



Annual Report 2011

Sustained Ability



MTN Nigeria Foundation Ltd/Gte

Sustained Ability

MTN Nigeria Foundation Annual Report 2011



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Our vision



Our vision statement... is to be a leader in Corporate Social Responsibility initiatives in Nigeria measured by the impact and sustainability of our projects on our host communities.

A key and strategic goal of our parent company, MTN Nigeria, (MTNN) is to be a responsible business and it is in the expression of that vision; to help improve the quality of life in communities all over Nigeria that our role at the MTN Foundation comes to the fore. Simply put, it is good business to be good and it is the right thing to do. A common thread that runs through our work at the Foundation is ensuring that we remain the reference point for the execution of measurable and successful social investment initiatives, that we pave the way for other

organisations in the area of Corporate Social Responsibility (CSR), whilst projecting the MTN Nigeria brand in a positive manner. Also important is ensuring relevance to individual lives and communities and over the last seven years, MTNN has maintained its role as the hub from which voluntary contributions of 1% of Profit after Tax, has gone into the execution of projects that are in the interest of, and directly benefits its stakeholders and communities.

Operating from the MTN Nigeria Headquarters in Lagos, the **MTN Foundation** has to date, over 319 project sites and 29 project categories spread across 36 states of the country including the Federal Capital Territory.

Our mission



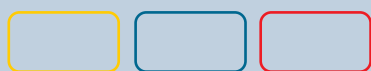
To improve the quality of life in the area of **Health, Education, and Economic Empowerment** on a sustainable basis.
Our objectives are:

Alleviation of health challenges currently facing the country

Provision of access to educational opportunities

Facilitation of economic empowerment of Nigerian citizens

What we do, and why we do it...



“ Our belief at MTN Foundation has always been that the future growth of our business is tied to the well-being of our communities. ”

Akinwale Goodluck
Director, MTN Foundation and
Corporate Services Executive MTN Nigeria.



MTN Nigeria Communications Limited (MTNN) has been at the forefront of the mobile telephone revolution in Nigeria since its inception in 2001. With success comes the responsibility of giving back to the society in a meaningful and sustainable way, tempered by care for the environment and concern for people - both now and in the future.

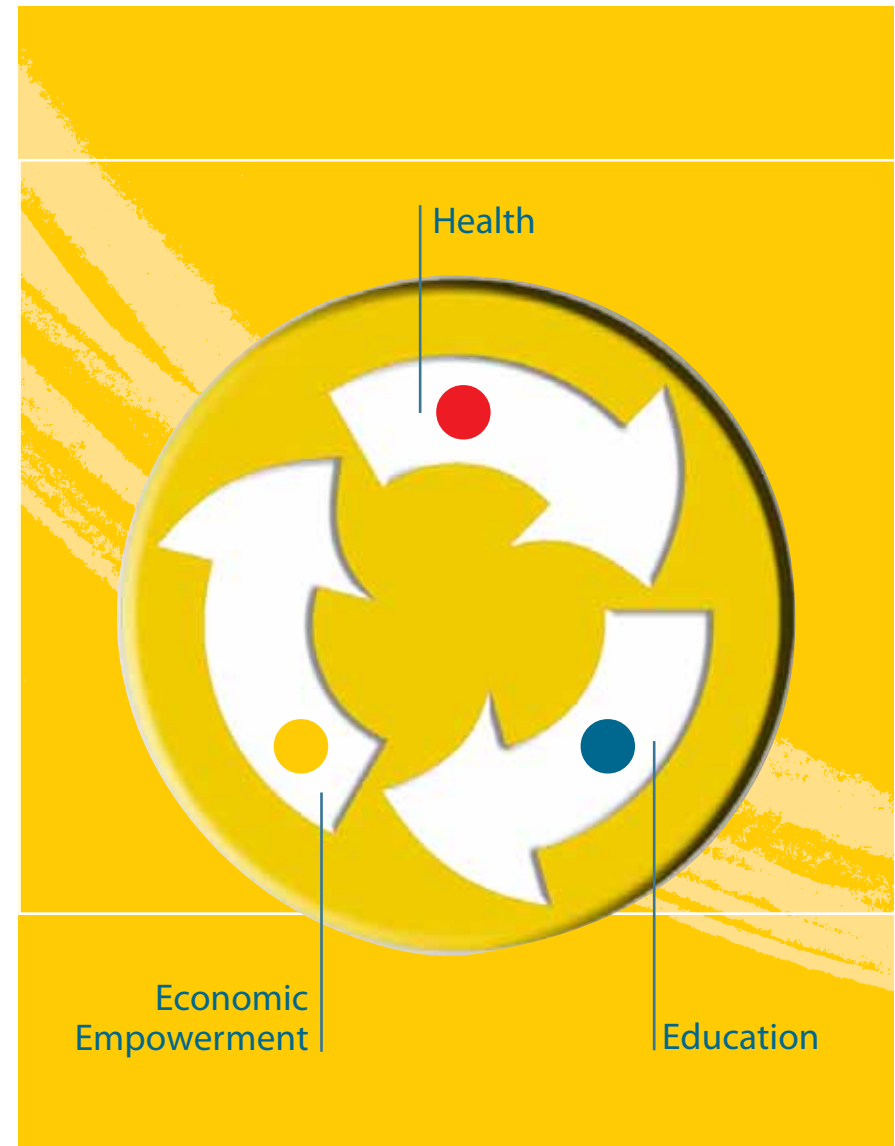
The **MTN Nigeria Foundation Limited by Guarantee (MTNF Ltd/Gte)** was borne out of the desire for MTN Nigeria Communications Limited (MTNN), to focus its efforts in terms of its Corporate Social Responsibility initiatives to help reduce poverty and foster sustainable development in Nigeria. By so doing, it seeks to have a long term positive bearing in the communities that it operates, creating specific structures that ensure that empowerment and intervention initiatives can be replicated nation-wide.

In September 2004, MTNN sought the thinking of varied groups of stakeholders and was able to access valuable truths about the plight of people and communities. The data and information garnered from these groups formed the basis of a 3-pronged strategy formulated to help alleviate poverty and grow sustainable development in Nigeria, This is played out in the 3 key areas of **Education, Health and Economic Empowerment**.

Against this background and armed with a map of these key areas, the MTN Nigeria Communications Limited Board resolved to make available up to 1% of its profit after tax annually to The MTN Nigeria Foundation Limited, which was duly incorporated in July 2004. The Foundation's program of activities is supported wholly by MTNN.

From the start, MTNF was created with its purpose clearly defined and rooted in MTNN's inherent concern for its communities, and in MTNN's vision for a cohesive and diligent entity through which it can contribute positively to the lives of people, through strategies designed on purpose and within context.

MTNF resolutely develops, pursues and executes these strategies and plans in collaboration with local and international partner organisations, and remains committed to improving individual and communal lives through social investment projects that nurture people's inherent abilities, care for and respect peoples dignity and help create economic value in their lives. The Foundation has been able to produce an overall positive impact on society, as evidenced in the numerous awards it has received over the years.



Sustained Ability

One of MTN Foundation's longest running initiatives, the award-winning **Rural Telephony Project** is in its tenth year. It has been remodeled and is now titled **MTNF-RTP BizLift**.

PHONE RECHARGE
MTN
#1500
750
400
200
100

CALL IS A
GLASS
CUP
E

MTN
everywhere you go
Recharge here

Board of Directors

Date of Appointment

Chairman:	Amb. Hamzat Ahmadu, CON (Walin Sokoto)	27th January 2005
Director:	Prince Julius Adelus-Adeluyi, OFR	27th January 2005
Director:	Alh. Mohammadu Danlami	27th January 2005
Director:	Dr. Wingle Essumai	27th January 2005
Director:	Mr. Dennis Okoro	27th January 2005
Director:	Mrs. Aishatu Sadauki, OON	27th January 2005
Director:	Mr. Andrew Bing*	27th January 2005
Director:	Mr. Akinwale Goodluck	11th December 2008

* South African

Patrons

HRM Igwe Nnaemeka Achebe, CFR
Dr Christopher Kolade, CON
Mr. Felix Ohiwerei, OFR

Auditors

PricewaterhouseCoopers
252E, Muri Okunola Street, Victoria Island,
Lagos

Executive Secretary

Ms. Nonny Ugboma

Legal Advisers

Aluko & Oyeboode
35, Moloney Street, Lagos

Company Secretary

Mrs. Uto Ukpanah

Bankers

Guaranty Trust Bank Plc.
56A, Adeola Odeku Street,
Victoria Island, Lagos.

Registered Office

4, Aromire street, Ikoyi, Lagos.



Our Structure

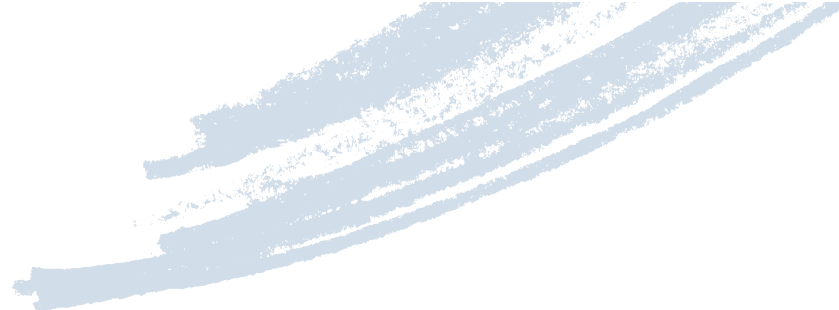
- Corporate Governance

The MTN Nigeria Foundation Limited by Guarantee resolves to conduct itself in accordance with good business and moral ethics, and best practices, in all of its exchanges in respect of its numerous stakeholders.

The major decision-making body of the MTN Foundation is the Board of Directors which is guided by a charter which defines its aims, roles and powers. These Directors are required and expected to conduct themselves appropriately and professionally, thereby upholding the core values of integrity and leadership with due regard to their fiduciary duties and responsibilities.

Functions of the Board

The Board is at the heart of the Corporate Governance structure. It is ultimately accountable and responsible for the performance and affairs of the Foundation and its foremost function is to effectively represent




and promote the interests of the Foundation and relevant stakeholders. As part of its governance structure, the Board currently has two committees constituted:

The Project Appraisal Committee is responsible for the appraisal and recommendation of viable and beneficial projects to the Board for consideration. The Committee also ensures the sustainability and effective monitoring of on-going projects.

