100 Things You Should Know About Sales and Distribution with SAP®
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Automating Material Reallocation and Rescheduling Based on Delivery Priority Settings

You can process your sales orders and re-run availability to recommit your inventory based on delivery priority.

When you enter sales orders into the system, stock is promised to each of the documents on a first-come, first-serve basis. This doesn’t take into account that some of your customers are more important than others and the limited supply of material should be offered to them first. In this tip, we’ll show you a way to automate this and execute rescheduling when either more products become available, or simply to fill priority one deliveries and ship them immediately by taking stock from a customer with a lower delivery priority setting.

✔ And Here’s How ...

To access the rescheduling transaction, execute Transaction V_V2 or follow the menu path:

LOGISTICS • SALES AND DISTRIBUTION • SALES • BACKORDERS • RESCHEDULING • EXECUTE

This automated method will use delivery priority settings proposed from a customer master or customer material info record. The system will sort the orders
based on the delivery priority, reshuffling committed quantities to orders of a higher priority. (See Tip 26 for details on these influencing factors and Rescheduling Evaluation transaction details.)

You should always run this job in a background mode during the time when system resources aren’t critical since this transaction can dramatically affect system performance.

To execute rescheduling in the foreground mode, fill out the following sections (see initial screen in Figure 1):

- **DATA**: Select your material or range of materials and plants in scope for rescheduling.
Options: Select the following objects:

- Select what kind of documents you are rescheduling; checkmark Process Sales Orders.
- If you want to include Stock Transfer Documents, select the radio button (shown in Figure 1).
- Specify if the line item or a schedule line detail should be taken into consideration.
- You’ll be carrying out rescheduling for documents with at least one unconfirmed transaction. If you select Unconfirmed Documents Required, you’ll increase the number of records for processing.
- Select Simulation if you want to review the proposed changes. When ready, simply deselect this option before the true execution takes place and updates your documents.

Sort Order: Define the priority for processing your order items. Priority 1 is highest priority and priority 5 is the lowest. If you want to exclude specific criteria, enter 0 in the priority field. The items and schedule lines found in the selection are sorted according to these criteria:

- Document Category: Either sales documents or STO’s
- Delivery Priority: Obtained from customer master or info record
- Date: Creation date of the item or earliest schedule line date, document number, and document item
- Document Number: Sequential order of your documents
- Document Item: Document line item number

When you’re ready to run the simulation, click on the Execute button or press [F8] to see the list of the proposed changes for your review (see Figure 2).

Next comes the checking rule selection. A checking rule defines the checking procedure for the availability check, taking into account, for example, purchase orders, reservations, and production orders; this is all set in IMG configuration. Checking rule A is used by default as a basis for rescheduling sales orders. Use checking rule B for rush order exceptions, and for orders with individual customer stock, use checking rule AE.

A list of proposed changes will show you materials, customer account numbers, documents, order quantities, and old and new confirmed dates.
Tip 25  Automating Material Reallocation and Rescheduling

Figure 2  List of Proposed Rescheduling Changes

If errors are displayed, you can review the log by using the pull-down menu (selecting Edit • Error Log) as shown in Figure 3.

Figure 3  Error Log Display
By double-clicking on the listed sales orders or by clicking on the CHANGE DOCUMENT button, you can open orders in change mode, allowing you to make modifications as needed, like running Transaction VA02.

Another useful feature included on this list is the LIST ORDERS button, which links you directly to Transaction VA05 (Order List).

You can also change the scope of the list by clicking on the IMPROVEMENTS button. Change the scope of the list again by clicking on the DETERIORATION button.

Once you review the results, return to the main selection screen, deselect the SIMULATION radio button, and click on EXECUTE or press [F8]. You’ll be prompted to accept your action.
Tip 26

Evaluating a Rescheduling Job

If some of your important customers didn’t get their orders for priority processing once you rescheduled jobs, you can review the results to make sure the strategies you have in place actually execute the intended changes per plan.

As mentioned in Tip 25, you can evaluate the results of your rescheduling run. If your results weren’t exactly what you expected, you should review some of the supporting master data that’s considered when rescheduling is applied (such as the delivery priority that’s maintained in the customer master). In this tip, we’ll show you how to find and analyze the results and determine if the system prioritized the orders according to your needs.

And Here’s How ...

In order to review the results of your last execution of Transaction V_V2, run Transaction V_R2. Alternatively, follow the menu path:

Logistics • Sales and Distribution • Sales • Backorder • Rescheduling • Evaluate

You can restrict the documents you want to analyze using the selection parameters in the initial screen.

Once you’ve indicated which documents you want to view, click on the Execute button or press F8. You’ll see a list of changes applied in the last rescheduling run (see Figure 1) showing materials, customer account numbers, documents, order quantities, and old and new confirmed dates.
Some useful functions of this list include:

- The ability to drill into any of the orders displayed by opening them in change mode, allowing you to make changes as needed on the fly. Double-click on the listed sales orders, click on the CHANGE DOCUMENT button, or press \( F2 \).
- The LIST ORDERS button links you directly to Transaction VA05 (Order List).
- Change the scope of the list by clicking on the IMPROVEMENTS button or pressing \( F7 \) and the DETERIORATION button or \( F8 \).
- If any errors were recorded during processing, you can review the log by using the pull-down menu (select EDIT • ERROR LOG) or press \( \text{Shift} + F6 \).

If you don’t like the results of the changes applied, you can go back to the initial rescheduling transaction (V_V2, see Tip 25) and run the update with the original or changed selection criteria.
Processing Sales Documents That Are Blocked for Delivery

You can quickly review and unblock documents that need to be processed for delivery.

Sales orders are defined in such a way that a block can be applied to the document due to configuration settings, credit check, and many other influencing factors. These blocks will prevent them from being available for delivery. Another important fact is that a block can be applied to the header, item, or both. If you have a significant number of orders that go on the delivery block, you need to review and unblock these orders immediately to prevent a loss of revenue.

And Here’s How ...

To review and remove delivery block from sales documents, start with Transaction VA14L or follow the menu path:

Sales and Distribution • Credit Management • Sales and Distribution Documents • Sales and Distrib. Documents Blocked for Delivery

On the initial screen of the transaction (shown in Figure 1), specify the following fields:

- **Customer:** If you know the customer or a range of numbers, enter it here.
- **Header Block:** Select the type of delivery header block (this report doesn't provide item-level selection options).
- **Organizational Data:** You can limit the number of records returned for processing, so fill in the Sales Area data whenever possible.
Document Information: Specify the SD document number or range of numbers and specify SD document category (sales order, contract, etc.).

Selection Criteria: Select Open SD Documents or All Sales Documents if you want to see all orders, including processed orders.

Run the report by clicking on the Execute icon or pressing F8. On the following screen you'll see the list of all blocked documents in the ALV list format (Figure 2).
Here, you’ll find the SD document number, SD document category (like sales order, contract), delivery block description and code, required delivery date, sold-to and ship-to account numbers, sales document type, and block data. Select the appropriate sales order line, and click on the **Edit Sales Order** button or press \[Ctrl\]+\[F10\] on your keyboard.

In the example shown in Figure 3, you’re basically executing Transaction VA02 (Sales Order Change). Go to the appropriate tab showing the block information where you can review the data and remove the delivery block.

Select the line data if you need to unblock the items as well. Once all order data is complete, save your order by clicking on the **Save** button or pressing \[Ctrl\]+\[S\] to return to the report. You’ve now successfully unblocked sales documents that were blocked for delivery.
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