WHO **WE ARE**

by Urbania

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0# EXECUTIVE SUMMARY

Urbania is a private-owned real estate investment, development and management company, with projects valued at over **€ 1.1 billion.**

Operating in Spain, Portugal and Brazil with more than 170 professional staff, their main lines of business include:

- LAND DEVELOPMENT
- RESIDENTIAL DEVELOPMENT
- STUDENT ACCOMMODATION
- SENIOR COMMUNITY
- FLEXIBLE WORKING SPACES
- INNOVATION HUB

#RESIDENCIAL

LAND DEVELOPMENT

UNITS
+8.400

BUILDABILITY
2.670K m^2

RESIDENTIAL DEVELOPMENT

UNITS
+1.500

BUILDABILITY
+310K m^2

#LIVING

STUDENT ACCOMMODATION

BEDS
+4.000

BUILDABILITY
+120K m^2

SENIOR COMMUNITIES

UNITS
+1.440

BUILDABILITY
+153K m^2

#COMMERCIAL

FLEXIBLE WORKING SPACES

DESKS
+2.800

BUILDABILITY
+20K m^2

#INNOVATION HUB

STARTUPS PARTICIPATED

12

1# EXECUTIVE TEAM

Over 150 talented professionals

Executive team

Tomas Gasset
FOUNDER & CEO

Alberto López
FOUNDER & CIO

Jeffrey Sújar
MANAGING PARTNER
LIVING

Ignacio Peinado
MANAGING PARTNER
RESIDENTIAL

Borja Blasco
MANAGING PARTNER
COMMERCIAL & LOGISTICS

David Beigveder
FINANCIAL DIRECTOR
HOLDING

Fernando Montañés
ADMINISTRATION DIRECTOR
HOLDING

David González
FINANCIAL ANALYSIS DIRECTOR

Paulina Arbeloa
AUDITING & ACCOUNTING DIRECTOR

José Manuel Diez de Oñate
TECHNICAL DIRECTOR

Alfonso Haro
LAND DIRECTOR

Lenore McCarron
COMMERCIAL & MARKETING DIRECTOR

Rafael Domínguez
BUSINESS ARCHITECT & IT DIRECTOR

Víctor Troyano
CONCEPT DIRECTOR

Manuel Toledo
DESIGN MANAGER

César Vázquez
CHIEF LEGAL OFFICER

Alberto Soto
BUSINESS DEVELOPMENT MANAGER

Miguel Cordero
FINANCIAL DIRECTOR
RESIDENTIAL

Javier González
REAL ESTATE LAWYER

Carles Fort
URBAN PLANNER

LLuca Godino
CORPORATE DIRECTOR
LIVING

Max Eldon Edington
INVESTMENT DIRECTOR
LIVING

Javier López
DEVELOPMENT DIRECTOR
LIVING

Victoria Aguilar
DEVELOPMENT MANAGER
LIVING

Nacho Valenzuela
SENIOR COMMUNITIES BUSINESS UNIT MANAGER
LIVING

Xavi Bassons
CEO MONDAY

Ainhoa Zudaire
MANAGING PARTNER
MONDAY

Jorge Colominas
DIRECTOR
BARCELONA

Eric Sanllehy
DIRECTOR
IBIZA

Paula Frota
DIRECTOR
BRAZIL

2# ALLIANCES AND JOINT VENTURES

Urbania has extensive experience co-investing alongside institutional investor.

THE BAUPOST GROUP

JV with more than €200M in capital for residential projects in Spain.

ORTHOGON

More than €90M investment for projects in Spain.

MOMENTUM | Capital

€35M investment for projects in Brazil.

CASTLELAKE

€200M investment for land development and credit projects.

Invesco

Development of a Student Residences' portfolio, with a successful sale for €145M to AXA.

TPG

Development and operation of a Student Residences' portfolio, with an investment objective of €200M.

