# Product guide

## Specialist Buy to Let Mortgages

Limited Company, HMO and Multi-Unit



#### Key range highlights

- Lower rates and fees across our buy to let range
- ▶ 2 year fixed from **2.79%** with 1.50% fee
- ▶ 5 year fixed from **3.39%**
- Fixed product fee options, ideal for larger loans
- ▶ **Don't forget!** 5 year fixed affordability assessed at pay rate

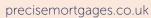
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### Limited Company products



	Key criteria											
Acceptable adverse		Income	Loan amount/LTV limits	Term		Portfolio	Rental calculation	Guarantor (applicant)				
guarantee the loan and t	0 in 72 months 0 in 72 months  1 in 12 months, 2 in 36 months (worst status)  nareholders will be required to heir credit history will be taken mining product eligibility.	No minimum income requirements on loans under £1,000,000. For loans over £1,000,000 a minimum income of £100,000 is required. The main applicant must be employed/ self-employed.	Minimum loan size: £75,000  Maximum loan size: £3,000,000 60% £1,000,000 70% £750,000 75% (unless otherwise stated)	Minimum: Maximum:	,	<ul> <li>Maximum of 20 buy to let loans per individual (including buy to let loans which the individual has guaranteed), with Precise Mortgages up to a combined value of £10,000,000.</li> <li>Unlimited with other lenders.</li> <li>Please refer to page 8 for details of our portfolio lending limits.</li> </ul>	Interest Cover Ratio (ICR) calculated at 125%. Please see our criteria guide for more information.	Minimum age: 21 years Maximum age: 80 at the date of application (maximum term of 35 years) Maximum number of guarantors: 4				

LTV	Product type	Term	Rate	Product fee	Product features (LTV limits apply)	ERC	Reversion rate	Assessment rate*	Product code
	2 Year Fixed	2 years	2.79%	1.50%		4% in year 1, 3% in year 2		5.50%	UZU80
		5 years	3.39%	2.00%		4% in years 1 and 2 3% in years 3 and 4 2% in year 5	BBR + 5.40%	3.39%	UZU82
75%	5 Year Fixed		3.49%	1.50%				3.49%	UZU81
			3.39%	£3,995	Minimum loan amount: £300,000 Maximum loan amount: £750,000			3.39%	UZU67

*Assessment rate	
Short term Fixed rates	Higher of pay rate +2%, or reversion rate, minimum 5.50%
5 year+ Fixed rates	Pay rate. Additional underwriting may be required. Refer to Buy to Let criteria guide for information.

### Limited Company products



	Key criteria												
Acceptable adverse	Inc	ncome	Loan amount/LTV limits	Term		Portfolio	Rental calculation	Guarantor (applicant)					
Defaults: 0 in 24 m  CCJs: 0 in 24 m  Missed mortgage/ secured payments: 0 in 36 m  Unsecured arrears: 1 in 12 m (worst state)  All qualifying directors/shareholders of guarantee the loan and their credit hi into account when determining products.	onths onths onths, 2 in 36 months tus)  will be required to istory will be taken	equirements on loans nder £1,000,000. The nain applicant must e employed/	Minimum loan size: £75,000 Maximum loan size: £1,000,000 70% £750,000 75% (unless otherwise stated)	Minimum: 5 y Maximum: 35	'		our criteria guide for more information.	Minimum age: 21 years  Maximum age: 80 at the date of application (maximum term of 35 years)  Maximum number of guarantors: 4					

LT	v	Product type	Term	Rate	Product fee	Product features (LTV limits apply)	ERC	Reversion rate	Assessment rate*	Product code
		2 year Fixed	2 years	3.34%			4% in year 1, 3% in year 2		5.50%	UZU85
75		5 year Fixed	5 years	3.59%	2.00%		4% in years 1 and 2 3% in years 3 and 4 2% in year 5	BBR + 5.40%	3.59%	UZU86

*Assessment rate	
Short term Fixed rates	Higher of pay rate +2%, or reversion rate, minimum 5.50%
5 year+ Fixed rates	Pay rate. Additional underwriting may be required. Refer to Buy to Let criteria guide for information.