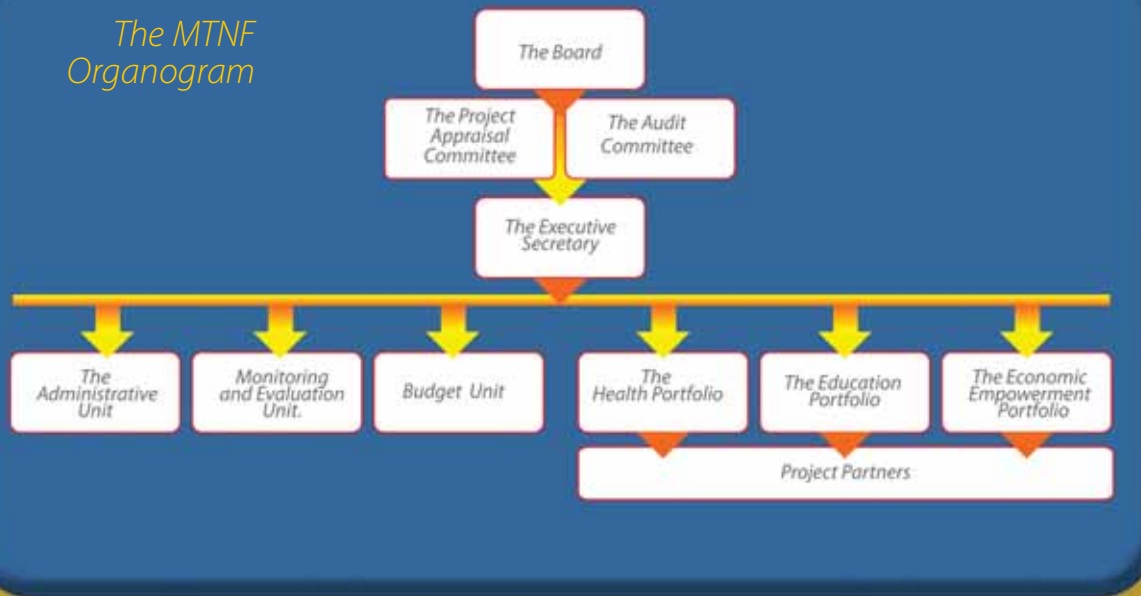
The Audit Committee assists the Board in carrying out its responsibility of safeguarding the assets of the Foundation in preparing the financial statements. The committee also ensures that effective controls are maintained in the financial and operational processes of the Foundation. In addition, the Foundation engages the services of the firm of PricewaterhouseCoopers as external auditors.

Project and Partner Selection

The MTN Foundation often works in tandem with public and private organisations, which are able to bring relevant knowledge and experience to the table, to execute sustainable projects in any of the three specific routes through which the Foundation purposes to make positive changes in the lives of people.



*The MTNF
Organogram*





The Foundation remains steadfast in ensuring that the mode of partner selection and project approval remains transparent, systematic, efficient, and effective while promoting its mission and its objectives. To achieve this, pre-approved guidelines are strictly followed in the projects and partner organisations selection process.

Pre-requisites for Project Selection

For projects to be selected and funded by MTNF, they must satisfy the following criteria:

- ▶ Must be in line with the Foundation's key focus areas
- ▶ MTN must ensure the availability of baseline studies or assessments including information that supports a need for the project
- ▶ Must involve the possibility of replication in all six geopolitical zones of the country namely North-West, North-East, South-West, South-South, South-East, North-Central
- ▶ Must not be for profit, i.e. have no commercial intentions but be purely for CSR objectives
- ▶ Must be sustainable for a foreseeable future
- ▶ Must have a broad community impact, both direct and indirect
- ▶ Must not be for the construction or development of physical infrastructure that would not constitute part of MTN Foundation projects and
- ▶ Must be for beneficiaries within Nigeria

Pre-requisites for Partner Selection

For Partner organisations to be selected to collaborate with MTNF, they must satisfy the following criteria:

- ▶ Must be an incorporated entity in operation for at least 2 years
- ▶ Must have a proven record of successfully implementing projects
- ▶ Must demonstrate technical expertise in the focus area of the project
- ▶ Must show evidence of adequate manpower and a reputable Board and management profile

- ▶ Must have a functional financial system and audited financial statement; and
- ▶ Must have adequate geographical presence in relation to the roll out plan of the proposed project

Monitoring and Evaluation (M&E)

The Monitoring and Evaluation Unit of the Foundation plays a major role in the efficient and effective execution of projects, with its main functions centred on the monitoring, tracking and evaluation of the Foundation's corporate social investments.

The Foundation has had the support of an M&E consultant in the development and establishment of an efficient Monitoring and Evaluation System that helps determine the outcome and impact of its projects on a national scale. However, as projects and project locations increase, it has become necessary to employ two M&E Consultants to carry out scheduled monitoring and evaluation exercises nation-wide.

All projects are monitored and evaluated and the data collated are analysed and used in making informed decisions about the various projects.

Benefits realised from the Foundations M&E exercises include

- ▶ Assessing the impact of the project on the beneficiaries and / or the beneficiary institution
- ▶ To provide justification for funding the next phase of a project
- ▶ Data often confirms the need for the project and provides indications on the gap to be filled



Statement from Our Chairman **Sustainable Strategies**
...and a Validating Vision.

Dear MTNF Stakeholder,
2011 was another gratifying year for us at the Foundation!

In terms of the quality and impact of work done, as well as the feedback received from our various stakeholders about the impact of our initiatives, the past year has demonstrated once again that our massive investment in various CSR interventions and initiatives continues to yield positive results.

Also important is the cumulative value and difference we are able to make in individual lives, along with the premier position (in Corporate Social Responsibility) that MTN Nigeria commands through the synergy of their commitments (1% of MTNN's profits after tax) and the efforts of the Foundation.

The year began with the successful and well-attended launch of the MTN Foundation's special coffee-table book, 'A Hand and A Smile'. This is a visual, top-quality publication which captures the breadth and depth of the Foundation's projects across Nigeria.

Besides presenting some of MTNF's most gratifying interventions, the book also shares the experiences, words and thoughts of some of our beneficiaries, all presented in a visually appealing format. Its successful launch represents another first for the Foundation and we are delighted to be able to share our stories with the general public.

As the year progressed, we also recorded much progress in the administration and execution

of our various projects, some of which entered their 3rd, 4th and 5th phases. To highlight just a few; in the Economic Empowerment portfolio, project officers and Micro-Finance Institutions received training under the Rural Telephony Project- RTP Bizlift.

In Education, the MTNF SchoolsConnect initiative entered its 5th stage and is being restructured to include the teaching of three main subjects - Math, English and ICT Appreciation. The MTNF UniversitiesConnect program continues to build the capacity of students, staff and lecturers alike and to date we have trained over 5,500 UniversitiesConnect champions. The Youth Skills Development project is in its infancy and four Government Technical schools have been selected for the 1st stage. Indeed, we are expecting great things from our young people in this area.

The Health portfolio remains very active; under the Medical Intervention Scheme, we were able to assist 22 children with necessary medical treatment abroad.

The success of our initiatives under the MTNF CARES project can be summed up in the touching success story of Toluwashe Faturoti, the first of a family of six children, who lost her mother at the age of nine. She was enrolled into the program at the age of 13 at a time when she considered dropping out of school. Tolu is now 17 years old, and recently came out tops in her school at the last West African Examination Council (WAEC). She has now gained admission to study Electrical Electronic Engineering at the Lagos State polytechnic, and I wish her the very best in her studies!

Amb. Hamzat Ahmadu,
CON (Walin Sokoto)
- Chairman

To hear such heart-warming stories about our beneficiaries and seeing them in a better place in their lives re-ignites our enthusiasm and gives us at the Foundation, the impetus to do more.

We will continue to strive to be the example for all players in the Corporate Social Responsibility arena. We will be steadfast in ensuring that the content and our approach to implementing sustainable social programs are relevant and beneficial to our stakeholders. We are confidently crossing frontiers into new areas of need, as we take the necessary steps to initiate projects that will help more Nigerians to live better lives.

Financial Report

The statement of financial activities for the period is set out on pages 43 to 53.

Donations

MTN Nigeria donated a total of ₦= 1,970,711,867 to the Foundation in 2011/2012. The company is unswerving in their annual contributions and continues to make available to the Foundation, up to 1% of its Profit after Tax. All donations received are however subject to approval by the Board of MTN Foundation.

As well as the annual contribution, the foundation was sustained through other support from MTN Nigeria, in the form of cash donations and the provision of services and other benefits valued at ₦=140,225,779. These funds covered the costs of the following:

- ▶ Staff Costs
- ▶ Provision of Office space and Furniture
- ▶ General expenses such as Travel and Professional Fees

Investment policy and returns

Our approach to financial matters at the MTN Foundation is to be good custodians of the various donations received and to maximize its use for the greater good. Donations are therefore invested in short-term deposits whilst awaiting the approval and take – off time of the various projects. Interest earned during the year was ₦= 145,275,011 and is ploughed back into meeting the costs of our numerous projects.

The Board of Directors of the Foundation gave approval for various projects during the year which we believe will be beneficial to the Nigerian society. The following are the list of approved projects during the year.

Economic Empowerment:

MTNF Disability Support Project Phase 3
MTNF FOTD Skills Acquisition -Phase 1 Enhancement
MTNF FOTD Skills Acquisition -Phase 2
MTNF Stakeholders' Forum on Widows Concerns & Potential Intervention
MTNF Flood Relief Initiative
MTNF RTP/BIZlift 5000 Project
MTNF Scholarship Scheme for the Visually Impaired

Education:

MTNF SchoolsConnect Enhancement
MTNF MUSON Musical Scholarship Program Phase 2
MTNF Learning Support Material Initiative Phase 5
MTNF Science & Tech Scholarship Scheme Phase 3

MTNF UniversitiesConnect Phases 1 & 2 Enhancement
MTNF Science & Technology Laboratory Project

Health:

MTNF Community Health Screening
MTNF PAMAC Phase 5
MTNF C.A.R.E.S Phase 4

MTNF Community & Sponsorship:

Sponsorship & Community
MTNF Medical Interventions
MTNF Community Sponsorship Phase 3

Donations:

MTNF Orphanage Donations

An analysis of the funds approved and committed to the various portfolios and projects this year can be found on page 56 of this report.

Conclusion

To the members of the Board of The MTN Foundation, I must say a heartfelt thank you, for the wisdom, time and the benefits of your experience which was brought to bear in yet another successful year.

Each MTNF portfolio (Education, Economic Empowerment and Health) presents its own potentials and peculiar challenges, but the staff of the Foundation persevere to develop, implement and track each and every one of our many projects, which are at different stages and phases.

They continue to exhibit a relentless passion for the work they do, coupled with a commitment to succeed at touching lives positively. As a result the Foundation is able to deliver sustainable projects that improve on the quality of lives nationwide.

