



WE ARE ANDALUSIA ACADEMY, A WELL-KNOWN COMPANY THAT FOCUSES ON LEARNING AND DEVELOPMENT FOR PROFESSIONALS IN EGYPT AND KSA. AS PART OF ANDALUSIA HEALTH GROUP, WITH ALMOST 40 YEARS OF EXPERIENCE IN PROVIDING EXCELLENT HEALTHCARE AND BUSINESS SOLUTIONS IN THE MIDDLE EAST, WE OFFER A WEALTH OF EXPERTISE IN THE EDUCATIONAL FIELD.



# VISION

OUR VISION IS TO BECOME A GLOBAL LEADER IN LEARNING SOLUTIONS. WE AIM TO EMPOWER INDIVIDUALS AND ORGANIZATIONS TO EXCEL THROUGH INNOVATIVE AND TECHNOLOGY-DRIVEN EDUCATION. WE STRIVE TO BE RECOGNIZED AS A SYMBOL OF EXCELLENCE AND A CATALYST FOR PERSONAL AND PROFESSIONAL GROWTH.



# MISSION

WE UTILIZE INNOVATION AND TECHNOLOGY TO DRIVE YOUR SUCCESS. OUR MISSION IS TO PROVIDE CUTTING-EDGE, INTERNATIONALLY ACCREDITED PROGRAMS. WE ALSO FOSTER VALUABLE PARTNERSHIPS WITH INDUSTRY EXPERTS AND FORWARD-THINKING ORGANIZATIONS TO GUIDE YOU ON A TRANSFORMATIVE JOURNEY.





# PORTFOLIO

WE OFFER A BROAD RANGE OF SERVICES. THESE INCLUDE PROFESSIONAL DIPLOMAS IN HEALTHCARE AND BUSINESS DEVELOPMENT, SPECIALIZED ACCREDITED BUSINESS ACUMEN PROGRAMS, MEDICAL CONFERENCES, CONTINUING MEDICAL EDUCATION COURSES, LEADERSHIP DEVELOPMENT, SPECIALIZED DENTAL COURSES, AND LIFE SUPPORT CERTIFICATION.



# VALUES



#### **COMMITMENT TO EXCELLENCE:**

WE ARE FULLY DEDICATED TO ACHIEVING EXCELLENCE AT ANDALUSIA ACADEMY. EVERY ASPECT OF OUR INSTITUTION IS DRIVEN BY THIS COMMITMENT. WE AIM TO PROVIDE HIGH-QUALITY EDUCATION AND SERVICES CONSISTENTLY.



#### LIFELONG LEARNING CULTURE:

WE FOSTER A CULTURE OF CONTINUOUS LEARNING, ENCOURAGING BOTH STUDENTS AND STAFF TO EXPAND THEIR KNOWLEDGE AND SKILLS. OUR GOAL IS TO CREATE AN ENVIRONMENT THAT SUPPORTS PERSONAL AND PROFESSIONAL GROWTH.



#### **STUDENT-CENTRIC APPROACH:**

THE SUCCESS OF OUR STUDENTS IS OUR TOP PRIORITY. WE OFFER COMPREHENSIVE SUPPORT SERVICES AND RESOURCES TO ENSURE THAT EACH STUDENT'S JOURNEY IS FILLED WITH ACCOMPLISHMENTS.





#### **INTEGRITY AND ETHICS:**

INTEGRITY SERVES AS THE FOUNDATION OF OUR INSTITUTION. HONESTY, TRANSPARENCY, AND ETHICAL BEHAVIOR ARE NOT JUST VALUES WE HOLD; THEY ARE PRINCIPLES DEEPLY EMBEDDED IN EVERY INTERACTION WITH OUR STUDENTS, STAFF, AND PARTNERS.



#### **GLOBAL PERSPECTIVE:**

WE ARE DEDICATED TO PREPARING OUR STUDENTS FOR THE GLOBAL STAGE. OUR EDUCATIONAL PROGRAMS PROVIDE INTERNATIONAL PERSPECTIVES AND OPPORTUNITIES THAT BROADEN THEIR HORIZONS.



#### **RESULTS-ORIENTED APPROACH:**

WE ARE COMMITTED TO DELIVERING TANGIBLE RESULTS. OUR FOCUS LIES IN ACHIEVING MEASURABLE OUTCOMES, WHETHER IT'S STUDENT ACHIEVEMENTS, PROGRAM QUALITY, OR INDUSTRY PARTNERSHIPS.



