



**Minutes of Annual General Meeting of the Jaguar Enthusiasts' Club  
Saturday 23 January 2023  
Virtual Meeting**

## **1.0 Introduction**

Peter Purdom opened the meeting by saying that we are once again holding this year's AGM via this video conference facility, he noted that the costs of hiring venues had massively increased. Peter explained that in the past, the Club had been able to use Jaguar Land Rover premises at a very low cost but this was now not possible. Commercial venues would cost between £10,000 to £12,000. An advantage to a virtual AGM is that members can take part in other countries and it reduces the Club's carbon footprint. Peter commented that during the last year, only one Board meeting had been an in-person meeting with all other meetings being held virtually. Peter commented that the Club had been assured by the Auditors that it was not necessary to make any changes to the Memorandum or Articles of Association to hold virtual AGMs. Peter said that questions raised before and during the meeting which could not be answered would be followed up by email after the meeting. He stated that any comments or questions as well as votes would be recorded and identified by name, just as a show of hands would demonstrate at an in-person AGM. Peter informed the meeting of the items on the agenda for the meeting.

Before beginning the AGM, Peter paid tribute to Graham Searle who he said was the most delightful person to work with and he had many fond memories of times with Graham, in particular at the Summer Jaguar Festival at Windsor Castle. Peter said that love and our thoughts are with Graham's family and we are all grateful for the time with Graham and he will be greatly missed.

## **1.2 Introduction of Club Officials**

Peter introduced the following Club Officials

Mike Horlor	Forums & Model Sections Manager
Mike Young	Finance Director
Ken Jenkins	Technical
Michael Manconi	Director IT & Merchandise
Ian Newman	Regions
Tom Robinson	New Director
Craig Thompson	New Director

Peter introduced the Club's Vice Presidents: Peter Clarke, Keith Vincent, Nigel Thorley.

Noted that **Club Employees** attending the meeting included:

James Blackwell	General Manager,
Rhian Parker	Club Manager
Andy Webber	Events and Sponsorship Manager

Peter noted that a number of the Club's Regional Ambassadors and Model Section coordinators were present. He took the opportunity to thank everyone involved in the Club in whatever capacity, Regional Committee Members, Regional Chairmen, Treasurers, Secretaries and those in other roles for their commitment and support.

Peter noted that the meeting minutes were being taken by Ian Newman and that the event was being recorded.

### **1.3 Apologies for Absence:**

No apologies for absence were received.

### **1.4 Proxies**

Noted that there were 2 proxies appointing the Chairman, Secretary or other Directors. Peter commented that the minutes of the meeting were being taken by Ian Newman and that the event was being recorded. All questions, comments and votes were recorded against the person submitting them.

### **2.0 Approval of the minutes of last year's meeting – 22 January 2022**

Proposed: Bob Flint

Seconded: Brian Blizzard

#### **Vote**

For: 65

Against: 0

Abstentions: 0

The Minutes of the 22 January 2022 AGM were approved.

### **3.0. Adoption of Financial Statements for the year ended 28 February 2022**

Mike Young, Finance Director gave a presentation on the accounts. He stated that the annual accounts being presented ended on 28 February 2022.

Mike highlighted the impact that the Covid pandemic had on the Club's plans and restrictions meant that the Club could not hold the Jaguar Summer Festival at Blenheim. At short notice, the Club organized an event at Bicester Heritage which was very successful.

The Pre-tax Operating Profit fell from £77,176 to £70,271 in 2021/22.

The results have been exceptional for 2 years due to the impact of Covid. With the return to more 'normal' activities and the ongoing development of yet more membership benefits, Mike stated that the Club will need to ensure a continuing robust control of expenditure.

Looking at the main changes impacting the Operating Profit, Mike picked out a few for comment:

#### **Gross Profit year-on-year changes**

##### **Income:**

Show Receipts + £45,182

Membership + £3,915

Insurance Commission	- £9,992
Gift Shop	- £8,038

**Expenditure:**

Shows net costs	+ £13,645
Magazine costs	- £2,722
Advertising income	- £2,214

Administration expenses were tightly controlled and there was a small rise against the previous year. £326,582 compared with £306,476 in 2020/21.

**Admin year on year changes**

Directors' salaries	- £34,553
Staff salaries	+ £59,505
Consultancy	- £27,280
Travel etc	+ £11,322
Technical Services	+ £10,701
Printing, stationery, post	+ £6,862
Telephone	- £5,653

Directors' salaries were reduced following Graham Searle's retirement. Staff salaries increased as Andy Webber became a member of staff and also with Cathy and Sophie Dunstan's recruitment. The fall in costs for Consultancy reflected the change now that Richard West had completed a large piece of work for the Club. Travel and Technical Services costs increased following the relaxation in Covid restrictions to something that was more normal.

Establishment expenses were £36,261 compared with £41,616 in 2020/21 which included an office refurbishment.