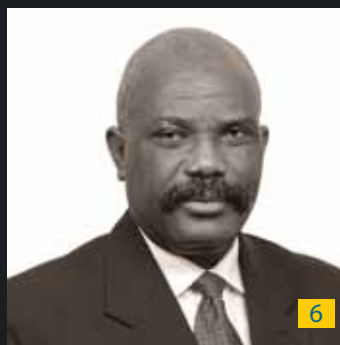
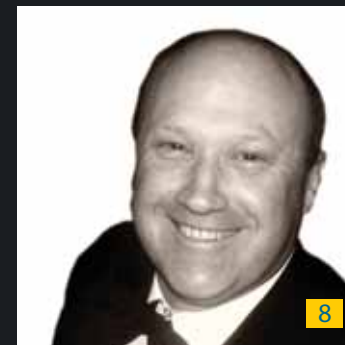
So to the staff and management, who are dogged in their belief that there are always opportunities to put smiles on people's faces, I express my genuine appreciation for all the hard work you have put into making this year another one where possibilities have been turned to realities.

It gives me great pleasure to present the sixth Annual Report of the MTN Foundation for the year ending 31st December 2011.



Amb. Hamzat Ahmadu, CON (Walin Sokoto)
- Chairman

 *Our Board - a photo profile*



- 1 *Amb. Hamzat Ahmadu, CON (Walin Sokoto)*
- 2 *Prince Julius Adelus-Adeluyi, OFR*
- 3 *Mrs. Aishatu Sadauki, OON*
- 4 *Mr. Akinwale Goodluck*
- 5 *Alh. Mohammadu Danlami*
- 6 *Dr. Wingle Essumai*
- 7 *Mr. Dennis Okoro*
- 8 *Mr. Andrew Bing*

Our Directors' Report

The Directors present their report together with the audited financial statements for the year ended 31 December, 2011.

Results for the year

The following is a summary of MTN Nigeria Foundation's operating results:

	N
Funds as at 1 January 2011	2,806,098,031
Surplus receipts over expenditure	1,226,191,409
Total funds as at 31 December 2011	4,032,289,440

Legal Form

MTN Foundation Limited by Guarantee ("MTNF Ltd/Gte" or the "Foundation") was incorporated in Nigeria as a company limited by guarantee on 19 July, 2004 under the Companies and Allied Matters Act.

Principal Activities

MTN Foundation Limited by Guarantee is a non-profit making organisation actively engaged in corporate social responsibility initiatives. To this end, the Foundation seeks to implement viable and beneficial projects across the country in the selected focus areas of Health, Education and Economic Empowerment.

Directors and Their interest

MTN Nigeria Foundation directors have nil interest in contract/projects.

Directors' Responsibilities

In accordance with the provisions of the Companies and Allied Matters Act, the Directors are responsible for the preparation of annual financial statements, which fairly presents the state of affairs of the Company and of the surplus/(deficit) for the financial year.

The Directors' responsibilities include ensuring that:

- a. appropriate internal controls are established both to safeguard the assets of the Company and to prevent and detect material fraud and other material irregularities;
- b. the Company keeps accounting records which disclose with reasonable accuracy the financial position of the Company and which ensure that the financial statements comply with the requirements of the Companies and Allied Matters Act;

- c. the Company has used suitable accounting policies, consistently applied and supported by reasonable and prudent judgments and estimates, and that all applicable accounting standards have been followed; and
- d. it is appropriate for the financial statements to be prepared on a going concern basis.

Donations

Corporate social responsibility projects in the Health, Education and Economic Empowerment portfolios during the year ended December 31 2011 were funded through donations amounting to N1,970,711,867(December 2010: N1,799,037,400), and investment income amounting to N145,275,011 (December 2010: N93,951,699). MTN Nigeria Communications Limited is committed to making available up to 1% of its Profit After Tax to the Foundation. However, donations are made based on MTN Nigeria Communications Limited's Board approval.

No donation was made by the Foundation to any political organisation.

Gifts In Kind

In addition to the donations mentioned above, MTN Nigeria Communications Limited made certain resources available to the Foundation. Details of these are given in Note 7 to the Financial Statements.

Employment of Physically Challenged Persons

This does not apply as MTN Nigeria Foundation does not have employees.

Health, Safety at Work and Welfare of Employees

This does not apply as MTN Nigeria Foundation does not have employees.

Employee Involvement and Training

This does not apply as MTN Nigeria Foundation does not have employees.

Auditors

The Auditors, PricewaterhouseCoopers, will continue in office in accordance with Section 357(2) of the Companies and Allied Matters Act.



MTN Nigeria Foundation Ltd/Gte

By Order of the Board

A handwritten signature in blue ink, appearing to read 'Mrs. Uto Ukpanah', is written over a light blue background.

Mrs. Uto Ukpanah

Company Secretary

Lagos.

22 March 2012

A Detailed Report from our Executive Secretary



The focus for 2011 was '**Consolidating on Sustainability & Leadership**' of MTN Nigeria Foundation (MTNF) giving rise to its strong governance structure, brand equity and integrated stakeholder engagement platform through the various Corporate Social Investment (CSI) initiatives across the country. Through its activities during the year, the Foundation made strides such as:

- Produced a hard-back coffee table book with a compilation of pictures and testimonies of some beneficiaries of various MTNF initiatives, for increased awareness and documentation of the impact of the Foundation's initiatives in different communities
- Showcased a successful sustainability model with the commissioning of an additional 17 homes built by Habitat for Humanity with contributions from mortgage repayments of the initial 100 home owners at New Karu, Nasarawa state
- Improved on our existing scientific approach to beneficiary selection such as publishing of Expression of Interest (EOI) as a selection methodology and conduct verification visits and Request For Proposal (RFP) for the sustainability of our projects
- CSI leadership position was recognized by the United Nations at the UN Secretary General's Dinner for Women and Children Health as well as by UNICEF at the UNICEF partners briefing session
- Invited discussions on the plight of widows in the country by organizing a well-attended and publicized Stakeholders Workshop on Widows Concerns and Potential Intervention
- Increased government stakeholders involvement in the activities of the Foundation
- Continued to spearhead the cause of the disabled in the society by distributing disability aids and appliances to the rest of the country as well as graduating the first set of 45 disabled youths under the MTNF Skills Acquisition project for Persons with Disability

◀
Left:

Ms. Nonny Ugboma - Executive Secretary, MTNF holding Amaka Adedoyin, a successfully operated child - recipient, of the MTNF Medical Intervention Programme.

...a hand & a smile

During the year the Foundation produced a hard-back coffee table book which showcases MTNF community initiatives and interventions, and in it we meet a cross section of the beneficiaries and stakeholders of MTNF activities, who in their own words, share with us their personal experiences and the effect that the various initiatives have had on them.

We started 2011 with the successful launch of the MTNF View Book- ...a hand & a smile. The View book is a visual platform used to illustrate and showcase MTNF community initiatives and interventions as well as their impact from inception. The launch was well attended by key stakeholders from MTNN business, government, the private sector, MTN Foundation partners and some beneficiaries of our projects.

The launch event was an occasion to highlight the work done by the MTN Foundation over the last six years and it effectively positioned MTNN as one of the



Book reviewer **Frank Aigbogun Esq.**, Publisher, *BusinessDay*, presenting the book at the launch.



leading socially responsible companies in Nigeria and generated value-adding discussions around the area of Corporate Social Responsibility (CSR). The partnership with the Corporate Affairs department continues to yield great results for the business as MTNF activities are aptly leveraged using a variety of media platforms, including the social media. This collaboration has led to an increased awareness of MTNF initiatives especially among the on-line audience. As a matter of fact, total number of online comments generated from one story alone, regarding the medical intervention recipient Amaka Adedoyin was over 5,000!...

Another significant achievement was the holding of the MTNF Stakeholders' Workshop on Widows' Concern and Potential Intervention. This workshop was convened to draw attention to the challenges facing widows in the society and to brainstorm on possible sustainable interventions. The workshop was attended by the wives of the Governor of Lagos and Imo states, widow-serving Non Governmental Organisations, key government stakeholders and the Media. Subsequently a communiqué was issued and shared with participants of the workshop. The team are working with the findings to develop a project that aligns with the objectives of the Foundation and benefits widows.

MTNF benefitted in 2011 from an increase in the participation of government stakeholders in the commissioning of our projects through involvement of the Government Relations unit in engaging relevant stakeholders at local, state and Federal tiers of government. We had the pleasure of the presence of the Governor of Ekiti State, Dr. Kayode Fayemi during the distribution ceremony of Disability Support project in Ekiti State. The Chief Economic Adviser to the President, Prof. Precious Kassey Garba; and the Executive Vice Chairman of the Nigerian Communications



Bottom Left:
L – R Funmilayo Omogbenigun, Wale Goodluck, Dr. Paschal Dozie, Prof. Precious Garba and Dr. Christopher Kolade
Right:
MTNF Director Prince Julius Adelus-Adeluyi (OFR) and Chairman MTNF Amb. Hamzat Ahmadu, CON (Walin Sokoto) at the event

Commission, Dr. Eugene Juwah were also present at the view book launch and the wives of various state governors who attended other MTNF events.

During the course of 2011, we were able to provide medical treatment to 22 children under the MTNF Medical Intervention scheme for these beneficiaries to access corrective definitive treatment in Nigeria and abroad. These children from less privileged backgrounds were selected following stories covered in the newspapers, or through requests sent to the Foundation directly appealing for assistance.

The rains in 2011, created emergency situations across the country and we at MTNF were pleased that we were able to provide durable relief materials like mattresses, cooking pots and stoves for displaced families in Bauchi and Oyo state. The deputy governors of these two states were on hand to receive the Foundation team and the items with gratitude. By the end of 2011 the MTN Nigeria Foundation had invested in a total of 29 projects from inception to date located in 319 project sites in 36 states and the Federal Capital territory (17 projects are still on-going while 12 have been closed out and handed over to beneficiaries in accordance with our exit strategy for the relevant projects).

Finally, the expansion of the activities of the Foundation has highlighted the tremendous importance of the monitoring and evaluation role and as such at the end of 2011 we engaged two Consultants to conduct periodic assessment and monitoring of the projects across the country. This we expect will assist us in consolidating on our past achievements to ensure that the sustainability of our projects is not compromised.

Without further ado, I hereby present the report on the operations of the MTN Nigeria Foundation for the year 2011:

“ The rains in 2011 created emergency situations across the country and we at MTNF were pleased that we were able to provide durable relief materials like mattresses, cooking pots and stoves for displaced families...”



Top:
Trailer-loads of donated Flood Relief Materials for Oyo State's flood victims

Right:
MTNF Director, Mr. Akinwale Goodluck, MTNF Executive Secretary, Nonny Ugboma, handing over Flood Relief Materials to the Deputy Governor of Oyo State



Since inception in 2002, the MTNF RTP/Bizlift project (formerly called the Rural Telephony Project) has successfully empowered over 5000 men and women in 30 states across Nigeria and the FCT.

The project is now being managed in partnership with the Growing Businesses Foundation (GBF) and the International Finance Corporation (IFC).



