

2020 Annual General Meeting



January 30, 2020



Agenda

- **Call to Order and Welcome – Club President**
- **Establishment of Quorum – Club Secretary**
- **Administrative Matters – Club Secretary**
- **Child Protection Officer Update**
- **Fundraising highlights – Fundraising team**
- **2019 Financial review – Club Treasurer**
- **2019 review - Director of Rugby Operations**
- **2020 preview – President**
- **2020 review – Registrar**
- **Adjournment**



Call to Order and Welcome

2019 was our 11th year in operation highlights included:

- We had touring side from Bristol Cathedral School
- Girls are headed to Cardiff, Bristol and London.
- This was our second year in the new junior format of odd years
- Successful Winter Touch league
- OLG funds for the year were \$43,546.99
- Need for more individuals trained for Bingo
- Creation of new role
- Roles and responsibilities



Establishment of Quorum

At least 10 members must be present in person or via proxy to establish quorum.

Current Board Members and Term Dates

Title	Name	Term Expiry
President	Lesley Swan	19-Jan-22
Director of Operations	Poulomi Anand	1-Apr-22
Registrar	Natalie Adams	19-Jan-22
Treasurer	Josh Maharaj	16-May-22
Child Protection Officer	Jared Thompson	1-Apr-22
Secretary	Patrick Nguyen	16-May-22



2020 Administrative Matters

Club Secretary

- Maintaining our affiliation with the City of Mississauga is important as it gives us access to city resources, preferential rates for field rentals and ensures our profile as an active contributor to the communities we serve is maintained. **This item is to table a motion to continue our City affiliation for the coming 2020 season.**

First _____ **// Second** _____

- Our Rama Bingo volunteering initiative has become instrumental in allowing the club to continue to develop with a strong focus on youth program support. The Board is asking by majority vote to renew the Club's commitment to continue this important program for 2020. **This item is to table a motion on continuing our Rama bingo volunteering for 2020.**

First _____ **// Second** _____



Child Protection Officer Update

- Vulnerable sector checks must be submitted before the season starts
- One incident between junior players was brought to the attention of the CPO by the Coaches/Board



Fundraising Highlights

- **Two bingo fundraisers**
- **Merchandise sales for new apparel**
- **Halenda's meats**
- **Bingo**
- **Men's team received \$5,500 in sponsorship from Pita Land, Gladiator Burgers and Blocknet**

- **Note: We still have significant inventory of Under Armour gear**



Fundraising Highlights

Bingo for Blues

- **Currently we have 16 people trained to volunteer at OLG Bingo, with 12 being used regularly in the schedule.**
- **We receive a portion of the overall revenue generated each month from the entire establishment.**
- **This is shared amongst other approved non-profit organization participating in this initiative and at this particular OLG location – 40 organizations in total.**
- **The club will receive approximately \$1,200 to \$3,000 per month that will be allowed for use in enhancing our Youth Programs at our club.**
- **In offsetting our youth costs, we will be in a better position to reduce costs for the Senior Programs.**
- **We encourage the senior players be involved and consider using this venue to hold social events and fundraisers as all related money raised will be channelled back into the community and more importantly, Blues Rugby.**



2019 Financial Review

Mississauga Blues Rugby Club

Balance Sheet as December 31st 2019

ASSETS	Current year FY 2019	Prior Year FY 2018
Current Assets		
Chequing/Savings		
TD Canada Trust	\$ 9,333	\$3
Total Chequing/Saving	\$ 9,333	\$3
Accounts Receivable		
Accounts Receivable	\$ -	\$0
Total Accounts Receivable	\$ -	\$0
Total current Assets	\$ -	\$0
TOTAL ASSETS	\$ 9,333	\$3
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable	\$ -	\$0
Year End Accruals	\$ -	\$0
Total A/P & Accruals	\$ -	\$0
Total Current Liabilities	\$ -	\$0
Total Liabilities	\$ -	\$0
Equity		
Unrestricted Net Assets	\$3	\$1,424
Net Income	\$ 9,336	\$1,427
Total Equity	\$ 9,333	\$3
TOTAL LIABILITIES & EQUITY	\$ 9,333	\$3



