WE CAN’T DO THIS WITHOUT YOU!
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A WORD FROM THE CHIEF EXECUTIVE AND THE CHAIR OF THE BOARD OF TRUSTEES

Welcome to the Lesbian and Gay Foundation

The Lesbian & Gay Foundation
Ending Homophobia, Empowering People
www.lgf.org.uk

PAUL MARTIN
Chief Executive

DAVID McGovern
Chair of the Board of Trustees

THE LAST 12 MONTHS HAS SEEN US PLACE A VERY STRONG EMPHASIS ON REVIEWING AND EVALUATING OUR PERFORMANCE.

For the first time the LGF introduced a Balanced Scorecard Performance Management System last year, which closely tracked the in-year activities and performance of all the work programmes across the organisation. This framework identified 36 key performance indicators across 4 areas which were identified as requiring a priority focus and were closely measured by the Directors and Trustees. These were in the areas of customer focus, people focus, performance focus and finance focus.

Overall the LGF is pleased to report the following progress has been made. Of the 36 performance indicators, 24 (67%) ended the year as green and therefore these targets were either met or exceeded. A further 9 (25%) were amber which meant that although the target hadn’t been met, good progress had been made in the year. Only 3 (8%) of the targets ended the year in red, which meant that progress had been slow or insufficient and the target had not been met. Further information can be found in the Trustee’s Annual Report for last year and is available on www.lgf.org.uk from the beginning of October 2008.

Further emphasis will be placed on continuing to improve our performance overall, and hopefully this demonstrates our intention for the LGF to fully come into its own and become THE lesbian, gay and bisexual person’s charity of choice, with a real and dedicated commitment to ENDING HOMOPHOBIA and EMPOWERING PEOPLE throughout the North West region and beyond.

Building upon the hard work undertaken in previous years, the LGF is fully focusing its priorities on ensuring that our services are strongly evidence-based, delivered to an uncompromisingly high standard of customer satisfaction, and bring real and enduring benefit to all people coming into contact with our organisation.

2008/09 sees significant projected growth for the LGF with a drive towards more appropriate staffing levels commensurate with our outputs, a root and branch review of all of our operational services to take them more meaningfully into the next phase of our development, and a commitment to reach out and more actively support the LGB voluntary and community sector, are just some of the highlights from an annual programme fundamentally committed to consolidation, growth and excellence in equal measure.

Expanding the reach and impact of the LGF is a strong and familiar tradition amongst our staff and volunteers, and the coming year will see extensive work focussed on reviewing and evaluating these comprehensive range of support services to LGBT people. Meaningful consultation will see service provider and service user alike involved in the revitalisation and renewal of these essential services to our community.

Increasing our profile and expanding our influence will also be a key priority for the coming year. Building up the further capacity of the LGF and nurturing the potential of the LGB voluntary and community sector should and could become a reality this year. For the first time, real and meaningful opportunities exist with a number of Funders to establish more equitable and fairer access to development monies. The LGF has already positioned itself in previous years to fully benefit from these emerging opportunities, and our intention is to share these benefits with other LGBT organisations to fully support their own growth and future developments.

Communicating the life experiences of LGBT people will be a key driver of much of our work in the coming years. The anticipated development this year of ‘The Big Gay Debate’, a regional LGB Census, and a ‘Sexual Orientation Roadshow’ will assist enormously with the challenge of placing the everyday life experiences and aspirations of ordinary LGBT people firmly within the mainstream. For too long, LGBT people have remained on the margins of society, and the LGF will use all of its resources and communication channels to promote and champion LGBT people’s rights to equal treatment within and throughout society.

The LGF has a rich and vibrant history of innovation and delivering results, and our reputation, which is second to none, has been hard won. This coming year will see the LGF, its Trustees, Staff, and Volunteers building upon our previous success and more than ever before, ‘Ending Homophobia and Empowering People’. Are you ready yet to come and join us? We really can’t do this without YOU!

With very best wishes.