Top:

Some RTP Bizlift beneficiaries in Abia State receiving their business support materials



Remodeling The Rural Telephony Project

The **Rural Telephony Project (RTP)**, which was launched in April 2002, was remodeled and integrated into the MTN Nigeria Sales and Distribution Bizlift programme in 2010. The remodeled version titled **MTNF RTP-Bizlift** Project was approved by the MTNF Board in July, 2010 in partnership with the Growing Businesses Foundation (GBF) and the International Finance Corporation (IFC). The differentiating features of the Bizlift model from the initial MTNF RTP is the fact that rather than operating as call centre operators, RTP/Bizlift beneficiaries operate as retailers of airtime (both physical and virtual) using a micro finance model.

The RTP/Bizlift project has provided a platform to empower 5000 beneficiaries from 30 states of the Federation through capacity building, provision of micro loans in the form of recharge cards and promotional materials. In addition, project officers and the Micro Finance Institutions (MFIs) were exposed to business training to strengthen the project outcome, Virtual Top-Up (VTU) phones and SIMs were also provided for the MFIs and top performing Bizlift members. The beneficiaries have been making sales and repaying their loans.



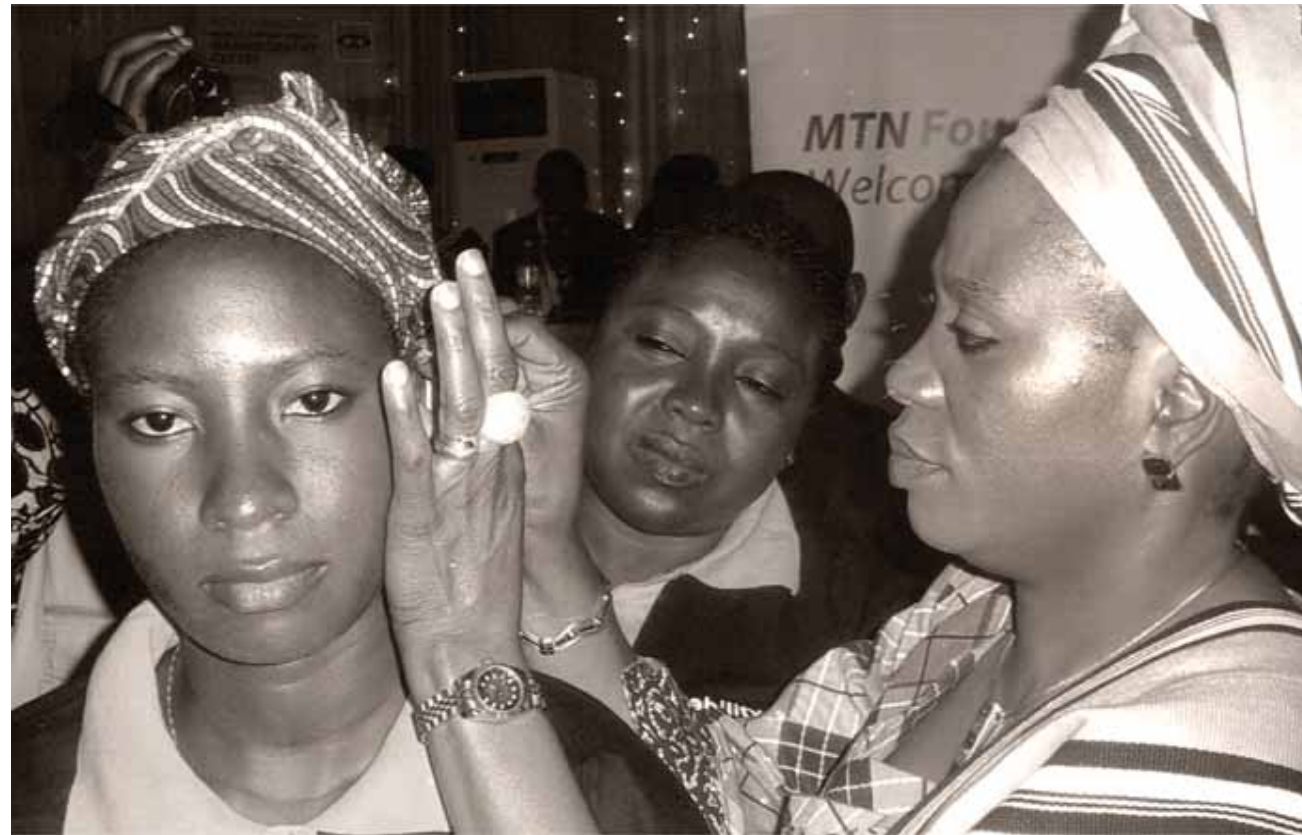
Expanding The Assistance To People Living With Disabilities



MTNF Disability Support Project

The entire country had been touched by the MTNF Disability Support Project (DSP) by the end of 2011. The project which commenced in 2009 has succeeded in distributing over 15,000 disability aids and appliances to 36 states of the federation and the FCT. Items such as wheelchairs, crutches, guide canes, hearing aids, and Braille machines were given to beneficiaries following assessment of vulnerability index analysis forms completed by interested parties, as well as verification visits conducted for final selection of high-priority recipients who had applied. The 13 third phase states in 2011 were: Ekiti, Osun, Imo, Bayelsa, Akwa Ibom, Plateau, Niger, Yobe, Sokoto, Kaduna, Gombe and Jigawa.

The total amount committed for phases 1, 2 and 3 of the project is about N472m. We plan to conduct an evaluation of the first two phases in 2012 to allow us learn about the true impact of the initiative in the lives of the beneficiaries. We expect to use information gathered to package the project for subsequent phases before we embark on another round of distribution. In addition, the database of both applicants who were not selected, and existing beneficiaries, will add value to existing information about the plight and conditions of people living with disability in Nigeria.



Left:

A beneficiary in Ekiti State receives a wheelchair presented by the Governor of Ekiti State, Dr. Kayode Fayemi.

Below Left:

The First Lady of Osun State, Her Excellency, Mrs. Sherifat Aregbesola (right) presenting a hearing aid to one of the beneficiaries at the distribution ceremony in Osun State

Center:

The First Lady of Imo State, Her Excellency, Mrs. Nkechi Okorochoa (third from left) and Chairman, MTN Nigeria, Dr. Pascal Dozie CON (second from left) presenting a wheelchair to a beneficiary at the distribution ceremony in Imo State supported by Executive Secretary, MTNF, Ms. Nonny Ugboma and wife of Deputy Governor Imo State

Below:

The First Lady of Bauchi State, Her Excellency, Hajia Yuguda at the distribution ceremony in the State.

Right:

A young beneficiary at the distribution ceremony in Bauchi.



"...The project which commenced in 2009 has succeeded in distributing over 15,000 disability aids and appliances to 36 states of the Federation and the FCT."



MTNF In Collaboration With The Federal Ministry Of Women Affairs Commemorate The 2011 Edition Of The International Day of Persons with Disabilities:

The International Day of Persons with Disabilities (IDPWD) comes up every year on the 3rd of December and MTNF has been partnering with the Federal Ministry of Women Affairs since 2009 to commemorate this important day. On the 12th of December, 2011, MTNF joined the whole world to celebrate the IDPWD in collaboration with Federal Ministry of Women Affairs & Social Development by empowering beneficiaries of the first phase of the MTNF Micro Credit Scheme for persons with disabilities to set up their businesses.



Top:

The Hon. Minister, Federal Ministry of Women Affairs & Social Development Hajija Zainab Maina, seated second from left, and other invited guests at the 2011 edition of the International Day of Persons with Disabilities in Abuja.

Investing In The Youth... MTNF Youth Skills Development Project (MTNF - YSDP)

MTNF is committed to contributing to the improvement in productivity and skill development of our youth to compliment government's efforts. This is based on the premise that the development of technical and vocational education is one of the strategies that will enable Nigeria to become industrialised. In line with this thrust the first phase of the MTNF Youth Skills Development Project (MTNF-YSDP) which was approved by the MTNF Board of Directors in July, 2010 is well positioned to add tremendous value to the youth in technical colleges in four states. The project has been endorsed by the National Board for Technical Education (NBTE).

Following the review of expressions of interest received from technical colleges across the country and subsequent verification visits, four government technical colleges were selected for the first phase of the project:

1. Government Technical College Ikorodu, Lagos State
2. Government Technical College Owo, Ondo State
3. Government Technical College Malali, Kaduna State
4. Government Technical College Farfaru, Sokoto State

In order to ensure that the project is sustained in the long-run the commitment of the respective state governments were obtained before work commenced at the various sites. Each beneficiary state's supervisory ministry had to be signatory to tri-partite agreements which clearly stated

each parties' role and responsibilities for the sustainability of the project. The project involves: renovation work on classrooms, equipment supply and capacity building for the following skill areas:

1. Electrical Installation and Maintenance Works
2. Instrument Mechanics Works
3. Refrigeration & Air-conditioning
4. Fabrication and Welding
5. Furniture Design and Construction
6. Plumbing and Pipe Fitting

Approximately N400M has been set aside for this project and commissioning is expected in the 3rd quarter of 2012.



MTNF, Facilitating Discussions On The Plight Of Widows

MTNF Stakeholders' Workshop on Widows' Concern & Potential Intervention

The MTNF organised a 2-Day stakeholders' workshop on 12th & 13th October, 2011 in Lagos which brought together stakeholders involved in the care and support of widows in Nigeria. The workshop was attended by the wives of the Governor of Lagos state (H.E. Mrs. Abimbola Fashola) and Imo state (H.E. Mrs. Nneoma Nkechi Okorocho), Representative of the Honourable Minister of Women Affairs, State Ministries of Women Affairs, Widow serving NGOs and the media.

The following objectives were set and achieved after the two-days;

- Brainstorm and identify the major psycho-socio challenges facing widows in Nigeria
- Prioritise the psycho-socio challenges facing widows in Nigeria
- Reach a consensus on the most important areas of need
- Recommend most plausible, sustainable, impactful areas of intervention
- Develop a communiqué for advocacy and wider stakeholder engagement and support for widows in Nigeria



Top:

Panel of Discussants –from left to right: Women Development Initiative – Hajia Talatu Bashir; First Lady of Imo State – H.E. Mrs. Nneoma Nkechi Okorocho; First Lady of Lagos State – H.E. Mrs. Abimbola Fashola; representative of the Hon. Minister of Women Affairs & Social Development, Deputy Director, Ministry of Women Affairs & Social Development – Mrs. Laitan Bolatito Arinola; Coordinator, Heavenly Power Foundation – Mr. Kolawole Olyumisi; Coordinator, Widow Development Organisation – Dr. Eleanor Nwadinobi

Reaping the Reward of Sustainability...