Regarding the Raffle Car, with Covid restricting the holding of shows, permission was gained from the Gambling Commission to run the raffle over 2 years. This resulted in a charity payment of £33,000 being made to the Haemophilia Society. The Head Office salary & postage costs of running the raffle are included in Administration Expenses and absorbed by the Club

**3.1 Questions on the Accounts:**

**Question from Peter Freelove** – Accounts page 10 Current Assets, Stocks down by £19549, is this amount reflected in sales?

**Answer from Mike Young:** The contract for the gift shop was awarded to Mike Manconi's company. Much of the previous stock was not saleable and had to be written off. The good stock was purchased by Mike.

**Question from David Wood** - Over the last few years a considerable amount of money has been paid by the club to Richard West, who I note has now resigned as a club director. The directors may well know what the club received in return, but as far as I am aware no information has been given to the wider club membership. I think it imperative that the board do provide a detailed explanation.

**Answer from Mike Young:** The answer to this would be deferred to Peter Purdom as much of the work that Richard West did is in commercial confidence.

### **Adoption of Accounts**

Proposed: David Limb

Seconded: Chris Hallworth

#### **Vote**

For: 60

Against: 0

Abstentions: 1

The Financial Statements for the year ending 28 February 2022 including the amendment to Page 11 were adopted.

### **4. Appointment of Auditors**

Mike stated that the Directors remain happy with the auditors, Kreston Reeves and invited members to reappoint them to audit the Club's accounts for the current year 2022/23.

Proposed: Peter Purdom

Seconded: Madeline Hanlon

#### **Vote**

For: 64

Against: 1

Abstentions: 1

Kreston Reeves were appointed as Auditors.

### **5. Election of Directors**

Ken Jenkins and Michael Manconi offered themselves for re-election by rotation.

#### **Ken Jenkins**

Proposed: Keith Vincent

Seconded: Jim Mann

#### **Vote**

For: 61

Against: 0

Abstentions: 2

#### **Michael Manconi**

Proposed: Colin Porter

Seconded: John Brewster

#### **Vote**

For: 62

Against: 0

Abstentions: 1

Ken Jenkins and Michael Manconi were duly re-elected

Earlier in 2022, the Board had invited Tom Robinson and Craig Thompson to become Directors. Members were asked to ratify them as Directors.

**Tom Robinson**

Proposed: Mike Horlor  
Seconded: Peter Freelove

**Vote**

For: 70  
Against: 0  
Abstentions: 1

**Craig Thompson**

Proposed: Mike Horlor  
Seconded: Wayne Scott

**Vote**

For: 63  
Against: 2  
Abstentions: 1

Tom Robinson and Craig Thompson's appointment to the Board of Directors was ratified.

**6. Increase in Membership Fees**

Peter Purdom noted that the membership fees for the coming year had been reviewed. Due to the dramatic increase in costs associated with producing the magazine (both print and paper costs) together with substantial increases in energy and without taking account of further operational cost increases predicted, the Board recommended an increase of £3 to the UK (£52 to £55) and International membership (£58 to £61), with the International Digital option remaining at £39.

Proposed: Geoff Johnston  
Seconded: Keith Hurlock

**Vote**

For: 56  
Against: 9  
Abstentions: 2

67

The increase in membership fees was approved.

**End of AGM.**

## **JEC Officer's Reports**

### **General Manager's Report – James Blackwell**

James thanked everyone for joining our AGM online and thanked everyone attending for being involved.

He stated that it had been a busy year for the Head Office, having faced the challenge of replacing long established staff which took a while but he was pleased to report things are now settling down and moving forward with a fantastic new team in place. James said that he knew that people had found it difficult to contact the office at times throughout the year but now with a properly resourced team we are back to providing the kind of service that our members deserve.

Despite these challenges, the Club put on a great calendar of events, which Richard West would cover as part of his presentation as the Events Chair. The challenges that Covid presented, still affected much of 2022 and a very congested calendar. At one point 6 major events were covered in only 8 weeks. One major event has an impact on the team in terms of resources and capacity, so a run like that with a small new team cannot be underestimated. James thanked the team in the office and Andy Webber as Events Manager for their work to deliver this year's events.

James commented that through Andy and Ian Newman, the Club has started to work closer with Regions to plan and resource events, certainly three big events for ourselves could not have happened without their time and assistance on the ground. James thanked Paul Rodgers, Peter Rogers and David Limb for their efforts to make Blackpool 100 happen. Their guidance as well as the teams in their respective regions of Cheshire and Red Rose helped to deliver a spectacular display in an iconic location. This also under the unexpected and trying circumstances of the passing of Her Majesty the Queen.

