# Product guide

# Residential Mortgages



### Range highlights

**NEW!** Rate reductions across all tiers

- ▶ 2 year Fixed rates from 2.94%
- ▶ 5 year Fixed rates from 3.19%
- Products available with £0 fee, refund of valuation and cashback
- Specialist Debt Management Plan range with rates from 3.35%
- ▶ Rates linked to Bank of England Base Rate (BBR)

Section	Page
Prime products	. 2-3
Almost Prime products	. 4-7
Near Prime products	. 8
Debt Management Plan (DMP) products	. 9-11
Large Loan products	. 12-13
General information	. 14
Our Packager Panel	. 15



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# Prime Tier 1



		K	ey criteria			
Acceptable adverse		Loan amount LTV limit	Term	Applicant		New build accepted on all products
Defaults: CCJ: Missed mortgage/ secured loan arrears: Unsecured arrears: Debt Management Plans: (DMPs)	0 in 24 months 0 in 24 months  0 in 12 months, 1 in 36 months (worst status)  Not counted but may affect customer's credit score  Allowed if satisfied over 36 months ago	Minimum loan size: £25,001 Maximum loan size: £1,000,000 70% £750,000 80% £500,000 85%	Minimum: 5 years Maximum: 35 years	Minimum age: Maximum age:  Maximum number of applicants: Minimum income: applicant)	21 years 70, or 75 upon referral where proof of retirement age is supplied 2 £15,000 (primary	New Build Priority Processing Service: 0330 024 0349  Maximum LTV: 85% LTV accepted plus 5% builder incentive, minimum customer contribution 10% for both houses and flats.  Offer validity: 6 months from the date of valuation, extensions can be considered for a further 3 months.  Please refer to our residential mortgage criteria guide for more information.

LTV	Product type	Term	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	2	2 years	2.94%	£995		4% in year 1		CAT27
75%	2 year Fixed	2 years	3.65%	£0	Refund of valuation (maximum of £630)	3% in year 2	DDD 1 4 75%	CAS31
/5/	5 year Fixed	5 years	3.19%	£995		4% in years 1 and 2 3% in years 3 and 4	- BBR + 4.75%	CAT28
	3 year Fixeu	3 years	4.05%	£0	Refund of valuation (maximum of £630) + £300 cashback.	2% in year 5		CAS33
	2 year Fixed	2 years	3.19%	£995		4% in year 1		CAT29
80%	2 year Fixeu	3.95% £0 Refund of valuation (maximum of £630)		3% in year 2	BBR + 5.00%	CAS35		
80%	E veer Fixed	Evene	3.59%	£995		4% in years 1 and 2 3% in years 3 and 4	5 BBR + 5.00%	CAT30
	5 year Fixed	5 years	4.35%	£0	Refund of valuation (maximum of £630) + £300 cashback.	2% in year 5		CAS37
	2 year Fixed	2 years	3.59%	£995		4% in year 1		CAT31
85%	2 year Fixeu			Refund of valuation (maximum of £630)	3% in year 2	BBR + 5.10%	CAS39	
03/6	5 year Fixed	5 years	3.74%	£995		4% in years 1 and 2 3% in years 3 and 4	DDK + 3.10%	CAT32
		5 years 4.49% £0 Refund of valuation (maximum of £630) + £300		Refund of valuation (maximum of £630) + £300 cashback.	2% in year 5		CAS41	

Repayment methods Capital and Interest. Interest Only - maximum LTV 65% Part and Part - maximum LTV 75%, any Interest Only element must not exceed 50% LTV. Affordability will be calculated according to the repayment method selected.

# Prime Tier 2



		Ке	y criteria			
Acceptable adverse		Loan amount LTV limit	Term	Applicant		New build accepted on all products
Defaults: CCJ: Missed mortgage/ secured loan arrears: Unsecured arrears: Debt Management Plans: (DMPs)	0 in 24 months 0 in 24 months  0 in 12 months, 1 in 36 months (worst status)  Not counted but may affect customer's credit score  Allowed if satisfied over 36 months ago	Minimum loan size: £25,001 Maximum loan size: £1,000,000 70% £750,000 80% £500,000 85%	Minimum: 5 years Maximum: 35 years	Minimum age: Maximum age:  Maximum number of applicants: Minimum income: applicant)	21 years 70, or 75 upon referral where proof of retirement age is supplied 2 £15,000 (primary	New Build Priority Processing Service: 0330 024 0349  Maximum LTV: 85% LTV accepted plus 5% builder incentive, minimum customer contribution 10% for both houses and flats.  Offer validity: 6 months from the date of valuation, extensions can be considered for a further 3 months. Please refer to our residential mortgage criteria guide for more information.