The **MTNF** Low-cost Housing project



The MTNF Low-cost Housing project which is located at New Karu, Nasarawa State was aimed at addressing poverty and homelessness through the provision of simple, decent and affordable houses to low income earners. The project, in partnership with Habitat for Humanity International (HFHI), the largest non-profit housing organization in the world, involved the provision of 100 housing units. Each unit has two bedrooms, a living room, toilet/shower and kitchen.

In 2011, using the proceeds from mortgage repayments from the initial 100 home owners, HFHI completed the building of 17 additional units of two bedroom houses on the empty plot within the estate making a total of 117 units. This is an illustration of a successful sustainability model.

The additional 17 homes were commissioned in October by the Honourable Minister Lands, Housing & Urban Development, Mrs. Amal Pepple.



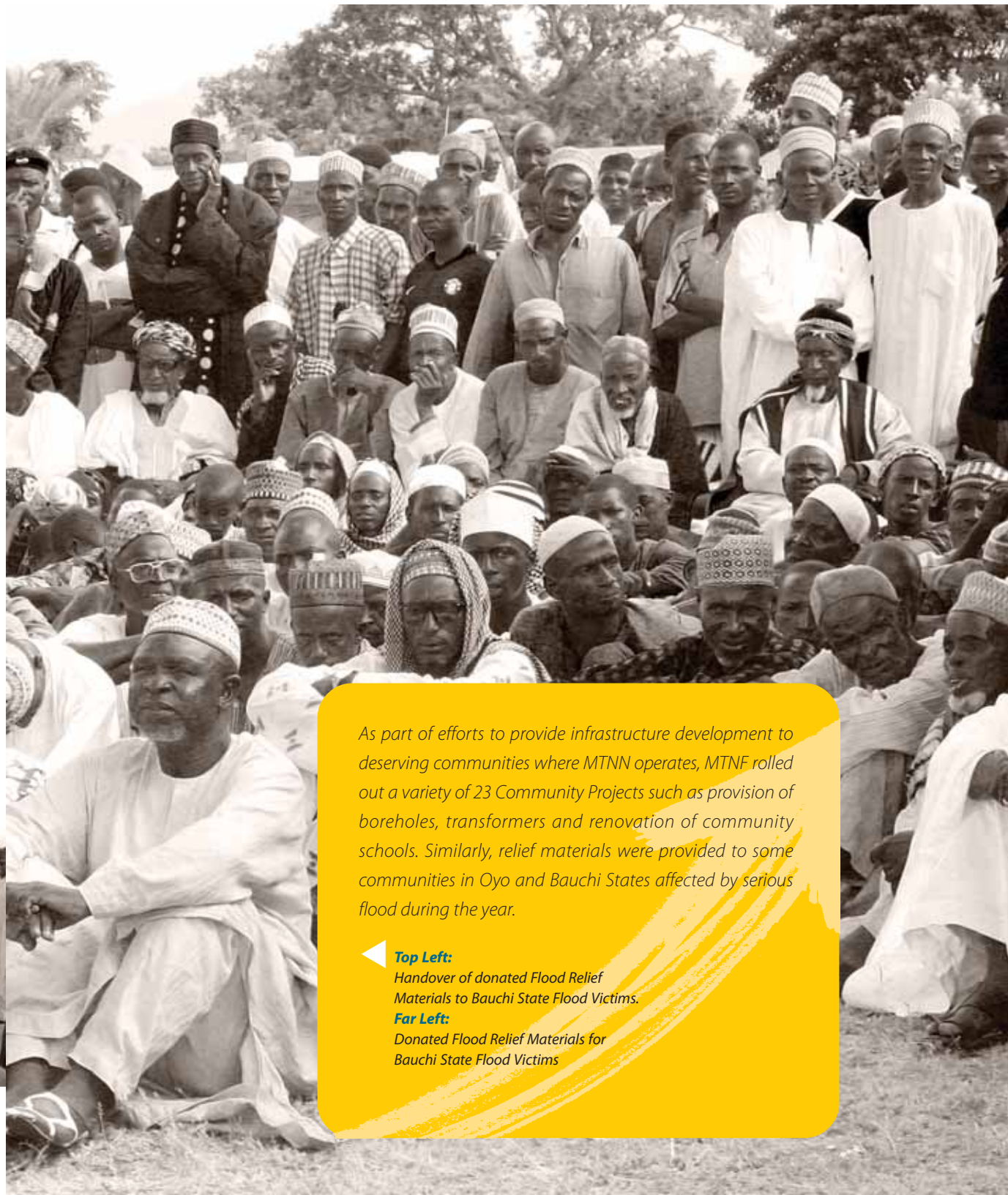
Left:
Some of the initial 100 housing units

Top Right:
Tape-cutting at the commissioning of the 17 additional units of houses by the Honourable Minister Lands, Housing & Urban Development, Mrs. Amal Pepple

Right:
One of the 17 new housing units



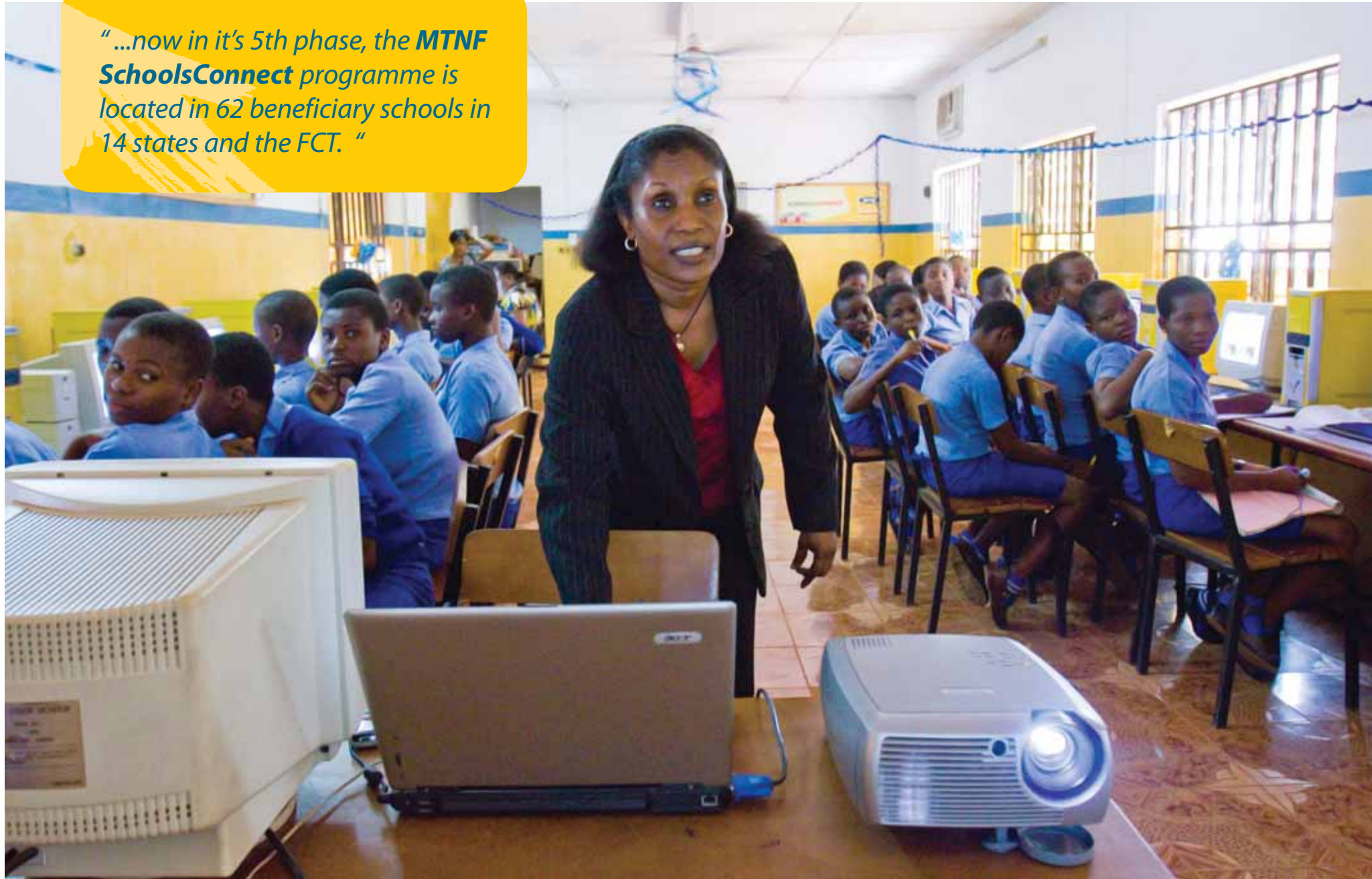
MTNF; Supporting Communities with Basic Infrastructure and Relief



As part of efforts to provide infrastructure development to deserving communities where MTNN operates, MTNF rolled out a variety of 23 Community Projects such as provision of boreholes, transformers and renovation of community schools. Similarly, relief materials were provided to some communities in Oyo and Bauchi States affected by serious flood during the year.

◀ **Top Left:**
Handover of donated Flood Relief Materials to Bauchi State Flood Victims.
Far Left:
Donated Flood Relief Materials for Bauchi State Flood Victims

*“ ...now in it’s 5th phase, the **MTNF SchoolsConnect** programme is located in 62 beneficiary schools in 14 states and the FCT. ”*





Contributing to ICT, Science and Technology...

MTN Foundation SchoolsConnect

The Foundation's foremost ICT in Education project, MTNF SchoolsConnect project, now in the 5th phase, is located in 62 beneficiary schools in 14 states and the FCT. The states include: Bauchi, Bayelsa, Cross River, Ekiti, Enugu, Imo, Kaduna, Kano, Katsina, Kwara, Lagos, Niger, Ogun, Rivers and the Federal Capital Territory, Abuja. Following enhancements such as the provision of 30 KVA generators, air conditioners and improved server and software performance to beneficiary schools, the Board of Directors approved the remodeling and restructuring of the project in 2011. To this end, the Restructured SchoolsConnect project facilities will be used to teach and learn only three main subjects:

- ICT appreciation
- Mathematics, and
- English Language

The initial beneficiary students of the Restructured SchoolsConnect project will be those in SS1 classes; and subsequently it will include SS2 and SS3 classes.

The components of the Restructured SchoolsConnect project are as follows:

1. Replacement of all computers and servers in 49 SchoolsConnect sites
2. Change to a better learning enhancing architecture in 49 SchoolsConnect sites
3. Content enrichment at all sites
4. Regular teacher training to empower nominated teachers in the use of restructured SchoolsConnect facilities
5. Light renovation of building housing SchoolsConnect sites
6. Motivational rewards to schools which meet set performance targets for students and teachers
7. Formation of 'Tech Clubs' in beneficiary schools to motivate students to take special interest in maintaining the facilities of the project.



