



## Pamper Package Commission and Fixed Fee Rates

**Option 1 - 10% commission** is provided for those bookings where customers have been referred to Glo

**Option 2 – Integrated bookings** fixed rate fees are exclusive to those partners who have integrated the Glo packages into their customers booking and therefore payment is made direct by the partner to Glo. To qualify for these rates, Glo's Partner terms and conditions must be signed prior to any bookings being placed and the customers must be made aware of these prior to booking.

Package Name	No. of therapists	Glo Retail Prices Per Person	Option 1 – Partner 10% Commission Earned per person Gross	Option 2 - Fixed Rate Fee Glo charges Partner per person – partner adds their mark up on top of this when retailing to customer	Option 2 - Fixed Rate Fee Profit Gross assuming partner charges glo retail prices
<b>Bliss - 30 minutes per person, min 8 people</b>	1 x therapist is provided for 8-9 girls	£28.50	£2.85	£23 outside of London / £24.50 within M25/Brighton	£5.50 / £4
	2 x therapists for groups of 10-16 girls				
	3 x therapists for groups of 17-24 girls				
<b>Hair styling and/or Makeup - 30 minutes per person, min 8 people</b>	4 x therapists for groups of 24 + girls	£30	£3	£26	£4
	<b>Kids Pamper - 30 minutes per person, min 8 people</b>				
<b>Heavenly Treats - 45 minutes per person, min 5 people</b>	1 x therapist is provided for 5-6 girls	£43	£4.30	£34.50 outside of London / £37 within M25/Brighton	£8.50 / £6
	2 x therapists for groups of 7-12 girls				
	3 x therapists for groups of 13-19 girls				
	4 x therapists for groups of 20 + girls				
<b>Yoga Class - 1 hour, min 10 people</b>	1 instructor	£15	£1.50	£13	£2

**Note:** additional supplements and charges such as travel may apply to these packages