

ADVANCED STAGE MANAGEMENT- LEADERSHIP & MANAGEMENT

SAMPLE SYLLABUS OUTLINE

The course text purchased by students was: *Emotionally Intelligent Leadership: A Guide for Students* by Marcy Levy Shankman, Scott J. Allen, and Page Haber-Curran. Supplemental readings/video were provided through the library.

(When next offered, the course will also make use of *Leadership in the Performing Arts* by Tobie Stein.)

Like the musicals syllabus, this outline is based on a course that meets twice each week.

Defining Leadership & Management

W 9/7 1-INTRODUCTION

M 9/12 2-GETTING STARTED

Reading Due - Zaleznik, "Managers & Leaders- Are They Different?" (L)

Personality

W 9/14 3-DEFINING MYSELF

Reading Due- *Introduction to Type* pp. 5-13

Response 1 Due

M 9/19 4-ANALYZING MYSELF

Reading due- None

W 9/21 5-HOW DO I FIT WITH OTHERS

Reading Due- *Introduction to Type*, pp. 30-35

Response 2 Due

Emotion & Emotional Intelligence

M 9/26 6-EMOTION

Reading due- None

W 9/28 7- EMOTIONAL INTELLIGENCE

Reading Due- HBR-L: *What Makes a Leader?* (L)

M 10/3 8- EMOTIONAL INTELLIGENCE II- ADDING MBTI

Reading Due: *Introduction to Type and Emotional Intelligence*

W 10/5 9- INTRODUCTION TO EMOTIONALLY INTELLIGENT LEADERSHIP

Reading Due- *Emotionally Intelligent Leadership Guide (EILG)* pp.1-17

Response 3 Due

Emotionally Intelligent Leadership

M 10/10 10- EIL: SELF PERCEPTION AND SELF CONTROL
Reading Due-EILG pp. 21-50

W 10/12 11-BODY LANGUAGE
Viewing Due- Watch *Lie to Me* (L)

M 10/17 12-BODY LANGUAGE PART TWO
Reading Due- None

Response 4 Due

W 10/19 13-EIL: AUTHENTICITY, SELF ESTEEM, FLEXIBILITY
Reading Due: EILG pp. 51-78

M 10/24 14- VULNERABILITY
Viewing Due: Brene Brown: http://www.ted.com/talks/brene_brown_on_vulnerability

Response 5 due

W 10/26 15- EIL: OPTIMISM, INITIATIVE, ACHIEVEMENT
Reading Due: EILG pp. 79-108

Creating a Team

M 10/31 16- EIL: CONSCIOUSNESS OF OTHERS, DISPLAYING EMPATHY
Reading Due: EILG pp. 111-128

W 11/2 17- EIL: INSPIRING OTHERS, COACHING
Reading Due: EILG pp. 129-147

Response 6 Due

M 11/7 18- EIL: CAPITALIZING ON DIFFERENCE, DEVELOPING RELATIONSHIPS, BUILDING TEAMS
Reading Due: EILG pp. 149-178

W 11/9 19- MORE ABOUT TEAMS
Reading Due: HBR-M: "The Discipline of Teams" (W)

Response 7 Due

Decision Making and Problem Solving

M 11/14 20- MAKING DECISIONS
Reading Due: None

W 11/16 21-BEING WRONG
Viewing Due: Kathryn Shultz: http://www.ted.com/talks/kathryn_schulz_on_being_wrong

Response 8 Due

M 11/21 22-PROBLEM SOLVING
Reading Due: Spradlin-“Are You Solving the Right Problem?” (L)

W 11/23 FRIDAY CLASSES- HAPPY THANKSGIVING

W 11/28 23- EIL: MANAGING CONFLICT, FACILITATING CHANGE
Reading Due: EILG pp. 187-203 (yes, I skipped a chapter!)

Response 9 Due

Case Studies and Practical Applications

M 11/30 24- EIL: CONTEXT
Reading Due: EILG pp. 209-238

M 12/5 25-THE INVISIBLES
Reading Due- Zweig- *Invisibles*, chapters 1 and 2 (L)

Response 10 due

W 12/7 26- CASE STUDIES
Reading Due- *The New York Times*- “The Epic Ups and Downs of Peter Gelb”
AND Catmull- *How Pixar Fosters Collective Creativity*

M 12/12 27- PROBLEM SOLVING IN ACTION
Reading due- None

W 12/14 28- WHAT WOULD YOU DO
Reading due- None

THE FINAL PAPER FOR THIS COURSE WILL BE DUE ON MONDAY DECEMBER 19 AT 12 NOON

(Please note that the actual final time is on Saturday, but do any of us want to trudge in here on the first Saturday without tech or a show in quite a while—just to turn in a paper? Plus this gives you a chance to actually write the paper!)