

Business Development Manager - North

Norseal are the largest distributor of specialist door sealing solutions. We provide acoustic sealing using the Norsoud and Athmer ranges of perimeter and drop seals and intumescent solutions using Pyroplex, Lorient and Sealmaster ranges. We provide unrivalled customer service and an excellent customer experience.

The Opportunity

We are looking for a dynamic sales person with a proven background in developing new business working with trades such as door manufacturers, ironmongers and joinery fit out companies. This is an ideal opportunity to join a successful market leader who is aiming for significant growth.

The role is home based and will cover North of England & Scotland

Responsibilities

- Identifying and seeking out new sales leads/opportunities
- Pitching products and services
- Maintaining and expanding relationships with customer base
- Managing CRM activities, leads, opportunities and pipeline

You are:

- Experienced in sales growth
- Self-Motivated
- Driven to succeed
- An excellent communicator
- Team player
- IT literate
- Based in the North of England

Package

- Attractive salary and usual sales role benefits dependant on experience and negotiation.

If you are ambitious and excited by this opportunity please send your email and covering letter to michael.spools@norseal.co.uk