# ACCREDITATION

WE'RE PRIVILEGED TO HOLD SEVERAL PRESTIGIOUS ACCREDITATIONS. THESE ACCREDITATIONS ARE MORE THAN JUST A BADGE OF HONOR; THEY'RE A TESTAMENT TO OUR COMMITMENT TO PROVIDING TOP-NOTCH EDUCATION. EACH ACCREDITATION IS A SEAL OF APPROVAL FROM A LEADING ORGANIZATION, ASSURING OUR STUDENTS OF THE HIGHEST QUALITY AND THE LATEST INDUSTRY-RELEVANT PRACTICES.





OUR PROGRAMS MEET THE ACTD'S RIGOROUS STANDARDS FOR TRAINING AND DEVELOPMENT, ENSURING OUR STUDENTS RECEIVE HIGH-QUALITY EDUCATION IN THESE AREAS.

## 2. AMERICAN HEART ASSOCIATION (AHA):

OUR MEDICAL PROGRAMS ARE ALIGNED WITH THE AHA'S GUIDELINES
AND BEST PRACTICES, SO OUR STUDENTS CAN BE CONFIDENT THEY'RE RECEIVING UP-TO-DATE AND RELIABLE TRAINING.

## 3. HUMAN RESOURCE CERTIFICATION INSTITUTE (HRCI):

OUR HUMAN RESOURCE MANAGEMENT COURSES MEET THE HRCI'S STRINGENT CRITERIA, DEMONSTRATING THEIR RELEVANCE AND ADHERENCE TO INDUSTRY STANDARDS.

## 4. CONTINUING PROFESSIONAL DEVELOPMENT (CPDUK):

WE'RE COMMITTED TO PROVIDING CONTINUING EDUCATION THAT MEETS THE HIGHEST PROFESSIONAL DEVELOPMENT STANDARDS, SO PROFESSIONALS CAN ENHANCE THEIR SKILLS AND KNOWLEDGE.





## 5. INSTITUTE OF LEADERSHIP AND MANAGEMENT (ILM):

OUR LEADERSHIP AND MANAGEMENT PROGRAMS ARE ALIGNED WITH THE INDUSTRY'S BEST PRACTICES, ENSURING OUR STUDENTS RECEIVE THE EDUCATION THEY NEED TO SUCCEED.

## 6. AMERICAN ASSOCIATION FOR CONTINUING MEDICAL EDUCATION (AACME):

OUR CONTINUING MEDICAL EDUCATION PROGRAMS ARE OF THE HIGHEST CALIBER AND ARE IN LINE WITH THE MOST CURRENT MEDICAL PRACTICES AND KNOWLEDGE.



OUR PARTNERSHIP WITH THE LEEDS ACADEMY GIVES OUR STUDENTS ACCESS TO ADDITIONAL EDUCATIONAL RESOURCES, EXPERT KNOWLEDGE, AND A NETWORK OF PROFESSIONALS, ENRICHING THEIR LEARNING EXPERIENCE.

# 8.EGYPTIAN ACCREDITATION COUNCIL FOR MEDICAL EDUCATION (EACMED):

WE'RE COMMITTED TO PROVIDING TOP-QUALITY MEDICAL EDUCATION THAT MEETS AND SURPASSES THE RIGOROUS STANDARDS SET BYTHE EACMED.





## 9. ACADEMY OF DENTAL ASSISTANTS (ADA):

OUR DENTAL PROGRAMS ARE OF THE HIGHEST QUALITY, ENSURING OUR STUDENTS RECEIVE THE EDUCATION THEY NEED TO EXCEL IN THEIR CAREERS.

## 10.LONDON ORAL RESTORATIVE ACADEMY (LORA):

OUR COLLABORATION WITH LORA SIGNIFIES OUR DEDICATION TO EXCELLENCE IN ORAL RESTORATIVE EDUCATION, HIGHLIGHTING THE EXPERTISE AND INSIGHTS OUR STUDENTS GAIN IN THIS FIELD.

# ANDALUSIA ACADEMY'S ORGANIZATION SOLUTIONS

WE RECOGNIZE THAT A ONE-SIZE-FITS-ALL APPROACH DOESN'T MEET THE UNIQUE NEEDS OF EVERY ORGANIZATION AND INDIVIDUAL. THAT'S WHY WE OFFER CUSTOM TRAINING SOLUTIONS DESIGNED TO TRANSFORM YOUR WORKFORCE INTO GREAT LEADERS AND BOOST PRODUCTIVITY.



