







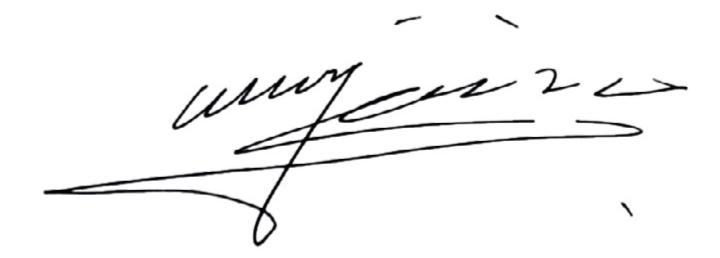
## The difference between something good and something great is attention to detail

For several decades, we have been providing top-quality logistics and transportation services that exceed customer expectations. We always strive to build long-term relationships based on trust and partnership, offering flexible and innovative solutions tailored to the dynamically changing market needs.

Our goal is to become a leading provider of comprehensive logistics and transportation services both domestically and internationally, recognized for reliability, innovation, and commitment to environmental protection. We are dedicated to continuously improving our processes and technologies to deliver efficient and eco-friendly logistics solutions, contributing to the sustainable development of the industry.

I believe that our collaboration will be mutually beneficial for many years to come. To illustrate the potential of our partnership, I invite you to explore our company presentation and the offer prepared specifically with fitness enthusiasts in mind.

Marek Pijar CEO Trans Południe









# Experienced **Business Leader** in Finance and Strategic Development

Marek Pijar CEO Trans Południe

Marek Pijar is an experienced business leader with over 25 years of expertise in financial management, operational strategy development, and creating innovative solutions for demanding markets. He is a graduate of the prestigious Kozminski University, where he earned a degree in finance and accounting, gaining a strong foundation in financial analysis and business management.

In his work, Marek prioritizes strategic thinking, operational transparency, and building long-term relationships with business partners. He specializes in developing efficient business models that support sustainable growth and generate value for stakeholders.

His professional approach and ability to adapt to changing market conditions make him a key strategic partner in achieving ambitious business goals.

Privately, Marek is a husband and father of three children. He enjoys spending his free time hiking in the mountains and continuously improving his skills. Marek is the brother of Rafał Pijar, with whom he has been developing business ventures for several decades.







## Versatile Expert in Business Strategy and Project Management

Rafał Pijar CEO Trans Serwis, Director of Development and Sales at Trans Południe

Rafał Pijar is a versatile expert with over 20 years of experience in developing business strategies, optimizing processes, and managing complex projects in an international environment. He has completed numerous training programs in finance and strategic management, allowing him to be a pioneer in this field.

His business approach is distinguished by innovation and the ability to create solutions that support the sustainable growth of organizations. Rafał believes in the power of collaboration and building synergy between teams, enabling effective change implementation and the achievement of long-term goals.

He is passionate about sailing, values time spent with his family, and enjoys traveling, which inspires him to seek new perspectives in business. Privately, he is the brother of Marek Pijar, with whom he has been developing business ventures for several decades.



### Synergy

**Trans Południe** has been specializing in transport and logistics services for **over 20 years**. From the very beginning, the company has focused on delivering reliable, timely, and modern solutions to clients in Poland and across Europe.

Thanks to the high quality of its services, the company has earned the trust of many key clients, including industry and retail leaders.

In response to the growing market demands and the dynamic expansion of the warehousing sector, a subsidiary company – Trans Serwis was established, specializing in warehouse management and logistics operations.

Through this synergy, both companies provide comprehensive support in warehousing, transportation, and goods distribution.







## Comprehensive logistics ecosystem

The establishment of **Trans Serwis** enabled specialization in warehouse management and operations, which, combined with **Trans Południe's** expertise, created a comprehensive logistics ecosystem.

This synergy allows both companies to complement each other in warehousing and distribution, providing clients with end-to-end support at every stage of the supply chain while strengthening their market position.

#### Trans Serwis focuses on areas such as:

- Expansion of logistics and warehousing operations
- Logistics services
- Fulfillment warehousing, order picking, packaging, and shipping, ensuring efficient support for e-commerce and retail clients
- Retail client support assistance with deliveries, returns management,
   and personalized logistics solutions for small businesses
- Logistics consulting supply chain analysis and optimization, route planning, and implementation of innovative logistics technologies







## Why Poland, Trans Południe and Trans Serwis?

- Close proximity to the Małaszewicze rail transshipment hub
  - a key point on the railway route from China to Europe,
     playing a vital role in international trade by enabling
     faster cargo transit, reducing transportation costs
- Excellent road connectivity with Germany and the entire Europe via the A4 and A2 highways
- Excellent connectivity with the ports of Gdynia and Gdańsk

which are handling an increasing share of cargo previously processed in Germany and offer more competitive port service costs

- Proximity to the A4 highway
  - a key route connecting Eastern and Western Europe
- Strategic location near the border with Southern and Eastern European countries (Romania, Ukraine, Bulgaria, Czech Republic, Slovakia, Hungary,

Balkan countries)

✓ Fast and convenient access to major transport routes







## Strategic location







## Benefits for CORE HEALTH & FITNESS



#### **Cost savings**

Lower operational expenses compared to Western European locations like Holland, including rental, labor, and logistics services.



