

Profit and Loss

Fullerians RFC

For the year ended 30 April 2020

	2020	2019
Turnover		
Bar Sales	79,020.85	85,829.36
Club House Functions	6,709.76	23,841.80
Club Sponsorship	21,259.91	35,063.27
Donations	22,104.54	27,461.33
Gifts/Awards (inc Fundraising)	3,607.00	100,002.00
Interest Income	77.62	146.50
International Ticket Sales	12,822.18	39,240.81
Junior/Mini Fees	41,607.50	44,773.86
Kit Sales	(903.50)	7,246.01
Kitchen/Food Sales	14,500.40	7,411.62
Lettings	29,028.79	34,108.33
Non-Playing Membership	24,209.43	15,533.12
Other Revenue	28,896.17	254.00
Player Sponsorship	4,499.94	2,328.72
Postage income	166.50	126.67
Senior Ladies Membership Fees	2,922.00	1,827.00
Senior Mens Membership Fees	11,421.75	8,484.84
Senior Mens Player Fees	-	8,446.52
Stash income	-	875.00
Student Membership Fees	480.00	-
Total Turnover	302,430.84	443,000.76
Cost of Sales		
Bar Purchases	37,929.30	43,269.95
Herts RFU Costs	(60.00)	-
International Ticket Purchases	18,531.97	36,463.84
Kitchen Purchases	23,788.81	39,178.78
Lettings Costs	14,695.45	25,870.71
Playing Costs Junior	6,207.32	10,611.43
Playing Costs Mini	4,523.61	10,676.43
Playing Costs Senior Ladies	3,750.67	260.00
Senior Mens Squad Costs	23,748.80	22,411.66
Staff Wages	13,957.00	13,737.00
Total Cost of Sales	147,072.93	202,479.80
Gross Profit	155,357.91	240,520.96
Administrative Costs		
Accounting & Banking Fees	4,200.00	4,200.00
Advertising & Marketing	1,611.50	1,071.00
Bank Fees	1,855.28	2,592.15
Building Maintenance	-	566.67

	2020	2019
Cleaning	2,714.15	2,185.07
Depreciation Expense	-	20,000.00
Electricity	6,910.42	6,204.45
Equip Repairs & Servicing	3,889.26	11,949.37
Equipment Hire Costs	4,260.00	30.00
Fees - Club Coach	3,750.00	17,190.00
Fuel & Oil	723.60	189.90
GoCardless Fees	239.08	-
Groundsman Fees	21,793.40	24,857.89
Insurance	-	2,996.18
IT Costs	3,429.77	726.66
Laundry Costs	1,576.00	994.00
Legal and Professional Expenses	83.75	-
Medal's and Trophies	149.76	-
Pay TV	1,989.03	2,016.32
Pensions Costs	88.41	133.48
Pitchero Fees	512.63	1,948.65
Postage, Freight & Courier	(1.67)	43.34
Premises Insurance	6,299.81	-
Printing & Stationery	-	138.00
Rates	1,771.64	1,915.95
Refreshments	-	369.20
Rent & Rates	14,644.80	14,332.50
Repairs & Renewals	3,819.95	528.00
Repairs & Servicing	1,998.62	735.87
Staff Training	590.00	250.00
Stripe Fees	1,617.87	-
Stripe Fees 1	875.46	-
Subscriptions	-	108.00
Telephone, Internet & TV	2,319.74	2,128.72
Travel	612.30	7,421.00
Utilities	2,230.80	3,244.79
Water Rates	4,522.95	999.84
Total Administrative Costs	101,078.31	132,067.00
Operating Profit	54,279.60	108,453.96
Profit on Ordinary Activities Before Taxation	54,279.60	108,453.96
Profit after Taxation	54,279.60	108,453.96