3# LAND DEVELOPMENT

Land Development

Project	Location	Country	Units	Total (sqm)
Distrito Zeta	Málaga	Spain	1.895	102.852
Bulevar Norte	Mairena del Aljarafe	Spain	395	36.330
Novo Pacajus	Ceará	Brazil	2.178	1.981.134
Horizonte	Ceará	Brazil	375	62.657
Castellón	Castellón	Spain	14	2.107
Llinás	Llínars del Vallès	Spain	432	54.082
Les Roques	Sant Esteve Sesrovires	Spain	599	56.119
Valls	Valls	Spain	295	32.133
Llevant Nort	Villadecans	Spain	242	24.201
Enkalene	El Prat de Llobregat	Spain	-	80.684
Valdecarros	Madrid	Spain	119	19.801
Torrejón de Velasco	Torrejón de Velasco	Spain	894	94.131
SR6/SR13 Mairena	Mairena del Aljarafe	Spain	272	33.615
Forest	Torremolinos	Spain	363	44.321
Alique	Rincón de la Victoria	Spain	57	6.299
Lagar de Oliveros	Málaga	Spain	361	44.861

distritozeta

bulevarnorte

Novo
Pacajus

Lotes de
Horizonte

Castellón

Llinás

LesRoques

Valls

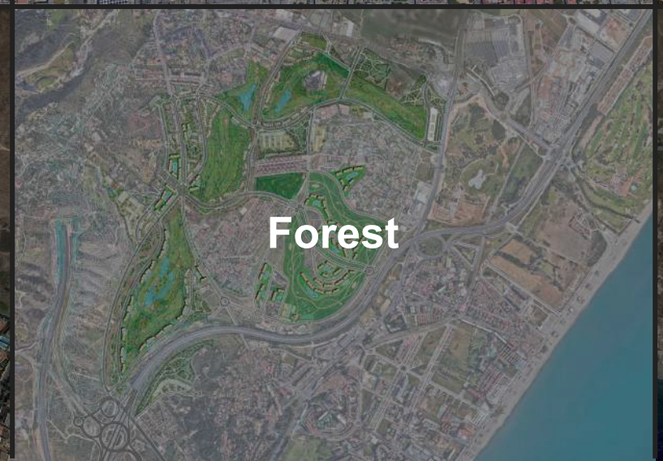
LLevantNort

Enkalene

Valdecarros

TorrejóndeVelasco

SR6/SR13Mairena


Forest

Alique

LagardeOliveros

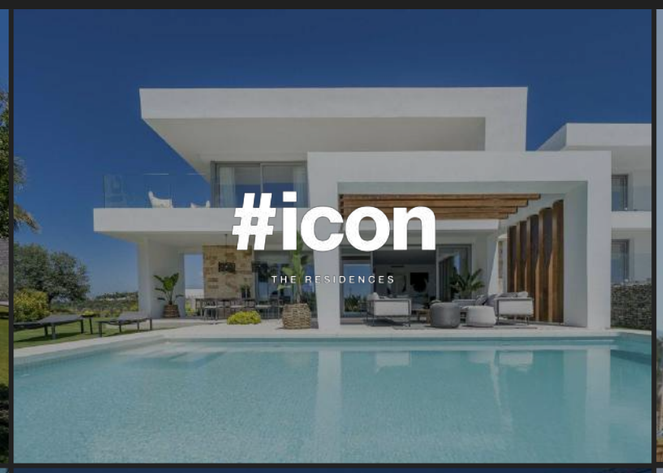
4# RESIDENTIAL DEVELOPMENT

Residential Development

Project	Location	Country	Units	Total (sqm)
Higuerón West 217	Fuengirola	Spain	777	205.955
Signature Villas	Marbella	Spain	20	26.481
The Residences	Marbella	Spain	24	28.424
El Parc de la Sinia	Martorell	Spain	292	3.938
Talamanca 1	Ibiza	Spain	18	1.820
Talamanca 2	Ibiza	Spain	16	1.479
Talamanca 3	Ibiza	Spain	16	2.376
Marae	Benalmádena	Spain	22	4.712
Elie Saab Villas	Marbella	Spain	5	5.464
Marinablu	Mojácar	Spain	272	22.226
Avenue 782	Porto	Portugal	44	5.481
Comte Santa Clara	Barcelona	Spain	21	142
Pasaje de Campos	Málaga	Spain	24	489
Fray Luis de León	Madrid	Spain	45	2.900