...Contributing to ICT, Science
and Technology...

Far Right:
Students using the
digital library at the
University of Benin.

MTN Foundation UniversitiesConnect

The MTNF UniversitiesConnect project was designed to provide easy access to information and digital library infrastructure to public universities in Nigeria. It facilitates access to a collection of academic resources to assist students and lecturers in tertiary institutions with their studies and research work.

An annual students and lecturers' awareness workshop was organized at the University of Benin facility. The awareness workshop provides MTNF with the platform to build capacity of students and lecturers in modern research techniques to enable them optimise the use of the digital library facilities as well as to turn beneficiaries into "UniversitiesConnect Champions". To date, the statistics of the "MTNF UniversitiesConnect Champions" in each location are as follows:

- Phase 1: University of Lagos (UNILAG) –1,923 students and 75 lecturers have been trained as "UniversitiesConnect Champions"
- Phase 2: Ahmadu Bello University (ABU) - 1,932 students and 128 lecturers have been trained as "UniversitiesConnect Champions"
- Phase 3: University of Nigeria Nsukka (UNN) - 700 students and 120 staff/lecturers have been trained as "UniversitiesConnect Champions"
- Phase 4: University of Benin (UNIBEN)-620 students and 60 staff/lecturers have been trained as "UniversitiesConnect Champions"

Currently, an enhancement project is underway for the replacement of entire workstations (128 computers and servers), with complete networking of the systems at UNILAG and ABU, replacement of furniture and fittings, provisions of databases etc.



MTN Foundation Science and Technology Laboratory Project.

This project is aimed at improving the learning and practical teaching of science subjects (i.e. Chemistry, Physics & Biology) in public secondary schools across Nigeria through the renovation and equipping of existing Science Laboratories, and the training of science teachers and laboratory attendants in the qualified public secondary schools across the six geopolitical zones of Nigeria.

Following the call for Expressions of Interest (EOI) from interested State Ministries of Education, a total of 45 submissions were received and after a thorough process of review, 118 schools from 16 States and the FCT were short listed for inspection and verifications. After a rigorous quantitative and qualitative assessment of factors considered during the inspection visits, a total of 22 schools from across five States and the FCT were selected as beneficiaries of the first phase of this project.

For each of the successful secondary schools, MTNF will provide the following:

- Renovation works and provision of furniture at existing laboratories.
- Supply and installation of modern Science & Technology equipment including consumables, for each of Physics, Chemistry & Biology, .
- One full year supply of consumables to beneficiary Secondary Schools.
- Training of Science Teachers in beneficiary Secondary Schools.
- Supply of 5KVA generator to each beneficiary Secondary School.
- Fuel supply to each school for one year.

The following are beneficiary secondary schools according to their States and geopolitical zones:

South West - Lagos State:

- Vetland Senior Grammar School, Ifako Ijaye.
- Oshodi Comprehensive Senior High School, Oshodi.
- Newland Senior Secondary School, Tolu.
- King Ado High School, Isale Eko.

South South - Edo State:

- Idia College, Benin City.
- Edo Boys' High School, Benin City.
- Sacred Heart Girls' Model Secondary School, Ubiaja.

South East - Abia State

- Government College, Umuahia.
- Girls' Secondary Commercial School, Aba.
- Girls' Secondary School, Umuahia.
- Ibeku High School, Umuahia.

North Central - FCT Abuja:

- Government Secondary School, Gwagwalada.
- Government Secondary School, Kwali.
- Government Science Secondary School, Abaji.
- Government Secondary School, Kuje.

North West - Katsina State

- Government Pilot Secondary School, Daura.
- Government Girls' Pilot Secondary School, Kankia.
- Government Pilot Secondary School, Mani.
- Government College Pilot, Funtua.

North East - Yobe State

- Government Science & Technical College, Potiskum.
- Government Girls' Science & Technical College, Potiskum.
- Government Science & Technical College, Geshua.

The project is expected to be concluded and ready for commissioning in the 3rd quarter of 2012.



"...To date MTNF has awarded scholarships in excess of N510 Million to over 2,500 students nationwide since commencement of the scholarship scheme in 2009."

MTN Foundation Science & Technology Scholarship Scheme

The MTNF Science & Technology Scholarship Scheme is in its 3rd year and is designed to provide scholarships, on an annual basis, to high performing students studying science & technology related courses in accredited universities, polytechnics and colleges of education in Nigeria.

Center:

Aptitude test at Owerri: candidates writing the exam.



Right:

One of the over 2,500 students that have benefitted from the scheme since its commencement in 2009.



Annually, the Scholarship Scheme provides financial support to 500 qualified full time second year undergraduate students with a CGPA of 3.5 (i.e. 2.1 academic grade) or its equivalent in accredited public universities, polytechnics and colleges of education across the six geopolitical zones in Nigeria. Each student receives N200,000 per session which covers tuition, book allowance and stipend. Recipients of the scholarship are expected to maintain the MTNF required academic grade to continue as recipients of the MTNF Science and Technology scholarship.

In phase 1, 500 scholarships were awarded to successful students from tertiary institutions across Nigeria, after a rigorous selection process. In phase 2, the number of awardees rose to 934 (consisting of phases 1 and 2 beneficiaries).

In phase 3 a total of 1,015 successful awardees have been enlisted for the scholarship awards. Award ceremonies were conducted in March 2012 for both the Science and Technology Scheme and Scholarship for blind students (which were approved in December 2011). MTNF has awarded scholarships in excess of N510 Million to over 2,500 students nationwide since commencement of the scholarship scheme in 2009.



The MTN Foundation Learning Support Materials Initiative is aimed at supporting the Education sector by providing learning support materials and learning Aids (MTNF branded exercise books, school bags, rain coats, pencil cases, mathematical sets, puzzle maps, etc) to public Primary and Secondary schools across the six geopolitical zones in Nigeria.

"...From 2007 to 2011, 203,890 exercise books; 29,362 school bags; 67,203 rain coats; 10,780 pencil cases and 11,690 blow-up toys were distributed to over 800 primary, secondary & tertiary institutions nationwide."

MTN Foundation Learning Support Materials Initiative.



Top:

School exercise books & bags presented to students of St. Anthony's Community Central School, Egbu, Imo State.

MTN Foundation Learning Facility Supply Project.

Through this project, MTN Foundation seeks to create a conducive teaching and learning environment by providing school furniture (MTNF branded tables & chairs for teachers, and desks & benches for students respectively), to public secondary schools across the six geopolitical zones of Nigeria.

In phase 2, a total of 7,400 pairs of students' desks and benches and 520 units of teachers' tables and chairs were delivered to thirty-six (36) public secondary schools across 22 States from the six geopolitical zones of Nigeria. Each school received a minimum of 180 pairs of students' desks and benches and 18 units of teachers' tables and chairs respectively. The beneficiary schools are in: Oyo, Ekiti, Osun, Imo, Abia, Anambra, Ebonyi, Cross River, Edo, Kwara, Benue, Katsina, Sokoto, Jigawa, Kebbi, Kaduna, Kano, Bauchi, Adamawa, Borno, Gombe and Yobe States



Top:
MTNF furniture donated to Lagelu Grammar School, Agugu, Oyo State.

Left:
Also at Mbera Community Secondary School, Ihugh, Vandeikya LGA, Benue...

Right:
...and at Emure High School, Emure-Ekiti, Ekiti State.

Nurturing Musical Talents...

MTNF-Muson Music Scholars Programme

In 2006, the MTN Foundation through a strategic partnership with MUSON (Music Society Of Nigeria) commenced the MTNF-MUSON Music Scholars programme, a music scholarship initiative aimed at creating opportunities for musically talented persons from less-privileged backgrounds to acquire quality music education through a MUSON Diploma programme. The scholarship covers tuition, books allowance and transport subsidy.



“ At the end of 2010, a total of 103 young men and women have obtained the MUSON Diploma in Music. In early 2011, the MTNF Board approved a fresh 5-year sponsorship of the program leading to 30 new students being admitted to begin a two-year program in September 2011. The program has produced highly trained music professionals with various achievements including obtainment of scholarships to study and graduate from music in Ivy League colleges in the US, Europe and South Africa. ”

Top Left and Right: Special renditions by Muson Scholars Performing at the Appreciation Concert .

Left: MTNF Directors, Mrs. Aishatu Sadauki (OON) and Mr. Denis Okoro in attendance at the event.



H E A L T H



Contributing to a Healthier Nigeria.

MTNF Sickle Cell Project:

The MTNF Sickle Cell project aims to reduce the mortality rate arising from the Sickle cell disorder in Nigeria through the effective management and delivery of preventive health care services, essential drugs and consumables to sickle cell carriers and sufferers in its five clinics across the country. The five MTNF supported Sickle cell clinics are located in four States (Edo, Kano, Lagos, Delta) and have provided services to 7,293 Sickle cell disease sufferers and thousands of carriers from inception.

To further deepen this intervention, MTNF also funded the establishment of a pre-natal DNA laboratory situated at the National Sickle Cell centre Idi-Araba, to offer pre-natal diagnostic services to couples, providing a platform for advanced research in the area of sickle cell related diseases.

To facilitate the attainment of world class standards at the laboratory, a DNA Sequencer, laboratory reagents and other equipment were procured, with MTNF also sponsoring the visit by Molecular Scientist, Dr. Barnaby Clark from Kings College Hospital, London for the purpose of building the capacity of the staff.

In 2011, Genetic Counselling training was conducted for 60 health care workers drawn from across the country. This means a total of 211 healthcare workers have been trained as Genetic Counsellors across the country from inception to date.

Presently in its fourth phase, the sickle cell project is being implemented by the Sickle Cell Foundation Nigeria (SCFN) with the five MTNF supported Sickle cell clinics below:

1. Lagos State:
 - a. Gbagada General Hospital, Gbagada.
 - b. Massey Street Children's Hospital, Lagos Island.
2. Benin: Sickle Cell Centre, Gabriel Igbinedion Avenue, Benin.
3. Asaba: Govt. Hospital, Okwe-Asaba.
4. Kano: Murtala Mohammed Specialist Hospital, Kano.

Cleaning the Local Environment All Around Nigeria - CLEAN

MTN Foundation Project CLEAN

A waste-to-wealth initiative entails the establishment of a waste collection, disposal and management system. This project involves the construction of a waste recycling plant (fertiliser production and plastic waste recycling), safe water supply and public conveniences at the Alesinloye Market, Ibadan. The project also required a 100KVA Transformer to ensure access to electric power which was also provided by the Foundation.

This MTNF funded project which was implemented in partnership with the Nigeria Network for Awareness and Action for Environmental Health (NINA AFEH) was commissioned in 2011 and is now being managed by a Project Management Committee (PMC) made up of representatives from the Alesinloye Market Traders Association, the Ibadan South-West Local Government and the State Ministry of Environment.

