



Turnaround Restructuting Insolvency

Service brochure





Nexia's TRI group was founded in 2012 to bring together financial, operational and legal expertise from across the global network of Nexia independent member firms to support global clients, international businesses and their advisers in times of operational challenges and/or financial distress.

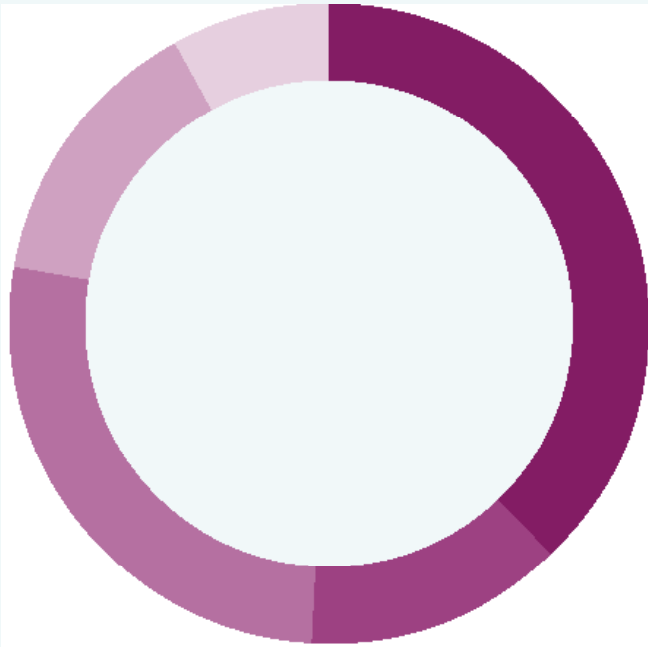
The group is now an established international network of TRI specialists, from Nexia member firms. They are able to provide advice and added value service offerings to local and global clients and support the offering of Nexia member firms across the network.

Our world in numbers



Service lines

- Audit & Assurance **38%**
- Accountancy Services **13%**
- Tax Services **27%**
- Advisory Services **14%**
- Other **8%**



USD **2.558_{bn}**

Fee income for 2024

186

Total member firms

519

Offices globally

22,296

People worldwide

119

Countries

nexia.com

Nexia member firms' TRI services

TRI specialists, from Nexia's member firms, have experience of working across multiple industries/sectors and countries, which has enabled them to gain a strong understanding of both local and cross border business.

Nexia member firms' TRI core services are:
Terminology, like many things, varies between the countries within the network. The summaries below provide more information on the services.

Turnaround and restructuring
Working with management or others to effect major change in a business to restore profitability reorganise a structure or enhance cash flow.

Investigations
When you need local knowledge to trace assets or check on key customers and suppliers our member firms can support with gathering information and intelligence to meet your needs.

Business viability
Where management or external stakeholders are concerned about the future of a business, Nexia's member firms can apply their expertise to give an independent assessment of its viability and financial prospects and provide advice on options.

Support with profit improvement
Nexia's member firms can offer guidance on opportunities to enhance profits and with some of the practical steps required.

Cross border insolvency
The procedures have different names across the globe but when a business fails or needs help from the court or its creditors to survive, Nexia's member firms can advise on and deliver solutions that are appropriate to each territory.

Operating and financial reviews
Focused on giving management or external stakeholders an independent review of specific issues affecting their business, such as controls or management information.

At what stages in the business life-cycle do Nexia's member firms TRI specialists work?



Case studies

Examples of work that Nexia's member firms' TRI specialist have carried out.

Reservoir exploration technology
This engagement began with the failure of an oil and gas exploration company that was listed on the Oslo Stock Exchange. With operating companies based in Norway, UK, U.S. and BVI Nexia's member firms in those territories worked together to settle U.S. non group creditor claims in full, restructure group debts to the parent company and deal with a complex cross border tax issue involving employment related taxes in the Republic of Ireland.

