

ENTRYPARK 2015

INTERNATIONAL CAREERBOOK

Discover the right **EMPLOYERS**
Asian Edition



ENTREPRENEURSHIP

FINANCE

BANKING

MARKETING

HR

ACCOUNTING

MANAGEMENT

Take your first step towards an interesting career!

The Entrypark International Careerbook is your guide to leading international employers from different industries. By reading it, you will learn who recruits, who has interesting graduate opportunities, and how you can access these opportunities.

“Entrypark’s mission is to help students discover and be discovered.”

At Entrypark, we are recent graduates too. We know how ambitious and hardworking students are today. We all have dreams, want to make a difference, and discover an employer that gets us started on the right career path. As students, however, we sometimes are not aware of all the opportunities that are out there. Entrypark helps students, employers, and universities to discover each other and match aspirations with opportunities.

We invite you to go online to entrypark.com to get matched with the right career in 3 easy steps:

1. Create your profile
2. Get access to worldwide career opportunities
3. Get matched with top employers

This way, you will both discover and be discovered by international top employers!

Find additional information about the employers, universities, and career opportunities online at entrypark.com.

Your Entrypark team



The Entrypark International Careerbook 2015 would not have been possible to realize without all the helping hands, great ideas, and fantastic support given by our network of universities, business schools, technical institutions, employers, recruiters, the Entrypark team, and of course, all the students that contact us in their quest to find the career of their dreams. Last but not least a big thank you to Maria Cruseman, Art Director and graphic designer, who has been closely involved in the creation of the Entrypark International Careerbook 2015.

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For 180 years we have been at the frontier of engineering innovation. This vision and ingenuity means that we deliver ever smarter solutions that keep our customers one step ahead. Together, we move beyond boundaries and shape the market.

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ENERGY
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ECONOMY



FIND OUT MORE ABOUT THESE EMPLOYERS ON ENTRY PARK.COM



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WHERE ARE YOU GOING?

Discover and be discovered by
top employers worldwide
on [Entrypark.com](https://www.entrypark.com)

Sign up at [Entrypark.com](https://www.entrypark.com) and get matched
with your future career in 3 easy steps:

1. Create your profile
2. Get access to worldwide career opportunities
3. Get matched with top employers



HOW YOU CAN BUILD THE PERFECT LINKEDIN PROFILE

It is sometimes misunderstood how important it is to have a strong LinkedIn profile when leaving school, college or university. Over 90% of recruiters are now using the site to find prospective candidates for their positions. Do not miss out on a fantastic opportunity!

Text: Laurence Hebbard

These are the most important things you need to remember when building a LinkedIn profile

1 **Photo**
Remember, LinkedIn is for careers - this is not Facebook. Your photo does not have to be too professional, but it must be appropriate. Take a high quality picture of you wearing something smart, and crop it to your head and shoulders. You are 14 times more likely to be found in searches if you have a photo - do you really want to be lower down the search because you did not upload an image?

2 **Headline**
The headline - the line of text below your name - should be short, sharp and snappy. If you want to get the attention of recruiters, write an exciting summary of what you are doing currently, any experience you have from the past and where you want to go in the future. Use lots of keywords - think: 'What would I want a recruiter to search for to find me?' You do have 120 characters available - so use them to your advantage!

3 **Summary and experience**
You would not want to go onto a profile and have to read 10 paragraphs, so keep your summary short and to-the-point. Use keywords (again) that you want to be found for, and write a statement that summarizes who you are, what you are doing now and what you want to be doing in a few years time. For Experience, list the jobs you have had (even if they are part time), with an explanation of your responsibilities at each. But again, do not make it too long.

4 **Organizations, education and volunteer experience**
Make sure you correctly list your education - include schools, courses, degrees etc, and do not be afraid to mention any organizations you were part of - recruiters love volunteer experience as it shows wider skills than those gained through work experience!

5 **Languages**
Languages are crucial part of business nowadays - more and more companies are looking for multilingual employees to help seal the best deals. If you list these on your profile, it will go that little further to help when being headhunted for a position.

6 **Skills and endorsements**
Although recruiters may get a good idea of your skills and expertise from your work experience, volunteering and education, this is your chance to truly shine. List hard and soft skills that you've acquired over your learning and working life and do not be afraid to endorse a friend or colleague - they might return the favour!

7 **Groups & pages**
It's a proven fact that your profile is 5 times more likely to be viewed if you join & are active in groups. Groups give you a chance to network and engage with other professionals, and even experts in your industry. You are allowed to join up to 50, so dive right in and see which catch your fancy - especially if they are relevant to the industry you want to work in! ■

There you have it - our top tips to build a strong LinkedIn profile. What are you waiting for? Get updating and connecting!

STANDING OUT FROM THE CROWD

Strange though it may seem, there used to be a concept called job security. Most people stayed in the same organization for a long time and felt “protected” by their employer. Nowadays, we are responsible for our careers. We’ve had to replace security in our employers with security in our employability; in other words, it’s up to us to build the transferable knowledge, skills and abilities to take from one employer to another, in a kind of ‘portfolio’. We are now in charge of our careers – and our “brand”.

Text: Peter Storr

Brand “You”

Peculiar as it may seem, brands apply to people. You have a brand. It’s what people say about you when you’re not in the room. It helps you to separate yourself from the competition when you’re job hunting, to increase your visibility when you’re looking for that promotion, and it also helps you to be clear about who you are and to ensure you’re acting in ways that are true to who you are. Your brand has built up over a long time but it need not be hidden to you or beyond your control. You can shape it to make sure you’re coming across in the way you intend and giving a clear message about who you are.

Identifying your strengths

You can think of your personal brand as comprising of your values, your skills and your strengths. Your strengths are those qualities that energize you, when you’re acting at your best and when you appear full of energy. When you use your strengths at work, to help your job hunting, or merely to help you be clear about how to sell yourself when applying for jobs, you can be sure that you’re coming across or performing at your best.

