

EUROPEAN FORMAT FOR
A CURRICULUM VITAE



PERSONAL INFORMATIONS

Name and Surname **ALESSANDRO PECIS CAVAGNA**
Address MASCHERONI SQUARE N° 2, 24129 BERGAMO
Phone Mob. (+39) 335 63 93 945
E-mail apeciscavagna@hotmail.com
Nationality Italian
Date and place of born 1961, 7th of March, Bergamo

Job experiences

- 2017
Sector
Kind of mansion
COMPANIES CONSULTANT
COMMERCIAL DEVELOPMENT and COMPANIES INTERNACIONALIZATION
In the consumer goods
Markets Analysis for Start Ups, assistance and help to enter into new foreign markets with selection, organization and training of the sell network on international markets

- From 1984 to 2016
Company
Sector
Kind of mansion
FINANCIAL ADVISOR
FIDEURAM SPA
Piazzale Douhet 31, Roma
PRIVATE BANKING
Private Banker for Families and Companies , Institutionals Relation Manager for Fideuram Bank Group
Among the founders of the new profession of the Private Banker, one of the youngest in Italy, with remarkable national results

- From 1996 to 2003
Company
Sector
Kind of mansion
MANAGER
BANCA FIDEURAM SPA
Piazzale Douhet 31, Roma
PRIVATE BANKING
Manager-Supevisor for the research, selection trainig and instruction of new Financial Advisors, coordination of their activity on the territory,with personal support and coaching (Best National Supervisor of Fideuram Bank in the 1997)

- From 1996 to 2011
Where
Sector
Kind of mansion
JUDGE'S TRUSTED EXPERT
At the Bergamo Court of Justice
Insurance, Bank and Financial Section
Trusted expert appointed by the Court in particulary complex court cases by specialization and subject matter

- From 1991 to 1993
Company
Sector
Kind of mansion
C E O AND FINANCIAL DIRECTOR
LOCATELLI GROUP SPA
IMPORT / EXPORT of Consumer goods
Development of foreign markets, in particular Russia and Senegal

- From 1985 to 1987
Company
Sector
Kind of mansion
INTRODUCING BROKER
DE GRESTITI/ BELLONI/ARNABOLDI
Piazza Affari, Milano
INVESTIMENTS/FINANCIAL
Broker at the Milan Stock Exchange, brokerage and negotiation of securities

- From 1981 to 1984
EMPLOYEE

- | | |
|--------------------------------|---|
| Company | CREDITO ITALIANO
Piazza Vittorio Veneto, Bergamo |
| Sector | BANK |
| Kind of mansion | Front-office clerk, development of private clients |
| | |
| • From 1981 to 1984
Company | PRACTICING IN A LAW FIRM
STUDIO LEGALE AVV. GABRIELE TERZI
via Cucchi 5, Bergamo |
| Sector | CIVIL LAW |
| Kind of mansion | Practicing, office assistant |
| | |
| • From 1981 to 1982
Company | EMPLOYEE
ACI AUTOMOBIL CLUB ITALIA
via Angelo Maj, Bergamo |
| Sector | ENTE PUBBLICO |
| Kind of mansione | Car parker |
| | |
| • From 1979 to 1980
Company | COLUMNIST
LA NOTTE national afternoon newspaper
in Milan |
| Sector | Journalistic |
| Kind of mansione | Editing of news articles and thematic inserts |

EDUCATION AND TRAINING

- 2008, October
 - Training Course for the management of Financial Portfolios**
 - Tanaka University London*
 - Imperial College Business School, South Kensington Campus, Ayrton Rd, Kensington, London SW7 2AZ, United Kingdom*
 - Theories and Tecnics to build, manage and maintain a financial portfolio according to investor's risk profile
 - 2009-2013
 - Specialized training financial courses and Wealth Advisory**
 - SDA Bocconi School of Management*
 - Via Bocconi 8, 20136 Milano*
 - 1999
 - Law Graduation**
 - State University of Milan
 - via Festa del Perdono 7, 20122 Milano
 - 1982/1983
 - Professional Training Course**
 - Directional Center of Credito Italiano spa
 - Lesmo
 - 1980
 - Classical Maturity**
 - Liceo Classico Paolo Sarpi
 - Piazza Rosate 3, 24129 Bergamo
 - Maturità Classica's Diploma
- Gold School Report "City of Bergamo" for secondary public school a.d. 1975

ABILITIES AND PERSONAL SKILLS

MOTHER TONGUE ITALIAN

OTHER TONGUE ENGLISH
• Reading ability Good
• Writing ability Good
• Expression ability Good
Oral and writing

ANOTHER TONGUE PORTUGUESE
• Reading ability Good
• Writing ability Good
• Expression ability Good
Oral and writing

ORGANIZATIONAL SKILLS AND COMPETENCES

Excellent communication and empathy skills
Experience in the management of human resources and job groups, motivational skills
Honesty, loyalty, seriousness and responsibility
Spirit of initiative and perseverance, determination in pursuing the goals with dedication and enthusiasm
Ability to self-control and immediate resolution of problems

TECHNICAL SKILLS

Utilization of the Pc with Windows and the applications of Office package.
Best knowledge of the Internet Explorer browser and Outlook Express post service
Good command of the software of management for the Internet web sites and blogs, specifically CMS and Wordpress.

DRIVING LICENCE B

FURTHER INFORMATION

Curious traveler, adventure's lover (53 visited countries) fair photographer, organizer of extreme trips in solitary, or for groups with Argonauti Explorer from Milan
Developer, activist and curator of concrete projects in Africa and South America fundraising to sustain them
Voluntary collaborator for international adoption projects with AMI from Buccinasco
Animal's lover and so strongly against hunting
Soccer referee from 1978 to 1994
Greenpeace and WWF supporter
Passioned of bergamasch dialect and hits origin with specific annual course at the Ducato di Piazza Pontida at Bergamo and of ancient languages latin and greek
Signed up in the Popular Judges's register in Bergamo's Court of Justice (waiting officialization)
Political activist for 5 Stars Movement at Bergamo from 2012, September and from 2014 treasurer of Association Beppe Grillo Friends's of Bergamo and province
Coordinator and trustee for the Major Candidate of Bergamo in 2014, organized, managed and coordinated many important political events in Bergamo and its province

The undersigned knows that, according art. 26 of the law n° 15/68, the false statements, the falsehood in the deeds and use of false deeds are punished according to the penal code and special laws.

Furthermore the undersigned authorizes the processing of personal data, as foreseen by the DLGS 196/03.

Alessandro Pecis Cavagna