HIGUERÓN WEST
LIVE
WORK
PLAY

#icon
SIGNATURE VILLAS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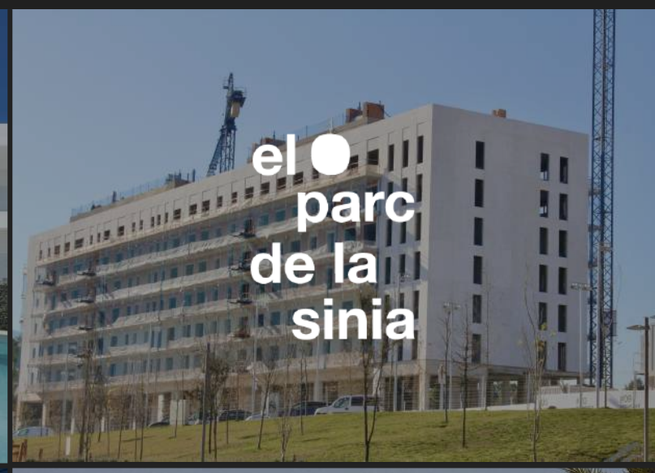
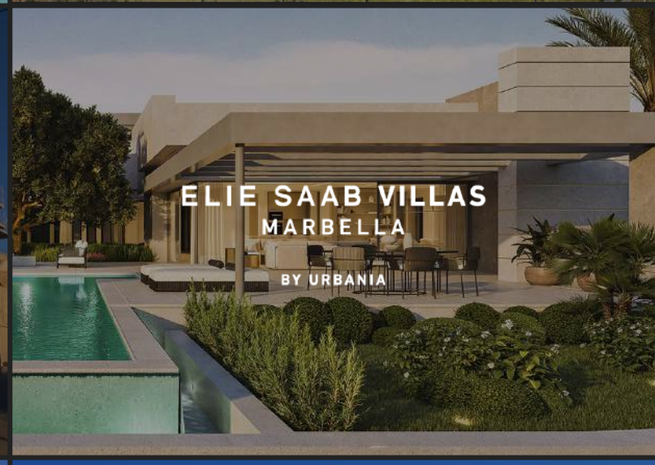
THE RESIDENCES