Make your skills transferable

At the beginning of this article we introduced the concept of the portfolio career – one where we build up a collection of transferable skills and take them with us from job to job. The key word here is transferable; they are what make us employable. If you’re looking for your first role, you may have to be creative: you may use the same skills in your studies, in your team activities, in your volunteer work. Transferable skills are what employers are looking for, so you need to speak their language. Most employers use a

system of putting ‘families’ of skills together into competencies – actual behaviours you can observe. Jobs are often condensed into between six and eight competencies and these are sometimes detailed in the Job Description. Some don’t though, and you may have to make a best guess as to what they’re looking for. While each organization will have its own set, it’s fair to say that most are fairly generic. As such, it’s a combination of our transferable skills and job- or sector-specific knowledge which makes us employable for a specific role.

“You have a brand. It’s what people say about you when you’re not in the room.”

How this helps you

Thinking in this way and using the organization’s language will help you in a couple of ways. Firstly, it will help you with writing that CV – you can tailor your CV to demonstrate how your transferable skills relate exactly to the organization’s requirements. Secondly, knowing your key strengths and transferable skills can enable you to go into your interview ready prepared with examples from the past of when you’ve been able to demonstrate the strengths and competencies they are looking for and what the outcomes were – in other words, what they get when they hire you! ■

Peter Storr is a chartered occupational psychologist and the founder and director of The Psychological Manager Ltd. His new book, Get that Job, is part of the new ‘7 Simple Steps Series’ published by Collins.



blind applying

more than an internship



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Learn more and apply now at:
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Application deadline: **NOVEMBER 3RD, 2014**

Read about the experience of some of last year's
Blind Applying champions on page 16



HOW YOUR ELEVATOR PITCH CAN LIFT YOU ABOVE OTHER CANDIDATES

An elevator pitch is crucial to your job search: it's a 30 second introduction and overview of what you are all about and it's typically your first chance to impress.

Text: Connie Thanasoulis-Cerrachio

You can use an elevator pitch in a variety of ways:

- in an elevator or in some other quick timed environment, when you meet someone new;
- at the very beginning of an interview, to give an overview of your background;
- at a networking session, when you are just getting to know someone.

There is a simple formula of what to say in an elevator pitch:

Hello my name is: _____ .
Next, mention if you are:
a - currently a student followed by what you are majoring in, or
b - currently employed followed by what you do and where you work, or
c - currently unemployed, mentioning your last job/company.
My skills (make sure your skills are aligned to the job/company)
in _____ and _____, make me an ideal candidate for a
position as a _____ .

That is basically it!

You can expand upon this, giving more detail to your background, or leave it as quick and clean as it is stated here. Type it out, while saying it out loud, to capture the exact language and information you want to use. But the trick to a successful elevator pitch, or pitch in general, is to practice it 10, 20, 30, even 40 times. Practice it until it rolls off the tip of your tongue. Practice it until it has your exact tone and style. Practice it until it's such a natural thing to say that you don't even have to think about it before and while you are saying it.

Practice helps in so many areas of the job search. People are not born to give great "pitches" or to be terrific interview candidates. They have to learn from people who know what they are doing, and they have to **practice**.

Good luck with your pitch! It can be the start to a great job search! ■

#ENTRYPARK



Instagram

CONTEST
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INCLUDING A PERSONALITY TEST, CONSULTANCY SESSION,
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- 3 FOLLOW US ON @ENTRYPARK
- 4 HAVE A CHANCE TO WIN CAREER COACHING!

CONTEST RUNS UNTIL
15 DECEMBER 2014

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For more info go to entrypark.com



HOW TO WRITE THE PERFECT COVER LETTER

Writing the perfect cover letter can take some time. However, if not done properly the recruiter might get the impression you did not take your application serious. Therefore, your cover letter can make the difference between getting the job or not. These tips will make the difference!

Text: Connie Thanasoulis-Cerrachio



- 1** Always try to address your letter to a named individual instead of sir/madam. Research the company's career website, professional networks and friends.

- 2** Referred to a potential employer by a friend or contact? Mention this at the beginning since it will encourage the reader to keep on reading.

- 3** Do not repeat what is already in your CV but instead refer to it with sentences like 'As you can see from my CV...'

- 4** Provide evidence of your qualities with concrete examples and solid numbers wherever you can.

- 5** Show that you have researched the organization thoroughly and that you possess skills that are vital within that organization.

- 6** Keep your cover letter concise and do not exceed 1 page in length.

- 7** Proofread your cover letter or have someone else check it. Poor grammar or punctuation mistakes are unacceptable, and most employers will not take your application seriously.

- 8** Follow up on your application - say you will do so in your letter and make sure you keep your promise!

- 9** Sending you cover letter by email? Do not write your cover letter in the email itself but attach your letter to it.

- 10** Convert your cover letter (and CV) to PDF format to ensure the design stays the same on all computers.



Blind Applying: Hear it from the Champions!



Marta took part in Blind Applying last year and got a chance to do an internship with Deutsche Telekom in Berlin, Germany. She loved it!



Andreas had the opportunity to work for Fresenius Medical Care in Sydney, Australia! Read his story.

WHY DID YOU DECIDE TO APPLY FOR BLIND APPLYING?

The more things you try out as an intern, the better your chances of finding the right job. Blind Applying offers a dream application process. By uploading my CV I got a chance to get one of 18 global internships. It doesn't get any better than that!

WHAT DID YOU THINK OF THE APPLICATION PROCESS?

Great deal! I had nothing to lose. With as little time as it takes to upload your CV, you can become visible to top employers worldwide.

WHAT WAS YOUR INTERNSHIP ABOUT?

I worked as an Investment Analyst in the start-up accelerator of Deutsche Telekom in Berlin. The job involved evaluation of potential investment targets and fishing for the best start-ups at numerous start-up events (Conferences, Parties, you name it).