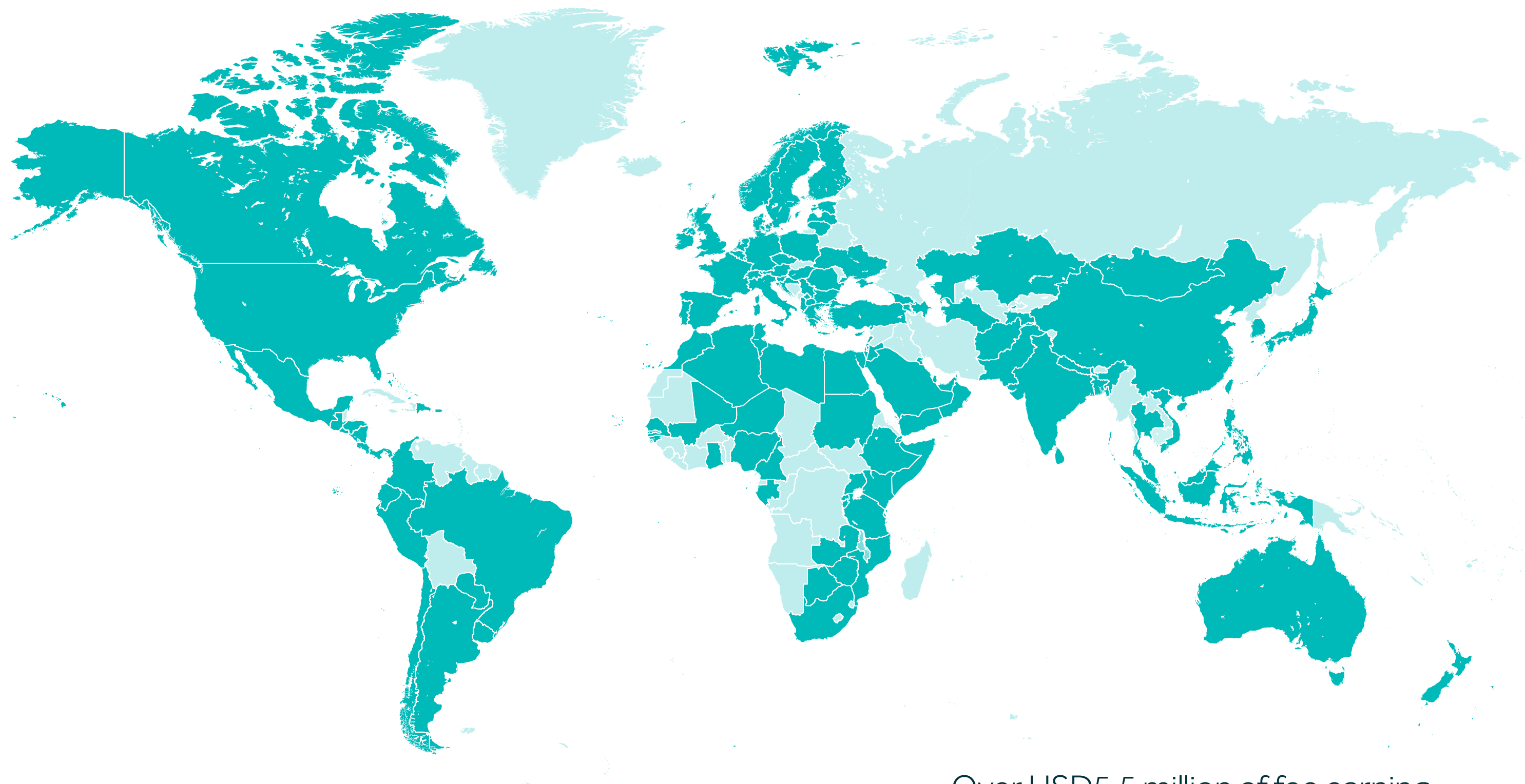
Jamieson Ranch Vineyards – advised a Caymans Island based Liquidating Trustee on an out-of-court sale
The expedited sale was a joint effort of Nexia TRI member firms: CohnReznick LLP and CohnReznick Capital.

Surrounded by hundreds of acres of hills and vineyards, Jamieson Ranch is the southernmost winery in Napa Valley, California, U.S.

Nexia's member firms provided strategic advice, valuation expertise, monitored the marketing process and advised on litigation, resulting in the successful sale and optimal returns for investors. The assets were sold in two blocks: the real estate portion (303 acres of prime Napa Valley) and the ongoing business (with a permit of 78 acres under vines), including inventory and intellectual property. Total proceeds exceeded \$22.0 million.



Our global reach



Over USD5.5 million of fee earning instructions as a result of the Nexia TRI group cross-border collaboration.

Global TRI contacts

Region	Country	Contact	Member firm	Email address
AME	Kenya	Sujata Jaffer	Nexia Kenya	sjaffer@nexia.co.ke
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Nexia is a leading worldwide network of independent accounting and consulting firms, providing a comprehensive portfolio of audit, accountancy, tax and advisory services.

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