



Leaving First State in a great state though our consultancy expertise

Architect

PM

Type

Location

Gensler

Mace

**200 People, 28,000 sq ft,
2 Floors**

Finsbury Circus, London

The Client

First State Investments is a global asset management business that manages investments on behalf of institutional investors and pension funds, wholesale distributors and platforms, financial advisers and their clients. They have grown rapidly in recent years and needed a new space that would accommodate their size and reflect their identity as a client facing global business.

The initial brief was to provide consultancy expertise on a high-spec project for 200 staff in the London (Finsbury Circus) office, but the client soon decided that they wanted us to procure and manage the installation of the full furniture package too.

The Project

Working with the architect and contractors, we guided the client through various furniture options and advised on the combination that best suited their needs and budget. Having never worked on a major project like this before, the client was reassured by the fact that our project team was constantly on top of the installation and any potential issues were anticipated and dealt with.

We selected bespoke DAS desking to suit the different needs of the staff and were able to accommodate the request to have cubical workstations in the available space. Vitra alcove sofas and stylish high-backed chairs created comfortable and professional breakout areas. The café area looked chic

and modern with Arper pieces and we even sourced durable yet sophisticated furniture for the roof terrace.

The Outcome

The key to success with this project was leveraging our consultancy expertise in order to select the right furniture package, first time. Our experience meant that everything from selection to installation ran smoothly and the client was delighted with the results. As always, we were able to deliver on time and to budget. True consultancy is at the heart of what we do and is the foundation for a successful project that beats the competition every time.