The facility which produces plastic pellets from waste plastic and fertilizer from organic waste has provided job opportunities for members of the community.



Top:
Site inspection by MTNF at the Alesinloye Market fertiliser production and plastic waste recycling plant, Ibadan.

Far Left:
DNA Lab Analyst at SCFN (Sickle Cell Foundation Nigeria) Centre.

Top Left:
Prof. Olu Akinyanju, Chairman, Sickle Cell Foundation Nigeria addressing participants at 12th GCTC (Genetic Counselling and Training Conference), March, 2011.

Bottom Left:
Dr. Barnaby Clark from Kings College Hospital, London explaining the newly installed DNA Analyser at the MTNF DNA Lab at SCFN.



MTN Foundation Medical Intervention Scheme - MIS



Left:
6-year old Abimbola
Ojo who was success-
fully treated for a hole-
in-the heart, through
surgery in India

Bottom Right:
Bimbo and her father
Mr. Femi Ojo, with
MTNF officials

In response to multiple requests for medical assistance and in line with MTNF's strategy to improve the quality of life of Nigerians, the MTNF Board of Directors approved the Medical Interventions Scheme (MIS).

The scheme is targeted at indigent Nigerians, who suffer from chronic, but treatable ailments requiring immediate medical treatment or intervention. The beneficiaries send requests to the Foundation and after a careful assessment of the cases, the patients are scheduled for treatment in certain international hospitals accompanied by parents/guardians.

"...All medical, travel and logistics expenses are borne by the Foundation and in 2011 alone 25 individuals have been successfully sponsored for various medical interventions in India and Dubai."



MTN Foundation Community Health Screening Project - CHSP.

With the increased incidence of non-communicable diseases in Nigeria, MTNF successfully executed the nationwide MTNF Community Health Screening Project focused on the detection of common non-communicable diseases in collaboration with the Nigerian Association of Nephrology (NAN).

Screening exercises were successfully conducted in six public medical institutions across the country where MTNF dialysis centres are located namely:

1. Alimosho General Hospital, Igando
2. Federal Medical Centre, Owerri, Imo
3. General Hospital Calabar, Cross River
4. Benue State University Teaching Hospital, Markudi
5. Federal Medical Centre, Yola, Adamawa
6. Specialist Hospital Sokoto, Sokoto

The exercises attracted over 2,500 beneficiaries at the six sites also providing a veritable platform for the collection of scientific data on non-communicable diseases in Nigeria.



...Screening exercises were successfully conducted in six public medical institutions across the country where MTNF dialysis centres are located. The screening exercises are meant to help the prevention of communicable diseases and eliminate the need for dialysis.



Top:

Screening taking place at the Federal Medical Centre, Yola, Adamawa.

Left:

L-R; MTNF Director, Tunde Folawiyo, Governor of Lagos State, His Excellency Babatunde Fashola and former Deputy Governor Adebisi Sosan, at the commissioning of the dialysis treatment centre, General Hospital Alimosho.



MTN Foundation CARES Project.

The MTNF Children at Risk Empowerment Scheme (MTNF C.A.R.E.S.) which seeks to improve the well being, protection, development and social inclusion of Orphans and vulnerable children, supports 600 children in six States of Nigeria. The project offers integrated care and support using the Orphans and Vulnerable Children (OVC) model.

Orphans benefitting from this project are registered with the National Population Commission for birth certificates; enrolled in public schools, provided with basic health and educational services with holiday camping programmes and children's parties organised for them.

MTNF provides funding for: scholarships and educational support, medical care for the children, nutritional support, psycho-social support and life skills training camp for the children to build capacity and foster friendship.

The project which commenced in February 2007 is presently in its 4th phase and has recorded numerous success stories such as:

- A female beneficiary who enrolled into the program at the age of 13 while considering dropping out of school is now 17 years old, and came out tops in her school at the last WAEC exams. (West African Examination Council). She has received admission to study Electrical Electronic Engineering at the Lagos State Polytechnic.
- A male beneficiary who enrolled into the program at the age of 12, recently secured admission to study Medicine and Surgery at the University of Ilorin.

Top:
The yearly CARES Children's Easter Party..

Left:
Beneficiaries of the MTNF CARES Project.

MTNF Partners Against Malaria & AIDS in the Community - MTNF PAMAC

Partners against AIDS in Communities project (MTNF PAAC) commenced in 2005 with the aim of providing integrated HIV/AIDS intervention in six states across the six geopolitical zones of Nigeria namely: Sokoto, Gombe, Kogi, Lagos, Imo and Cross River State. With the introduction of the Malaria component to the project in 2009 it was re-named Partners Against Malaria and AIDS in the Community (PAMAC).

The project has helped in reducing maternal and child mortality from malaria and has intervened positively in the lives of thousands of Nigerians through its strategic components. It has also received several awards for its contribution to the HIV/AIDS response in Nigeria.

The project which is currently in its fifth phase has contributed immensely in reducing the spread and impact of HIV/AIDS in the country through:

- Voluntary counselling and testing services, with referrals to determine HIV status and prevent spread.
- Provision of Anti-retroviral drugs (ARVs) for the prevention of vertical transmission of HIV in pregnant HIV positive women and Prevention of Mother-To-Child-Transmission (PMTCT) of HIV through the provision of

Replacement feeding for infants born to HIV-positive mothers in the 6 focal States. A total of 1,939 mothers have benefitted from the project.

- Provision of malaria prevention and treatment services (use of Insecticide treated nets and malaria prophylaxis for intermittent prevention and treatment of malaria in HIV positive pregnant women and households).
- Treatment of opportunistic infections, referrals and follow-up.
- The setting up of skills acquisition and income generation programs for people living with HIV/AIDS in six States in Nigeria where they are trained and assisted to own businesses.
- Establishment of two Youth Friendly Centres for students in Tertiary institutions and provision of material support for Anti-AIDS clubs in schools.
- Advocacy to relevant stakeholders to create awareness and achieve relevant buy-in and sustainability.
- Capacity building to empower partners and community people to respond more effectively to the Malaria epidemic and HIV/AIDS scourge etc.



Top and Left: Participants at the Great Hope Walk, an event aimed at creating awareness for AIDS/HIV related issues. It was organized in Lagos, Cross River, Sokoto, Gombe, Imo Kogi and Rivers States.

Monitoring and Evaluation (M&E) and Budget Units

Monitoring & Evaluation For Sustainability

The M&E unit during the course of 2011 conducted regular project monitoring of MTNF initiatives in the six geopolitical zones of the Federation. However, as there are now over 319 project sites across the country it became imperative that we engage two M&E Consultants to conduct periodic assessment and monitoring of the projects across the country (split done into the North and South of the country). This will assist us in consolidating on our past achievements and ensure that the sustainability of our projects is not compromised.

In addition to the regular monitoring exercises the M&E unit undertook additional studies/assessments to guide management in decision making with regard to the projects.

Evaluation of MTNF-MUSON Scholar Project

An evaluation of the MTNF-MUSON Scholars Project was conducted in April, 2011. The purpose of the evaluation was to determine the impact of the project on the beneficiaries and the beneficiary institution as well as provide a justification for funding the next phase of the project.

Highlights from the analysed data revealed that the project had significantly affected the lives of beneficiaries. Majority of the beneficiaries who have graduated from the first set in 2005 to those that graduated in 2010 were from less privileged homes. Through the financial support from MTNF, many of the graduands are now gainfully employed as music teachers in churches and secondary schools that teach music. Some of the students were also absorbed in the MUSON School of music as teachers while some of them got scholarships to study music in foreign universities, notably in the United States and South Africa. Based on the report of the evaluation of the project, approval was granted the MTN Foundation BOD to continue the sponsorship of the project for another five years.

Baseline survey of Medical Support Project

The Medical Support Project is one of the landmark health projects that were implemented by the MTN Foundation in 2011. In order to facilitate the effective measurement of the impact of the project against stated objectives in future, a baseline survey of the project was conducted. The objective of the baseline survey was to empirically document the state of affairs of the hospitals receiving the project equipment. The type of data collected included community awareness

of kidney diseases, dialysis, and mammography. The survey was conducted in each of the 12 Haemodialysis and six Mammography Centres across the six geopolitical zones of the country. The data confirmed the acute need for the project and the huge gap the project will fill in the treatment of kidney disease and screening for breast cancer.

Budget Unit

In order to enhance the professional delivery of our Corporate Social investment (CSI) Initiatives, the MTN Foundation considered it necessary to obtain approval to create the Budget unit. Following approval in 2010, a Budget Accountant was engaged in 2011 to oversee the affairs of the Budget Unit in providing timely financial analysis and reports to aid management decisions.

Saddled with the responsibility of overseeing all financial related matters including budget preparation and monitoring for the Foundation, the Budget unit provides professional financial support services ranging from planning to implementation of portfolio projects. In discharging its function, the Budget unit assists in identifying and mitigating all financial risks associated with the portfolio projects from conception to implementation.

Conclusion

MTNF in 2011 demonstrated that it truly is a strong vehicle through which MTN enriches the lives of Nigerians with investments in various Corporate Social initiatives across the country. The captured testimonies and pictures show-cased in the MTNF View book aptly illustrate the smile brought into the lives of MTNF beneficiaries across the country as a result of the helping hand given by MTNF. The MTNF view book "... A Hand & a Smile" is a masterful compilation of MTNF activities and a must-have for all MTNN stakeholders. This coffee table book is so heart-warming that its images have been reproduced for the MTN 2012 calendar as a tribute to the Foundation's impact! Well done to the entire MTNF Team members for a successful 2011!



Ms. Nonny Ugboma

- Executive Secretary



Financial Statements

For the year ended 31 December 2011

Report Of The Independent Auditor

To The Members Of MTN Nigeria Foundation Limited By Guarantee



Report on the financial statements

We have audited the accompanying financial statements of MTN Nigeria Foundation Limited by Guarantee which comprise the balance sheet as of 31 December 2011 and the statement of receipt and expenditure account and statement of cash flows for the year then ended and a summary of significant accounting policies and other explanatory notes.

Directors' responsibility for the financial statements

The directors are responsible for the preparation and fair presentation of these financial statements in accordance with Nigerian Statements of Accounting Standards and with the requirements of the Companies and Allied Matters Act and for such internal control, as the directors determine necessary to enable the preparation of financial statements that are free from material misstatements, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an independent opinion on the financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform our audit to obtain reasonable assurance that the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the

reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Opinion

In our opinion the accompanying financial statements give a true and fair view of the state of the company's financial affairs at 31 December 2011 and of its surplus and cash flows for the year then ended in accordance with Nigerian Statements of Accounting Standards and the Companies and Allied Matters Act.

