

SEPTEMBER 2019 (data as of 30/09/2019)

Echiquier Major SRI Growth Europe is a bottom up stock-picking fund. It invests in European large-cap growth stocks, leadership in their industry.

Fund Manager comments

Echiquier Major SRI Growth Europe G turned in a 1.04% monthly performance and a 31.41% performance year to date.

While the performance gap between discounted and growth stocks continued to widen in favour of the latter, the market rebalanced over the month. The fund, exposed to growth stocks, lagged behind its benchmark. Its most cyclical stocks (KINGSPAN, PRUDENTIAL, MICHELIN) were the best performers. Very defensive companies (VISA, NESTLE) and in particular those in the health sector (GRIFOLS, LONZA, ASTRAZENECA) were penalised. AMADEUS was also down following the bankruptcy of its client Thomas Cook. We believe that the impact will be limited as traffic will undoubtedly shift to other companies using the AMADEUS reservation system. Finally, the offer made by HONG KONG EXCHANGES & CLEARING to purchase LONDON STOCK EXCHANGE (LSE) was rejected by the latter's Board of Directors. Remunerated mainly in shares, it would have required the LSE to scrap its acquisition of REFINITIV, announced in July. In our view, LSE will create more value for its shareholders by remaining independent and rejecting this offer.

Adrien Bommelaer, Sonia Fasolo, Matthieu Détrovat

Risk ratios

(based on weekly figures)	(in %)		
	1 year	3 Y	5 Y
Fund volatility	14.0	12.2	13.7
Ref. indicator volatility	12.7	11.3	14.5
Sharpe ratio	1.0	1.0	0.7
Beta	1.0	1.0	0.9
Alpha	7.6	12.1	21.5
Information ratio	1.4	0.6	0.5

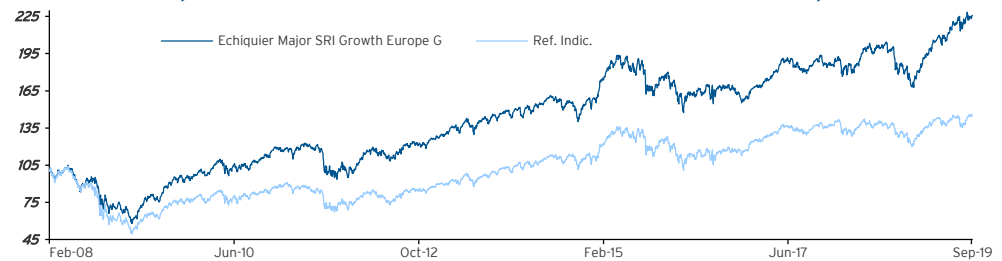
Lower risk



Minimum recommended investment period

5 years

Evolution of the performance of the fund and its reference indicator since inception (Base 100)



Ref. Indic. : source Bloomberg

Echiquier Major SRI Growth Europe G turned in a since inception performance of 125.9% against 46.1% for its reference indicator.

Cumulative performance (%)

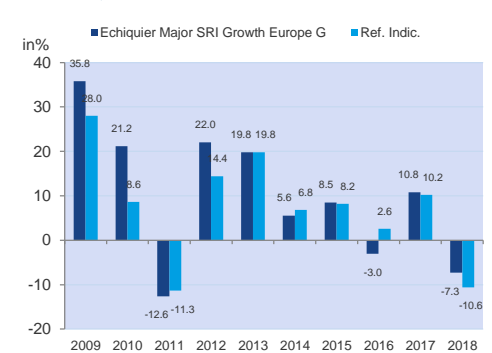
	Fund	Ref. Indic.
1 month	+1.0	+3.8
YTD	+31.4	+19.2
3 Y	+36.2	+24.8
5 Y	+48.0	+30.3
Since inception	+125.9	+46.1

Annualised performance (%)

	Fund	Ref. Indic.
1 year	+13.4	+5.7
3 Y	+10.9	+7.7
5 Y	+8.1	+5.4
Since inception	+7.3	+3.3

NAV	276.36 €	
Performance of the previous month	Fund	Ref. Indic.
	+1.0%	+3.8%
Performance of the last twelve months	Fund	Ref. Indic.
	+13.4%	+5.7%
Assets under management	684 M€	

Annual performances



For more information

The fund is invested on financial markets. It presents a risk of capital loss.

Past performance is not a reliable indicator of future performance and is not constant over time.

Performance of the fund and the benchmark are calculated net of income (as of the 2013 financial year). Until 2012, however, the performance of the benchmark did not include income.

This commercial document aims to inform you in a simple way on the fund's characteristics.

For more information about risks and fees, please refer to the KIID, prospectus or contact your usual representative.

5 stars in Morningstar category Europe Large-Cap Growth Equity as at 31/08/2019.