James thanked Geoff Johnston and Stephen Daniels for representing the Club at the Gaydon Breakfast Meets, Salon Prive and Newby and Bicester Youth Driving Experience respectively. James thanked their team from their regions as well. In the South West, Barrie March, supported by Bob Flint with the Somerset and Dorset Regions respectively helped the Club to gain Marque of the show status and put on a tremendous display and a parade of Jaguars to celebrate the 100 years since the Swallows Side Car Company was founded.

James also thanked all volunteers who give their time and effort. He noted that there are many. This year, support was embodied by Ron and John Siddle and their friend Bill Green. They helped to run the moving motor show at Newby and gave three days at the NEC helping to promote the Club to anyone on the stand. To all our volunteers and their supporting families, James passed on his thanks.

James thanked the team behind the TrackSport program which has the aim of giving the opportunity to members to experience their Jaguars out on track, be it a Hill Climb, sprint or full-on track day. The Club could not have wished for a more successful first year and a fitting way to pay tribute to the Club's late Chairman Ray Searles, who along with Richard West, Colin Porter and Tom Robinson was the driving force behind launching this new initiative.

James noted that a question that was raised ahead of the AGM was the contribution made by Richard West to the Club. James felt that it was right to respond to this as Richard has

been working alongside James very closely. Richard has a huge wealth of knowledge and experience and Richard is able to bring time and expertise on a practical day to day basis. In his role as Events Chair and Operations Manager, having someone of his stature working alongside means that the Club is developing working practices and a team at a better rate than relying on the already stretched services of Directors. Considerable time has been spent reviewing the Club, its practices and the way the team interacts, and identified practices and methods that will allow the Club to move forward for the next 40 years.

Whilst this work had started, Richard with his wealth of experience of delivering change whilst being removed from the day to day running of the Club or Board discussions meant that it has been possible to really move forward a lot in a relatively short period of time. There is still work to do but the approach to make the Club run the business aspect, allows those who need to, to focus on delivering a Club to members.

With these changes in the background, the community, support and experiences that are provided to members will only increase and develop further to make the Jaguar Enthusiasts Club even stronger in the future.

James noted that 2023 is an exciting year with a different and varied event calendar, TrackSport continues to grow and closer ties are forming with Club partners and sponsors. All of this is aimed at making the experience for members better than before.

James passed on his personal thanks to Rhian Parker, new Club Manager and her team of Carolyn and Jeri. Thanks also went to Andy Webber for the hours of dedication he puts into events and the Club's relationships with sponsors, Colin Porter and the team for TrackSport and also the Directors. James stated that the Directors do a huge amount to run the Club, putting in many hours a week, all for the benefit of the wider membership, with no reward.

James said that he would be reaching his thirteenth year at the Club and in that time, he has met many people and volunteers and made many friends. He stated that the Club is in a strong position, having appointed 4 new Directors in recent years and the additions of Tom Robinson and Craig Thompson to the Board are excellent additions that many Clubs are envious of. He commented that much credit must go to the Board for rising to the challenge and protecting the Clubs future.

Peter Purdom thanked James for all his hard work as General Manager and said that it was very rewarding to see James grow into the role and agreed that the Club is in a much healthier place.

### **Events and TrackSport – Richard West**

Richard welcomed everyone from the UK and around the world. He said that he had taken part in meetings with International Regions which had been organised by Ian Newman. He paid tribute to Graham Searle and recounted a three-hour interview which he and Wayne Scott had done with Graham which would feature on future Podcasts. He provided the meeting with a summary of Events activity in 2022. Events included Sherbourne Castle Classics and Supercars, Bicester Heritage Young Enthusiasts' Experience Day, Summer Jaguar Festival at Newby Hall, Centenary event at Blackpool, Restoration and Classic Motor Shows at the NEC, The Classic at Silverstone. Other events included Simply Jaguar at Beaulieu, Breakfast Meets at Gaydon and Salon Prive.

Richard thanked the Events Team and teams from the Regions for the support that they provided at a variety of events. Richard also highlighted the TrackSport events at Castle Combe, Harewood Hillclimb and Mallory Park.

After reviewing the previous year's events, Richard offered a preview of events in 2023 which had featured in an Events and Tours brochure which was launched in November 2022 and which now had some updates. An updated schedule would appear in the February edition of Jaguar Enthusiast magazine.

Richard stated that the Club would not now attend the Restoration Show and want to use the opportunity to provide more choice and more services than could be achieved with putting funding into this event.

The main event would be Simply Jaguar at Beaulieu where in 2022, there were over 800 vehicles. There were many more exciting events to look forward to throughout 2023.

Richard mentioned that there would be a special 3-day Summer Jaguar Festival based in the Midlands in mid - July to celebrate the 40<sup>th</sup> anniversary of the Club.

### **JEC Spares Initiative – Mike Horlor**

Mike provided the meeting with an overview of the Spares Initiative. He explained that he deals with a lot of technical queries from members so is acutely aware that the spares situation from Jaguar is not always good, even for the relatively young, post 2000 models. He stated that the situation over the past 2 / 3 years has worsened and that it's even possible to argue that the simpler models, like the E-type, are better served for spares than younger more complex models, like the XK8 or X350 XJ of the early 2000s, both of which are full of electronics.