Paul Martin
Chief Executive

David McGovern
Chair of the Board of Trustees
We believe in a fair and equal society where all lesbian, gay and bisexual people can achieve their full potential.

To help achieve our vision, our work includes providing a range of support groups, face-to-face counselling, the largest free condom scheme outside of London, anti-homophobia projects in schools, a substance-misuse project, organisational training, a regional magazine (outnorthwest), a range of guides and resources, a national website, an LGB Helpline, advice surgeries, support for LGB&T community groups, various research projects and policy campaigning.

As a result, we provide more direct services and resources for more lesbian, gay and bisexual people than any other charity of our kind in the UK.

Our impact in 2007/08 included:

- 774,503 people accessing the LGF via our services, resources, magazine and other printed resources (excluding safer sex packs).
- Through providing safer sex packs, we enabled people to have safer sex over 500,000 times last year within Greater Manchester.
- We produced and distributed over 180,000 copies of outnorthwest and a further 584,936 resources informing and advising LGB people and our supporters - including vital information on local services, sexual health, mental health and drug and alcohol related issues.
- Through our Helpline and email support over 3,000 people were supported and informed.
- We provided over 1,000 hours of counselling, helping to improve the mental health of LGB people across Greater Manchester and into the North West.
- During 1,183 visits to groupwork sessions, people were able to explore coming out, meet others and gain vital support and information in a safe and supportive environment.
- We helped the campaign to reduce sexually transmitted diseases and HIV infection by opening the doors to our unique, community based outreach sexual health clinic to 173 men.
- Our website took almost 7.75million hits to make a significant contribution to increasing access to information and services to LGB people who were unable or chose not to visit us in person.
- 11,982 people walked through our doors to receive crisis intervention, work in partnership or simply to receive information, advice or training.

Without our supporters and the dedicated Trustees, Volunteers and Staff of the Lesbian & Gay Foundation, none of this work would happen.

WE CAN’T DO THIS WITHOUT YOU.

OUR IMPACT

Standing Order Form

Account to be debited (Your Bank Details)

Bank Name

Bank Branch

Bank Postcode

Sort Code

Account Number

Account Name

Payment Details

Date of first payment

When paid (please tick box)

Monthly

One-off donation

Your contact information

Full Name

Address Line 1

Address Line 2

Address Line 3

Town/City

County

Postcode

Telephone Number

Email Address

Beneficiary Details (Our Bank Details)

Bank

Branch Details

Sort Code

Account Number

Beneficiary Name

The Lesbian & Gay Foundation, 4th Floor, Princess House, 105-107 Princess Street, Manchester M1 6DD Tel: 0161 235 8035

Thank you.

Please detach this panel and post to:

FREEPOST RLZG-SLUJ-RXXJ

The Lesbian & Gay Foundation, 4th Floor, Princess House, 105-107 Princess Street, Manchester, M1 6DD.
The LGF is pushing forward projects that help to end young gay people being bullied at school because of their sexuality.

- The Lesbian & Gay Foundation is the lead partner in Exceeding Expectations, Manchester’s multi-agency campaign working towards ending homophobia through education.
- Almost 3,000 young people have seen a new play entitled OUTLOUD which tells of young people’s experiences of homophobia and homophobic bullying in Manchester schools.
- Over 32,000 newsletters have been distributed to 13,000 education professionals across 176 schools in 2007/08, to help combat homophobia.
- A steering group has been established to ensure that our work is guided by the views of young people.
- A new website has been developed to offer virtual support to both education professionals and young people.

The LGF is here to support lesbian, gay and bisexual people during times when they particularly need someone to talk through their problems with.

- The face-to-face counselling service at the Lesbian & Gay Foundation is a well-established and supportive counselling service. We have a team of over 30 lesbian, gay, bisexual, transgender and heterosexual counsellors, who help people during their times of need.
- We have been serving the North West’s LGB community for over a decade and are there to support all aspects of people’s lives. Last year we provided over 1,000 hours of counselling to LGB people.
- Our service is a member of the British Association of Counselling and Psychotherapy and as such, agrees to work to the BACP Ethical Framework and receives referrals from individuals and health care professionals.
The LGF continue to provide information, support and advice on everything from LGB rights and hate crime, through to social club nights.