### HMO/Multi-Unit products



	Key criteria											
Acceptable adverse		Income	Loan amount/LTV limits	Term		Portfolio	Rental calculation	Applicant				
	0 in 72 months 0 in 72 months  0 in 36 months 1 in 12 months, 2 in 36 months (worst status) are holders will be required to leir credit history will be taken nining product eligibility.	No minimum income requirements on loans under £1,000,000. The main applicant must be employed/ self-employed.	Minimum property values apply. See our criteria guide for full details.  Minimum loan size: £40,000  Maximum loan size: £1,000,000 70% £750,000 75% (unless otherwise stated)	Minimum: Maximum:	,	Maximum of 20 buy to let loans per individual (including buy to let loans which the individual has guaranteed), with Precise Mortgages up to a combined value of £10,000,000.      Unlimited with other lenders.  Please refer to page 8 for details of our portfolio lending limits.	Rental calculation is based on individual circumstances. Please see our criteria guide for more information.	Minimum age: 21 years  Maximum age: 80 at the date of application (maximum term of 35 years)  Maximum number of applicants: 2  Experience: Applicants must have held a current buy to let for at least 12 months prior to application				

LTV	Product type	Term	Rate	Product fee	Product features (LTV limits apply)	ERC	Reversion rate	Assessment rate*	Product code
	2 Year Fixed	2 years	2.89%	1.50%		4% in year 1, 3% in year 2		5.50%	UZU69
		5 years	3.59%	2.00%		4% in years 1 and 2 3% in years 3 and 4 2% in year 5	BBR + 5.40%	3.59%	UZU70
75	5 Year Fixed		3.69%	1.50%				3.69%	UZU71
			3.69%	£3,995	Minimum loan amount: £300,000 Maximum loan amount: £750,000			3.69%	UZU58

*Assessment rate	Assessment rate								
Short term Fixed rates	Higher of pay rate +2%, or reversion rate, minimum 5.50%								
5 year+ Fixed rates	Pay rate. Additional underwriting may be required. Refer to Buy to Let criteria guide for information.								

### HMO products



	Key criteria											
Acceptable adverse		Income	Loan amount/LTV limits	Term		Portfolio	Rental calculation	Applicant				
Defaults: CCJs: Missed mortgage/ secured payments: Unsecured arrears:	0 in 24 months 0 in 24 months  0 in 36 months 1 in 12 months, 2 in 36 months (worst status)	No minimum income requirements on loans under £1,000,000. The main applicant must be employed/ self-employed.	Minimum property values apply. See our criteria guide for full details. Minimum loan size: £40,000 Maximum loan size: £1,000,000 70% £750,000 75% (unless otherwise stated)	Minimum: 5 yi Maximum: 35		<ul> <li>Maximum of 20 buy to let loans per individual (including buy to let loans which the individual has guaranteed), with Precise Mortgages up to a combined value of £10,000,000.</li> <li>Unlimited with other lenders.</li> <li>Please refer to page 8 for details of our portfolio lending limits.</li> </ul>	Rental calculation is based on individual circumstances. Please see our criteria guide for more information.	Minimum age: 21 years  Maximum age: 80 at the date of application (maximum term of 35 years)  Maximum number of applicants: 2  Experience: Applicants must have held a current buy to let for at least 12 months prior to application				

LTV	Product type	Term	Rate	Product fee	Product features (LTV limits apply)	ERC	Reversion rate	Assessment rate*	Product code
	2 year Fixed	2 years	3.54%			4% in year 1, 3% in year 2		5.54%	UZU52
75%	5 Year Fixed	5 years	3.84%	2.00%		4% in years 1 and 2 3% in years 3 and 4 2% in year 5	BBR + 5.40%	3.84%	UZU53

*Assessment rate	
Short term Fixed rates	Higher of pay rate +2%, or reversion rate, minimum 5.50%
5 year+ Fixed rates	Pay rate. Additional underwriting may be required. Refer to Buy to Let criteria guide for information.

Tier 2 products are not available for Multi-Unit properties.