LTV	Product type	Term	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	2 Fire d	2	3.14%	£995		4% in year 1		CAT33
75%	2 year Fixed	2 years	3.89%	£0	Refund of valuation (maximum of £630)	3% in year 2	DDD + 4.75%	CAS43
/3/6	5 year Fixed	5 years	3.69%	£995		4% in years 1 and 2 3% in years 3 and 4	BBR + 4.75%	CAT34
	3 year Fixeu	3 years	4.49%	£0	Refund of valuation (maximum of £630) + £300 cashback.	2% in year 5		CAS45
	2 year Fixed	2 years	3.54%	£995		4% in year 1	- BBR + 5.00%	CAT35
80%	2 year Fixeu	Z years	4.29%	£0	Refund of valuation (maximum of £630)	3% in year 2		CAS47
80%	E year Fixed	5 years	4.14%	£995		4% in years 1 and 2 3% in years 3 and 4		CAT36
	5 year Fixed	5 years	4.89%	£0	Refund of valuation (maximum of £630) + £300 cashback.	2% in year 5		CAS49
	2	2	3.84%	£995		4% in year 1		CAT37
85%	2 year Fixed	2 years	4.59% £0 Refund of valuation (maximum of £630)		3% in year 2		CAS51	
03/6	E year Fixed	4.44% £995			4% in years 1 and 2	BBR + 5.10%	CAT38	
	5 year Fixed	5 years	5.19%	£0	Refund of valuation (maximum of £630) + £300 cashback.	3% in years 3 and 4 2% in year 5		CAS53



			Ке	y criteria				
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		New build accepted on all products
Defaults:	2 in 24 months (max £1,500 in 12 months, unlimited thereafter)	Minimum loan £25,001	ı size:	Minimum: Maximum:	,	Minimum age: Maximum age:	21 years 70, or 75 upon	New Build Priority Processing Service: 0330 024 0349
CCJ:	1 in 24 months (max £1,000 in 12 months, or £2,500 in 24 months)	Maximum loar	n <b>size:</b> 70%		,		referral where proof of retirement	Maximum LTV: 85% LTV accepted plus 5% builder incentive,
Missed mortgage/ secured loan arrears:	1 in 12 months, 3 in 36 months (worst status)	£750,000	80% 85%			Maximum number	age is supplied	minimum customer contribution 10% for both houses and flats.
Unsecured arrears:	Not counted but may affect customer's credit score	£500,000	85%			of applicants:	2	Offer validity:
Debt Management Plans: (DMPs)	Allowed if satisfied over 36 months ago					Minimum income: applicant)	£15,000 (primary	6 months from the date of valuation, extensions can be considered for a further 3 months.
1 1	y defaults, CCJs or secured arrears recorded in the ation.							Please refer to our residential mortgage criteria guide for more information.

LTV	Product type	Term	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	2 year Fixed	2 years	3.49%	£995		4% in year 1 3% in year 2		CAT39
70%	5 year Fixed	5 years	3.79%			4% in years 1 and 2 3% in years 3 and 4		CAT40
	3 year rixed	3 years	4.49%	£0	Refund of valuation (maximum of £630) + £300 cashback.	2% in year 5		CAS55
	2 year Fixed 2 years	2 years	3.64%	£995		4% in year 1	BBR + 5.10%	CAT41
75%	2 year rixed	2 years	4.09%	£0	Refund of valuation (maximum of £630)	3% in year 2		CAS57
/5/6	5 year Fixed	3.89% £995 5 years			4% in years 1 and 2 3% in years 3 and 4		CAT42	
	3 year rixed		4.89%	£0	Refund of valuation (maximum of £630) + £300 cashback.	2% in year 5		CAS59

Repayment methods

Capital and Interest. Interest Only - maximum LTV 65% Part and Part - maximum LTV 75%, any Interest Only element must not exceed 50% LTV.