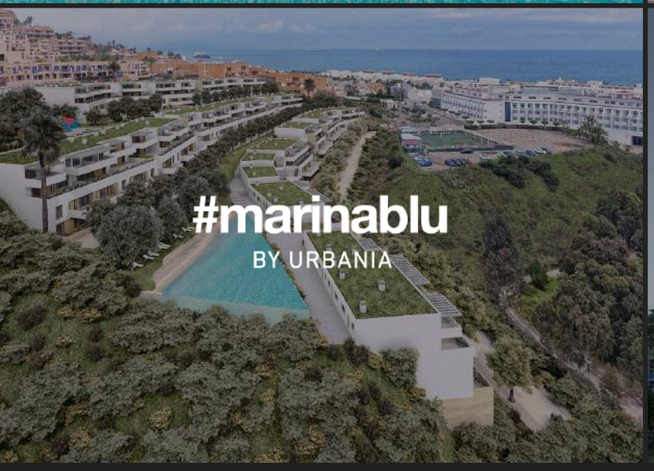

el parc de la sinia

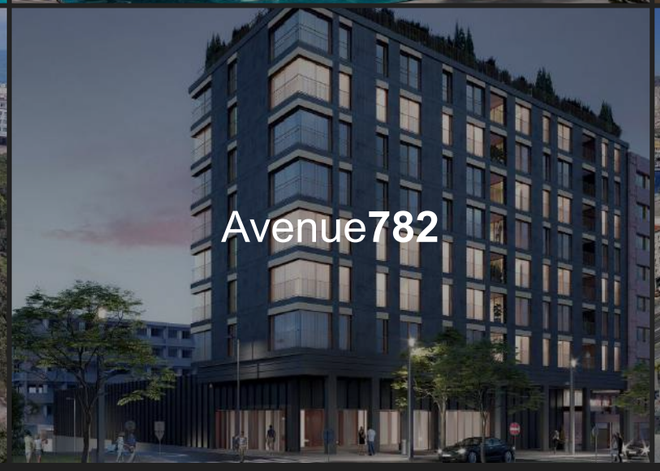
talamanca
PHASE
ONE &
TWO

talamanca
PHASE
THREE

Marae
BY URBANIA


ELIE SAAB VILLAS
MARBELLA
BY URBANIA


#marinablu
BY URBANIA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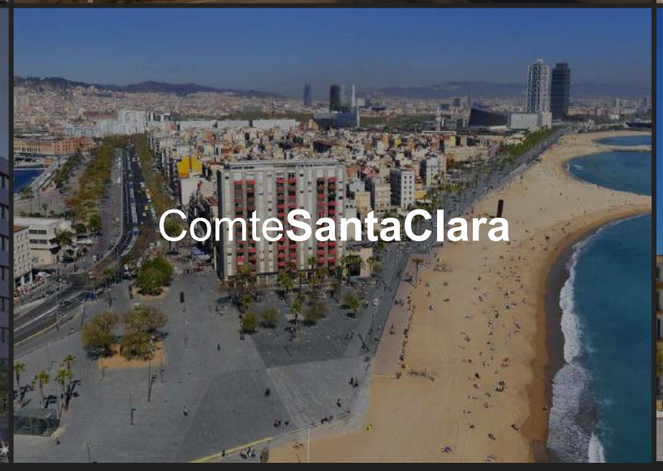

ComteSantaClara

PasajedeCampo

5# STUDENT ACCOMMODATION

Student Accommodation

Project	Location	Country	Beds	Total (sqm)
Madrid ABBA	Madrid	Spain	105	5.610
Madrid Moncloa	Madrid	Spain	247	6.841
Madrid Habana	Madrid	Spain	249	5.539
Valencia Patacona	Valencia	Spain	442	20.103
Málaga Cerrojo	Málaga	Spain	140	4.870
Bcome Pamplona	Pamplona	Spain	323	2.595
Bcome Meridiana	Barcelona	Spain	561	18.514
Bcome Porto	Porto	Portugal	413	19.147
Bcome Liboa	Lisbon	Portugal	401	12.458
Bcome Cantoblanco	Madrid	Spain	435	11.800
Bcome Cerdanyola	Cerdanyola del Vallès	Spain	516	14.474
Yugo Bermejales	Seville	Spain	242	2.019