#### Limited Company HMO/Multi-Unit products



	Key criteria								
Acceptable adverse		Income	Loan amount/LTV limits	Term	Portfolio	Rental calculation	Guarantor (applicant)		
Defaults: CCJs: Missed mortgage/ secured payments: Unsecured arrears:	0 in 72 months 0 in 72 months 0 in 36 months 1 in 12 months, 2 in 36 months (worst status)	No minimum income requirements on loans under £1,000,000. The main applicant must be employed/ self-employed.	Minimum property values apply. See our criteria guide for full details. Minimum loan size: £40,000 Maximum loan size: £1,000,000 70% £750,000 75% (unless otherwise stated)	Minimum: 5 years Maximum: 35 years	<ul> <li>Maximum of 20 buy to let loans per individual (including buy to let loans which the individual has guaranteed), with Precise Mortgages up to a combined value of £10,000,000.</li> <li>Unlimited with other lenders.</li> <li>Please refer to page 8 for details of our portfolio lending limits.</li> </ul>	Interest Cover Ratio (ICR) calculated at 125%. Please see our criteria guide for more information.	Minimum age: 21 years  Maximum age: 80 at the date of application (maximum term of 35 years)  Maximum number of guarantors: 4  Experience: Applicants must have held a current buy to let for at least 12 months prior to application		

LTV	Product type	Term	Rate	Product fee	Product features (LTV limits apply)	ERC	Reversion rate	Assessment rate*	Product code
	2 year Fixed	2 years	2.89%	1.50%		4% in year 1, 3% in year 2	BBR + 5.40%	5.50%	UZU72
			3.59%	2.00%		4% in years 1 and 2 3% in years 3 and 4 2% in year 5		3.59%	UZU73
75%	5 Year Fixed	3 years	3.69%	1.50%				3.69%	UZU74
			3.69%	£3,995	Minimum loan amount: £300,000 Maximum loan amount: £750,000			3.69%	UZU60

*Assessment rate	
Short term Fixed rates	Higher of pay rate +2%, or reversion rate, minimum 5.50%
5 year+ Fixed rates	Pay rate. Additional underwriting may be required. Refer to Buy to Let criteria guide for information.

### Limited Company HMO products



	Key criteria							
Acceptable adverse		Income	Loan amount/LTV limits	Term		Portfolio	Rental calculation	Guarantor (applicant)
	0 in 24 months 0 in 24 months  1 in 12 months, 2 in 36 months (worst status)  areholders will be required to neir credit history will be taken mining product eligibility.	No minimum income requirements on loans under £1,000,000. The main applicant must be employed/ self-employed.	Minimum property values apply. See our criteria guide for full details. Minimum loan size: £40,000 Maximum loan size: £1,000,000 70% £750,000 75% (unless otherwise stated)	Minimum: Maximum:	•	<ul> <li>Maximum of 20 buy to let loans per individual (including buy to let loans which the individual has guaranteed), with Precise Mortgages up to a combined value of £10,000,000.</li> <li>Unlimited with other lenders.</li> <li>Please refer to page 8 for details of our portfolio lending limits.</li> </ul>	Interest Cover Ratio (ICR) calculated at 125%. Please see our criteria guide for more information.	Minimum age: 21 years  Maximum age: 80 at the date of application (maximum term of 35 years)  Maximum number of guarantors: 4  Experience: Applicants must have held a current buy to let for at least 12 months prior to application

Lī	гν	Product type	Term	Rate	Product fee	Product features (LTV limits apply)	ERC	Reversion rate	Assessment rate*	Product code
		2 year Fixed	2 years	3.54%			4% in year 1, 3% in year 2		5.54%	UZU54
7	5%	5 Year Fixed	5 years	3.84%	2.00%		4% in years 1 and 2 3% in years 3 and 4 2% in year 5	BBR + 5.40%	3.84%	UZU55

*Assessment rate	
Short term Fixed rates	Higher of pay rate +2%, or reversion rate, minimum 5.50%
5 year+ Fixed rates	Pay rate. Additional underwriting may be required. Refer to Buy to Let criteria guide for information.

Tier 2 products are not available for Multi-Unit properties.

#### General information



For details of all our qualifying criteria please see our online criteria quide.

#### Affordability

#### ICR

Interest Coverage Ratio (ICR) will be calculated between 125%-160% dependant on the applicant's tax band and individual circumstances. Limited Company applications will be calculated at 125%.