HAD YOU PREVIOUSLY IMAGINED WORKING FOR THIS COMPANY?

I didn't! I imagined the company as too Germany-oriented. Once I visited the Berlin headquarters, I got fascinated with the scope of innovations that the company engages in on a daily basis. It became a dream workplace for me.

WHAT TIPS WOULD YOU GIVE TO APPLICANTS THIS YEAR?

Just apply!

WHY DID YOU DECIDE TO APPLY FOR BLIND APPLYING?

Applying for an internship abroad is quite elaborate. With Blind Applying I just uploaded my CV via the Entrypark form. Considering the effort it takes, it is a very efficient way to increase your chances.

WHAT WAS YOUR FIRST REACTION WHEN YOU FOUND OUT YOU GOT SELECTED?

Surprised and excited. The internship description perfectly fit what I was looking for. I don't know how Blind Applying did the matching, but one could think that these opportunities were individually selected by hand.

WHAT WAS YOUR INTERNSHIP ABOUT?

I was in the Marketing Communications department, which is responsible for projects for the Asia Pacific region. I supported the team by creating print and online material, writing newsletters and improving the search engine performance.

WERE YOU WORRIED ABOUT YOUR TRAVEL AND HOUSING COSTS?

The scholarship and the support from Fresenius Medical Care was very sufficient when you cut some unnecessary costs.

HOW WOULD YOU DESCRIBE THE WHOLE EXPERIENCE IN ONE WORD?

Festival - you don't get much sleep, you meet a lot of people, things level out and in the end it's over way too quickly.

Jump into a career adventure you will never forget!

Interested? Read more about Blind Applying on page 12 or visit blindapplying.com

POTENTIALPARK ONLINE APPLYING QUIZ

How much time do you spend, on average, on filling out an online application form?

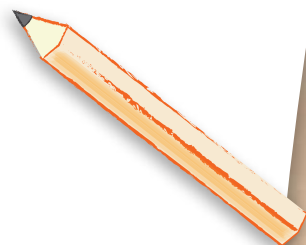
- 12 minutes
- 41 minutes
- 1 hour



The Potentialpark OTaC 2014 Study showed: Students around the World spend, on average, 41 minutes applying for a vacancy online.

If you send an email with a question to the recruiting team, after how much time do you expect a response?

- 2 hours
- 1 day
- 2 days



The Potentialpark OTaC 2014 Study showed: Students expect to receive an answer to their email within 2 days.. It takes employers, on average, 2 days to reply. However, only 31% of them answer job seekers' questions asked by email..

How would you prefer to submit your online job application?

- Via mobile phone
- On a company's career website
- By email



The Potentialpark OTaC 2014 Study showed: 75% of students prefer to apply by email. Did you know that 25% of the top employers around the world offer the option to apply via mobile phone as well?

You can make the difference!

Be part of the
Potentialpark OTaC Study 2015
and change the future of
online applying

Go to: potentialpark.com/study





EFFECTIVE ONLINE NETWORKING

More and more people are complementing traditional networking methods with the use of social media platforms like Facebook, Twitter, LinkedIn and others. If you're serious about getting on in life, it's time to think about your social media presence as a networking asset, rather than just a place to post Instagrams of your holiday mojitos.

Text: Clare Dignall

Who are the big players?

At present, the big players are still Facebook, LinkedIn, and Twitter. Increasingly seen as a must-have in the business and networking world, LinkedIn is strictly professional – the 'work-life you', always at your best. Facebook, though widely used for personal updates, can be easily harnessed to profile your business or your expertise on a page quite separate from your personal one. Twitter can be used judiciously to post updates that may appeal to both professional and personal contacts – you could think of it as 'first date you' – the whole story, but at its best.

How should I use them?

When your study, employment, or expertise is displayed, such as on LinkedIn, make sure the information is up to date – employers and business contacts will read this with interest. Regularly check what your contacts are doing via their posts and status updates, and use this information to help initiate and personalize your contact with them. Post regular updates across all platforms to help keep your contacts aware of your own activities, interests and skills. Post quick comments or likes when you are short on time: a like or a Retweet can be enough to bring your name to the front of someone's mind. Add a touch of class to your communications too – never rely on the sterile default messages provided by Facebook or LinkedIn to invite others to your network. Customize these with a personal message, reminding your new contact where you met or what you have in common.

*Clare Dignall is a communications consultant and the author of several books including *Negotiation Skills* and *Successful Networking*, both part of the new '7 Simple Steps Series' published by Collins.*



Building the brand of you

Google yourself: what do the results say about you as a person, as a potential employee or entrepreneur? If you are shocked by what you see then it's time to take down those compromising snaps on Facebook, and negotiate with friends to stop tagging you in posts. Employers or new contacts will think nothing of 'googling' you before a meeting – so make sure your social media suite sends the right message. Strive for consistency of tone across all of your platforms: creating a recognizable 'voice' is the first step in creating the brand of you. Spell-check and make consistent typographical decisions too, for example, don't swap between American and English spellings. By aiming for a high standard and consistency you will eventually create your own voice and visual style that will do much to reflect who you are as a person.

Social media etiquette

Even in the world of social media, common sense and courtesy still apply. Find balance in your posting, on any social media platform. Over-post or over-Tweet and others will become tired of hearing about you. Post too sparingly and you'll appear absent. Consider

whether every post is relevant to those following you. If it's not directly relevant, does it still reveal you as an insightful, interesting individual? Be prompt if posting about time-sensitive topics, and keep an eye on the news and your timelines too. Nothing looks more self-obsessed than posting about some minutiae of your day when there has been a national disaster to which the whole online world has turned its attention. Be sensitive to what may cause offense in the multi-cultural world of social media, and possibly most important: never post in anger. If someone has posted something that upsets you, sleep on it. The morning will bring fresh perspective, and any response you make will be far better judged.