Affordability will be calculated according to the repayment method selected.



			Ке	y criteria				
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		New build accepted on all products
Defaults:	2 in 24 months (max £1,500 in 12 months, unlimited thereafter)	Minimum loan £25,001	size:	Minimum: Maximum:	,	Minimum age: Maximum age:	21 years 70, or 75 upon	New Build Priority Processing Service: 0330 024 0349
CCJ:	1 in 24 months (max £1,000 in 12 months, or £2,500 in 24 months)	Maximum loan £1,000,000	<b>size:</b> 70%		, , , , ,		referral where proof of retirement	Maximum LTV: 85% LTV accepted plus 5% builder incentive,
Missed mortgage/ secured loan arrears:	1 in 12 months, 3 in 36 months (worst status)	£750,000 £500.000	80% 85%			Maximum number	age is supplied	minimum customer contribution 10% for both houses and flats.
Unsecured arrears:	Not counted but may affect customer's credit score	£500,000	03%			of applicants:	2	Offer validity:
Debt Management Plans: (DMPs)	Allowed if satisfied over 36 months ago					Minimum income: applicant)	£15,000 (primary	6 months from the date of valuation, extensions can be considered for a further 3 months.
` '	y defaults, CCJs or secured arrears recorded in the ation.							Please refer to our residential mortgage criteria guide for more information.

LTV	Product type	Term	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	2 year Fixed		3.89%	£995		4% in year 1		CAT43
80%	2 year rixed	2 years	4.49%	£0	Refund of valuation (maximum of £630)	3% in year 2		CAS61
00%	5 year Fixed	5 years	4.34%	£995		4% in years 1 and 2 3% in years 3 and 4	- BBR + 5.20%	CAT44
	3 year Fixed	3 years	5.09%	£0	Refund of valuation (maximum of £630) + £300 cashback.	2% in year 5		CAS63
	2 year Fixed	2 years	4.24%	£995		4% in year 1		CAT45
85%	2 year Fixed	2 years	4.79%	£0	Refund of valuation (maximum of £630)	3% in year 2		CAS65
65%	5 year Fixed	Evene	4.84%	£995		4% in years 1 and 2		CAT46
	3 year rixed	5 years  5.39% £0 Refund of valuation (maximum of £630) + £300 cashback.		3% in years 3 and 4 2% in year 5		CAS67		

Repayment methods

Capital and Interest. Interest Only - maximum LTV 65%

Part and Part - maximum LTV 75%, any Interest Only element must not exceed 50% LTV.

Affordability will be calculated according to the repayment method selected.



			Ке	y criteria				
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		New build accepted on all products
Defaults:	2 in 24 months (max £1,500 in 12 months, unlimited thereafter)	Minimum loan £25,001	ı size:	Minimum: Maximum:	,	Minimum age: Maximum age:	21 years 70, or 75 upon	New Build Priority Processing Service: 0330 024 0349
CCJ:	1 in 24 months (max £1,000 in 12 months, or £2,500 in 24 months)	Maximum loar	n <b>size:</b> 70%		,		referral where proof of retirement	Maximum LTV: 85% LTV accepted plus 5% builder incentive,
Missed mortgage/ secured loan arrears:	1 in 12 months, 3 in 36 months (worst status)	£750,000	80% 85%			Maximum number	age is supplied	minimum customer contribution 10% for both houses and flats.
Unsecured arrears:	Not counted but may affect customer's credit score	£500,000	85%			of applicants:	2	Offer validity:
Debt Management Plans: (DMPs)	Allowed if satisfied over 36 months ago					Minimum income: applicant)	£15,000 (primary	6 months from the date of valuation, extensions can be considered for a further 3 months.
1 1	y defaults, CCJs or secured arrears recorded in the ation.							Please refer to our residential mortgage criteria guide for more information.

