 2014 WE SUPPORTED  
OUR CLIENTS BY  
SUPPLYING  
**1,400**  
PHLEBOTOMISTS





**Sugarman Medical is part of  
the Cordant Group.**



A FAMILY BUSINESS FOUNDED IN 1957.

In 2005 the Cordant Group propelled into the recruitment arena and acquired Pro Vista Recruitment; Cordant took control of the company's success and embarked on a ten-year journey of strategic acquisitions to become one of the major recruitment organisations in the UK, whilst at the same time remaining a family privately owned company.

# About Us.

WE OPERATE A NETWORK OF NATIONAL HEALTHCARE RECRUITMENT HUBS THROUGHOUT THE UK, EUROPE AND AUSTRALIA WHICH ENABLE US TO FULFIL PERMANENT, LOCUM AND INTERNATIONAL POSITIONS IN A VARIETY OF HIGH AND LOW INTENSITY ENVIRONMENTS.

Sugarman Medical is a preferred supplier to the NHS and as part of National Framework Agreements we supply experienced Phlebotomists in the sphere of healthcare locations such as:



A & E (CANNULATION)  
OUTPATIENTS  
WARDS  
GP PRACTICES  
DOMICILIARY SERVICES  
MENTAL HEALTH  
PAEDIATRICS

# Recruitment Process.

WE BLEND OUR INDUSTRY KNOWLEDGE WITH OUR CANDIDATE NETWORK TO SUPPLY SKILLED PHLEBOTOMISTS

We take the time to understand not only the skills and abilities of our candidates but their immediate and long-term career aspirations, as this helps place the right candidate in the right position at the right time.

For over 20 years, we have built a Phlebotomists talent pool, by developing relationships with our candidates as well as clients. We supply short and long term assignments as well as permanent positions, we help our clients with their resource planning taking a pro-active approach to future needs. Our highly effective talent matching capability provides the highest penetration of candidate reach, through the building of bespoke recruitment processes that are aligned with our clients' and candidates' values, vision and cultural fit.





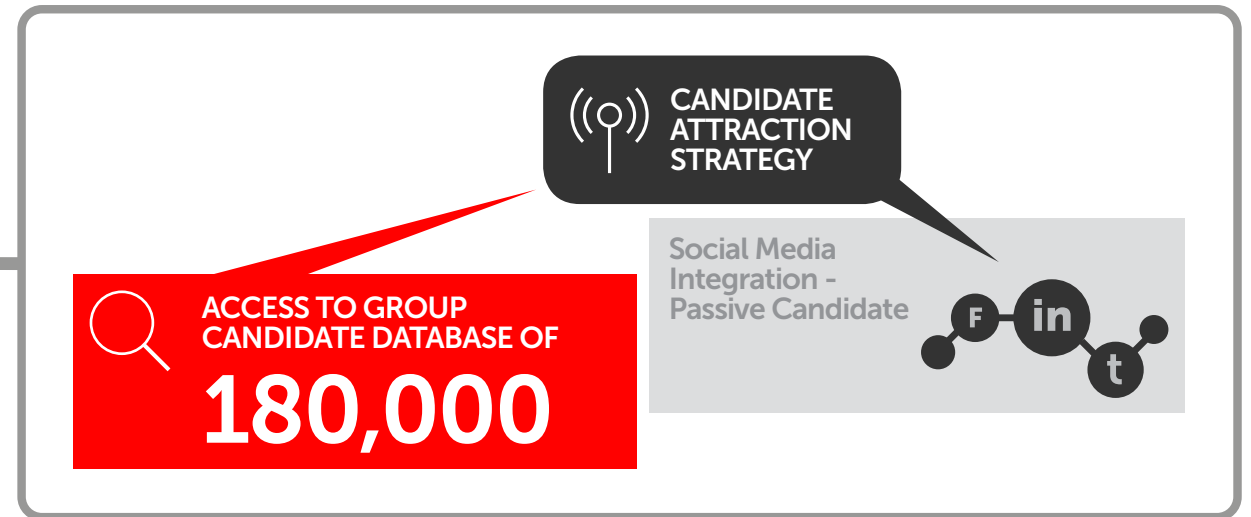
# Assessment.