Plan some face-to-face time

Social media is an amazing tool, but it can't replace spending time with people face-to-face. Don't assume that a contact who seems to thrive on social media is content to just stay there: meet them. Regularly make time to cut through the traffic of online networking and pick out those contacts who are deserving of a little more. Get your diary out, plan a chat over coffee and cake, and leave the technology under the table – even just for an hour. ■

EXCEPTIONAL ADVICE FOR STUDENTS AND GRADUATES

*Everyone must learn how to network in exceptional ways.
These tips will get you going!*

Text: Connie Thanasoulis-Cerrachio

Differentiate yourself

Differentiate yourself by researching anyone you meet before you meet them – that includes professors, company representatives, speakers, and people at career fairs. You may get the names of the companies coming to career fairs, but you rarely will get the names. When you do find out their names, usually the day of the fair, look them up on LinkedIn and mention something about their backgrounds. You'll probably be the only one who does!

Networking in steps

There are 4 steps to networking:

1. Research 2. Approach 3. Follow up 4. Request

Only after you go through steps 1, 2, 3 a couple of times, do you ever ask for something. Impress them in every other way. Here is a secret – they all know you want a job. Don't ask for it. Instead, give them something they are interested in.

Ask questions

Best networking questions to ask someone you never met before:

- what do you like most about what you do?
- what was your best day?

These questions will get them talking which will get you listening, and hopefully then you can follow up.

Connie Thanasoulis-Cerrachio co-founded SixFigureStart, and works with university students guiding them straight to their dream jobs. Reach Connie at sixfigurestart.com.

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INTERVIEW STRATEGIES

Many individuals get nervous during interviews and sometimes it can affect their performance. Here are some strategies to keep you cool and perform at your best.

Text: Connie Thanasoulis-Cerrachio

Remember, it's a conversation

Interviews are really conversations that help to determine if the skills and requirements of a job match the skills and abilities of a candidate. It's really that simple. So, determine your strongest skills, and match them to the jobs you apply for. It's really about skills matching and preparation.

Your strongest skills

What are your top 10 strengths? List them out with mini, quantified examples that prove these strengths are yours! Those mini examples become your interview points. So if your strength is public speaking, what was the last presentation you made? How many people were present? How long did it last? What was your feedback? If analytical skills are your strength what was the most complex analytical project you solved? How did you solve it and what was the result? This is your time to shine!

Your weaknesses and why they are important

Everyone has strengths and everyone has weaknesses. If you listed your top 10 strengths in order of strongest to least strong, why are numbers 9 and 10 not numbers 1 and 2?

What can you do to strengthen these skills? What are the top 2 or 3 things you are doing to strengthen these items? You should enthusiastically be able to discuss this because the more self-aware you are, the better a candidate you are!

Live interviews, phone interviews, Skype interviews

An interview is an interview. Not so! There are strategies for live interviews where you can maximize your ability to make a strong first impression. There are strategies for phone interviews, where you can maximize your ability to focus on every single question without any distractions. And Skype interviews work best when you look at that mini camera, versus the face of the interviewer. Practice is key.

Remember these are the 3 main areas that the interview assesses:

- **You: your strengths, your weaknesses, your motivations**
- **Your resume: be able to speak about every piece of information that you list**
- **The job: the position, the company, and the industry**

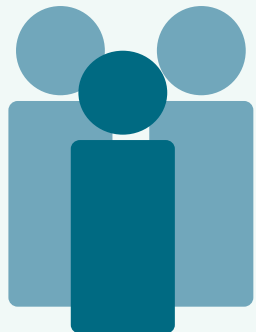
Last but not least

Practice out loud

Practice answering some questions out loud. We recommend answering the questions aloud because you don't want the interview to be the first time you hear yourself talking about your work.

Speak up

We also recommend talking, rather than writing, your responses because we do not write as we speak. Writing your responses almost always leads to less concise and less natural responses. ■



Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

What we look for

- Extracurricular activities
- Teamwork experience
- Leadership experience
- Work experience abroad
- Project Management experience

How to apply?

At Bloomberg we recruit differently than most companies. We want to know the real you, not facts on a piece of paper. We recruit ongoing across the year. To apply, visit our website and submit your CV. This is followed by a phone and face to face interviews.

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Headquarters:
London

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Why work for us?

What does it mean to work at Bloomberg? At a company that covers nearly every aspect of an entire world's economic, financial and business activities? It's about becoming part of something as big as your ambitions.

This is an energetic place to begin your career—or to propel it forward. If you have a passion to pioneer, to be first, Bloomberg can help you achieve more than you thought possible.

What we offer you

- International environment
- Having good relationships with the superiors
- Having good relationships with the colleagues
- Team-oriented environment
- Creative / innovative environment
- Dynamic / fast-paced environment
- Attractive workplace location

Regions of our opportunities



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TAKE RISKS,
NOT PUSHED
TO PLAY IT SAFE.**

**Make
your
mark.**

The world's top investors, traders and leaders depend on our information and news. We need your ideas and passion to help us meet some of the biggest challenges around.

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Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

What we look for

- Extracurricular activities
- Teamwork experience
- Leadership experience
- Work experience in home country
- Project Management experience

How to apply?

All applications must be online through our graduate site: www.oncampus.citi.com
 For Full time, Summer and Placement Programmes, we open for applications at the beginning of September and review all applications on a rolling basis.

About

Industry:
Investment Banking
Headquarters:
London

Contacts

oncampus.citi.com
entrypark.com/citi

Why work for us?

Since Citi opened its first office in New York in 1812, it has answered the needs of economies, businesses and communities in hundreds of cities, in over 160 countries, thriving in the most challenging times over a 200 year history.