#### 5 year+ fixed rate requirements

For fixed rates of 5 years and above the affordability assessment will be calculated at the pay rate of the chosen product. Additional underwriting checks will be required when LTV is greater than 60% and the minimum ICR has not been met at an interest rate of 5.50%. Checks will include consideration of earned income, assets and liabilities, and net worth.

#### Repayment methods

- Capital and interest.
- Interest only.

#### Portfolio lending limits

- Maximum of 20 buy to let loans per individual (including buy to let loans which the individual has guaranteed), with Precise Mortgages up to a combined value of £10,000,000.
- Unlimited with other lenders.

The following LTV limits apply to multiple applications:

Loan amount	Up to 5 apps	6-10 apps	11-20 apps
Up to £500,000	75%	75%	70%
Up to £750,000	75%	75%	70%
Up to £1,000,000	70%	70%	70%
Up to £3,000,000	60%	60%	60%

#### **Experienced landlords**

Some of our products are available to experienced landlords only. Applicants must have held a current buy to let for at least 12 months prior to application.

#### Legal representation

Full details of our conveyancing options can be found at precisemortgages.co.uk/ConveyancerPanel

Valuation and	Valuation and assessment fee scale							
Valuation up to	Valuation and assessment fee	Homebuyers report* and assessment fee	Valuation up to	Valuation and assessment fee	Homebuyers report* and assessment fee			
£100,000	£370	£570	£700,000	£750	£1,155			
£150,000	£410	£600	£800,000	£810	£1,205			
£200,000	£445	£650	£900,000	£920	£1,255			
£250,000	£465	£705	£1,000,000	£975	£1,405			
£300,000	£485	£770	£1,250,000	£1,090	£1,655			
£350,000	£525	£815	£1,500,000	£1,200	£1,955			
£400,000	£560	£900	£1,750,000	£1,315	£2,055			
£450,000	£590	£955	£2,000,000	£1,540	£2,205			
£500,000	£630	£1,045						
£600,000	£695	£1,105	£2,000,000+	Refer to: http://www.precisemortgages.co.uk/Fees				

Standard valuation and assessment fee payable on application. The valuation fee is refundable if the valuation is not carried out; the assessment fee of £180 is non-refundable.

\* Homebuyers valuations are not available for HMO and Multi-unit properties.

Other fees			
Telegraphic transfer fee	£25	Post offer product switch fee	£70
Redemption administration fee	£114		

- Please refer to 'Tariff of mortgage charges' document for full details. A downloadable version is available
  on the Precise Mortgages website under 'Document downloads'
- All fees include VAT (where applicable)

#### Procuration fee

As a guide we pay procuration fees to your chosen Network, Club or Packager within 10 working days. You may receive your payment sooner or later depending on when your chosen submission route distribute their procuration fees to you.

l =	0.500
Procuration fee:	0.50%

#### Bank of England Base Rate (BBR) Trackers and the Reversion Rate

BBR Trackers and reversion rates are variable rates that are linked to the Bank of England base rate. For new applications, any change to BBR will apply on our systems and documentation the next day. For existing accounts, any change to BBR will apply on the day of the change.

All of our BBR tracker products have a floor. This means that if BBR were to fall to 0.00% or less the rate payable will be 0.00% plus the agreed set percentage above BBR. This means that the rate payable will never go below 0.00% plus the additional percentage rate of the tracker mortgage.

### Our Packager Panel



You can submit a buy to let mortgage case to us direct or through one of our approved packagers, who are listed below. From time to time, select packagers will have access to exclusive residential and/or buy to let mortgage products.

















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**Brilliant Solutions** 

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Connect for Intermediaries

**3** 01708 676 135

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Dynamo for Intermediaries

**3** 01276 601 041

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#### **Impact**

**3** 01403 27 26 25

www.impactmoneygroup.co.uk

Manor Mortgages

**©** 01275 399 203

www.manormortgages.com

**Mortgage Trading** 

**3** 0113 2008 768

www.mortgagetrading.co.uk

Positive Lending

**3** 01202 850 830

www.positivelending.co.uk

Residential Home Loans

**3** 01273 495 420

www.rhluk.co.uk

TFC Homeloans

**3** 0161 694 7900

www.tfchomeloans.com

Get in touch with our intermediary support team



0333 240 6159 9am to 6pm, Mon to Fri



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