LTV	Product type	Term	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	2 year Fixed	2 years	3.64%	£995		4% in year 1 3% in year 2		CAT47
70%	5 year Fixed 5 years		4.14%	1555		4% in years 1 and 2 3% in years 3 and 4		CAT48
	3 year Fixed	3 years	5.09%	£0	Refund of valuation (maximum of £630) + £300 cashback.	2% in year 5	BBR + 5.10%	CAS69
	2 year Fixed		3.74%	£995		4% in year 1		CAT49
75%	2 year Fixed 2 years		4.39%	£0	Refund of valuation (maximum of £630)	3% in year 2		CAS71
75%	5 year Fixed	5 years	4.54%	£995		4% in years 1 and 2 3% in years 3 and 4		CAT50
	J year Fixed	1 3	5.49%	£0	Refund of valuation (maximum of £630) + £300 cashback.	2% in year 5		CAS73

Repayment methods

Capital and Interest.

Interest Only - maximum LTV 65%

Part and Part - maximum LTV 75%, any Interest Only element must not exceed 50% LTV.

Affordability will be calculated according to the repayment method selected.



			Ке	y criteria				
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		New build accepted on all products
Defaults:	2 in 24 months (max £1,500 in 12 months, unlimited thereafter)	Minimum loan £25,001	size:	Minimum: Maximum:	,	Minimum age: Maximum age:	21 years 70, or 75 upon	New Build Priority Processing Service: 0330 024 0349
CCJ:	1 in 24 months (max £1,000 in 12 months, or £2,500 in 24 months)	Maximum loan £1,000,000	<b>size:</b> 70%		, , , , ,		referral where proof of retirement	Maximum LTV: 85% LTV accepted plus 5% builder incentive,
Missed mortgage/ secured loan arrears:	1 in 12 months, 3 in 36 months (worst status)	£750,000 £500.000	80% 85%			Maximum number	age is supplied	minimum customer contribution 10% for both houses and flats.
Unsecured arrears:	Not counted but may affect customer's credit score	£500,000	85%			of applicants:	2	Offer validity:
Debt Management Plans: (DMPs)	Allowed if satisfied over 36 months ago					Minimum income: applicant)	£15,000 (primary	6 months from the date of valuation, extensions can be considered for a further 3 months.
` '	y defaults, CCJs or secured arrears recorded in the ation.							Please refer to our residential mortgage criteria guide for more information.

LTV	Product type	Term	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	2 year Fixed	2 40045	3.99%	£995		4% in year 1		CAT51
80%	2 year Fixed	2 years	4.79% £0 Refund of valuation (maximum of £630)	3% in year 2		CAS75		
80%	5 year Fixed	5 years	4.94%	£995		4% in years 1 and 2 3% in years 3 and 4	BBR + 5.20%	CAT52
	5 year Fixed	J years	5.89%	£0	Refund of valuation (maximum of £630) + £300 cashback.	2% in year 5		CAS77
	2 year Fixed	2 years	4.34%	£995		4% in year 1		CAT53
85%	2 year rixeu	2 years	5.09%	£0	Refund of valuation (maximum of £630)	3% in year 2		CAS79
85%	5 year Fixed	E vecto	5.24%	£995		4% in years 1 and 2 3% in years 3 and 4		CAT54
	3 year rixeu	5 years	5.99%	£0	Refund of valuation (maximum of £630) + £300 cashback.	2% in year 5		CAS81

Repayment methods

Capital and Interest.

Interest Only - maximum LTV 65%

Part and Part - maximum LTV 75%, any Interest Only element must not exceed 50% LTV.

Affordability will be calculated according to the repayment method selected.

# Near Prime Tier 5



	Key criteria											
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		New build accepted on all products				
Defaults: CCJ: Missed mortgage/ secured loan arrears: Unsecured arrears: Debt Management Plans: (DMPs) Applicant must not have an three months before applic	5 in 24 months 3 in 24 months 1 in 12 months, 3 in 36 months (worst status) Not counted but may affect customer's credit score Allowed if satisfied over 36 months ago y defaults, CCJs or secured arrears recorded in the ation.	, ,		Minimum: Maximum:	,	Minimum age: Maximum age:  Maximum number of applicants: Minimum income: applicant)	21 years 70, or 75 upon referral where proof of retirement age is supplied 2 £15,000 (primary	New Build Priority Processing Service: 0330 024 0349  Maximum LTV: 85% LTV accepted plus 5% builder incentive, minimum customer contribution 10% for both houses and flats.  Offer validity: 6 months from the date of valuation, extensions can be considered for a further 3 months.  Please refer to our residential mortgage criteria guide for more information.				