2019 Financial Review

Mississauga Blues Rugby Club

Income Statement for Fiscal Year Ended on December 31, 2019

Category	Bingo Account	General Account	Total
Expenditures			
Uniforms and Merchandise Total	\$ 8,000	\$ 5,500	\$ 13,500
Therapy and Training Costs Total	\$ 9,329		\$ 9,329
Referees Total		\$ 1,500	\$ 1,500
Administration Total	\$ 17,304	\$ 15,557	\$ 32,861
Coaching Development Total	\$ 150		\$ 150
League Fees Total		\$ 4,025	\$ 4,025
Equipment Total	\$ 4,573	\$ 1,372	\$ 5,945
Expenditure Total:	\$ 39,356	\$ 27,954	\$ 67,310
Revenue			
Dues Total		\$ 18,887	\$ 18,858.40
Fundraising Total		\$ 5,500.00	\$ 5,500.00
Other Revenue Total	\$ 43,547	\$ 6,839	\$ 52,287
Revenue Total:	\$43,547	\$ 31,226	\$ 76,645
Net income / (loss)	\$ 4,191	\$ 3,272	\$ 9,336



2019 Registration Review

As of August 31, 2019

Category	2019	Change from 2018
Sr Men	41	5%
Sr Women	10	-50%
U19 Men	9	-22%
U19 Women	20	50%
Senior Program	80	6%
U17 Women	37	16%
U17 Men	29	7%
U15 Boys	0N/A	
U15 Girls	0N/A	
U13 Co Ed	17	6%
Junior Program	83	-39%
U7	4	-75%
U9	11	0%
u11	7	-14%
Minor Program	25	-4%
Season Total	191	-13.09%



2019 Rugby Review

Director of Operations

- **We continued to struggle with the change in age categories and were unable to field a U15 team for boys or girls.**
- **We now have a document to track when jersey's are up for purchase.**
- **There was a moderate increase in dues from 2018.**



2020 Rugby Preview

President

- **Early bird price for dues will be frozen at last years price.**
- **Dues will increase moderately (\$20) for juniors and seniors after March 1 to cover cost of socks and warm up shirt.**
- **Increase field allocations through City of Mississauga. Necessity with growing pains.**
- **New age categories – going back to even numbers.**
- **Explore bringing back academy.**
- **New formalized process for athlete assistance.**
- **More focus on bringing in new players especially youth.**



2020 Rugby Preview

Athlete Assistance Application



STEP 1 PLAYER INFORMATION

Player's Last Name: _____ First Name: _____

Address: _____

City: _____ Postal Code: _____

Male Female Age _____ Birth Date: Year _____ Month _____ Day _____

Please select and provide information on what you are requesting assistance for:

Discount of club portion _____

Coverage of full registration _____

Payment plan _____

Reason for request _____

I authorize Mississauga Blues Board of Directors to discuss the status of this application.

Parent/Sponsor/Guardian Signature _____ Date : _____

STEP 2 PARENT / SPONSOR / GUARDIAN INFORMATION

Last Name: _____ First Name: _____

Address: _____ Postal Code: _____

Telephone: (Home) _____ (Cell) _____

E-mail: _____

Relationship to Child (i.e. Parent/Sponsor/Guardian/other): _____

Please check one: Single Parent Married Divorced/Separated

FUNDING POLICIES

- A) Financial assistance to individual athletes is designed to help children who otherwise would not play rugby.
- B) Consideration will be given to families with multiple players registered.
- C) Players are expected to participate in club and team fundraisers to help offset costs of registration.

ALL INFORMATION PROVIDED IN THIS APPLICATION SHALL NOT BE RELEASED TO ANY OTHER PARTY WITHOUT THE EXPRESS WRITTEN CONSENT OF THE APPLICANT.



2020 Rugby Preview

President

Training Schedule Options

Option 1:

Monday @SSS: All juniors/minis

Tuesday @SSS: all teams club day

Thursday @valleys: all senior teams

Option 2:

Tuesday @SSS: all teams club day

Thursday @SSS: All juniors/minis

Thursday @valleys: all senior teams



Arrows Opportunity

President

20+ Attendees (\$25 per adult, \$20 per youth (4 to 17 years old))

- a. Clap / high five tunnel for up to 20 kids wearing club / school jerseys
- b. Important to note: you will be on the broadcast.
- c. 7 spots available for the season

50+ Attendees (\$22 per adult, \$17.50 per youth (4 to 17 years old))

- a. 20 minute - Pre-game touch rugby game for up to 40 kids wearing club / school jerseys (half-field)
- b. Watch team pre-game warm up from behind Arrows bench
- c. 7 spots available for the season

April 4, 12 or 19?



Round Table/New Business



Adjournment

Vote to adjourn:

First -

Second -