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Citi's success is driven by its exceptional people – their passion, dedication and entrepreneurship – and it will be people just like you who will shape its future. At Citi, learning doesn't stop at graduation and there are many ways to embark on a rewarding career path, enjoying the global opportunities and long-term training and development initiatives experienced by over 240,000 employees worldwide.

What we offer you

- Attractive workplace location
- Competitive / challenging environment
- Creative / innovative environment
- Dynamic / fast-paced environment
- International environment
- Team-oriented environment

Regions of our opportunities



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Graduate in 2017?

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Then you will want to apply to one of our **Summer Analyst programmes**, which is a 10 week internship in **Investment Banking, Corporate Banking, Capital Markets Origination, Markets & Securities Services, Treasury & Trade Solutions (TTS), Private Bank, Risk Management, Human Resources** or **Technology**. If you excel over the internship you will receive an offer to join the Full Time Analyst programme the following year.

Graduate in 2015?

Well then you can apply to our **Full Time Analyst programmes** and experience an industry leading graduate training scheme. Not sure if you are ready? Don't worry you can still apply to our Summer Analyst Programmes.

your place is here





About

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Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

What we look for

- Extracurricular activities
- Teamwork experience
- Work experience abroad
- Work experience in home country
- Project Management experience

How to apply?

Business or IT?
America, Asia, Europe
or South Africa? Perfect!
Leave your mark in the
digital world of tomorrow's
generations.
Simply apply for your
favourite job position
via our global jobsearch
telekom.com/jobsearch

Why work for us?

Great experiences every day: It's our goal as one of the world's leading service companies for telecommunication and information technology to make sure that our customers can share what is important to them. Everything we do is born in a diverse place within an international network.

A place with room for personal development and the right conditions for managing professional and private life. A place where answers to great challenges come from true team spirit. A place where people are encouraged and supported to bring our corporate responsibility towards all stakeholders to life. A place where change means opportunity for progress and innovation and where people with the ambition for peak performance can go beyond what is today and create what is tomorrow.

What we offer you

- Creative / innovative environment
- International environment
- Attractive workplace location
- Having good relationships with the colleagues
- Having good relationships with the superiors
- Team-oriented environment

Regions of our opportunities



LEAVE YOUR MARK. EXPLORE THE POSSIBILITIES OF DEUTSCHE TELEKOM.

Smartphones will be running your life. Whether you drive, fly, chat or cook with your friends – it's always there. Join Deutsche Telekom and develop the digital world for tomorrow's generations.

WHAT WE OFFER.

- Promotion. For the best career development.
- Flexibility. So that your life and work are in balance.
- Mobility. Because familiar work-models are changing.
- Opportunities. Everyone benefits from them.

WHO WE'RE LOOKING FOR.

- Innovative team. Students and graduates, whether you're a software engineer or sales specialist.
- From all over the world. For a global market and international teams.
- Now or later. New changes are waiting for you.

Get to know Deutsche Telekom while you're still studying. It doesn't matter what study phase you are in. We offer diverse opportunities to combine theory with practical experience:
www.telekom.com/careers.



LIFE IS FOR SHARING.





Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

What we look for

- Extracurricular activities
- Teamwork experience
- Work experience abroad
- Project Management experience

How to apply?

We offer you a broad assortment of individually tailored career options and entry opportunities into the working world. Please go to dhl.com/students to find out more.

About

Industry:
Logistics/Transport
Headquarters:
Bonn

Contacts

dhl.com/students
entrypark.com/dhl

Why work for us?

DHL is the global market leader in the logistics industry. Join us, and you will become the connector of people and businesses. By fostering a sense of self engagement and a spirit of innovation, you will make a positive contribution to global trade and foster the wellbeing of people. We are globally based local teams consisting of highly dedicated, hands-on people all sharing the same passion of helping our customers to succeed.

If you are coming with a true "can do" attitude, that's perfect. We are committed to creating a dynamic, supportive and respectful culture where personal development and growth is nurtured. As one of the world's largest employers, we can offer you an extraordinary variety of career opportunities - globally as well as close to your local community.

What we offer you

- Attractive workplace location
- Dynamic / fast-paced environment
- Creative / innovative environment
- Team-oriented environment
- Having good relationships with the colleagues
- Having good relationships with the superiors
- International environment

Regions of our opportunities



OPENING UP A NEW WORLD FOR YOUR FUTURE OPPORTUNITIES.

DHL, the world's leading logistics provider, offers you a world of opportunities to turn your skills into a successful career.

Eager to get work experience during your studies via an internship at a global company? Thinking of applying for a traineeship after finishing university? Or looking for an entry level position? We offer you the right opportunities to start or grow into your career with us.

www.dhl.com/careers

We want to become one of the Top 100 employers. Vote for us.



EXCELLENCE. SIMPLY DELIVERED.



About

Industry:
Energy
Headquarters:
Düsseldorf

Contacts

eon-careers.com
entrypark.com/eon

Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

What we look for

- Extracurricular activities
- Teamwork experience
- Work experience in home country
- Work experience abroad

How to apply?

If you are interested in working with us, please check our current vacancies under: www.eon.jobs and apply online.

Why work for us?

People shape companies and markets - and at E.ON there are nearly 62,000 people in many countries around the world. E.ON offers a wide range of opportunities for people with wide range of skills and backgrounds.

We welcome committed people who are looking for an exciting challenge in the global energy market and people who want to benefit from the structure of an internationally successful company. Discover E.ON for yourself: www.eon-careers.com

What we offer you

- International environment
- Team-oriented environment
- Competitive / challenging environment
- Attractive workplace location

Regions of our opportunities



We apply for
students
and graduates
with good
prospects.

Find out all about your future career at:
www.eon-careers.com

Your energy shapes the future.





About

Industry:
IT
Headquarters:
Stockholm

Contacts

ericsson.com
entrypark.com/ericsson

Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

What we look for

- Leadership experience

How to apply?