LTV	Product type	Term	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	2 year Fixed	2 years	4.34%	£995		4% in year 1 3% in year 2		CAT55
70%	5 year Fixed	5 years	4.74%	1555		4% in years 1 and 2 — 3% in years 3 and 4		CAT56
	3 year Fixed	3 years	5.79%	29% £0 Refund of valuation (maximum of £630) + £30	Refund of valuation (maximum of £630) + £300 cashback.	2% in year 5		CAS83
	2 year Fixed	2 years	4.44%	£995		4% in year 1		CAT57
75%	2 year rixeu	2 years	5.39%	£0	Refund of valuation (maximum of £630)	3% in year 2	BBR + 5.20%	CAS85
75%	5 year Fixed	5 years	5.04%	£995		4% in years 1 and 2 — 3% in years 3 and 4		CAT58
	3 year Fixed	3 years	6.09%	£0	Refund of valuation (maximum of £630) + £300 cashback.	2% in year 5		CAS87
	2 year Fixed	2 years	5.39%	£995		4% in year 1		CAT59
80%	2 year Fixed	2 years	6.09%	£0	Refund of valuation (maximum of £630)	3% in year 2		CAS89
80%	5 year Fixed	5.64%	5.64%	£995		4% in years 1 and 2 — 3% in years 3 and 4		CAT60
	3 year rixed	5 years	6.39%	£0	Refund of valuation (maximum of £630) + £300 cashback.	2% in year 5		CAS91

Repayment methods

Capital and Interest. Interest Only - maximum LTV 65% Part and Part - maximum LTV 75%, any Interest Only element must not exceed 50% LTV.

Affordability will be calculated according to the repayment method selected.

# Debt Management Plan (DMP) range



	Key criteria											
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		Important information				
Defaults: CCJ: Missed mortgage/ secured loan/rent arrears: Unsecured arrears:	0 in 24 months 0 in 24 months  0 in 12 months, 1 in 36 months (worst status)  Not counted but may affect customer's credit score	Minimum loan £25,001 Maximum loan £1,000,000 £750,000 £500,000		Minimum: Maximum:	-	Minimum age: Maximum age:  Maximum number of applicants: Minimum income:	21 years 70, or 75 upon referral where proof of retirement age is supplied 2 £15,000 (primary applicant)	<ul> <li>DMPs satisfied over 36 months ago are accepted on our standard lending policy.</li> <li>DMPs must have been active for a minimum of 12 months (there is no minimum period of activity for satisfied DMPS).</li> <li>Debt Arrangement Schemes (DAS) are acceptable and will be treated in the same way as a DMP (Scotland only).</li> <li>Please see our residential criteria guide for full details.</li> </ul>				

### Tier 1

LTV	Product type	Term	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	2 year Fixed	2 years	3.35%			4% in year 1 3% in year 2		DMP79
75%	5 year Fixed	5 years	3.95%	£995 -		4% in year 1 and 2 3% in year 3 and 4 2% in year 5	BBR + 4.75%	DMP80
	2 year Fixed	2 years	4.09%			4% in year 1 3% in year 2		DMP81
85%	5 year Fixed	5 years	4.35%			4% in year 1 and 2 3% in year 3 and 4 2% in year 5	BBR + 5.10%	DMP82

### Tier 2

LTV	Product type	Term	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	2 year Fixed	2 years	3.79%			4% in year 1 3% in year 2		DMP83
75%	5 year Fixed	5 years	4.65%	£995		4% in year 1 and 2 3% in year 3 and 4 2% in year 5	BBR + 4.75%	DMP84
	2 year Fixed	2 years	4.49%	E993		4% in year 1 3% in year 2		DMP85
85%	5 year Fixed	5 years	4.89%			4% in year 1 and 2 3% in year 3 and 4 2% in year 5	BBR + 5.10%	DMP86



