



PRESS RELEASE

INCA DIGITAL RETURNS TO FESPA WITH AN EXPANDED PRESENCE IN 2018

26 March 2018: Following a hugely successful debut at FESPA 2017, Inca Digital has expanded its presence at FESPA 2018 and will be exhibiting across two stands – Hall 1.1, stand C40 and in conjunction with Fujifilm in the new ‘Digital Corrugated Experience’ Hall, 5.2, Stand C30, where its flagship wide format machine, the Onset X3, with a robotic off-loading system, will be featured as a showcase digital technology for the corrugated industry.

Says John Mills, CEO, Inca Digital: “FESPA 2018 looks set to be another milestone exhibition for Inca Digital. With an expanded presence across two halls, including a showcase stand for the Onset X3 in the exhibition’s new Corrugated Printing Hall, FESPA 2018 offers us one of the best opportunities this year to demonstrate the incredible depth and versatility of our digital printing technologies. From our SpyderX and the new Onset M, both of which will take pride of place our stand in Hall 1.1 to the mighty Onset X Series, we have a portfolio of innovative digital printing solutions that all aim to keep print businesses in charge of their profitability and productivity.

“At FESPA 2017, we previewed a ‘proof-of-concept’ technology demonstrator for our new B1 Onset M digital inkjet cut-sheet machine, and I’m very pleased to say, that just one year on we will now be featuring a fully commercial model of the machine for the first time at an industry exhibition in Europe. With its commercial launch at FESPA 2018, the Onset M is going to make a significant impact on the productivity of those businesses who have been the first to invest in this new innovative B1 digital technology.”

Shortest run, highest quality

Built on the same architectural platform as the highly successful Onset X Series and the SpyderX, the new Onset M printer has been specifically developed to offer a high quality, short run B1 solution for the offset, screen and industrial printing markets.

Configured as an 8 channel B1 printer, it benefits from Inca's fully scalable architecture, meaning it is easily configurable and has the flexibility to grow with the printers' business, with its inherent versatility ensuring it is also suitable for an extensive range of applications, including those that are too thick to be printed on offset.

The new Onset M offers a fully automated system complete with feeder and stacker and modular lay table, as well as Fujifilm small drop, QFR7 print heads for crisp 4pt text and smooth colours and next generation optical print head alignment and calibration systems to ensure precision and high-quality results are maintained through the life of the product.

Flexibility is key

Supporting the Onset M will be the latest version of Inca Digital's SpyderX, which has been developed to meet the increasing market demand for a cost-effective mid-range printer capable of delivering the highest quality prints on a wide variety of substrates. Featuring a 3.2 x 2m flatbed as well as roll-to-roll printing capabilities, it offers maximum flexibility and the opportunity for printers to open up new revenue streams. Its precise registration and robust printhead technology offers consistently high quality output without any degradation in quality over time.

The flexible SpyderX can serve either as a complementary production workhorse alongside the Onset X series for smaller runs and more bespoke work, or for those businesses who require all the benefits of high end inkjet platform in a mid-range machine. It is available globally through Inca's growing network of distributors, some of whom will also be on stand C40 to welcome visitors and discuss how this machine can become a powerful new addition to a printer's production portfolio.

Have you experienced the power of the Onset X3?

An Inca Digital Onset X3 with a robotic off-loading system will also be featuring as one of the showcase products in FESPA's new 'Digital Corrugated Experience' hall (Hall, 5.2, Stand C30) - an educational and experiential area focusing on profiling the commercial and production advantages of digital print for corrugated packaging and retail display applications.

The Onset X series – which includes the Onset X1, Onset X2 and Onset X3 - enables print service providers to produce the widest spectrum of products – from POS graphics to corrugated and packaging applications, signage and the highest-quality backlit displays for demanding markets such as cosmetics and luxury consumer goods.

The Onset X3 provides a single-platform, scalable solution that users can configure just as they wish to provide exactly the combination of speed and/or colours they need. Printers can start out with the Onset X1 and – as the business develops – upgrade first to the Onset X2 and eventually to the top-of-the-range Onset X3.

Key to this flexibility – and unique among high-end large-format flatbed printers – is the 14-channel design of every Onset X. This means that an eight-channel Onset X1, with one set of CMYK plus LcLmWO, can be fitted with an additional six-channel carriage to become the Onset X2 (adding a second set of CMYK) then transformed again into a top-of-the-range Onset X3 (3 x CMYK plus W or O). Because Inca has engineered modularity into the new platform, upgrades can be carried out at customers' sites and completed in a few days, minimising downtime.

Concludes John Mills: “For Inca Digital, FESPA 2018 is all about showing visitors from multiple industry sectors that robust digital inkjet technology answers all their needs around productivity, flexibility and quality. As genuine pioneers in the digital printing industry, we are continually striving towards the next break though that moves digital inkjet and the industry to the next level. Our new B1 Onset M machine and the SpyderX are the latest great examples of this. The Onset X series, demonstrated on the stand we are co-hosting with Fujifilm in the new Digital Corrugated Experience Hall, also continues to set the standard and define what the digital inkjet industry can achieve when a passion for technology, a desire for innovation and a sharp focus on return on investment come together.

“I would encourage all visitors to the show to come by both our stands so they can witness first-hand the full portfolio of Inca Digital products and the power our technology has to transform their business.”

Ends

About Inca Digital Printers

Inca Digital Printers, part of the SCREEN Graphic and Precision Solutions Group, is one of the world's leading pioneers and manufacturers of flatbed inkjet printing technology. The Eagle and Columbia printers set the early standards in UV inkjet flatbed printing. Inca's facility in Cambridge, UK, incorporates R&D, customer support, machine assembly and commissioning, a dedicated training facility and a clean room for printhead assembly and refurbishment. With approximately 25% of staff involved in R&D, a significant investment here helps the company maintain its position at the forefront of machine productivity, innovation, quality and reliability. Through its Inca Genius (www.incagenius.com) service the company forges partnerships with organisations looking to incorporate digital print into their current industrial process. The focus of Inca Genius is the development of Inca's core technology and future growth in new market segments and industrial applications. For more information please visit www.incadigital.com and follow us on Twitter www.twitter.com/incadigital

For further information, please contact:

OrangeDoor

Alex Dibb

Marketing Executive

T : +44 (0)208 315 7940

alex.dibb@weareorangedoor.com