Want to know how to search and apply for jobs? Follow the instructions here: www.ericsson.com/careers/recruitment/search-apply.

Why work for us?

How big is your future? Picture this. Using your own unique skills to bring the world closer together. Teaming up with more than 100,000 colleagues across 180 countries. Helping to connect everyone and everything everywhere in real time.

That's pretty big, right? And that's not the end of the story. It's just where yours begins. When you join us as a student or young professional, not only will you have diverse geographical opportunities, but you'll enjoy an open, high performance culture that encourages idea generation and thought exploration. In our global, supportive and dynamic environment, you'll acquire new skills and apply them through structured learning, hands-on experience and collaboration with industry experts.

What we offer you

- International environment
- Creative / innovative environment
- Team-oriented environment
- Having good relationships with the colleagues

Regions of our opportunities



YOU:AMPLIFIED

How big is your future? Picture this. Using your own unique skills to bring the world closer together. Teaming up with more than 100,000 colleagues across 180 countries. Helping to connect everyone and everything everywhere in real time. That's pretty big, right? And that's not the end of the story. It's only where yours begins.

Discover what makes YOU + ERICSSON a powerful combination.

ericsson.com/careers/student



Business Excellence Early Career Program
R&D Global Graduate Program
Excellerate Global Leadership Program





Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

What we look for

- Teamwork experience
- Leadership experience
- Work experience in home country
- Work experience abroad
- Project Management experience

How to apply?

Meet current graduates at the blog and read more about how to apply for a life-changing career at: novonordisk.com/graduates

About

Industry:
Pharma/Healthcare
Biotechnology/Chemicals
Headquarters:
Bagsværd

Contacts

novonordisk.com/graduates
entrypark.com/novonordisk

Why work for us?

Start your career climb in 2015 at Novo Nordisk. Do you have a recent master degree, and do you want a successful career in one of the world's leading pharmaceutical companies?

If yes, the Novo Nordisk Graduate Programme is what you are looking for. As a graduate, you will gain an in-depth understanding of how a global corporation works and you will be part of an international community of professionals.

What we offer you

- Informal environment
- Having good relationships with the colleagues
- Having good relationships with the superiors
- Team-oriented environment
- Competitive / challenging environment
- Creative / innovative environment
- Dynamic / fast-paced environment

Regions of our opportunities



BRUNO CALO (Brazil)
MOUNA BENSIRADJ (Algeria)
LUIA VICTORIA EUSE (Colombia)
YOGESVARAN GOPALAKRISHNAN (Malaysia)
International Operations Business Graduates



novonordisk.com/graduates

55 graduates needed for a 2-year global career climb

Join one of our 15 Novo Nordisk Graduate Programmes and get a life-changing career. Apply at novonordisk.com/graduates now and no later than 8 February 2015.

Use your master's degree

Do you hold a recent master's degree, and do you want a successful career in one of the world's leading pharmaceutical companies? If yes, the Novo Nordisk Graduate Programme is what you are looking for.

Novo Nordisk is a world leader in diabetes care with more than 90 years of experience. Headquartered in Denmark, we employ more than 40,000 employees in 75 countries and market our products in 180 countries worldwide.

Start in September 2015

We are currently looking for talented graduates to start in September 2015. We provide a springboard for a life-changing career and a unique chance to bring your knowledge, skills and talent to life in a global business environment.

A global programme

Each Graduate Programme for newly graduated master's students is a 2-year expedition. During this time you will explore the company and learn the Novo Nordisk Way in 3-4 job rotations. You will gather international experience, be exposed to various projects and start building a strong network of professional and dedicated colleagues.

After the programme our graduates are hired in positions ranging from executive assistants to internal consultants, specialists and international project managers.

Requirements

To join Novo Nordisk's Graduate Programme you will need a recent master's degree in Business Management, Finance, IT, Product Supply, Science or a related field. We are looking for individuals and team players who are result-oriented, ambitious and able to adapt to change. As a candidate you have worked for no more than 1 year since finishing your studies.

Your next step

Learn more about our different Graduate Programmes and the recruitment process, read blogs and meet some of our current graduates at novonordisk.com/graduates.

Apply online before

8 February 2015

We offer opportunities within:

Research & Development
Manufacturing & Supply Chain
Finance, IT & Procurement
Business, HR & Marketing

Read more and apply by 8 February 2015
novonordisk.com/graduates

About Novo Nordisk

Novo Nordisk is a global healthcare company with 90 years of innovation and leadership in diabetes care. The company also has leading positions within haemophilia care, growth hormone therapy and hormone replacement therapy.

Headquartered in Denmark, we employ more than 40,000 employees in 75 countries and market our products in 180 countries. At Novo Nordisk we provide an environment where everyone's potential can be fulfilled – including yours!



About

Industry:
Manufacturing
Headquarters:
Riyadh

Contacts

sabic.com/corporate/en/careers/
entrypark.com/sabic

Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

What we look for

- Teamwork experience
- Leadership experience
- Extracurricular activities
- Work experience abroad
- Project Management experience

How to apply?

Visit www.sabic.com/careers and select your preferred region to search job openings. Create a profile or job alert to receive email notifications with new openings.

Why work for us?

Could you create the next breakthrough material? Help aeroplanes fly further with less fuel? Bring clean drinking water to more people? These are just some of the things that SABIC people have helped achieve. If you're excited by the possibilities of science, SABIC is the place where you can turn them into reality. We're looking for people with vision, drive and ingenuity. People who can be part of SABIC's journey to become the world's preferred leader in chemicals.

We aim to be a partner in your professional and personal development, giving you every chance to build a challenging and satisfying career that maximizes your existing strengths while unlocking others that you never knew you had.