# Debt Management Plan (DMP) range



	Key criteria										
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		Important information			
Defaults:	2 in 24 months (max £1,500 in 12 months, unlimited thereafter)	Minimum loan £25,001	size:	Minimum: Maximum:	•	Minimum age: Maximum age:	21 years 70, or 75 upon	DMPs satisfied over 36 months ago are accepted on our standard lending policy.			
CCJ:	1 in 24 months (max £1,000 in 12 months, or £2,500 in 24 months)	Maximum loan	n <b>size:</b> 70%		,		referral where proof of retirement age is	DMPs must have been active for a minimum of 12 months (there is no minimum period of activity for			
Missed mortgage/ secured loan/rent arrears:	1 in 12 months, 3 in 36 months (worst status)	£750,000 £500,000	80% 85%			Maximum number of applicants:	supplied 2	satisfied DMPS).  Debt Arrangement Schemes (DAS) are acceptable and will be treated in the same way as a DMP			
Unsecured arrears:	Not counted but may affect customer's credit score					Minimum income:	£15,000 (primary applicant)	(Scotland only). Please see our residential criteria guide for full details.			
Applicant must not have any in the three months before											

### Tier 3

LTV	Product type	Term	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	2 year Fixed	2 years	4.09%			4% in year 1 3% in year 2	BBR + 5.10%	DMP87
75%	5 year Fixed	5 years	4.59%	£1,495		4% in year 1 and 2 3% in year 3 and 4 2% in year 5		DMP88
	2 year Fixed	2 years	4.59%	£1,495		4% in year 1 3% in year 2		DMP89
85%	5 year Fixed	5 years	5.09%			4% in year 1 and 2 3% in year 3 and 4 2% in year 5	BBR + 5.20%	DMP90

### Tier 4

LTV	Product type	Term	Rate	Product fee	Product features	ERC	Reversion rate	Product code	
	2 year Fixed	2 years	4.69%			4% in year 1 3% in year 2		DMP91	
75%	5 year Fixed	5 years	5.19%	£1,495		4% in year 1 and 2 3% in year 3 and 4 2% in year 5	BBR + 5.10%	DMP92	
	2 year Fixed	2 years	5.39%	E1,493		4% in year 1 3% in year 2		DMP93	
85%	5 year Fixed	5 years	5.69%				4% in year 1 and 2 3% in year 3 and 4 2% in year 5	BBR + 5.20%	DMP94



# Debt Management Plan (DMP) range



	Key criteria											
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		Important information				
Defaults: CCJ: Missed mortgage/ secured loan/rent arrears: Unsecured arrears: Applicant must not have any in the three months before	(worst status)  Not counted but may affect customer's credit score y defaults, CCJs or secured arrears recorded	Minimum loan £25,001 Maximum loan £1,000,000 £750,000		Minimum: Maximum:	,	Minimum age: Maximum age:  Maximum number of applicants: Minimum income:	21 years 70, or 75 upon referral where proof of retirement age is supplied 2 £15,000 (primary applicant)	<ul> <li>DMPs satisfied over 36 months ago are accepted on our standard lending policy.</li> <li>DMPs must have been active for a minimum of 12 months (there is no minimum period of activity for satisfied DMPS).</li> <li>Debt Arrangement Schemes (DAS) are acceptable and will be treated in the same way as a DMP (Scotland only).</li> <li>Please see our residential criteria guide for full details.</li> </ul>				

### Tier 5

LTV	Product type	Term	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	2 year Fixed	2 years	5.39%			4% in year 1 3% in year 2	_	DMP95
75%	5 year Fixed	5 years	5.79%	£1,495		4% in year 1 and 2 3% in year 3 and 4 2% in year 5		DMP96
	2 year Fixed	2 years	5.79%	£1,495 —		4% in year 1 3% in year 2	BBR + 5.20%	DMP97
80%	5 year Fixed	5 years	6.09%			4% in year 1 and 2 3% in year 3 and 4 2% in year 5		DMP98

See page 12 for more details.

# Large loan products (loans over £1m)



	Key criteria												
Acceptable adverse		Loan amount LTV limit	Term	Applicant		New build accepted on all products							
Defaults: CCJ: Missed mortgage/ secured loan arrears: Unsecured arrears: Debt Management Plans: (DMPs)	0 in 24 months 0 in 24 months  0 in 12 months, 1 in 36 months (worst status)  Not counted but may affect customer's credit score  Allowed if satisfied over 36 months ago	Minimum loan size: £1,000,001 Maximum loan size: £2,000,000 60%	Minimum: 5 years Maximum: 35 years	Minimum age: Maximum age:  Maximum number of applicants: Minimum income: applicant)	21 years 70, or 75 upon referral where proof of retirement age is supplied 2 £15,000 (primary	New Build Priority Processing Service: 0330 024 0349  Maximum LTV: 60% LTV accepted plus 5% builder incentive, minimum customer contribution 35% for both houses and flats.  Offer validity: 6 months from the date of valuation, extensions can be considered for a further 3 months. Please refer to our residential mortgage criteria guide for more information.							

