

WHO WE ARE | THE COMPANY

Fednav, headquartered in Montreal, is the largest oceangoing shipowning and chartering group in Canada engaged in ocean transportation of mainly bulk cargoes on a worldwide basis. With 75 years of experience and expertise, we are a driven, innovative, and respected organization committed to our employees and customers.

Reporting to the Vice-President, Operations, in the Marine Department, we are currently seeking a **Head of Bunkers**. We are looking for a highly driven and self-directed team player who can drive our Bunker sourcing, optimizing and manage the fuel purchase to meet the fleet's operational needs.

Location: TBD - Montreal (Canada) or Europe

WHAT YOU'LL BE DOING | THE ROLE

The successful candidate is responsible for:

- ≡ Purchase of oil for the entire Fednav fleet
- ≡ Manage overall bunker supplier evaluation process (i.e., price, quantity, quality, and other performance metrics)
- ≡ Negotiate and manage bunker contracts
- ≡ Collaborate with the Operations and Chartering teams for optimal bunker planning and sourcing
- ≡ Develop and maintain a quality management system for sourcing
- ≡ Handle dispute resolutions, identify, and resolve all bunker-related operational issues
- ≡ Analyze trends and generate reports and advise management and the commercial team
- ≡ Develop and maintain relationships with suppliers
- ≡ Optimizing contractual purchasing terms
- ≡ Proactive in advising and in handling new legislations and new bunkering specifications
- ≡ Ensure bunker purchasing is following legislations and internal policies
- ≡ Responsible for the Bunker team performance development

WHAT YOU BRING | THE PERSON

The ideal candidate has:

- ≡ A minimum of 10 years' experience in oil and/or bunker trading, sale, or purchase
- ≡ Ability to demonstrate significant commercial acumen and operational optimization mindset
- ≡ Experience managing a team
- ≡ Excellent negotiation and communication skills
- ≡ Strong data and digitalization mindset
- ≡ Fluency in English

Honesty, integrity, and a respect toward community and environment define our values.

www.fednav.com