



Contestability Boxing



Teacher Instructions

The aim of this resource is to stimulate discussion and analysis of markets with regards to how 'contestable' they may be. The students will apply the characteristics of market contestability to 6 markets and assess which of those characteristics apply most to each market.

The resource uses the Powerpoint file 'Contesta' Ly Boxing.pptm'. Ensure that you enable 'macros' when prompted.

Before starting, edit the tables on slide 4 to fit yo eds (see next slide for editing instructions). Print out a 'Boxing ring template' (page 5) each student or reach act as a set of characteristic cards (page 5) each student.

Run the slideshow from slide 1 and slice Slick tart'. Explain the pur activity and hand out the boxing and ristic card to each stude pair.

Click on 'Click to start'. The start shows the first market to be ered.

on 'Click to continue' to start the shows the first market to be ered.

The students have 3 their cards on the tennalate ey this ine the name that th characteristic when a market is rea urs. If they Id place the card on the 3 highly contestable the on able naracteristics the n place are not quite on the light red boxes. If the acteristics would make rarket f ly incontestable raros the dark blue boy and in they can place nly marginally inconstable). A ral characteristic car ກ square.

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Repea is with the other 5 m ets.



Contestability Boxing



You can edit the characteristics, chosen markets and their level of contestability using the tables on slide 4.

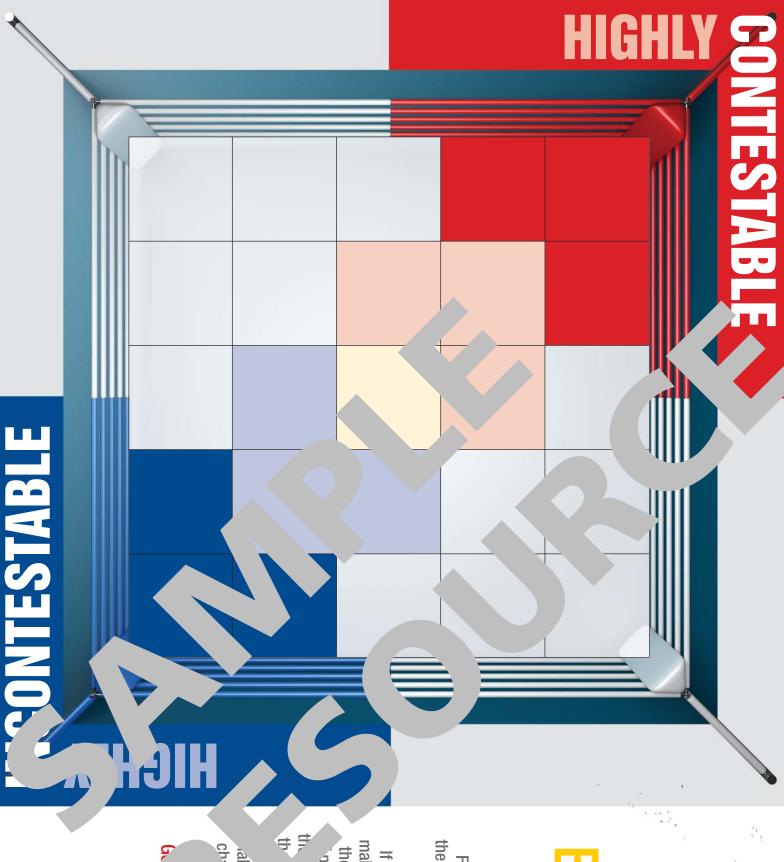
The blue table is for characteristics. You must have 7 characteristics but they can be altered in this table.

Input the markets that you want to analyse in column 2 of the red table. For each market, allocate a square number for each character stic that will show your answer on the boxing ring. The number for each square square stic 1 should be in square 12, input the number 12 in the column headed are red table.

For each market, also add an 'outcome' in the fina. The red table. The and be outcomes such as 'highly contest or 'or simply stable' or 'incont able'.

On completion ensure that you run the how from slide 1 - this will up all of the other slides including the 'r' 8.





For each market that is listed on the screen place your characteristics on the ring to the left.

If you think that the characteristic makes the market highly contestable then place in the dark red squares. partially contestable place them in the facteristics in the dark or light acteristics in the dark or light of think the characteristics ake the facteristic incontestable. If the characteristic square.

justify your answer!

Absence of sunk costs	Low consumer loyalty	Little regulations	Easy access to technology for production	Perfect information for supplier	Easy access to raw materials	Access to skilled labour
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Absence of sunk costs	Oli-	_ittle egulations	Easy acr to techn v for produ	inform on for su er	Easy access to raw materials	Access to skilled labour



Cut out a set of cards for each student (or team).