Mike reported that in recent times, Jaguar has explained that it's running down its existing model lines in favour of becoming an all-electric car company from 2025 onwards and it's already confirmed this plan, by announcing run-out models of the F-type. As they will be all-electric, the new models will have little commonality of parts with those petrol and diesel models currently in production. Mike questioned what that would do to the supply of spares for our old favourites.

Mike commented that it's this type of analysis that has driven the Club to think seriously about how it can help members to continue enjoying an absolutely fantastic back-catalogue of Jaguar models.

Mike said that at first members might ask why the Club has teamed up with SNG Barratt as our preferred supplier. He proposed that a better question might be, why wouldn't the largest (& best!) Jaguar Club in the world want to work with what is the largest independent supplier of Jaguar spare parts. He stated that Barratts are not only stockists of a broad range of Jaguar parts but they are also manufacturers in their own right. They own much of the old Lucas tooling, enabling them to continue producing components which have long since disappeared and which would be impossibly uneconomic to reproduce from scratch. Julian Barratt and his company not only continue to produce spares this way but Julian is also up to date in his thinking and has invested in 3D printing equipment which will enable the company to produce parts previously thought to be obsolete and impossible to reproduce. Of prime importance to the Club, Julian is also keen to work with the JEC to keep Jaguars on the road. Mike stated that it's a partnership which has tremendous potential benefits for both parties.

Mike reported that when Club members were asked to advise of important parts that are no longer available from Jaguar and elsewhere, Mike was able to construct a list of about 100 parts for early discussions. Those parts were examined for their importance (MoT failure items being ranked first), their practicality for reintroduction and the likely volumes required (small numbers being more difficult for Barratt's to produce and stock economically).

Reading the Magazine and Friday Spotlight, members will have seen a steady stream of Barratt's introductions, including about 20 items from that initial list. Some of them have been large and modern, such as X350 XJ catalytic converters. Some are older and smaller, like the E-type frame bolt kits. Anyone who has tried replacing certain oxygen or lambda sensors on a modern XK with so-called universal aftermarket items and then failed an MoT, will know to their cost that only the originals will do. Jaguar no longer stocks them but SNGB can now supply genuine Denso originals.

Mike commented that a small item which can ruin the looks of a beautiful XJ40 is the loss of the headlamp washer covers. They may appear to be almost insignificant and, like most trim parts, are a spare that Jaguar is highly unlikely to consider ever supplying again. SNGB are taking advantage of their 3D printing equipment and investing the time and testing of prototypes to try to recreate the washer covers, a practical benefit of our strong partnership. Another project with serious cost and MoT failure implications is the possible reintroduction of XJS headlamp lenses for the facelifted model. Thanks to some very professional 3D modelling work by member Andy Feaver, there is a reasonable chance these lenses may be reintroduced in an even better form than the originals.

Mike stated that working in partnership means all of us, whether we repair our own cars or have someone else do the work for us, have some tasks to complete, to get the most from the arrangement with SNGB.

Three simple but important tasks are needed:

The first is data. Our part of the bargain requires the Club to supply accurate data about the types of cars we own. That's crucial when we're discussing the volumes of spares required. No one can be expected to invest heavily in the tooling to make an occasionally required component for just a few vehicles. Knowing how many of a particular model are owned by members is a vital statistic for this work. Mike asked members to log into their JEC account and update the list of cars which they added when they first joined. That may be a long time ago and the list may be very out of date! Everyone can help by doing this simple task.

The second is Reporting. Mike asked members to keep reporting Jaguar spares that they cannot get from Jaguar. He didn't mean generic things like wheel bearings that any local bearings stockist can fulfil, he meant Jaguar-specific items. He reminded the members that there's a proforma to fill out (address is onscreen) and then send the proforma to the [spares@jec.org.uk](mailto:spares@jec.org.uk) address. He said that the need for even closer partnership working will intensify.

The third is Expression of Interest. Earlier in his report, Mike referred to the Facelift XJS headlamp project to recreate the lenses originally supplied to Jaguar by Carello. These are no longer available and Carello is not interested in remanufacturing them. Made originally in glass, as such they are highly vulnerable to stone and accident damage. It's possible these lenses could be recreated in a much stronger, polycarbonate material. At this stage, it is estimated that the cost would be approximately £300 for a pair of lenses but only after an investment by SNGB of several tens of thousands of pounds. Hence, a serious idea of the likely number is required. Mike commented that this would be the first really big test of the partnership and whether sufficient volume could be generated to make this important project economically viable.