Madrid Abba

Madrid Moncloa

Madrid Habana

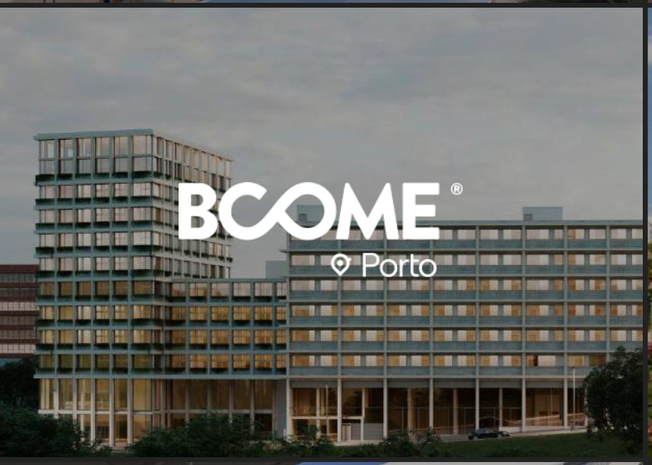
Valencia Patacona

Málaga Cerrojo

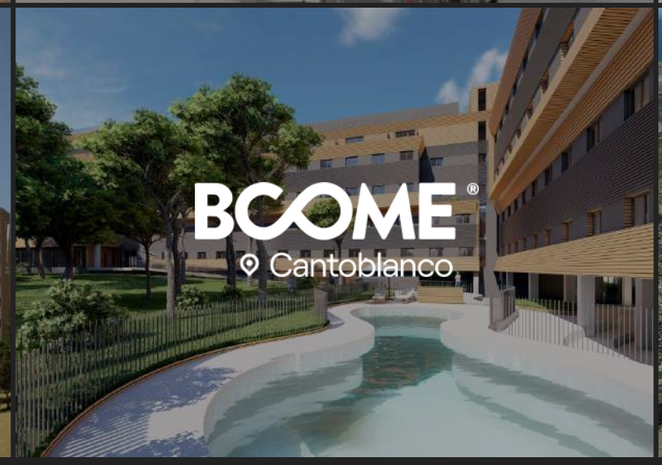
BOOME
Pamplona

BOOME
Meridiana

BOOME
Salamanca


BOOME
Porto

BOOME
Lisboa


BOOME
Cantoblanco

BOOME
Cerdanyola

Yugo Bermejales

6# SENIOR COMMUNITIES

Senior Community

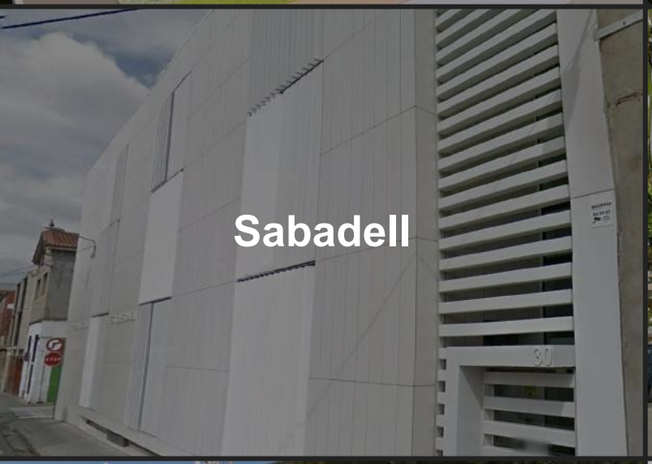
Project	Location	Country	Beds	Total (sqm)
Benalmádena Health Care	Benalmádena	Spain	135	7.997
Sant Pere de Ribes	Barcelona	Spain	320	32.000
Palma de Mallorca	Palma de Mallorca	Spain	130	12.200
Alcorcón	Madrid	Spain	120	10.500
Sabadell	Barcelona	Spain	120	11.500
Torremolinos	Málaga	Spain	125	35.000
Granada	Granada	Spain	120	10.500
Pozuelo de Alarcón	Madrid	Spain	120	10.500
Sevilla	Seville	Spain	125	11.000
Valdebebas	Madrid	Spain	130	12.500

