

## Introducing our limited edition residential products



We're excited to launch NEW Winter Warmers limited edition residential products featuring **reduced rates** providing more options for customers with **adverse credit including recent CCJs**, **defaults** and **secured arrears**.

| Acceptable | adverse |
|------------|---------|
|            |         |

| Defaults                             | 2 in 24 months (max £1500 in 12 months, unlimited thereafter)  |
|--------------------------------------|--|
| CCJs                                 | 1 in 24 months (max £1000 in 12 months, or £2500 in 24 months) |
| Missed mortgage/secured loan arrears | 1 in 12 months, 3 in 36 months (worst status)                  |
| Unsecured arrears                    | Not counted but may affect customer's credit score             |
| Debt Management Plans (DMPs)         | Allowed if satisfied over 36 months ago                        |

## Tier 3

| LTV | Product<br>type | Rate  | Product<br>fee | Product features                            | Reversion rate | Loan size  | ERC  | Product code |
|-----|-----------------|-------|----------------|---|----------------|--|--|--------------|
| 75% | 2 year<br>fixed | 3.79% | -<br>£995      | Refund of<br>valuation<br>fee (max<br>£630) | BBR +<br>5.25% | Min loan: £25,001<br>Max loan:<br>£1m up to 70%<br>£750k up to 80% | 4% in year 1,<br>3% in year 2                                | CAT85        |
|     | 5 year<br>fixed | 3.99% |                |   |                |  | 4% in years 1 and 2,<br>3% in years 3 and 4,<br>2% in year 5 | CAT86        |
| 80% | 2 year<br>fixed | 4.19% |                |   | BBR +<br>5.35% |  | 4% in year 1,<br>3% in year 2                                | CAT87        |
|     | 5 year<br>fixed | 4.39% |                |   |                |  | 4% in years 1 and 2,<br>3% in years 3 and 4,<br>2% in year 5 | CAT88        |

## Tier 4

| LTV | Product<br>type | Rate  | Product<br>fee | Product features                            | Reversion rate | Loan size  | ERC  | Product code |
|-----|-----------------|-------|----------------|---|----------------|--|--|--------------|
| 75% | 2 year<br>fixed | 4.09% | -<br>£995      | Refund of<br>valuation<br>fee (max<br>£630) | BBR +<br>5.25% | Min Ioan: £25,001<br>Max Ioan:<br>£1m up to 70%<br>£750k up to 80% | 4% in year 1,<br>3% in year 2                                | CAT89        |
|     | 5 year<br>fixed | 4.34% |                |   |                |  | 4% in years 1 and 2,<br>3% in years 3 and 4,<br>2% in year 5 | CAT90        |
| 80% | 2 year<br>fixed | 4.59% |                |   | BBR +<br>5.35% |  | 4% in year 1,<br>3% in year 2                                | CAT91        |
|     | 5 year<br>fixed | 4.84% |                |   |                |  | 4% in years 1 and 2,<br>3% in years 3 and 4,<br>2% in year 5 | CAT92        |

## Contact your local BDM

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Correct as of: 03.02.2022. Bank of England Base Rate (BBR) 0.50%.

FOR INTERMEDIARIES ONLY