Mike mentioned that he has already had about 50 members come forward in support of the project. He asked that if any members have a Facelift XJS, they would almost certainly need some of these lenses sooner or later. He asked that if they are not one of the first 50

and have not sent an expression of interest in buying lenses to consider doing so. Mike said that so far, the project looks promising. SNGB has identified a possible manufacturer and discussions about costs and numbers are in progress. If all goes well, replacement glasses or even complete headlamps could be available towards the end of 2023. He noted that this is a particularly important trial for the Initiative because replacement headlamps are also becoming very hard to find for other Jaguar models, like the XK8 and what is achieved with the XJS project could become a template for tackling other difficult spares shortages. Mike stated that he would keep everyone updated on progress through the usual channels of communication.

Finally, Mike thanked the very professional development and manufacturing team at SNGB for all their help this past year and thanked everybody attending the meeting for listening.

### **Chair's Report – Peter Purdom**

Peter began his report by passing on his thanks to fellow Directors stating that the team works well together. He thanked James Blackwell and all the staff working at Head Office along with all of the Club's Committees, Regional Ambassadors Regions and their Committees and all of the volunteers who support the Club.

He commented that although it had been a good year, there were the very sad events of both Ray Searles and Graham Searle passing away and hoped that they would both have been pleased with what the Club has achieved.

Peter mentioned that a major task had been to separate the day-to-day operational responsibilities away from the responsibilities of the Board which had been successfully accomplished. Richard West has provided support for James and Rhian to develop and improve the way that the Club works. The Club's partnerships with SNG Barratt and the Jaguar Heritage Trust (JDHT) continue to develop with thanks to everyone in both organisations.

Peter also thanked Tom Robinson and the team at Swallows for their support, in particular in developing TrackSport. Thanks were also given to Peter James Insurance for help in developing the Insurance Scheme.

Peter said that an important challenge in the immediate future is the finalisation of our Media Strategy and he said that he did not under-estimate the task that represents.

Peter explained that from the formation of the Club, the mainstay of the Club's communication has been the Jaguar Enthusiast magazine. It was noted that postal strikes had caused problems with the delivery of the magazine in recent weeks and members overseas have experienced issues with receiving it on time. Peter said that for 38 years the person behind our magazine has been Nigel Thorley who has worked literally day and night for all of that time and the magazine has never failed to be produced. Nigel is universally respected and both the magazine and Nigel personally have received accolades and awards over the years. His knowledge of 'all things Jaguar' is unsurpassed and Peter stated that he knew that many Regions have been fascinated by his insights about Jaguars!

Peter informed the meeting that Nigel would retire from his role as Editor of the magazine with effect from the end of June this year so his final edition will be Volume 39 Number 7 – July 2023. Peter also said that he was delighted that Nigel will continue to have a role for

as long as he wishes. The Club wants Nigel to produce feature articles and already there are some ideas about what those will be. He will continue in his role as JEC Vice-President to which he was appointed last year. Peter reaffirmed that the Club would definitely not saying goodbye to Nigel.

Peter stated that in the future, the magazine will remain at the core of the Club's Media Strategy but in this day and age, it is important to include all media in the Club's planning –

- Online Forums covering every Jaguar model
- Friday Spotlight
- Social Media (Facebook, Instagram, Twitter...)
- JEC YouTube Channel
- Podcasts (Now running Series 3)
- Website which is in need of updating and making more user friendly

Peter commented that the Club's media presence is far more comprehensive than it ever was and we need to be much better at joining all of this together and continue to improve our communications firstly with members and also with the outside world encouraging others to become part of the Jaguar Enthusiasts' community.

Peter reported that the Club has made a decision on the appointment of a JEC Media Controller to have oversight of all of these matters although he was not able to announce who that person would be at the meeting due to issues of commercial confidentiality. He said that he will do so as soon as possible. The immediate priority is the transition planning for the magazine and the Club is in detailed discussions on this. Peter wished to assure members that the magazine will continue to have a member focus and that there will not be less. On the contrary, there will be more.

Peter expanded these points saying that for the wider Media Plan there will be a supporting team of professionals and volunteers to deliver on the strategy which is being developed and which will continue to evolve. The Club is in discussion with a number of people and organisations as the most effective way forward is chosen and that the Board is very aware of how important it is to get this right. With all the work that has gone on over the last year (and before that) Peter commented that he was confident that the Club is in a stronger position than ever.

Peter reflected on the NEC Show in November when he was asked by one visitor 'Why would I join the Jaguar Enthusiasts' Club?' He said that our aim is to turn that question on its head to be: "Why would you not join...?"

Peter closed his report by saying that some years ago the Club's stated aim was of being 'The first port of call for all things Jaguar'. He said that others may try to imitate but the Club is determined to provide the best membership experience possible. He thanked every member for being a member of the JEC, saying that it's the members' Club and without members' support it would not be what it is today and what it can be for the future.

