

ECHIQUIER POSITIVE IMPACT EUROPE



G Class

SEPTEMBER 2019 (data as of 30/09/2019)

Echiquier Positive Impact Europe is a bottom up stock-picking Sicav. It invests in European stocks caracterised by their good governance, the guality of their social and environmental policies and who contribute to the United Nations Sustainable Development Goals.

Fund Manager comments

Echiquier Positive Impact Europe G turned in a 0.58% monthly performance and a 23.50% performance year to date.

The positioning of the very growth-oriented SICAV was unfavourable amid a recovery of discounted stocks. VAISALA, the smallest position in the portfolio, posted the best performance of the month. The *leader* in meteorological and environmental measurement equipment continues to make progress after good half-yearly results and organic growth of 18% in its order book, pointing to continued sales increases. SPIE also continues to reassure with solid growth in the first half of the year, margins that should remain stable over the year and, above all, a reduction in its debt ratios. By contrast, consulting and IT services companies experienced sharp declines. At WAVESTONE, growth has stalled and margins are under pressure. Geopolitical instability is leading a number of customers to postpone their digital transformation projects. At DEVOTEAM, growth remains high (+10.6% in the first half of the year) but recent acquisitions have reduced margins. These two stocks are small positions that we had reduced.

Sonia Fasolo

| Risk ratios (based on weekly figures) | (in %) 1 vear | 3 Y | 5 Y |
|--|------------------|-----|-----|
| Fund volatility | 14.1 | - | - |
| Ref. indicator volatility | 12.7 | - | - |
| Sharpe ratio | 0.4 | - | - |
| Beta | 1.0 | - | - |
| Alpha | -1.9 | - | - |
| Information ratio | -0.3 | - | - |



Minimum recommended investment period

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Evolution of the performance of the fund and its reference indicator since inception (Base 100)



Ref. Indic.: source Bloombera

Echiquier Positive Impact Europe G turned in a since inception performance of 9.2% against 8.2% for its reference indicator.

Cumulative performance (%)

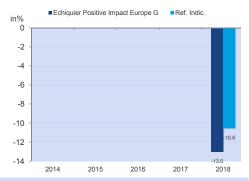
| | Fund | Ref. Indi |
|-----------------|-------|-----------|
| 1 month | +0.6 | +3.8 |
| YTD | +23.5 | +19.2 |
| Since inception | +9.2 | +8.2 |

Annualised performance (%)

| | Fund | Ref. Indic. |
|-----------------|------|-------------|
| 1 year | +4.1 | +5.7 |
| Since inception | +4.9 | +4.4 |
| | | |

| NAV | | 109.21 € |
|---|-------|-------------|
| 5 (| Fund | Ref. Indic. |
| Performance of the previous month | +0.6% | +3.8% |
| | Fund | Ref. Indic. |
| Performance of the last twelve months | +4.1% | +5.7% |
| Assets under management | 121 | M€ |

Annual performances



For more information

The fund is invested on financial markets. It presents a risk of capital loss.

Past performance is not a reliable indicator of future performance and is not constant over time

Performance of the fund and the benchmark are calculated net of income (as of the 2013 financial year). Until 2012, however, the performance of the benchmark did not include income.

This commercial document aims to inform you in a simple way on the fund's characteristics. For more information about risks and fees, please refer to the KIID, prospectus or contact your usual representative.

Fund characteristics

Inception date: 01 December 2017 FR0013299294 ISIN: Bloomberg code: ECHPOSG FP Base currency: **EUR** Income allocation: Accumulation MSCI EUROPE NR Ref. indicator:

Financial information

Subscription fee: 3% max. Redemption fee: None Yearly management fees : 1.200% incl. taxes Performance fee: No Liquidity: Daily

Cut off: Noon Settlement: D+2

Fund administrator: Société Générale

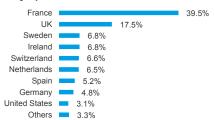
Custodian: **BNP Paribas Securities Services**

Portfolio Profile

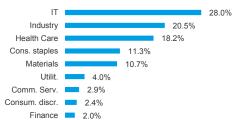
| EV/Sales 2019 | 4.1 |
|---------------|-------|
| PER 2019 | 19.7 |
| Active share | 89.5% |

| Yield | 1.5% |
|------------------------------------|--------|
| Number of lines | 37 |
| Average market capitalization (M€) | 45,857 |

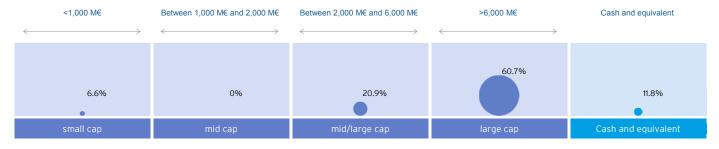
Geographic breakdown



Sector breakdown



Capitalization breakdown



Woight (0%

Top holdings

| | Name | Country | Sactor | of the fund) |
|---|-------------------|---------|---------------|--------------|
| | RELX | UK | Industry | 3.8 |
| 2 | KERRY | Ireland | Cons. staples | 3.7 |
| 3 | NEOEN | France | Utilit. | 3.6 |
| 4 | AIR LIQUIDE | France | Materials | 3.5 |
| 5 | SVENSKA CELLULOSA | Sweden | Materials | 3.5 |

| | Name Country | | Vactor | Weight (% of the fund) |
|----|--------------|-------------|---------------|------------------------|
| 6 | UNILEVER | UK | Cons. staples | 3.4 |
| 7 | TECAN | Switzerland | Health Care | 3.3 |
| 8 | LEGRAND | France | Industry | 3.0 |
| 9 | L'OREAL | France | Cons. staples | 2.9 |
| 10 | SAP | Germany | IT | 2.9 |

Total weight of top 10 holdings: 33.6%

Major monthly performance variations

| | | Bes | t performers | | | | W | orst performers | | |
|---|------------|-------------|--------------|-------|------------------------------|-----------------------|----------|-----------------|-------|---------------------------|
| | Name | Country | Sector | Perf. | Weight (% of the fund) | Name | Country | Sector | Perf. | Weight (% of the fund) |
| 1 | VAISALA | Finland | IT | 15.5 | 0.2 | 1 DEVOTEAM | France | IT | -18.2 | 0.9 |
| 2 | ASML | Netherlands | IT | 12.4 | 2.2 | 2 SARTORIUS STED. BIO | . France | Health Care | -8.8 | 2.1 |
| 3 | SPIE | France | Industry | 11.3 | 2.4 | 3 WAVESTONE | France | IT | -8.0 | 1.9 |
| 4 | PRUDENTIAL | UK | Finance | 10.2 | 1.8 | 4 WORLDLINE | France | IT | -7.8 | 2.2 |
| 5 | KINGSPAN | Ireland | Industry | 7.9 | 2.3 | 5 GUERBET | France | Health Care | -5.0 | 2.1 |

Weight of 5 best performers: 8.9% Weight of 5 worst performers: 9.2%

ESG Data

| ESG rating | | | |
|----------------------------------|--------|--------------|----------------------------|
| % of positions covered by the ES | 100% | | |
| Average ESG rating | 7.3/10 | \leftarrow | 7.3/10 7.3/10 7.4/10 |

ESG: Environmental, Social and Governance criteria. The Governance score accounts for 60% of the ESG rating.

| Carbon footprint (as of 28/06/2019) | (in metric tons of CO2 equivalent per million euro invested) |
|-------------------------------------|--|
| Fonds | 87.9 |
| Ref. indicator | 279.9 |

Data provided by Trucost (independent research company specialised in environmental research) Data communicated provided >80% of the portfolio covered by Trucost.