Connecting things.
It’s all about people.

We are a leading provider of IoT services with 20 years of experience working with enterprises around the world. We offer one of the most advanced solution portfolios on the market - boasting outstanding performance, reliability and reach, backed up with expert customer support.
Telenor Connexion - at a glance

20 years of IoT experience
A world leader in international Internet of Things (IoT) connectivity managing more than 10 million connections across the world (2018).

Top rated
Telenor ranks among the top 3 IoT operators in Europe and among the top 10 in the world (2019).
Berg Insight

Scandinavian heritage – worldwide reach
Headquarters and tech center in Sweden with sales representation in the UK, US, Germany, Italy, South Africa, Japan, Korea, China, Singapore and Malaysia.

IoT specialists
Specialized IoT company within Telenor Group dedicated to serving large international companies.

Global connectivity leader
As part of one of the world’s major mobile operators, we provide easy and reliable access to every market in the world.

Long lasting relationships
With multinational customers such as Volvo, Scania, Hitachi, Verisure Securitas Direct and Husqvarna.
Specialized global leader within Internet of Things

Knowledge
We have been providing pioneering IoT solutions for two decades with the leading companies across industries. Today, we proactively manage more than 10 million connections and have unique knowledge and experience to build and operate large scale IoT solutions.

Customer focus
We offer each and every customer an agile, dedicated, global IoT specialist with power, reach and support from being part of one of the largest operators in the world. Our customer support, consisting of dedicated IoT experts, is based in Sweden and available 24/7/365. With us, all customers are a “somebody” and our teams engage end-to-end.

Flexibility
We offer scalable, stable and secure solutions, and an adaptable business model meeting customer needs for coverage, quality and price; over time!
Global IoT made easy

Telenor Connexion are specialists in connecting things across the world. With a long history in Internet of Things, we offer a complete package of global managed connectivity, a cloud based IoT platform and managed services. Together with partners we offer an end-to-end IoT solution including hardware sourcing and software development.

Our **Managed Connectivity** allows our clients to connect their products to mobile networks anywhere in the world.

Our **Managed IoT Cloud** provides the tools to store, collect and analyze the data generated by connected devices.

Global managed connectivity with one single point of contact

- **180+ Countries**
- **400+ Mobile Networks**
- **1 Reliable Partner**

Telenor Connexion offers global IoT connectivity and manages active connections in more than 180 countries. Our connectivity is based on more than 400 mobile networks across the world, a reliable technology with incomparable global coverage and quality.

Telenor Connexion provides enterprises the means to easily manage IoT connectivity in multiple countries. With just one standardized SIM, one point of contact and dedicated support from connectivity experts, our customers can skip the complexity of buying IoT SIMs from a different network operator in each market.

- **Access to every market** in the world via our global IoT connectivity.
- **Reliable and futureproof** connectivity based on mobile network technology.
- **Scalable and secure IoT services** – specifically built to manage large scale local and global IoT deployments.
- **Easy integration** – SIM cards can be pre-integrated in products and devices to simplify rollout and installation.
- **High cost efficiency** – especially when considering all operational costs.

ONE

- **price per connected device**
- **invoice for connectivity and cloud services**
- **contact for support**
Connecting products is easy with Managed IoT Cloud

An IoT Platform collects and stores the data from your connected devices and gives you the tools to analyze that data. We offer Managed IoT Cloud - a cloud-based IoT platform and application tool box – allowing a shortcut to IoT success. Rather than building a platform from scratch, our customers can take an idea to reality in just a few weeks’ time. Start-up is fast and simple – your Managed IoT Cloud will be up and running within a few hours.

You can use Managed IoT Cloud as a stand-alone platform with the out-of-the-box user interface. You also have the flexibility to build custom applications and integrations using the platforms developer-friendly APIs.

- Shorter time to market
- Less complexity
- Reduced risk and cost
- Ready to scale as you grow

- A platform built for IoT
- Round the clock expert support
- A backend built to scale
- Plug-and-play dashboards and interfaces
- Device management and data harmonization
- Works with any type of connectivity
- Secure from the start
- Enterprise and developer friendly APIs
- Pay for what you use and forecast your costs

We will help you with a complete end-to-end IoT solution

We provide everything you need to get going quickly with a connected product. No matter the use case or industry, these are the “building blocks” that make up every successful connected solution.

The thing
This can be anything – an old product or new. Many things are already hard at work in the field and collecting data, but they can’t connect to the internet.

The connectivity hardware
Our partners can help you add connectivity and computing capabilities to the thing, ensuring you a reliable IoT solution that will work at an international scale.

The connectivity
The thing can connect to our secure global IoT network from any market in the world using our Global IoT Connectivity – which is backed up by 24/7 expert support.

The platform
This is where everything comes together – Managed IoT Cloud securely collects and stores the data from your connected devices and gives you the tools to manage your devices.

The application
With Managed IoT Cloud, you can use our standard dashboards and apps to visualize and track data, or easily build your IoT applications with our developer-friendly APIs.

The customer value
The value of connectivity is delivering better products, services and experiences to your customers. With a solution built to last, you can make IoT part of your success story.
Trusted by many
– some selected customer references

Husqvarna Group
Global connectivity for robotic lawn mower and connected garden tools as a service in an automatic tool shed.

Hitachi Construction Machinery
Global fleet monitoring solutions offering remote machine access and real time visibility.

Volvo Cars
Connected cars with service calls, remote access and in-car connectivity platform.

Scania
Connected trucks and fleet management solutions.

Verisure Securitas Direct
Smart connected home alarms.

CIMC HiTech
Global Connectivity for shipping containers.

For more information please visit
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