



## Spa to You Package Commission and Fixed Fee Rates

**Option 1 - 10% commission** is provided for those bookings where customers have been referred to Glo

**Option 2 – Integrated bookings** fixed rate fees are exclusive to those partners who have integrated the Glo Spa to You packages into their customers booking and therefore payment is made direct by the partner to Glo. To qualify for these rates, Glo's Partner terms and conditions must be signed prior to any bookings being placed.

Package Name	No. of therapists	Glo Retail Package Prices	<b>Option 1 – Partner 10% Commission Earned</b> Gross/Net	<b>Option 2 - Fixed Rate Fee</b> Glo charges Partner for the package – partner adds their mark up on top of this when retailing to customer	<b>Option 2 - Fixed Rate Fee Profit</b> Gross/Net assuming partner charges glo retail prices
2 hr Rest and Unwind	1 therapist	£150	£15 / £12.50	£130	£20 / £16
3 hr Rest and Unwind	1 therapist	£180	£18 / £15	£160	£20 / £16
4 hr Rest and Unwind	1 therapist	£240	£24 / £20	£210	£30 / £24
5 hr Rest and Unwind	1 therapist	£285	£28.50 / £23.75	£250	£35 / £32
5 hr Rest and Unwind	2 therapists	£310	£31 / £25.83	£275	£35 / £32
Couples / Mother and Daughter	1 therapist	£150	£15 / £12.50	£130	£20 / £16
Mummy To Be and Partner	1 therapist	£165	£16.50 / £13.75	£145	£20 / £16