### Tier 1

LT	V	Product type	Term	Rate	Product fee	Product features	ERC	Reversion rate	Product code
		2 year Fixed	2 year	3.09%			4% in year 1 3% in year 2		RLL13
60	%	5 year Fixed	5 year	3.79%	0.50%	Minimum loan £1,000,001 Maximum loan £2,000,000	4% in year 1 and 2 3% in year 3 and 4 2% in year 5	BBR + 4.75%	RLL14

### Tier 2 —

LTV	Product type	Term	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	2 year Fixed	2 year	3.29%		Minimum Ioan £1 000 001	4% in year 1 3% in year 2		RLL15
60%	5 year Fixed	5 year	4.19%	0.50%	Minimum loan £1,000,001 Maximum loan £2,000,000	4% in year 1 and 2 3% in year 3 and 4 2% in year 5	BBR + 4.75%	RLL16

Don't forget: Interest Only and Part and Part repayment methods are available, with affordability calculated according to the repayment method selected.

# Large loan products (loans over £1m)



Key criteria									
Acceptable adverse		Loan amount LTV limit	Term	Applicant		New build accepted on all products			
Defaults:	2 in 24 months (max £1,500 in 12 months, unlimited thereafter)	Minimum loan size: £1,000,001	Minimum: 5 years Maximum: 35 years	Minimum age: Maximum age:	21 years 70, or 75 upon	New Build Priority Processing Service: 0330 024 0349			
CCJ:	1 in 24 months (max £1,000 in 12 months, or £2,500 in 24 months)	<b>Maximum loan size:</b> £2,000,000 60%			referral where proof of retirement	Maximum LTV: 60% LTV accepted plus 5% builder incentive,			
Missed mortgage/ secured loan arrears:	1 in 12 months, 3 in 36 months (worst status)			Maximum number	age is supplied	minimum customer contribution 35% for both houses and flats.			
Unsecured arrears:	Not counted but may affect customer's credit score			of applicants:	2	Offer validity:			
Debt Management Plans: (DMPs)	Allowed if satisfied over 36 months ago			Minimum income: applicant)	£15,000 (primary	6 months from the date of valuation, extensions can be considered for a further 3 months.			
` '	y defaults, CCJs or secured arrears recorded in the ation.					Please refer to our residential mortgage criteria guide for more information.			

### Tier 3 -

LTV	Product type	Term	Rate	Product fee	Product features	ERC	Reversion rate	Product code
60%	2 year Fixed	2 year	3.69%			4% in year 1 3% in year 2		RLL17
	5 year Fixed	5 year	4.49%	0.50%		4% in year 1 and 2 3% in year 3 and 4 2% in year 5	BBR + 5.10%	RLL18

### Tier 4 ———

	LTV	Product type	Term	Rate	Product fee	Product features	ERC	Reversion rate	Product code
		2 year Fixed	2 year	3.89%		Minimum loan £1,000,001	4% in year 1 3% in year 2		RLL19
•	60%	5 year Fixed	5 year	4.69%	0.50%	Maximum loan £2,000,000	4% in year 1 and 2 3% in year 3 and 4 2% in year 5	BBR + 5.10%	RLL20

Don't forget: Interest Only and Part and Part repayment methods are available, with affordability calculated according to the repayment method selected.

### General information



For details of all our qualifying criteria please see our online criteria guide. For details of our Right to Buy and Help to Buy products, please see the relevant product guide.

#### Repayment methods

- Capital and Interest please see specific products for LTV limits.
- ▶ Interest Only maximum LTV 65% (not available on DMP, Help to Buy or Right to Buy products).
- ▶ Part and Part maximum LTV 75%, any Interest Only element must not exceed 50% LTV.

Affordability will be calculated according to the repayment method selected.

Where a mortgage includes an interest only element a suitable repayment vehicle needs to be in place to repay the mortgage balance at the end of the term. For full details, please see our online criteria guide.

