### Hon. Treasurer's Report 2018

#### Overview

The Club recorded a net income of £878 from core operations for the year ended 30 September 2018. There were no exceptional items or non-core activities, therefore cash reserves increased from £32,347 to £33,225.

#### Income

Income was £37,116 for the year, £6,570 (22%) higher than in 2017. Subscriptions increased by £850 (7%) driven by an increase in junior subscriptions of £965 (19%), partially offset by a reduction in other playing subscriptions of £364 (5%). We will be instituting a zero-tolerance policy towards subscriptions in 2019.

Donations increased by £881 (94%), which will be further bolstered by a gift aid claim to HMRC of £384, this will be our first claim since registration as a Community Amateur Sports Club (CASC).

Match fees decreased by £733 (7%), however approximately half of this amount will be paid to the club and recorded as prior year match fees in 2019. The remaining decrease is due to match cancellations, despite such a fine summer, and an offsetting decrease can be seen in Teas and catering costs below.

Social functions and fundraising income increased by £5,614 (139%). This was largely due to receipt of £4,000 from ECB Small Grant and £2,500 from Heathrow Communities Together, which helped to fund the covers and astroturf pitch refurbishment and mobile net cage purchases respectively. See appendix 2.

#### Costs

Costs were £36,238 for the year, which is an increase of £11,413 (46%). This large increase represents investment in capital assets by the club, which were largely funded by grants. However, a funding gap of £4,540 remained, which the club covered through other fundraising efforts, see appendix 2.

Ground materials and maintenance costs were £9,645 (>1,000%) higher than prior year, driven by the cost of the astroturf pitch refurbishment of £2,200 and covers of £7,664. Players equipment and gear costs were £1,073 (>100%) higher than last year, due to the purchase of the mobile net cage for £1,176, see appendix 2.

Overseas player costs of £1,566 were incurred this year by the club for our hosting of William Elliott, which I believe was money well spent given William's level of performance and integration into the club.

Other costs were well controlled this year and the, close to, breakeven position on winter nets was welcome. Teas and catering costs were £362 (8%) lower than prior year, which is in line with the reduction in match fees described above.

### **Outlook**

The Club remains in a solid financial position. I am particularly pleased that the club has been able to cope with a funding gap of £4,540 on capital assets, this year, and yet still achieve a net income of £728. The net income position allows us to maintain our policy of recent years of not increasing match fees and subscriptions in 2019. This should not be taken lightly by our membership, as it's a result of significant fundraising efforts by some members.

The key financial focus for 2019 will be to continue funding efforts for the outdoor nets project and to remain resilient despite recent setbacks, in the form of rejections of applications for major grant funding. This year we allocated £983 from our fundraising and donations income to the net's fund, see appendix 1 for details.

I would like to thank Peter Cottrell for his hosting of our overseas player William Elliott. I would also like to thank James Berressem and Chris Evans for their significant fundraising efforts. I also look forward to the return of William Elliott as our overseas player in 2019.

## Saad Choudhary, Hon. Treasurer

|   | 2018     | 2017     |
|---|----------|----------|
| CORE ACTIVITES                          | £        | £        |
| Income                                  |          |          |
| Subscriptions - seniors / U23s / ladies | 6,950    | 7,314    |
| Subscriptions - juniors                 | 5,955    | 4,990    |
| Subscriptions - non-playing             | 890      | 630      |
| Subscriptions - collection fees         | (241)    | (230)    |
| Donations - Life and VP                 | 701      | 560      |
| Donations - General                     | 1,115    | 375      |
| Gift aid on donations                   | 384      | -        |
| Match fees                              | 10,445   | 11,178   |
| Social functions and fund raising       | 9,667    | 4,053    |
| 200 Club                                | 1,196    | 1,638    |
| Other income                            | 54       | 38       |
|   | 37,116   | 30,546   |
| Expenditure                             |          |          |
| Rent/groundsman                         | 15,000   | 15,000   |
| Teas and catering                       | 4,143    | 4,505    |
| Cricket balls                           | 1,061    | 845      |
| Subscriptions and entry fees            | 1,534    | 1,720    |
| Ground materials and maintenance        | 10,335   | 690      |
| Players equipment and gear              | 1,626    | 553      |
| Cost of Winter net hire (net)           | 18       | 79       |
| Coaching                                | -        | 53       |
| Presentations and awards                | 720      | 1,280    |
| Overseas player costs                   | 1,566    | -        |
| Other costs                             | 235      | 100      |
|   | (36,238) | (24,825) |
| NET INCOME FROM CORE ACTIVITIES         | 878      | 5,721    |
| NET CASH MOVEMENT FOR THE YEAR          | 878      | 5,721    |
| Opening cash reserves                   | 32,347   | 26,626   |
| Closing cash reserves                   | 33,225   | 32,347   |

Note: The presentation of the financial statements has changed from the prior year with regards to the grouping together or uncoupling of certain categories of income and costs.

This presentational change is an effort to increase the transparency of the financial statements and highlight the most important and material items. The figures shown for the prior year are not re-stated in any other way, with total income, total expenditure and net income being unchanged.

# Appendix 1 – Outdoor nets project fund

Ladies 8 a side and raffle

| Nets fund at 1 October 2017       | £11,135 |
|-----------------------------------|---------|
| Additions during 2017/18 year:    |         |
| Nets tin collections              | £198    |
| Ladies - Shepperton cc pitch hire | £45     |

Nets fund at 30 September 2018 £12,118

Note: The additions during the 2017/18 financial year are limited to monies received where the funder stated, expressly, that they should be used for funding the outdoor nets project.

# Appendix 2 – Capital assets purchased and funding (gap)

|                                     | Astroturf pitch refurbishment | Mobile Net Cage | Anti-vandal covers | Total   |
|-------------------------------------|-------------------------------|-----------------|--------------------|---------|
|                                     |                               |                 |                    |         |
| Cost (£)                            | 2,200                         | 1,176           | 7,664              | 11,040  |
|                                     |                               |                 |                    |         |
| Funding (£):                        |                               |                 |                    |         |
| Heathrow Communities Together Grant | (2,200)                       | (300)           |                    | (2,500) |
| ECB Small Grant                     |                               |                 | (4,000)            | (4,000) |
|                                     |                               |                 |                    |         |
| Funding Gap (£)                     | 0                             | 876             | 3,664              | 4,540   |

£740