## Questions and Answers

**Neil Jervis** - The Peter James JEC Insurance scheme has a number of fundamental restrictions which make it less than ideal. Cover is not available if you drive more than 6000 miles per year and your No Claims Discount cannot be protected. As a result, the telephone sales team at Peter James immediately warn you that they might be uncompetitive against your current insurer. Has the JEC climbed onto the wrong horse? FYI My Quote was 400% higher current, for my E Pace.

**Answer from Peter Purdom** – This question was sent to David Youngs of Peter James Insurance to respond to.

**Peter Sayles** - When are we going to have a 'Proper' AGM. I do not buy that it is too expensive to hire a venue. There is plenty of money in the coffers and a proper AGM promotes healthy debate unlike the one-way system on Virtual AGM's

**Answered by Peter Purdom at the start of the meeting. Answer repeated here:**

The costs of hiring venues had massively increased. In the past, the Club had been able to use Jaguar Land Rover premises at a very low cost but this was now not possible. Commercial venues would cost between £10,000 to £12,000. An advantage to a virtual AGM is that members can take part in other countries and it reduces the Club's carbon footprint. During the last year, only one Board meeting had been an in-person meeting with all other meetings being held virtually. The Club has been assured by the Auditors that it was not necessary to make any changes to the Memorandum or Articles of Association to hold virtual AGMs.

**Ken Cooper** - What financial benefit do the non-executive members of the Board receive?

**Answer from Peter Purdom** – None. Directors are only paid for any services which they provide for example Ken Jenkins is paid for technical advice while Mike Young is paid for his financial expertise in preparing the accounts. No Director is paid because they are a Director. The Club does pay for travel expenses and any overnight stays that are required.

**Barry Jensen / Alan Marsden / John Darkin** - When are the club going to introduce digital membership for UK members.

**Answer from Peter Purdom** – Most members prefer a printed magazine. In addition, there are issues of print costs which relate to the volume of magazines printed. Digital membership for overseas members is there as an option in recognition of difficulties in getting the magazine to them in on time. The magazine is available on the Club's website as part of the overall membership package.

**Barry Jensen** – What are the clubs plans to achieve carbon net zero

**Answer from Wayne Scott:** Holding the AGM virtually saves a lot of travel and that supports this aim. The Club has membership of the Federation of British Historic Vehicle Clubs and trees are planted to offset carbon. It should be noted that the contribution to carbon from classic car clubs is very small.

**Question from David Wood** - Over the last few years a considerable amount of money has been paid by the club to Richard West, who I note has now resigned as a club director. The directors may well know what the club received in return, but as far as I am aware no information has been given to the wider club membership. I think it imperative that the board do provide a detailed explanation.

**Answer from Peter Purdom** – This was discussed at the previous AGM. The first project that Richard worked on was during the pandemic to prepare a strategy for the Club for the future. Part of that resulted in the cessation of the racing programme and introduction of

JEC TrackSport. The communication strategy is part of the work that Richard has been working on. There is also some work that has to be kept in confidence for commercial reasons. As the Club develops, we will let you know. Additionally, improvements to our business practices are being developed with Richard's help.

**Jonathan Tippett**- How are plans progressing for reviving the seminar programme, either in person or by webinar? The seminar programme was one of the principal reasons I joined the JEC. They were always very enjoyable and a valuable source of information when deciding which model to buy. Once I became a Jaguar owner, they were an opportunity to meet other owners of the same model and find out more about the cars.

**Mr O'Connor** - Would it be possible to increase the number of articles for the various models, in relation to rectifying faults and perhaps have some videos of repairs/ servicing / maintenance. A big ask, but worth considering in this digital age.

**Answer from Richard West** – These matters form part of our Media Strategy. We are identifying funding partners to spread the costs to do this. At the forefront of our thoughts is using Nigel's considerable skills and knowledge. Due to cost issues, it's likely that a seminar programme would be virtual as venue costs are very high.

**Kenneth Bruce** - Can we purchase a copy of the video taken in the courtyard prior to the moving motor event?

Answer from Wayne – Probably Yes.

**Jim Mann** - Why no Jaguar Summer Festival at Bicester in 2023 and before you cite the tired excuse of telephone calls to the office, that is not a fair or acceptable excuse. Were these callers asked if indeed they were regular JSF attendees over the year?

**Answer from Richard West** - The problem is that many in the supply chains make money but the Club doesn't. This year we have a presence at a wide variety of events across the country and we're planning a large Summer Festival for 2024. This year, we are offering more activities at more realistic prices.

**Tim Taylor** - Will we be issued new plastic membership cards or equivalent? There was talk of an alternative material.

**Answer from James Blackwell** – We did debate using lifetime cards but sending out membership cards each year is a valuable opportunity to communicate with our members and we can continue to provide reminders of membership benefits.