Interest Only and Part and Part are not available on DMP, Help to Buy or Right to Buy products.

#### Repayment vehicles

- Sale of the subject property
- ► Sale of additional property
- ► Savings/investments
- Pension

The value of the repayment vehicle, at the time of application will need to cover the Interest Only loan amount (inclusive of any fees), at the end of the mortgage term.

Please see our criteria guide for full details of acceptable repayment vehicles.

#### Debt Management Plan (DMP)

#### For active DMP cases we will require the following:

- Reference from the DMP provider confirming:
- Date of agreement
- Amount outstanding
- Details of all creditors including lender, account number, payment, balance
- Confirmation that the last 12 months' payments have been paid on time when due.
- If a full reference is not available, conduct can be validated by 12 months' bank statements and confirmation from the DMP provider of the date of the
- agreement, amount outstanding and a list of debt included.
- Completed DMP submission form

#### Legal representation

Full details of our conveyancing options can be found at precisemortgages.co.uk/Residential/Conveyancer

#### Valuation and assessment fee scale

Minimum property value outside London reduced to £50,000 (£150,000 inside London).

Valuation up to	Valuation and assessment fee	Homebuyers report and assessment fee	Valuation up to	Valuation and assessment fee	Homebuyers report and assessment fee	
£100,000	£370	£570	£500,000	£630	£1,045	
£150,000	£410	£600	£600,000	£695	£1,105	
£200,000	£445	£650	£700,000	£750	£1,155	
£250,000	£465	£705	£800,000	£810	£1,205	
£300,000	£485	£770	£900,000	£920	£1,255	
£350,000	£525	£815	£1,000,000	£975	£1,405	
£400,000	£560	£900	£1,000,000 +	Refer to:		
£450,000	£590	£955	£1,000,000 +	www.precisemortgages.co.uk/Fees		

Other fees			
Telegraphic transfer fee	£25	Post offer product switch fee	£70
Redemption administration fee	£114		

- Please refer to 'Tariff of mortgage charges' document for full details. A downloadable version is available on the Precise Mortgages website under 'Document downloads'
- All fees include VAT (where applicable)

#### Procuration fee

As a guide we pay procuration fees to your chosen Network, Club or Packager within 10 working days. You may receive your payment sooner or later depending on when your chosen submission route distribute their procuration fees to you.

rocuration fee: 0.5	0%
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#### Bank of England Base Rate (BBR) Trackers and the Reversion Rate

BBR Trackers and reversion rates are variable rates that are linked to the Bank of England base rate. For new applications, any change to BBR will apply on our systems and documentation the next day. For existing accounts, any change to BBR will apply on the day of the change.

All of our BBR tracker products have a floor. This means that if BBR were to fall to 0.00% or less the rate payable will be 0.00% plus the agreed set percentage above BBR. This means that the rate payable will never go below 0.00% plus the additional percentage rate of the tracker mortgage.

# Our Packager Panel



You can submit a residential mortgage case to us direct or through one of our approved packagers, who are listed below. From time to time, select packagers will have access to exclusive residential and/or buy to let mortgage products.

















**8** 0161 962 7800 www.3-mc.com

**Active Investments** 

**3** 0118 945 2288

www.active-investments.co.uk



**3** 01277 500 900

www.brightstarhub.co.uk

#### **Brilliant Solutions**

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mww.brilliantsolutions.co.uk

### Complete FS

**2** 023 8045 6999

www.complete-fs.co.uk

#### Connect for Intermediaries

**3** 01708 676 135

mww.connectbrokers.co.uk

### Dynamo for Intermediaries

**3** 01276 601 041

www.dynamoforintermediaries.co.uk













#### **Impact**

**©** 01403 27 26 25

www.impactmoneygroup.co.uk

### Manor Mortgages

**8** 01275 399 203

www.manormortgages.com

### **Mortgage Trading**

**3** 0113 2008 768

www.mortgagetrading.co.uk

### Positive Lending

**8** 01202 850 830

www.positivelending.co.uk

### Residential Home Loans

**3** 01273 495 420

mww.rhluk.co.uk

### TFC Homeloans

**©** 0161 694 7900

math www.tfchomeloans.com

Get in touch with our intermediary support team



0333 240 6159 9am to 6pm, Mon to Fri



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