

onefinestay

onefinestay keeps embracing travel agent trade by adding Signature to its trusted network of luxury travel advisors

London – 6th October 2015 – onefinestay, the pioneering hospitality business that offers guests the opportunity to experience handmade hospitality in the finest homes in the world’s greatest cities, has added Signature Travel Network to its trusted list of luxury travel advisors.

Signature Travel Network, which provides a seamless and tailored travel agent service to their clients through affiliated travel consultants, joins onefinestay’s list of existing partnerships, which also includes Virtuoso and American Express Centurion. Both onefinestay and Signature pride themselves on providing high-touch services to their customers resulting in one-of-a-kind experiences – from booking until the end of the stay.

For travel agents whose clients are looking to experience a more authentic way of travel, onefinestay offers a new choice when staying in a city, giving guests access to beautiful private homes, with the assurance of the boutique hospitality service more typically found in a quality hotel. The homes are carefully curated, chosen for their style, character and quality, and offer more space than the traditional hotel room – perfect for discerning travellers who wish to return to a comfortable safe haven yet still have the city on their doorstep. The homes are prepared with pristine sheets, towels and toiletries before each stay, and guests enjoy a personalised welcome from a onefinestay team member with goodies waiting in the home as well as an iPhone for their stay with free data, local calls and neighbourhood recommendations from the host.

Having supported the travel agent trade since its beginnings by cultivating long-term, bespoke relationships with travel agent partners, onefinestay prides itself on working with the industry so guests can benefit from a tailored travel service. Travel agents advise their discerning clients and help them find the right home amongst the portfolio available exclusively through onefinestay, and benefit from a dedicated booking support team, a reliable long-term partnership, attractive rates of commission and the chance to provide their clients with a richly immersive city experience.

Greg Marsh, co-founder and CEO of onefinestay, said: “Since our launch five years ago, onefinestay has been thrilled to partner with travel agents, and has always recognised the value of choice, as well as the tailored service of advising on home options and relying on quality assurance. As we’ve always set out to do the same thing for our guests, partnering up with Signature was a natural next step.”

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onefinestay is a trading name of Lifealike Limited, UK Registered Company number 06554630
Registered address: 90 Fetter Lane, London EC4A 1EQ, United Kingdom

Notes to editors

onefinestay is pioneering handmade hospitality by offering guests the chance to stay in the finest homes, in the world's greatest cities, when the owners are out of town. The selection of homes – each of which has been seen and selected by onefinestay's team in their search for space, character and comfort – ranges from playful townhouses to curious brownstones. They're attentively tended, with a friendly face to meet you, beds made with pristine sheets, the towels and toiletries taken care of to exacting standards, and an iPhone for local calls, data, and 24/7 guest services. The ever-growing portfolio of welcoming homes currently spans London, New York, Paris and Los Angeles. For more information, visit www.onefinestay.com.

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