1. Assessment
2. Sourcing
3. Screening
4. Placement



# Sourcing.

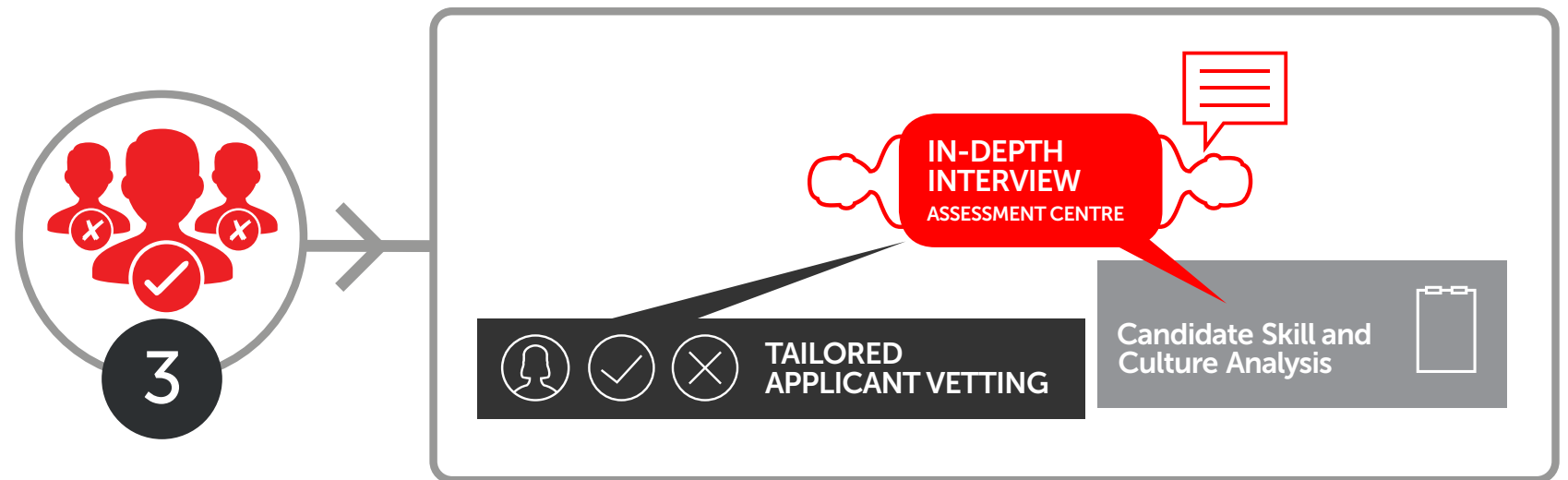
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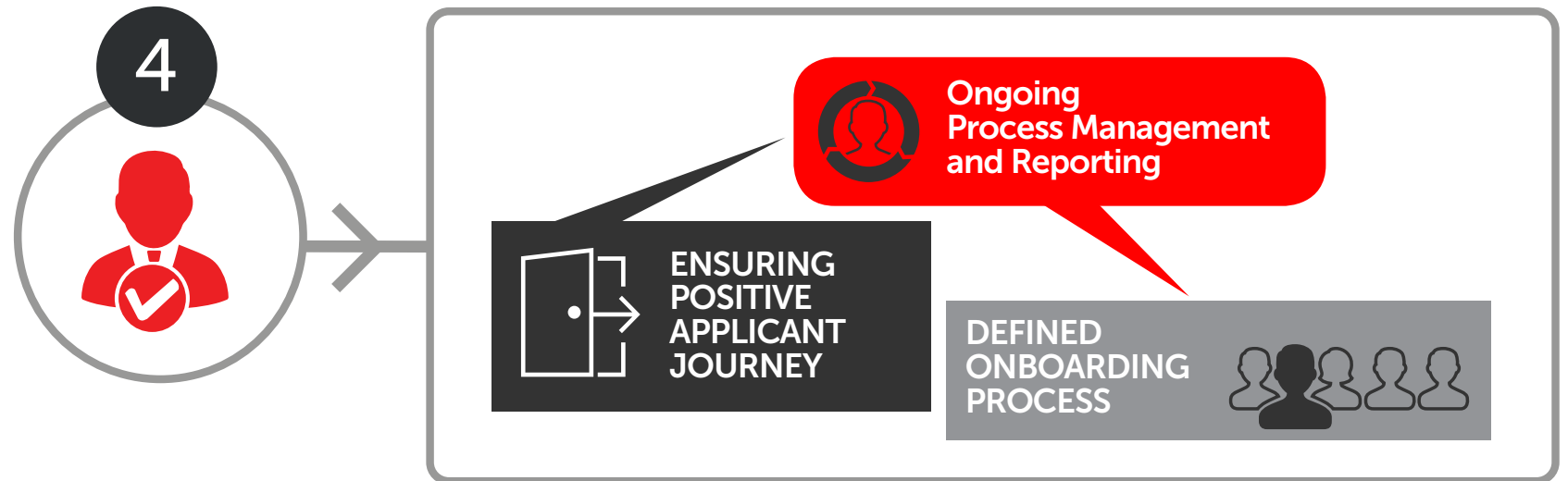
# Screening.

1. Assessment
2. Sourcing
- 3. Screening**
4. Placement



# Placement.

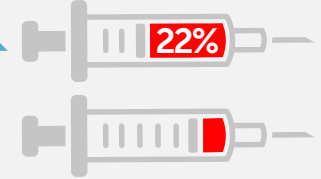
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# Key Facts.

The demand for Phlebotomists is rising across the UK.

IN 2020 PHLEBOTOMISTS  
VACANCIES ARE EXPECTED  
TO GROW AS MUCH AS 22%



Each year in England approximately  
800 million pathology tests  
are processed

**THE NHS SPENDS AN  
ESTIMATED £2.5 BILLION  
PER ANNUM ON  
PATHOLOGY TESTS**

IN 2014 THERE WERE

**6,000**

UNFILLED  
PHLEBOTOMISTS  
POSITIONS



# UK and International Contacts.

## **Sugarman**

6th Floor  
10 Fenchurch Street  
London  
EC3M 3BE  
UK

Tel: 0207 614 4290

## **Sugarman**

3rd Floor  
21 Bennetts Hill  
Birmingham  
B2 5QP  
UK

Tel: 0121 274 0383

## **Sugarman International**

510/410 Elizabeth Street  
Surry Hills  
NSW 2010  
Australia

Tel: 02 9549 5700

Fax: 02 9690 1382

## **Sugarman International**

Part Ground Floor  
100 Royal Street  
East Perth  
WA 6004  
Australia

Tel: 08 9381 4343

Fax: 08 9388 8809



**Supporting  
Healthcare.**

[www.sugarman.co.uk](http://www.sugarman.co.uk)