- We all need information and support from a friend in the know and LGF’s Helpline Service provides thousands of hours of advice and support to thousands of LGB people every year.

- It is a major achievement that this service has continued to support so many people over the last 30 years.

- The Helpline is staffed by a dedicated team of 50 volunteer operators, 365 days a year, as well as providing an email service for those online (helpline@lgf.org.uk).

- We also provide advice surgeries on housing, legal issues and policing/hate crime, attended by 115 LGB people in the last year.

- Helpline 0845 3 30 30 30 (local call rates apply). 6pm-10pm: Operators answering your calls. 10am-6pm: Automated System.

The LGF continues to focus around HIV prevention and sexual health promotion for gay and bisexual men.

- We provide over 600,000 individual condoms and 600,000 individual sachets of water based lube per year, to men who have sex with men throughout Greater Manchester.

- The LGF continues to run a weekly outreach clinic for gay and bisexual men in partnership with Manchester Public Health Development Service and Manchester Centre for Sexual Health.

- 25,000 copies of our Sexual Health Guide have been distributed with information on the most common sexually transmitted infections and advice on how to try and avoid them.

- The LGF also plan to develop a series of training packages ranging from basic sexual health and HIV awareness through to confidence building and relationships.

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“You never know when you may need someone to just listen and that is exactly what I received. I am so appreciative of the service and would like to say thanks. You make a difference and I just wanted you to know that you made a massive difference when I needed it.”

David, October 2007

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Outreach Clinic User.

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The LGF are developing projects to support the health and wellbeing of lesbian and bisexual women.

- In addition to our generic services such as counselling, helpline, website and resources, we also run two women’s specific support groups and have set up the LGF’s Women’s Service Panel. This helps to ensure that the needs of lesbian and bisexual women are highlighted in our specific work programs.

- Over the last year our women’s work has included Sugar and Spice (our annual women’s conference); ‘Beating around the Bush’ (a unique guide to lesbian sexual health); provided 4,000 lubricant sachets for lesbian and bisexual women; and produced ‘Thanks for The Mammaries’ (a new booklet that takes an in-depth look at breasts and how to look after them).

- We also conducted focus groups with lesbian and bisexual women regarding their understanding of sexual health.

The LGF want to ensure that lesbian, gay and bisexual people in the North West are among the most well informed in the country.

- Our website (www.lgf.org.uk) regularly receives more than 1 million hits a month, with over 67,000 unique visitors last year.

- The LGF provided over half a million printed resources in 2007/08 and numerous large-scale community campaigns. From guides on civil partnerships and legal & civil rights for lesbian, gay and bisexual people, through to information on HIV and sexual health for and women’s health and wellbeing.

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“I gained a better understanding of my life and other people of the same and similar orientation. I also saw the work that goes into days like this - very impressive!”

Feedback from Sugar & Spice 2008 attendee

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INFORMATION IS VALUABLE

My partner and I would like to comment on the excellent work that the foundation has been undertaking, and especially the publication of the wonderfully informative ‘A Guide to Your Rights’ booklet. We are very appreciative, and trust that this will be particularly helpful for young gay people coming to terms with their particular circumstances.”

David, Greater Manchester
Where our resources came from 2007/08*

The Lesbian and Gay Foundation cannot exist without continuing financial investment from a range of Funders, grant makers and donors. We would like to thank every one of them for their vital support.

Donor supporters scheme £4k (0.3%)
Money received through individual monthly donations.

Events, donations and corporate sponsorship £102k (8%) Income received from charity challenges, corporate sponsorship and other donations.

Charity’s activities income £963k (77%) Income received for goods and services provided for the benefit of the LGF’s beneficiaries.