#### **Flexibility**

Scalable warehousing solutions tailored to CORE's needs, from small fitness accessories to heavy gym equipment with delicate finishes.



#### Safety

24/7 monitoring, physical security, as well as fire and alarm systems.



#### **Efficient Logistics**

Proximity to major highways (A4, A2), ports (Gdynia, Gdańsk), and the Małaszewicze rail hub ensures faster and more cost-effective transportation.



#### **Strategic Location**

A central hub in Poland (an EU member) serving the markets of Western, Central, and Eastern Europe, ensuring fast and efficient deliveries.



#### **Eco-friendly**

Warehouses powered by renewable energy, green roofs for energy efficiency.



#### **WMS**

Modern Warehouse Management Systems (WMS): full control and real-time inventory tracking.



#### International standards

ISO 9001 (quality management), ISO 14001 (environmental management), and ISO 45001 (occupational health and safety management).



#### **Additional services**

Packaging, labeling, cross-docking, inventory management.





## Trans Południe & Trans Serwis Your partners in logistics

-30% Average reduction in operational costs

40 000 m<sup>2</sup>
Warehouse space tailored to various industries

300 A fleet of 300 own trucks and subcontractors 17 352

Number of transports completed in Europe in 2024

>100 Employees – professionals in transport, logistics, and warehousing

355

Number of currently served clients in Europe



### We serve key brands













## What our Clients say about us

### Raw materials for food and supplement production

The company Nutratrade highly recommends working with Trans Serwis, which successfully carried out the project of relocating goods from external warehouses located in central Poland to its own warehouses.

The relocation process was executed at the highest level, adhering to the highest organizational and logistical standards. As a result of this project, we achieved a significant improvement in the quality of warehousing, product packaging, and distribution. Collaboration with Trans Serwis has contributed to increasing the efficiency of our logistics processes.

Trans Serwis is a trustworthy business partner characterized by professionalism, punctuality, and attention to client needs. We greatly value their dedication and the high quality of their services. We encourage others to consider working with Trans Serwis. They are a partner we can recommend with full confidence.

Tomasz Walaszek CEO



### The world's third-largest producer of tires and rubber

It is our privilege to recommend Trans Południe as a reliable and highly efficient logistics partner. As a service provider for Goodyear, we have collaborated closely with Trans Południe in delivering transportation services across the European Union.

Throughout our partnership, Trans Południe has consistently demonstrated exceptional operational efficiency and responsiveness. Their ability to adapt to dynamic logistical requirements, while maintaining the highest standards of service, has been instrumental in ensuring the smooth execution of our transportation needs. Their commitment to professionalism, timeliness, and attention to detail is evident in every aspect of their operations. Trans Południe not only meets but often exceeds expectations, providing solutions that enable us to uphold the high standards Goodyear is known for.

We highly recommend Trans Południe as a trusted partner for any organization seeking a logistics provider with a proven track record of excellence and reliability.

Jure Lindic Manager Long Haul, Road Planning & Execution EMEA Goodyear EMEA | Operations - Supply Chain | Transport Operations



## Innovative lightweight roofing systems

It is with great confidence that ONDULINE POLSKA SP. Z O.O. recommends Trans Serwis as a trusted partner in logistics and warehousing services. Trans Serwis successfully completed a complex project for us, involving the relocation of goods from external warehouses located outside central Poland to their own state-of-the-art facilities.

The relocation process was executed at an exceptional level, adhering to the highest organizational and logistical standards. As a result of this project, we experienced a significant improvement in the quality of warehousing, product packaging, and distribution. This collaboration has notably enhanced the efficiency of our overall logistics operations.

Trans Serwis is a reliable business partner characterized by professionalism, punctuality, and a strong commitment to meeting client needs. Their dedication and the superior quality of their services have been invaluable to our business.

We enthusiastically encourage others to consider working with Trans Serwis. They are a partner we confidently recommend.

Elżbieta Bożek Logistic Manager





Y Energy-efficient buildings

Advanced technologies reducing energy consumption

Photovoltaic panels

Clean, renewable energy straight from our rooftops

Energy Management Systems (EMS)

Process optimization and waste elimination

Eco-friendly packaging

Environmentally friendly biodegradable and reusable materials

Collaboration with recycling companies

Waste as raw materials for reuse

Eco-friendly suppliers

Partnership with companies that share our values

Low-emission vehicles

A fleet powered by the energy of the future, reducing CO<sub>2</sub> emissions





## Pricing Overview

Warehouse space rental
from 4 EUR/m² per month

Service charge from 1,50 EUR/m<sup>2</sup> per month

Container unloading service
from 150 EUR per unit







Other services will be priced individually after reviewing the details.



## Let's finalize the details together

Senior General Manager

Michał Pijar

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## Experience our capabilities for yourself. Click play





