



JUNIOR BUNKER TRADER

DUBAI

Do you want to work in an international company with colleagues worldwide and develop your professional skills within sales and networking? We are looking for new talents who want to extend their knowledge within the shipping and bunker industry.

Since the start of activities in 1981, Dan-Bunkering has been a pioneer in the bunker trading business and has rapidly become one of the world's leading bunker companies. As part of our growth strategy, we are looking for a talented and passionate Junior Bunker Trader with flair for sales to join the team in our office in Dubai.

ABOUT THE JOB

As a Junior Bunker Trader, you will be a part of a dedicated trading team who will take the lead in your theoretical learning, providing detailed training on the industry. You will be introduced to the trading tools, platform and network, and you will establish an understanding of the market as well as develop your own relationships and sourcing channels. Furthermore, you will be offered tailored training opportunities including our own international business academy.

More specifically the day-to-day tasks include:

- Understanding customer needs, negotiate prices and closing deals
- Participating in client and supplier visits and approaching new business
- Identifying business opportunities and support business development activities
- Exposure to day-to-day trading of bunker fuel and working closely with both internal as well as external stakeholders.

YOUR BACKGROUND AND PROFILE

As a Junior Bunker Trader, it is important that you are a successful salesperson with a strong winner mentality. Additionally, you are:

- Fluent in both written and spoken English, and fluent in at least one additional language
- A social creature with a proactive approach to sales
- An ambitious individual with a high level of energy.

JOIN OUR TEAM

At Dan-Bunkering we know by experience that highly skilled and extremely dedicated employees make the world of difference for our clients. It is vital to us that all employees enjoy a high level of well-being, thus we offer a challenging and varied working life depending on individual wishes, ability and potential.

Want to join the team? Then please apply via www.dan-bunkering.com. We process applications as they are received. Start date will be 1st of September 2021.

If you have any questions about the job, please do not hesitate to contact Lamin Bara on +971 527 222216 or Søren Emil Dam on +971 527 777791.

Dan-Bunkering is one of the leading bunker trading companies in the world specializing in purchase, sale and supply of fuel as well as risk management and associated services. The head office is situated in Middelfart with offices in Copenhagen, Shanghai, Kaliningrad, Singapore, Monaco, Houston, Beijing, Dubai, and Stamford. More than 70 dedicated and service-minded bunker traders are ready to guide new and existing clients. Dan-Bunkering is part of a professional and financially strong group with interests in ship-owning and shipping activities. For more information about Dan-Bunkering please visit our website www.dan-bunkering.com

Dan-Bunkering (Middle East) DMCC • Jumeirah Business Centre 3 • Plot No. Y1, Office No. 3404 • Jumeirah Lakes Towers • P.O. Box 37034, Dubai, UAE