Fees and other sales £241k (16%) Income from advertising in our magazine, website, resources and other types of information giving.

Information £492k (37.2%) Expenditure on our magazine, website, resources and other types of information giving.

Grants Paid £23k (1.7%) Support to smaller LGB groups in the local area.

Research £46k (3.5%) Expenditure on our research projects.

Cost of generating funds £138k (10.4%) This is the cost of raising voluntary income and costs associated with our other generated income.

Cost of governance £25k (2%) General running costs to meet constitutional and statutory requirements.

Research £46k (3.5%) Expenditure on our research projects.

Services £596k (45%) Expenditure on our services including health, therapeutic and advice services, plus our condom and lube scheme.

How we used our funding 2007/08*

Over 90% of our expenditure was spent on delivering our strategic programmes - services, information and research. Our largest areas of expenditure continue to be in delivering first class and accessible community, health and support services and producing high quality information resources.

Expenditure 2001-2008

Over the past seven years £6.8m has been spent on ‘Ending Homophobia, Empowering People’

2001/02 £616,000
2002/03 £742,000
2003/04 £1,030,000
2004/05 £912,000
2005/06 £1,015,000
2006/07 £1,166,000
2007/08* £1,321,000

*The Lesbian and Gay Foundation’s audited statutory accounts will be ratified by the members at their Annual General Meeting in October 2008. A full set of these accounts will be available after this date by writing to The Company Secretary, LGF Ltd, Princess House, 105-107 Princess Street, Manchester, M1 6DD or emailing: info@lgf.org.uk

PLEASE SUPPORT...

The Lesbian and Gay Foundation, 4th Floor, Princess House, 105-107 Princess Street, Manchester, M1 6DD
Tel: 0161 235 8035 Fax: 0161 235 8036 Email: info@lgf.org.uk Web: www.lgf.org.uk
THANK YOU

The Lesbian & Gay Foundation would like to thank the following for all their help and support over the last year:

Manchester LGBT Network
Manchester Mental Health & Social Care trust
Manchester Metropolitan University
Manchester Pride Community Fund
Manchester Pride Ltd
Manchester Print Graphics
Manchester Public Health Development Service
Manchester University
Manchester Wind Orchestra
Manchester NHS
Manpower
Mark
Mark Oakley
Mark Ince
Marketing Manchester
Marks & Spencer
Mary Whewell
MCC Report Line
MCN
Mischief Convenience Store
Midbank Service – Zon Centre, Moss Side
Mills
Miss Ellis Travel
Miss Gay UK
NAAPS
Nandos
Napoleon
Nathan Bryson
Neighbourhood Renewal Fund
New Deal for East Manchester
New Start Trust
New Union Hotel
New York New York
Newross Dental Surgery
Newton Heath GP
Nev North West
Nice & Naughty
Nine Lives Productions
North Manchester GM Clinic
North Manchester PCT
North Trafford PCT
North West Development Agency
North West Equality and Diversity Group
North West Infrastructure Partnership
North West LGBT Network
North West Regional Assembly (Equality & Leadership Group)
Northern Arc Tennis Group
Northern Counties
Northern Wave
Nuts
O’Neill Patient Solicitors
Olahui
Oldham PCT
Oldham Pride
Oliver Delicatessen
One North West
Open Athletics
Outdoor Lads
Outsiders.com
Outsmart.com
outwest.ie
outwestadventures
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P Hat
PC. Samuel Tarrant
Paddy’s Goose
Pankhurst Centre
Paradise Factory
Parklands High School
Pea’s
Paul Jones
Paula Neaman
PCG Ltd
Philip Bradley
Phoenix Centre for Sexual Health, Oldham
Pink Paper
Pink Parents
Plan Sense
Pink Salsa
Pink Scale
Pinkie's Delicatessen
Plastic
Plums Games
Pure Tanning
Purple Chris
Quex
Quercus
Queenborough
Rainbow Partnership Network Members

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