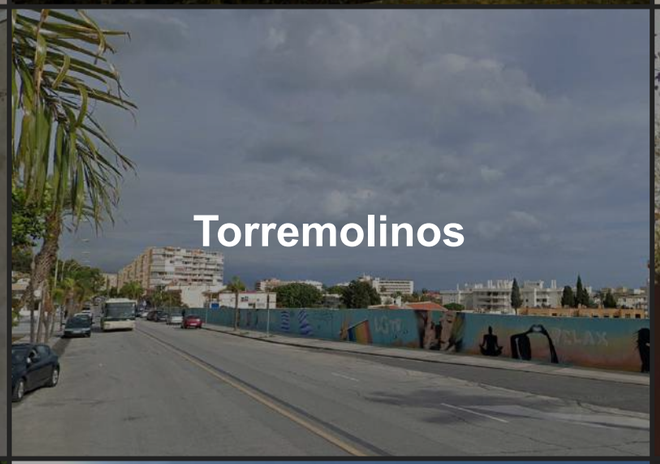
BenalmádenaHealthCare

SantPeredeRibes

PalmadeMallorca

Alcorcón


Sabadell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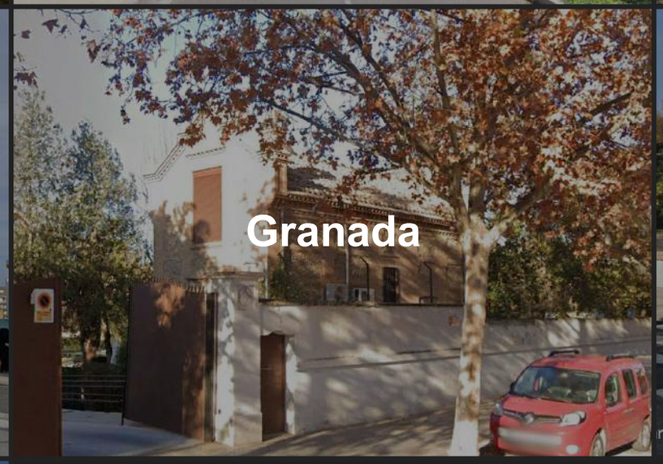