What we offer you

- Creative / innovative environment
- Having good relationships with the colleagues
- International environment
- Team-oriented environment

Regions of our opportunities



EXPLORE+ SUCCEED

TALENTS FIND IT AT SABIC

Saudi Basic Industries Corporation (SABIC) ranks among the world's top petrochemical companies and operates in more than 40 countries across the world with over 40,000 employees. At SABIC our focus is to help our customers achieve their ambitions and power their competitive advantage. We put customers' success at the heart of what we do.

We seek the best and the brightest employees throughout the world to become part of our vision.

You are ambitious and talented. You are looking for a career that will equip you to make the best of your strengths, both personally and professionally. That is why this is the perfect time to build our futures together. Our comprehensive training and development programs are among the best in the petrochemical industry. Our pay and reward packages are always competitive and we offer you career opportunities in a diversity of disciplines and locations worldwide.

Find out more: sabic.com/careers



CHEMISTRY THAT MATTERS™



About

Industry:
Science
Headquarters:
Geneva

Contacts

sgs.com/careers
entrypark.com/sgs

Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

What we look for

- Teamwork experience
- Leadership experience
- Extracurricular activities
- Work experience in home country
- Project Management experience

How to apply?

Visit our corporate or local web sites and apply online. You will find many exciting opportunities. You can also send your spontaneous application through www.sgs.com/careers and sign up to receive job alerts matching your profile.

Why work for us?

Trusted all over the world, SGS is a market leader because we put 100% passion, pride and innovation into everything we do. Our business touches nearly every part of the world, across a huge range of industries. Our people bring passion and commitment to our work.

We encourage new ideas and welcome people who challenge the way we do things. Work for us, and we will be 100% committed to helping you reach your full potential.

With our truly global presence you can develop a career with an international dimension. Our employees can have opportunities to work overseas and in different business areas, access to a global portfolio of customers and exposure to different cultures and thinking.

What we offer you

- Competitive / challenging environment
- Creative / innovative environment
- Dynamic / fast-paced environment
- Having good relationships with the superiors
- Having good relationships with the colleagues
- International environment
- Team-oriented environment

Regions of our opportunities



EXTRAORDINARY THINKING. UNBELIEVABLE POTENTIAL. 100% SGS.

SGS is a world leader because we put 100% into everything we do. Total passion from our people. Complete trust from our clients. An absolute commitment to precision. Uncompromisingly high standards in our work. And a global network that touches nearly every part of the world, across a huge range of industries. So we are 100% committed to developing our people. And we give them the trust and open culture to drive our business forward and innovate. www.sgs.com/careers

SGS IS THE WORLD'S LEADING INSPECTION, VERIFICATION, TESTING AND CERTIFICATION COMPANY.

WHEN YOU NEED TO BE SURE



Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

What we look for

- Teamwork experience
- Leadership experience
- Work experience abroad
- Project Management experience

How to apply?

Our advice to applicants?
We are always looking for talented and enthusiastic people and have a large range of positions available all around the world.
If you are interested in working with us, please check our worldwide database: career.solvay.com now, join us and be part of a world class team.

About

Industry:
Chemicals
Headquarters:
Brussels

Contacts

career.solvay.com
entrypark.com/solvay

Why work for us?

At Solvay, we are the people who ask more from chemistry. More than designing solutions for customers, we are inventing a new model for sustainable chemistry. Our passion for innovation will allow you to develop entrepreneurial spirit and fresh thinking. You will be encouraged to take challenging positions, varied tasks, and to develop yourself throughout your career. You will benefit from a proactive approach to growing our talent and offering a broad range of career opportunities thanks to our global presence.

What we offer you

- Creative / innovative environment
- International environment
- Dynamic / fast-paced environment
- Team-oriented environment

Regions of our opportunities



“At Solvay, we invent, market, and engineer solutions by exploring what chemistry can do for a sustainable world.”

Chantal Badre, Senior Scientist. **Bill Chen**, Global Manager. **Sébastien Pétilion**, Global Market Manager.

“Ready to ask **more from chemistry** with us?”



About

Industry:
Manufacturing
Headquarters:
Essen

Contacts

thyssenkrupp.com/career
entrypark.com/thyssenkrupp



Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

What we look for

- Work experience abroad
- Teamwork experience
- Project Management experience
- Extracurricular activities
- Work experience in home country

How to apply?

The entire application process - starting with the first contact up to the hopefully positive response for you - takes around 4 to 6 weeks. Of course you will receive a confirmation of receipt-for an online application within minutes.

Why work for us?

Your Future with ThyssenKrupp: Those who dream big have come to the right place:

1. Tomorrow's technologies for today's challenges. Even the greatest innovations begin on a humble, blank piece of paper. Fill it with your ideas!
2. Be at "the right place." Play an important role in a team that breaks new ground as a single unit.
3. Good is not good enough for us. That's why we deliver more than outstanding performance; we also place a high priority on employee development.
4. Our roots go deep and ThyssenKrupp just keeps on growing. Why not grow with us?
5. Reach the summit with an outstanding partner. Start your ascent and take the first step by submitting your application.

What we offer you

- Competitive / challenging environment
- Creative / innovative environment
- Having good relationships with the superiors
- Having good relationships with the colleagues