Report on other legal requirements

The Companies and Allied Matters Act requires that in carrying out our audit we consider and report to you on the following matters. We confirm that:

- i) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- ii) in our opinion proper books of account have been kept by the company, so far as appears from our examination of those books;
- iii) the company's balance sheet and statement of receipt and expenditure account are in agreement with the books of account.

PricewaterhouseCoopers

Chartered Accountants
Lagos, Nigeria



March 2012

Statement of Receipt and Expenditure

Financial Statements – For the year ended 31 December 2011

	Notes	2011 N	2010 N
RECEIPTS			
Donations	1	1,970,711,86	1,799,037,400
Interest Income	2	145,275,011	93,951,699
TOTAL RECEIPTS		2,115,986,878	1,892,989,099
EXPENDITURE:			
Cost of activities in furtherance of the Foundation's objectives:			
-Health		219,282,827	838,177,236
-Economic Empowerment		216,078,010	326,487,308
-Education		293,461,411	412,582,195
-Community Sponsorship		53,983,631	-
-Donations to Orphanages		23,565,021	9,179,921
-Management and Administration	3	83,424,569	59,595,128
TOTAL EXPENDITURE		889,795,469	1,646,021,788
Surplus receipts over expenditure		1,226,191,409	246,967,311

The accounting policies and notes on pages 45 to 48 form an integral part of these financial statements.

Balance Sheet

Financial Statements – For the year ended 31 December 2011

	Notes	2011 N	2010 N
ASSETS			
Short term deposits	4	3,446,587,208	2,800,000,000
Cash at bank	5	585,702,232	6,098,031
Total assets		4,032,289,440	2,806,098,031
FUNDS			
Funds as at 1 January		2,806,098,031	2,559,130,720
Surplus receipts over expenditure		1,226,191,409	246,967,311
Total funds as at 31 December		4,032,289,440	2,806,098,031

SIGNED ON BEHALF OF THE BOARD OF DIRECTORS BY:


 _____)
 _____) Directors

 _____)

Approved by the Board of Directors on 22 March 2012.

The accounting policies and notes on pages 45 to 48 form an integral part of these financial statements.

Statement of Cash Flows

Financial Statements – For the year ended 31 December 2011

	Notes	2010 N	2009 N
Net Cash Inflow from operating activities	6	1,080,916,398	153,015,612
Cash flow from investing activities			
Interest received		145,275,011	93,951,699
Increase in cash & cash equivalent		1,226,191,409	246,967,311
Cash & cash equivalent at beginning of the year		2,806,098,031	2,559,130,720
Cash at bank and short term deposit as at 31 December		4,032,289,440	2,806,098,031

The accounting policies and notes on pages 45 to 48 form an integral part of these financial statements.

The significant accounting policies applied in the preparation of these financial statements are set out below. Those policies have been consistently applied to all the years presented, unless otherwise stated.

(a) **Basis of preparation**

The financial statements are prepared on a modified cash basis under the historical cost convention and in accordance with applicable standards.

(b) **Fund accounting**

Cash donations are recognised as revenue when cash is received.

Gifts-in-Kind are valued at market value or reasonable estimates and disclosed in the Notes to the financial statements.

(c) **Expenditure**

All expenditure is accounted for on a modified cash basis and has been classified under headings that aggregate all costs of similar nature. Expenditure is recognised:

- when goods or services are received and cash paid
- when cash is paid in advance to project partners

(d) **Investments**

Investments comprise term deposits placed with banks and are stated at cost.

Notes to the Financial Statements

Financial Statements – For the year ended 31 December 2011

	2011	2010
	N	N
1. Donations		
- MTNN	1,970,627,157	1,799,037,40
- Others	84,710	-
	1,970,711,867	1,799,037,400

MTN Nigeria Communications Limited made available the sum of N1.97 billion (December 2010: N1.799billion) to MTN Foundation, in support of the Foundation's activities for the year.

Others relate to the MTN Y'ellostar award won by the immediate past CEO of MTN Nigeria Communications Limited and donated to the MTN Foundation.

2. Interest Income		
Interest on short term deposits	145,275,011	93,951,699

Interest income represents interest received on investment in short term commercial papers, call deposits and current account balances.

	2011	2010
	N	N
3. Management and Administration		
Bank charges	103,506	36,182
Miscellaneous	377,832	1,207,009
General Expenses	61,990,623	8,246,926
Professional fees	376,380	28,680,602
Audit Fees	3,172,000	2,100,000
Directors' remuneration		
-Travel and Entertainment	2,141,728	2,299,409
-Sitting Allowances	7,537,500	8,025,000
-Directors Fees	7,725,000	9,000,000
	83,424,569	59,595,128

Notes to the Financial Statements (continued)

Financial Statements – For the year ended 31 December 2011

4. Short Term deposits	2011	2010
	N	N
GTB short term investment call	-	500,000,000
GTB short term investment 30 days	3,446,587,208	2,300,000,000
	3,446,587,208	2,800,000,000
5. Cash at Bank		
GTBank Plc	585,702,232	6,098,031
6. Cash generated from operating activities		
Donations	1,970,711,867	1,799,037,400
Expenditure	(889,795,469)	(1,646,021,788)
Cash generated from operating activities	1,080,916,398	153,015,612

7. Gifts In Kind

In addition to the 1% PAT donation to the Foundation, the following resources were provided by MTN Nigeria Communications Limited:

	2011	2010
	N	N
Staff Costs	114,776,129	88,480,122
Facilities Costs		
Office Space, Utilities	13,295,669	13,794,485
Administrative Expenses		
Travel	4,382,243	6,632,070
Professional Fees	5,188,851	5,761,566
Others	2,582,887	2,190,097

Notes to the Financial Statements (continued)

Financial Statements – For the year ended 31 December 2011

8. Directors' Remuneration

	2011 N	2010 N
The remuneration paid to the directors of the company are as follows:		
Fees	7,725,000	9,000,00
Other Emoluments	9,679,228	10,324,409
	17,404,228	19,324,409

Fees and other emoluments disclosed above include amounts paid to

The Chairman	2,700,000	2,767,573
The highest paid director	4,261,826	4,036,940

9. Contingent Liabilities

The company is subject to a claim based on a legal suit in the ordinary course of business. In the opinion of the Directors, based on legal advice, no material loss is expected to arise from this claim.

10. Commitments

The commitments as at the balance sheet date are as follows:

	2011 N	2010 N
Approved and contracted with project partners:	575,156,440	553,796,098
Approved but not contracted with project partners:	1,497,350,408	1,432,889,007
	2,072,506,848	1,986,685,105

11. Prior year comparatives

The prior year comparatives relate to the period commencing 1 January 2010 and ending 31 December 2010. Comparative figures have been adjusted to conform to changes in presentation in the current year where necessary.

Five-Year Financial Summary

Financial Statements – For the year ended 31 December 2011

Years Ended	2011	2010	2009	2008	2007
	31-Dec	31-Dec	31-Dec	31-Dec	31-Dec
	N	N	N	N	N
Balance Sheet					
Assets	4,032,289,440	2,806,098,031	2,559,130,720	2,159,454,639	907,392,660
Funds	4,032,289,440	2,806,098,031	2,559,130,720	2,159,454,639	907,392,660
Statement of Receipt and Expenditure					
Receipts	2,115,986,878	1,892,989,099	1,314,947,203	1,821,271,137	404,894,548
Expenditure	889,795,469	1,646,021,788	915,271,122	569,209,158	636,452,423
Surplus/(deficit)					
Receipts over Expenditure	1,226,191,409	246,967,311	399,676,081	1,252,061,979	(231,557,875)



Our People...



"...to the staff and management, who are dogged in their belief that there are always opportunities to put smiles on people's faces, I express my genuine appreciation for all the hard work you have put into making this year another one where possibilities have been turned to realities."

Amb. Hamzat Ahmadu,
CON (Walin Sokoto)
Chairman, MTN Foundation.



Nonny Ugboma
- Executive Secretary



Ekong Udobang
- Health Portfolio Manager



Foyinsola Oyebola
- Economic Empowerment
Portfolio Manager



Victor Orie-Ononogbu
- Education Portfolio Manager

The Management Team

Table of MTNF Projects approved for 2011

MTNF PORTFOLIOS	<i>Total Approved Budget N' 000</i>	MTNF PORTFOLIOS	<i>Total Approved Budget N' 000</i>
HEALTH		MTNF COMMUNITY & SPONSORSHIP	
MTNF Community Health Screening	16,565	Sponsorship & Community	100,000
MTNF PAMAC Phase 5	191,209	MTNF Medical Interventions	40,000
MTNF C.A.R.E.S Phase 4	50,396	MTNF Community Sponsorship Phase 3	96,023
MTNF Y'ello Doctor Mobile Medical Intervention	55,678	Sub - Total	236,023
Sub - Total	313,848	DONATIONS	
EDUCATION		MTNF Orphanage Donations	50,000
MTNF SchoolsConnect Enhancement	348,931	Sub - Total	50,000
MTNF MUSON Musical Scholarship Program Phase 2	34,390	OPERATING EXPENSES	
MTNF Learning Support Material Initiative Phase 5	128,120	Directors: Fees, Allowances & Others	30,000
MTNF Science & Tech Scholarship Scheme Phase 3	342,167	PR & Communication - View Book Launch	25,000
MTNF UniversitiesConnect Phases 1 & 2 Enhancement	118,151	PR & Communication**	88,902
MTNF Science & Technology Laboratory Project	3,205	Enhanced Monitoring & Evaluation	45,000
Sub - Total	974,965	Bank Charges*	104
ECONOMIC EMPOWERMENT		Professional Fees	3,548
MTNF Disability Support Project Phase 3	200,745	Sub - Total	192,554
MTNF FOTD Skills Acquisition -Phase 1 Enhancement	10,226	Total	
MTNF FOTD Skills Acquisition -Phase 2	19,438		2,117,433
MTNF Stakeholders' Forum on Widows Concerns & Potential Intervention	8,525		
MTNF Flood Relief Initiative	18,875		
MTNF RTP/BIZlift 5000 Project	38,935		
MTNF Scholarship Scheme for the Visually Impaired	53,300		
Sub - Total	350,044		

Map showing spread of MTN Nigeria Foundation across the country as at November 2011



Legend

- MTNF Projects
- 0703....Healing
 - CFS
 - CLEAN
 - DISABILITY SUPPORT PROG.
 - FOTD
 - HFH
 - How_To Guide
 - LFS
 - LMI
 - MILK FLOW
 - MSP
 - MTN CARES
 - MTN-JA
 - MTN-LSMI
 - MTNF Mobile Health S
 - MTNF-SCHOLARSHIP
 - MUSON
 - PAAC
 - Road Show/Seminar
 - RTP
 - SCFN
 - SchC
 - Touch Screen
 - Unic
 - Youth Friendly Centre
 - MTNF SCIENCE & TECH LAB
 - YSDP