# OUR APPROACH IS BASED ON THESE KEYPRINCIPLES:

#### 1. NEEDS ASSESSMENT:

WE START BY WORKING CLOSELY WITH YOU TO UNDERSTAND

YOUR SPECIFIC GOALS AND CHALLENGES. THIS ENSURES THAT OUR PROGRAMS ARE ALIGNED WITH YOUR OBJECTIVES.

#### 2. TAILORED CURRICULUM:

WE CRAFT CUSTOMIZED TRAINING PROGRAMS THAT ADDRESS

YOUR PRECISE NEEDS. OUR CURRICULUM IS fine-tuned to give your employees the knowledge and skills they need to excel in leadership roles and become more productive.





#### 3. FLEXIBILITY:

WE UNDERSTAND THAT YOUR SCHEDULE AND NEEDS MAY VARY. THAT'S WHY OUR TRAINING SOLUTIONS ARE FIEXIBLE AND CAN BE DELIVERED ON-SITE, ONLINE, OR THROUGH A BLENDED APPROACH.

#### 4. EXPERT FACILITATORS:

OUR TRAINING IS LED BY EXPERIENCED FACILITATORS AND INDUSTRY EXPERTS WHO HAVE BOTH THEORETICAL AND PRACTICAL KNOWLEDGE. THEY'RE SKILLED AT GUIDING YOUR EMPLOYEES THROUGH THE LEARNING PROCESS AND PROVIDING INSIGHTS THAT ARE IMMEDIATELY APPLICABLE TO THEIR ROLES.

#### **5. CONTINUOUS IMPROVEMENT:**

WE BELIEVE IN AN ONGOING PARTNERSHIP WITH YOU. OUR COMMITMENT DOESN'T END WITH THE COMPLETION OF A TRAINING PROGRAM. WE PROVIDE POST-TRAINING SUPPORT, FEEDBACK, AND OPPORTUNITIES FOR CONTINUOUS IMPROVEMENT TO ENSURE THAT THE LEARNING EXPERIENCE TRANSLATES INTO TANGIBLE RESULTS.

#### **6. EXPERIENTIAL LEARNING:**

WE ADHERE TO A BALANCED APPROACH WHERE EVERY COURSE AND WORKSHOP METICULOUSLY BLENDS THEORETICAL INSIGHTS WITH HANDS-ON TRAINING ON REAL CASES. THIS COMMITMENT ENSURES THAT OUR STUDENTS NOT ONLY GRASP THE CONCEPTS INTELLECTUALLY BUT ALSO ACQUIRE THE PRACTICAL EXPERTISE NEEDED TO MAKE THEIR LEARNING SECOND NATURE.



OUR ORGANIZATION SOLUTIONS ARE MORE THAN JUST IMPARTING KNOWLEDGE. THEY'RE A STRATEGIC INVESTMENT IN YOUR SUCCESS. BY EMPOWERING YOU TO BECOME A GREAT LEADER AND BOOSTING YOUR PRODUCTIVITY, WE HELP YOU GROW.

# ANDALUSIA ACADEMY'S E-LEARNING AND ONLINERESOURCES

MOODEL, LAUNCHED IN 2019, HAS TRANSFORMED THE EDUCATIONAL LANDSCAPE AS AN INNOVATIVE, SELF-PACED LEARNING PLATFORM. ITS DEDICATED APPROACH INVOLVES CURATING AN EXTENSIVE REPOSITORY OF COURSE MATERIALS, LECTURES, AND RESOURCES. EACH ELEMENT IS THOUGHTFULLY UPLOADED TO ENSURE A SEAMLESS AND IMMERSIVE LEARNING EXPERIENCE, EMPOWERING THE USERS WITH THE KNOWLEDGE AND SKILLS NEEDED FOR A SUCCESSFUL EDUCATIONAL JOURNEY. CREATING A COMMUNITY THAT REDEFINES THE FUTURE OF LEARNING THROUGH ACCESSIBILITY, FIEXIBILITY, AND EXCELLENCE.