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Fund characteristics

Inception date :	22 February 2008
ISIN :	FR0010581728
Bloomberg code :	ECHMAJG FP
Base currency :	EUR
Income allocation :	Accumulation
Ref. indicator :	MSCI EUROPE NR

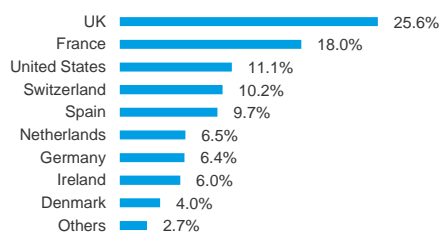
Financial information

Subscription fee :	3% max.
Redemption fee :	None
Yearly management fees :	1.350% incl. taxes
Performance fee :	No
Liquidity :	Daily
Cut off :	Noon
Settlement :	D+2
Fund administrator :	Société Générale
Custodian :	BNP Paribas Securities Services

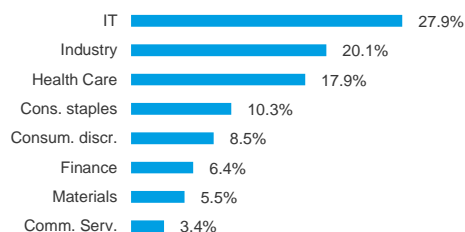
Portfolio Profile

EV/Sales 2019	5.1	Yield	1.7%
PER 2019	22.8	Number of lines	34
Active share	84.9%	Average market capitalization (M€)	68,835

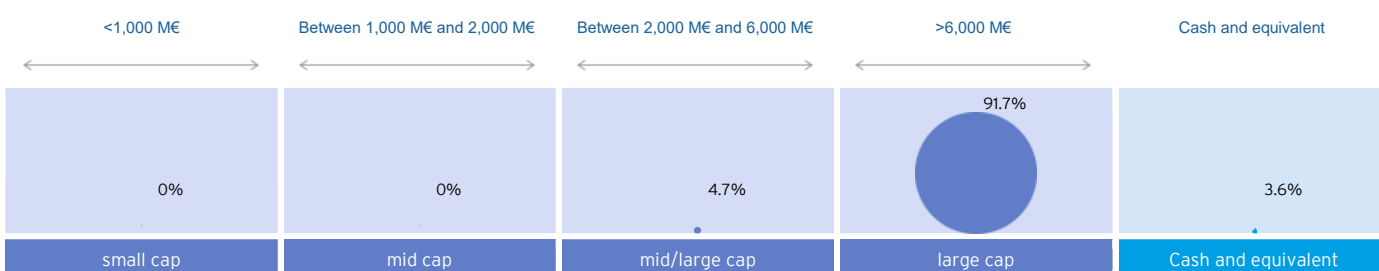
Geographic breakdown



Sector breakdown



Capitalization breakdown



Top holdings

Name	Country	Sector	Weight (% of the fund)	Name	Country	Sector	Weight (% of the fund)
1 COMPASS	UK	Consum. discr.	4.1	6 ACCENTURE	United States	IT	3.6
2 TELEPERFORMANCE	France	Industry	4.0	7 VISA	United States	IT	3.6
3 ASTRAZENECA	UK	Health Care	3.9	8 FIDELITY NAT. INFO.	United States	IT	3.5
4 NOVO NORDISK	Denmark	Health Care	3.8	9 LONDON SE	UK	Finance	3.5
5 SAP	Germany	IT	3.6	10 KERRY	Ireland	Cons. staples	3.4

Total weight of top 10 holdings : **37.0%**

Major monthly performance variations

Best performers					Worst performers				
Name	Country	Sector	Perf.	Weight (% of the fund)	Name	Country	Sector	Perf.	Weight (% of the fund)
1 ASML	Netherlands	IT	12.4	3.4	1 GRIFOLS	Spain	Health Care	-6.1	3.4
2 PRUDENTIAL	UK	Finance	10.2	2.6	2 VISA	United States	IT	-3.9	3.6
3 KINGSPAN	Ireland	Industry	7.9	2.3	3 LONZA	Switzerland	Health Care	-3.3	3.2
4 LONDON SE	UK	Finance	7.4	3.5	4 AMADEUS IT	Spain	IT	-3.0	2.7
5 MICHELIN	France	Consum. discr.	7.1	1.8	5 DSM	Netherlands	Materials	-2.4	2.4

Weight of 5 best performers : **13.6%**

Weight of 5 worst performers : **15.3%**

ESG Data

Selectivity rate*	35%
Minimum ESG score	6.5/10
Number of issuers covered by the ESG analysis	34
% of positions covered by the ESG analysis	100%
Average ESG Score	7.2/10

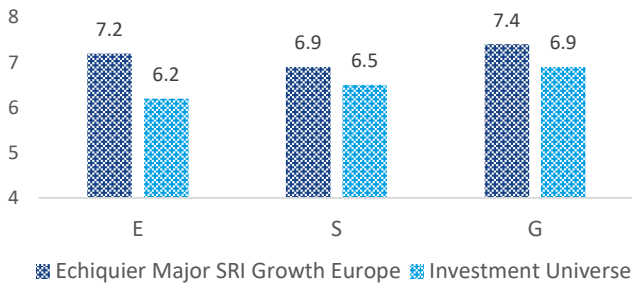
Selectivity rate : percentage of the investment universe excluded due to ESG criteria.

