

THE TRANSFORMATION EXPERTS

Sourcing Optimisation: High-Achievement-Sourcing Programme

PROBLEM

Algorithm Economy, Cloud Computing, Industry 4.0 / IoT, Big Data, E-Procurement and the like are essential innovations offering an enormous potential for new business.

The value of these innovations highly depends on finding the right suppliers and working together with them efficiently – a great challenge.

Therefore, a structured and flexible approach for sourcing is mandatory.

CONTACT

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SOLUTION

- With TCI you can apply a structured and successful approach.
- You benefit from the full potential of the procurement market.
- The approach is based on three key principles:
 - Use End-to-end-Strategies,
 - Smart Contracts - design contracts in a case-specific, efficient manner-,
 - Work collaboratively with suppliers.
- A comprehensive tool-set is offered to you.
- The programme is able to cover the entire sourcing value chain.
- Many years of experience with the application of this concept

EXPERTISE

The programme is based on more than 15 years of experience in building, optimising and leading sourcing organisations in small, mid-sized and large technology-based, international enterprises

BENEFIT

1. Successful, well-founded sourcing strategies, a clear understanding of the procurement market & strategic options, an agreed-upon action plan
2. Reduced costs by means of a broad and powerful tool-set with focus on total cost of ownership and bottom-line Ebit impact.
3. Optimised contracts reflecting the requirements of your business.
4. Tapping the full potential of your suppliers based on a detailed understanding of needs and options.

FEE

Please contact us for an individual offer.