# ANDALUSIA ACADEMY'S PROGRAMS & CERTIFICATIONS

OUR WIDE RANGE OF PROGRAMS AND CERTIFICATIONS COVERS MANY DIFFERENT PROFESSIONAL FIELDS. WE'RE COMMITTED TO EXCELLENCE, SO WE OFFER TOP-NOTCH OFFERINGS IN LEADERSHIP DEVELOPMENT, BUSINESS SAVVY, HEALTHCARE KNOWLEDGE, AND MORE. ALL OF OUR PROGRAMS ARE DESIGNED TO HELP YOU DEVELOP YOUR SKILLS AND MEET YOUR EDUCATIONAL GOALS.





#### MANAGEMENT EXCELLENCE:

- 1. HOSPITAL MANAGEMENT
- 2. OUTPATIENT & CLINICS MANAGEMENT
- 3. ADVANCED MANAGEMENT SKILLS
- 4. SUPPLY CHAIN MANAGEMENT
- 5. QUALITY MANAGEMENT
- 6. FINANCIAL MANAGEMENT
- 7. PROJECT MANAGEMENT

### **LEADERSHIP DEVELOPMENT:**

- 1. LEADERSHIP FOUNDATIONS
- 2. LEADERSHIP MINDSET



## BUSINESS DEVELOPMENT

- 1. REVENUE CYCLE MANAGEMENT
- 2. SALES MANAGEMENT
- 3. EVENTS MANAGEMENT
- 4. MARKETING MANAGEMENT
- 5. INSURANCE CYCLE MANAGEMENT
- 6. RELATIONS & LOGISTICS MANAGEMENT
- 7. INFORMATION TECHNOLOGY
- 8. CYBERSECURITY
- 9. DIGITAL TRANSFORMATION
- 10. DATA DRIVEN DECISION MAKING



#### **MEDICAL EXPERTISE:**

- 1. POINT-OF-CARE ULTRASOUND
- 2. MECHANICAL VENTILATION
- 3. LIFE SUPPORT CERTIFICATIONS
- 4. ECHOCARDIOGRAPHY
- 5. APPLIED CLINICAL GOVERNANCE
- 6. APPLIED CLINICAL PHARMACY
- 7. OTC MANAGEMENT
- 8. INFECTION CONTROL PROFESSIONAL DIPLOMA
- 9. SUCCESSFUL NURSING CAREER
- 11. CLINICAL NUTRITION
- 12. PHYSIOTHERAPY





## DENTAL EXCELLENCE:

- 1. ARCHITECTURE DENTISTRY AESTHETICS
- 2. ANTERIOR COMPOSITE
- 3. POSTERIOR COMPOSITE
- 4. BLEACHING
- 5. PERIODONTICS
- 6. LASER APPLICATION & DENTISTRY
- 7. FIXED PROSTHODONTICS
- 8. ENDODONTICS
- 9. IMPLANTOLOGY
- 10. DIGITAL SMILE DESIGNING
- 11. CEREC
- 12. PEDODONTICS
- 13. VENEERS

#### WORKPLACE CRITICAL SUCCESS FACTORS:

- 1. ADVANCED COMMUNICATION SKILLS
- 2. EMOTIONAL INTELLIGENCE
- 3. NEGOTIATION AND PERSUASION
- 4. TIME MANAGEMENT
- 5. PROBLEM-SOLVING
- 6. BUSINESS ETIQUETTE
- 7. BUSINESS WRITING





### **HUMAN RESOURCES EXCELLENCE:**

- 1. PROFESSIONAL HR DIPLOMA
- 2. TALENT ASSESSMENTS AND DEVELOPMENT
- 3. TALENT ACQUISITION
- 4. TOTAL REWARDS MANAGEMENT
- 5. LEARNING & DEVELOPMENT MANAGEMENT
- 6. TRAIN THE TRAINER DIPLOMA
- 7. LEARNING EXPERIENCE DESIGN PROGRAM

#### **CONNECT WITH EXCELLENCE**

EXPERIENCE THE TRANSFORMATION, EMPOWERMENT, AND SUCCESS THAT INNOVATIVE LEARNING SOLUTIONS CAN BRING. WHETHER YOU'RE A PROFESSIONAL, AN ORGANIZATION, OR AN EDUCATIONAL PARTNER, WE WELCOME YOUR CONNECTION.

#### **CONTACT INFORMATION**

FOR INQUIRIES, PARTNERSHIP OPPORTUNITIES, OR TO LEARN MORE ABOUT OUR PROGRAMS, PLEASE DON'T HESITATE TO GET IN TOUCH:



**ALEX OFFICE:** 

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# THANKYOU