Top ESG ratings of the Fund

	Name	Country	ESG Score	E Score	S Score	G Score
1	RELX	UK	8,2	7,6	7,8	8,5
2	ASML	Netherlands	8,1	8,2	7,7	8,2
3	SAP	Germany	8,1	8,3	7,2	8,5
4	L'OREAL	France	8,0	8,3	7,8	7,9
5	AMADEUS IT	Spain	7,9	7,3	8,2	7,9

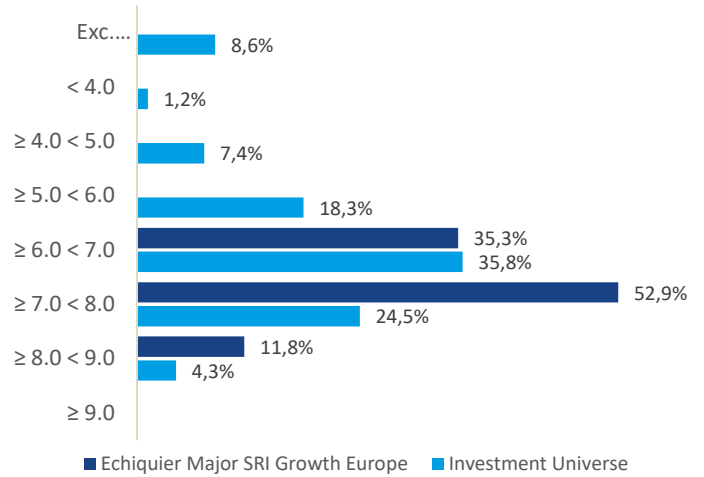
Weight of the 5 best ESG score : **14.8%**

Comparison of average scores with the investment universe*

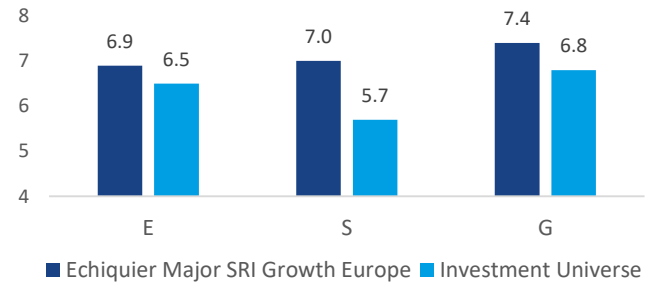


September 2018

Distribution of ESG ratings of the Fund and the investment universe*



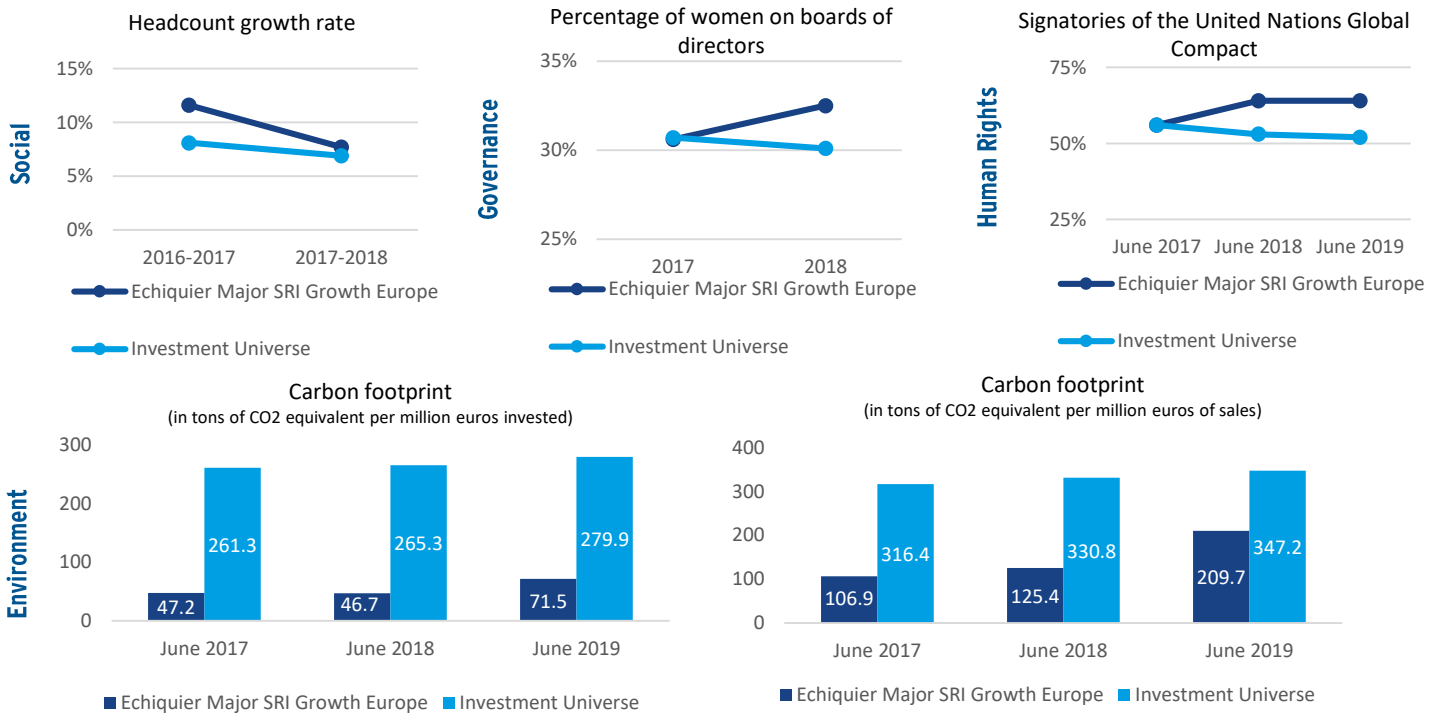
■ Echiquier Major SRI Growth Europe ■ Investment Universe



