

# HIGHLAND WHOLEFOODS POLICY ON FOOD CO-OPS



(consumer bulk-buying groups)

Highland Wholefoods, unlike many other wholesalers, has a declared policy of supplying members of the public who are organised in bulk-buying groups, or food co-ops. We recognise that suitable retail outlets are often not accessible to people who live in rural areas, or do not carry a sufficient range to meet the demand from the more committed wholefoods customer.

By pooling buying power and ordering in bulk, a group of people can buy wholefoods and household products at a reduced price (20.21% – 25% discount). But food co-ops don't just affect the price you pay, they also help reduce your carbon footprint through reduced packaging and transport – an important consideration for discerning customers.

Highland Wholefoods' buying groups must meet the following criteria:

1. All groups wishing to order from Highland Wholefoods must first register with us as a food co-op with a definite name (and address). We will require that they supply evidence, preferably some sort of basic constitution, that they are, or wish to become, an organised group, which is open to new members (i.e. not just a couple of individuals or a closed family group).
2. Orders from individual members of the group must be collated into 1 order to be sent to Highland Wholefoods.
3. Payment must, in all cases, be by a single cheque, since the organisation of group finances should be fundamental to the operation of any serious food co-op. We strongly suggest that a separate bank account is established for the food co-op and initially each member contribute a small sum as a float for expenses etc.
4. Highland Wholefoods requires a minimum order from buying groups of £250, which includes free delivery to mainland or Skye addresses.

If buying group members wish to purchase outwith the buying group, they must be registered as individual customers and they will benefit from the regular Highland Wholefoods' discount structure, which is:

Ex-VAT invoice total	Total discount
£50 – £99.99	10%
£100 – £249.99	15%
£250+	20%

Highland Wholefoods will endeavour to put interested individuals in touch with their nearest buying group. For advice on setting up or running a buying group-op, or any other queries, please contact the Sales Team.

• 01463 712393 • [sales@highlandwholefoods.co.uk](mailto:sales@highlandwholefoods.co.uk) •  
• [www.highlandwholefoods.co.uk](http://www.highlandwholefoods.co.uk) •