Granada

PozuelodeAlcorcón

Sevilla

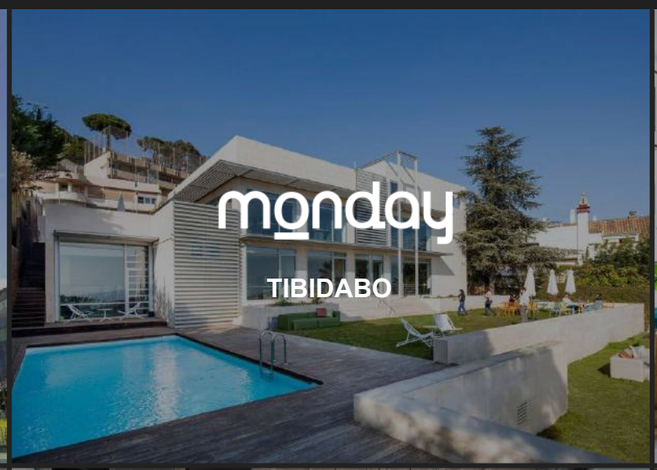
Valdebebas

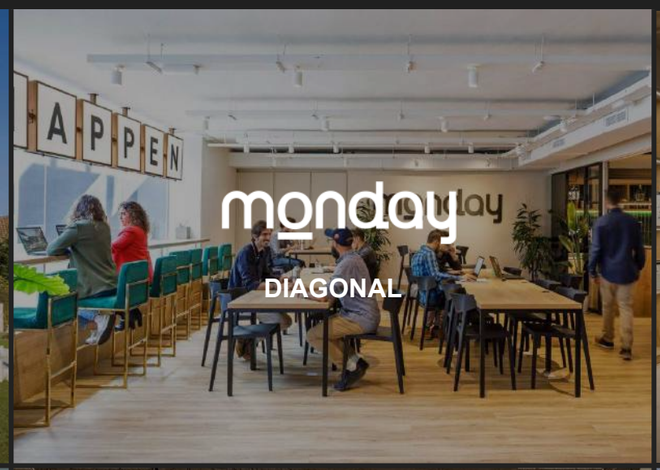
7# FLEXIBLE WORKING SPACES

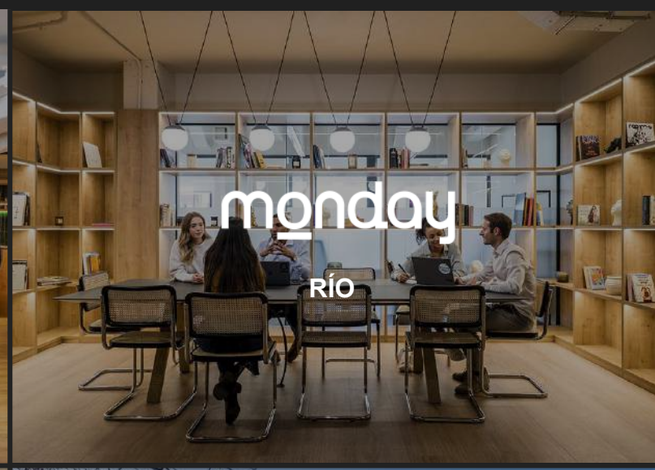
Flexibles Working Spaces

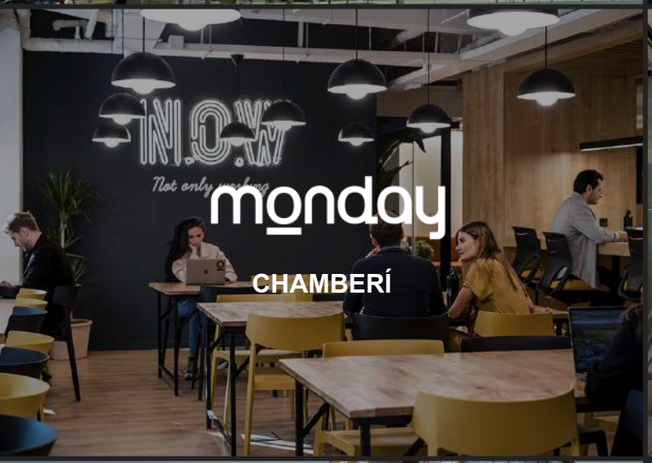
Project	Location	Country	Desks	Total (sqm)
Monday Barceloneta	Barcelona	Spain	280	2.680
Monday Tibidabo	Barcelona	Spain	188	2.033
Monday Diagonal	Barcelona	Spain	223	1.530
Monday Río	Madrid	Spain	540	3.427
Monday Chamberí	Madrid	Spain	389	2.663
Monday Muelle Uno	Málaga	Spain	306	1.609
Monday Pau Claris	Barcelona	Spain	382	3.076
Monday Arroba	Barcelona	Spain	360	2.550
Monday Andorra	Andorra	Andorra	181	990

monday
BARCELONETA


monday
TIBIDABO

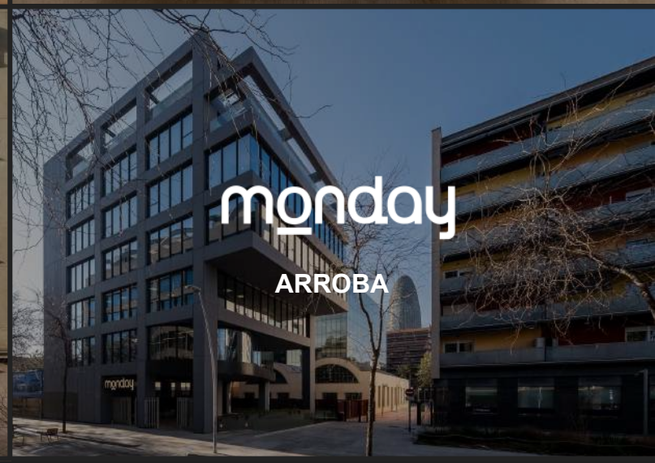

monday
DIAGONAL

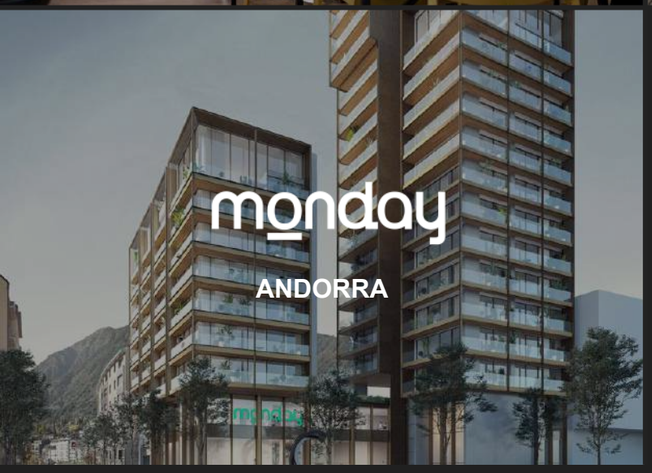

monday
RÍO


monday
CHAMBERÍ

monday
MUELLE UNO

monday
PAU CLARIS


monday
ARROBA


monday
ANDORRA

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