**John Darkin** - What is the trend of the age profile of the membership, and does it cause any concerns?

**Answer from James Blackwell** – The age profile is increasing and we need to be bringing in younger members. Tom Robinson is helping with this with Youth events and stands. We need to organize events that people will enjoy. Regions can help to ensure a warm welcome is given to younger members

**Paul West** - What was the general trend of annual profits prior to the pandemic, please?

**Answer from Mike Young** - Before the pandemic, a good year's profit would be on average £15,000. The Club has never made massive profits.

**Stephen Daniels**- With Cost of living etc in mind just how did Festival 2021 end up in terms of profit or loss? It was great value but there had been a debate about what to charge? With a good surplus on hand what investments are planned?

**Answer from Mike Young** – The event in 2021 was a shared event with the Jaguar Drivers' Club and there was only a surplus at the end of the event if sponsorship was

included. Based on memory, that was a surplus of approximately £6,000. Due to confidentiality issues, I can't highlight any future planned investments.

**Colin Shippey** - Thanks to Wayne and all the contributors for a great presentation. Very informative and enlightening. With the inevitable reduction in the number of X-types being broken for spares, is there any intention for SNG Barrett to look at producing items for this model, many of which are seen on the roads today. Thank you for a great club.

**Answer from Mike Horlor** - If you flag up any issues, we will take them forward with SNG Barratt.

**Keith Vincent** - With the discontinuance of the raffle car, are any plans being made to raise money for charity in other ways?

**Answer from Peter Purdom** – There are no specific plans. It cost the Club significant money to raise funds with the raffle car and issue tickets. Administratively, it was a huge task. Many of our Regions raise funds for a variety of charities. We're currently reviewing how we raise money for charity in 2024.

**Paul West / David Wood / Jonathan Tippett** - How many people are actually voting? From the way the polls are presented, I would take a guess at 50-100 people. Given the total club membership, how comfortable are the board with these numbers?

**Answer from Peter Purdom** - Looking back at in-person AGMs, a typical attendance would be approximately 100 people. With approximately 120 people attending this meeting, an extra 20% is important. Thank you to everyone for joining us.

### **Closing Remarks**

Peter thanked everyone for attending the meeting with special thanks to Wayne and the support team. He stressed the importance of using the benefits of membership of the JEC to the maximum and encouraged everyone to attend events.

## **Questions from the Chat Window**

**Keith Vincent** - Where on the website is the Events & Tours Brochure, please?

**Answer from Ian Newman** - The 2023 listing on the website can be found on the rolling banner on the website - just watch the website as it rotates into the 4 messages at the top.

**Ken Cooper** - The Accrual Element of the Accounts looks rather high could you offer some explanation?

**Answered By Mike Young:** The figure shown on page 16 shows Accruals and deferred income and it is latter which accounts for the majority of the £357,931 figure. As membership fees cover 12 months we are required to calculate how much of those fees received in the reporting year are proper to the following financial year. The deferred income element as at 28 February 2022 was £280,101. The remainder of the figure relates to a combination of monies received early and invoices not received and/or paid.

**Peter York** - Andy and the staff organised a great weekend in Blackpool but why were none of the directors or club sponsors present?

**Answered by James Blackwell.** The Blackpool event concluded a run of 6 events in 8 weekends. As all our directors are volunteers our resources (staff and volunteers alike) were only able to attend a number of events throughout that period. Sponsors wise we were restricted on what activities we were able to bring to the event but also, the same as above applies. The JDHT were there in force, some 13 cars, who are a great supporter and partner of the Club and also the most relevant partner to attend that event with us bringing some 13 cars!

**David Wood** - p21 shows membership income up by £5.6k, not £3.9k as presented. Did the membership fee go up that year and, if so, what is the change in club membership numbers year to year?

**Answered by Mike Young:** Well spotted David, yes the increase is in fact £5,643 and I apologise for the error. The membership fees did not rise during those 2 years.

**Jeffrey Abrams** - Can UK members have a digital only membership? If not why not?

**Answered by James Blackwell:** The digital membership issue is not available to UK members for many. First, it is part of our membership offering that all members receive a printed copy of our magazine every month. It is seen as a very important touch point in communicating with our members, especially in hard copy, second, the digital magazine for overseas members was set up to help reduce the problem with overseas delivery issues, but still only 9% of our overseas members have chosen the "Digital Only" membership.

**Alan Marsden** - Can the text of the slide about the spares be made available please

**Timothy Taylor** - If we only attract 100-150 people for an AGM could you not rent a village hall for £200?

**Answered by James Blackwell** We have explored many venues and costing options, sadly most smaller venues such as village halls don't have the parking facilities or other services. We have explored many different venues, and are still finding it difficult to find a

cost effective option to support holding a physical AGM. We are still looking and I have been in contact with a number of other possible venues so we are continuing to search for the correct solution for the Club and members

## Comments from the Chat Window

**Geoffrey Johnston** - I feel we need to look at our overseas members postage cost as its very expensive to send our mags to them and I feel a digital copy would save sky high pnp for club

**Answered by James Blackwell** We are always reviewing our costs, in this case we are looking at many different opportunities but postal costs are rising across the board which makes overseas posting very costly.

