

# INCHCAPE

## SHIPPING SERVICES



Global coverage with local expertise

### OPA SERVICES INDIA



We are well established in India, with 19 owned port offices with Inchcape staff. We can oversee port calls, with our own staff, physically on the ground, in close to 50 ports.

## INDIAN PORTS

There is a high number of ports for dry cargos in India, and many of these may be either rather complex when it comes to operational procedures or local rules and regulations, or the port may, simply, be very unfamiliar to your company.

## OPA SERVICES IN INDIA

With our new owners protective product, you can rest assured that your interests will be taken care of. The following services is what we will do for every port call:

- ☞ Supervising, and if necessary, offering proactive advice and solutions, to the agent nominated by your counterpart
- ☞ Keep you updated on port restrictions and local rules and regulations – to ensure you have all the necessary information to plan your call
- ☞ Full PDA check against tariff vetting that relevant services are booked, and negotiating rates/rejecting services – to optimise your cost efficiency
- ☞ We will receive pre-funds in a Single Point of Remittance in Mumbai, and distribute funds to various charterers nominated agents
- ☞ During operation, we may suggest better solutions to avoid/reduce cost, or time to ensure faster port turnaorund
- ☞ On your request, we can perform physical monitoring and supervision of cargo operation and report back as per your requirements
- ☞ We will do full verification of SOF
- ☞ For any incident or dispute, we will be the party protecting your interests

## THE VALUE WE PROVIDE WILL BE MEASURED

Sometimes, using a protective agent is not beneficial as the nominated charterers agent follows good practice – and sometimes it is hard to understand what benefits have been produced by the OPA. For our OPA product in India, we will introduce better transparency on this, through:

- ☞ After every call, we will send a report within 72 hours of vessel sailing, explaining the time or cost efficiencies we assisted with
- ☞ On a quarterly basis, we will also send a summarised report of the findings

## INCHCAPE INDIA OPA

To make life as easy as possible for you, we have set-up a new single point of contact for this product. From the enquiry stage to post call reports, you can rely on a single contact point.

**OPA.India@iss-shipping.com**

[www.iss-shipping.com](http://www.iss-shipping.com)

Inchcape delivers more:  
**Port by Port,  
Ship by Ship,  
Optimisation**

