

## **CEO Chocolate Cloud:**

### **Background**

Chocolate Cloud ApS (CC) is a high-tech start-up based in Denmark with deep MIT roots and with a global perspective. Highly committed investors from Denmark and Germany facilitated the development of forefront cloud technologies. CC is delivering software products for efficient and privacy-preserving Multi-Cloud data storage (hybrid clouds, multiple public clouds, multiple private clouds) as well as a blazing fast technology to reduce storage by a factor of 2 in OpenStack (Object-based storage) and Hadoop (BigData).

Recently, CC launched SkyFlok: SkyFlok is a multi-cloud aggregation storage designed to help businesses getting a first-class data redundancy and secrecy. Whilst providing this, SkyFlok increases download speed, helps you sidestepping outages and strengthens your ability to adhere to the new EU General Data Regulations.

Having a complete product suite and dedicated staff, we are searching for a full time CEO to scale Chocolate Cloud into a global player providing state of the art storage SW systems. The right candidate will be offered the opportunity to invest in Chocolate Cloud.

### **Roles and responsibilities**

As the CEO you will be:

- Developing the Chocolate Cloud business to its full potential – using your experience from other tech businesses
- Promoting Chocolate Cloud and SkyFlok value propositions
- Working with large clients at a high level – activating your substantial business network
- Developing an organization with a lean structure, processes and quality control to match the requirements for both mass-market, SMEs and enterprise markets
- Developing an innovative business around future Cloud services and systems
- Reporting to the professional Board of Directors – constituted by shareholders
- If needed you can work remotely

### **Competencies and experience**

- A commercial profile with a technical background – preferably from the networking and data management industry
- Business experience with large clients both at executive and operational levels
- Exposure to several big players in the cloud, storage, networking & IT infrastructure industries – bringing in a comprehensive network of former business partners
- Experience with SaaS sales and e-commerce – to secure SkyFlok business scaling
- Proven track record in fundraising
- Fluent in written and spoken English
- Successful track record of doing business globally
- Financial management abilities

### **Personality and private background**

- A hands-on approach with a strategic outlook – boot strapping mentality
- Entrepreneurial attitude
- Leadership over management: Letting people perform at their best whilst leveraging on your experience
- Able to travel ~50 days per year – including overseas travel
- A global mindset in market development
- Residence could be anywhere in the world but preferably near an airport

More information can be found at: <https://www.chocolate-cloud.cc/>

In case have any inquiries about the position, please do not hesitate to contact Chairman of the Board, Peter Ladefoged on +45 3065 4600 or [pla@borean.dk](mailto:pla@borean.dk)