**Haydn Distin** - I renewed my membership on May 2022 by DD but have never received a new card, I have rung in the past, and apparently there was a print problem at that time, a promised new card has never arrived.

**Answered by James Blackwell** Apologies for this. A couple of thousand members were effected when the printer went down, so we had to use an alternative for a short period of time. I will ask the office to send you one.

**Neil Jervis** - If the chair decides to mention the new JEC Insurance scheme he should be prepared for some brickbats it is not suitable for modern Jaguars according to the sales rep yesterday

**Marisca Urbanus** - Congratulations on your appointment, Ken and Michael

**Marisca Urbanus** - Champagne indeed, Tom! Congratulations to you and Craig on your appointment.

**Mike Wharton** - Those of you that were at the Windsor Castle event in St Georges Hall may recall a little girl attended and spoke to Prince Edward. That was my daughter Emily who was eleven at the time. My sincere and heartfelt Thanks to Graham, Lynne and Ken Jenkins for making her dream come true. Graham will undoubtedly be sorely missed and a true gentleman and friend to us all. He will be missed.

**Roger Elkins** - No savings on using recommended insurance?

**Roger Elkins** - to hear on insurance benefit no previous benefit

**Alan Jose** - I fully support a subscription increase rather than using reserves to run the Club. A good proposal

**Roger Elkins** - Sensible increase

**Roger Elkins** - Good to hear on improved insurance offer

**Ian Newman** - Hello from West Sussex Region - we have our Jaguars at Parham event on Sunday 6th August - details are available on the JEC West Sussex Region website. Do come along and join us. In 2022, we welcomed 304 cars.

**Stephen Daniels** - Following West Sussex's theme, Oxfordshire Region much appreciates all the support from Members at our 'Racing Driver' talks in 2021 and 2022. There's more to come in 2023...

**Alan Marsden** - Track Days - I don't have seatbelts in my XK120. I'd love to do a track day. I'll probably keep asking :)

**Answered by James Blackwell:** I know Colin Porter has responded to this query previously, but for clarity, circuits we deal with do not allow cars with no seatbelts fitted on individual track days (they do not allow for period correct features), so as it stands we are not able to accommodate cars with no fitted seatbelts on any of our TrackSport events. We do obviously allow for second drivers to attend with other cars that do have seatbelts fitted, so maybe there is an opportunity to share the experience (and cost) with someone else?

**John Hunt** - F-Type Section - Castle Coomb Track Day in April (25th) will also launch the 10-year anniversary of the F-Type. As well as all the other activities at a Track Day, we have the only F Type currently racing in the UK from Newbarn Racing. Jaguar Classic are going to supply two cars whilst JDHT are supplying the Bloodhound Car, the F Type Ring Taxi, the Sky team car, and the Project 7 prototype. This will be the most amazing F-Type line up possible. We also hope to have a lunchtime F Type parade around the track with a grid photo shoot of F-Types. So come along and bring your F-Type (and of course all Jaguars) for a great day out.

**Peter Leake** - Am I alone in not having received a magazine since December? Possibly postal issue but concerned January's has not arrived...

**Stephen Daniels** - The 01/04 Breakfast Club @ Gaydon will celebrate the F-Type. The JEC will be highly visible, co-ordinated by the Bedfordshire Region who will hold their formal launch there. As many JEC Members as possible (with and without F-Types) will be welcomed and appreciated.

**Alan Marsden** - Well done Nigel. We were looking at V1 last week at our New Year Lunch with Marjorie Gabbitas

**Doug Warren** - I haven't had a membership card for two years, but a paid-up member!

**Answered by James Blackwell** We had to stop issuing cards through COVID due to the restrictions on our time in the office. When we could get back we had a huge number to catch up on and limited resources, so we ran cards upon request. As of Sept 2022 we reverted back to sending cards to all members upon joining or renewal. I see you are due in March, so you will receive a new card then.

**Timothy Taylor** - Excellent conversation with Peter James. I will give them another chance to quote in November.

**Mike Wharton** - I applaud the Club's initiative on maintaining and increasing the spares for our vehicles. Mike Horlor's presentation great to state the importance of data and reporting and I hope that members really take the opportunity to register their vehicles, I feel an important aspect is the quality of parts that we fit to our cars and will the JEC be looking into this important aspect as well.

**Answered by Mike Horlor**

**Sean Lam** - Thank you JEC leadership for putting on this super AGM

**David Sampson** - Thank you very much for the excellent AGM

**Mike Simmons** - Thank you

**Sue Clegg** - Great information from the AGM, Thanks to those on the Board who make this a fantastic club to belong to.

**Judy Grant** - Thank you very much everyone, an excellent AGM presentation. I have enjoyed watching today and looking forward to our JEC events this year.