September 2019

*Quarterly data as of 28/06/2019

Impact Data



Semi-annual data as of 28/06/2019

Fund News

Last five ESG meetings (in the investment universe)

	Name	Country	Invested company?	ESG Score	Evolution of the rating
1	LONDON STOCK EXCHANGE	UK	YES	7.4/10	↑
2	LEGRAND	France	YES	7.7/10	↓
3	SIEMENS HEALTHINEERS	Germany	NO	5.8/10	First rating
4	NESTLE	Switzerland	YES	7.0/10	↑
5	PHILIPS	Netherlands	YES	7.7/10	First rating

The ESG score is not the only criteria taken into account to invest in a company. Other criterias are also taken into account.

Comment

September was a rich month for our management company in terms of SRI. The Financière de l'Echiquier was awarded the first 2019 Grand Prix de la Transparence dedicated to Asset Management. As a responsible investor, this distinction recognizes our commitment and transparency in both our methodology and our investments, aimed at all our stakeholders and in particular our clients. During the same period, LFDE made new commitments, made public during the Semaine de la Finance Responsable. First of all, a collaborative commitment, within the framework of the Principles for Responsible Investment (UN PRI), on the preservation of biodiversity through a fight against deforestation in the Amazon. The second commitment concerns access to medicines. La Financière de l'Echiquier has joined a coalition of 95 investors supporting the Access to Medicine Foundation, an independent NGO that publishes a ranking of pharmaceutical companies according to their strategy for access to medicines in developing countries. For more information on these various commitments: <https://www.lfde.com/fr/actualites/>

Methodology

	2015 - 2016	2016 - 2017	2017 - 2018		2016	2017	2018		
Headcount growth rate	Coverage of the portfolio	-	100%	93.9%	Percentage of women on board of directors	Coverage of the portfolio	-	100%	97.0%
	Coverage of the investment universe	-	97.5%	94.3%		Coverage of the investment universe	-	95.0%	95.5%
<i>Calculation method: (Headcount year N/Headcount year N-1) - 1</i>				<i>Calculation method: (Number of women on board/Total number of board members)</i>					
	June 2017	June 2018	June 2019		June 2017	June 2018	June 2019		
Percentage of UN GC signatories	Coverage of the portfolio	100%	100%	100%	Carbon Data	Coverage of the portfolio	98%	100%	100%
	Coverage of the investment universe	100%	100%	100%		<i>Data communicated provided > 80% of the portfolio covered by Trucost</i>			

The table above shows the data coverage rates for each impact indicator presented above. We found no difficulty in measuring those impact indicators.

ESG: Environmental, Social and Governance criteria. At La Financière de l'Echiquier, the Governance score accounts for 60% of the ESG score.

Investment universe: companies that can be invested according to the fund prospectus, before ESG filters

For further information related to the methodologies used to calculate ESG indicators above and on our approach as a responsible investor, please refer to our transparency code and other documents available on La Financière de l'Echiquier's website at the following link : <https://www.lfde.com/en/responsible-investment/to-find-out-more/>

Sources: La Financière de l'Echiquier, Bloomberg, The United Nations Global Compact, Trucost