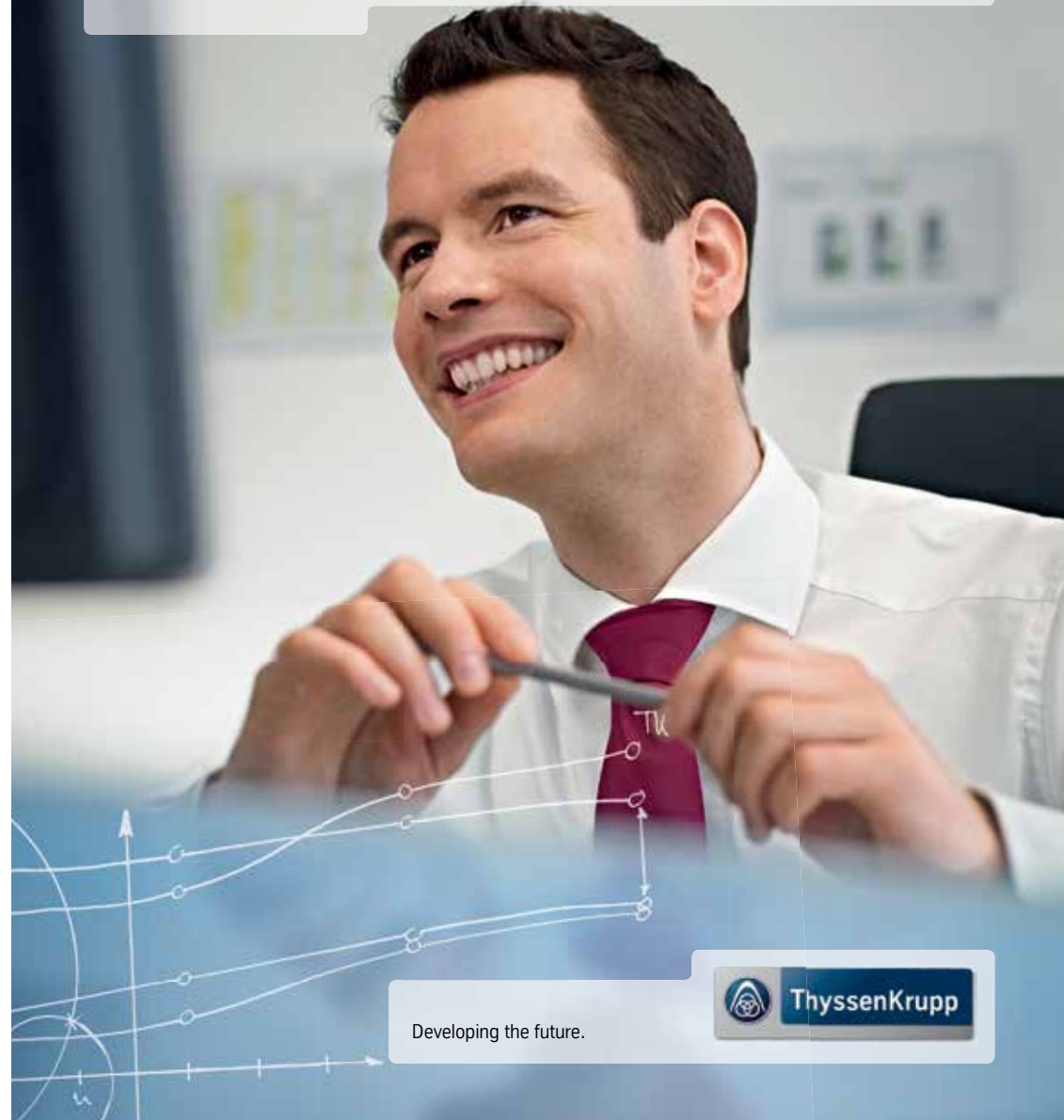
Regions of our opportunities



Want to turn theory into practice – and profit? Become one of us.

Like Sebastian Vogel, junior manager in Controlling at ThyssenKrupp Elevator AG – our people moving specialists. As one of us, he analyzes and optimizes business processes and turns theory into profit. If you're ready to take the next step and put your knowledge into practice, become one of us.

www.thyssenkrupp.com/career





Entry options

- Internships
- Graduate Programs
- Thesis Work
- Direct Entry

What we look for

- Teamwork experience
- Project Management experience
- Extracurricular activities
- Leadership experience

How to apply?

For further information regarding our internship, thesis work and other career opportunities please visit our careers site at wartsila.com/careers

About

Industry:
Energy/Marine
Headquarters:
Finland

Contacts

wartsila.com/careers
entrypark.com/wartsila

Why work for us?

At Wärtsilä People are the ultimate power source. We provide power solutions for the marine and energy markets and have an important role in meeting the world's increased demand for energy in a sustainable way.

For 180 years we have been at the frontier of engineering innovation. This vision and ingenuity means that we deliver ever smarter products and solutions that keep our customers one step ahead. Wärtsilä employs more than 18,000 men and women with diverse skills, backgrounds and ambitions.

Our values "Energy, Excellence and Excitement" are strengthened by this diversity. We believe in equal opportunities and personal growth and support our employees in finding their own path within Wärtsilä. You can find us in over 200 locations in nearly 70 countries around the world. Does this sound interesting to you? Check out our career opportunities at wartsila.com/careers

What we offer you

- Creative / innovative environment
- International environment
- Team-oriented environment

Regions of our opportunities



STARTING SMARTER TO MOVE BEYOND

For 180 years we have been at the frontier of engineering innovation. This vision and ingenuity means that we deliver ever smarter solutions that keep our customers one step ahead. Together, we move beyond boundaries and shape the market.

www.wartsila.com/careers



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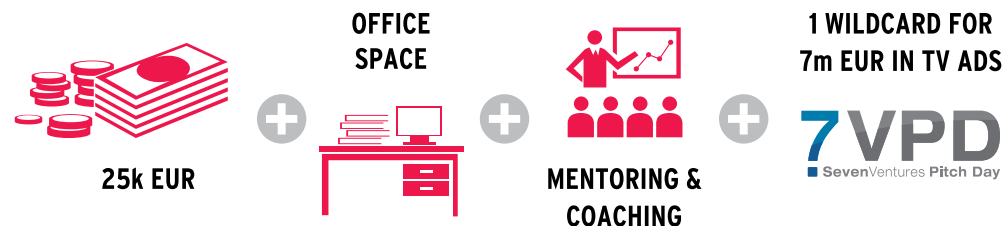
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shape the
future. Every
single day.

Find out all about your future career at:
www.eon-careers.com

Your energy shapes the future.

e.on